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## RED BOOK MAGAZINE

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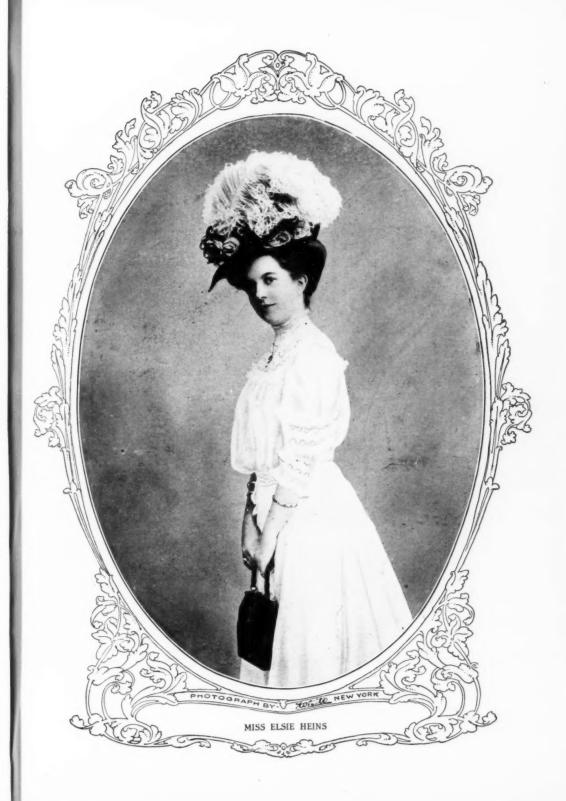




















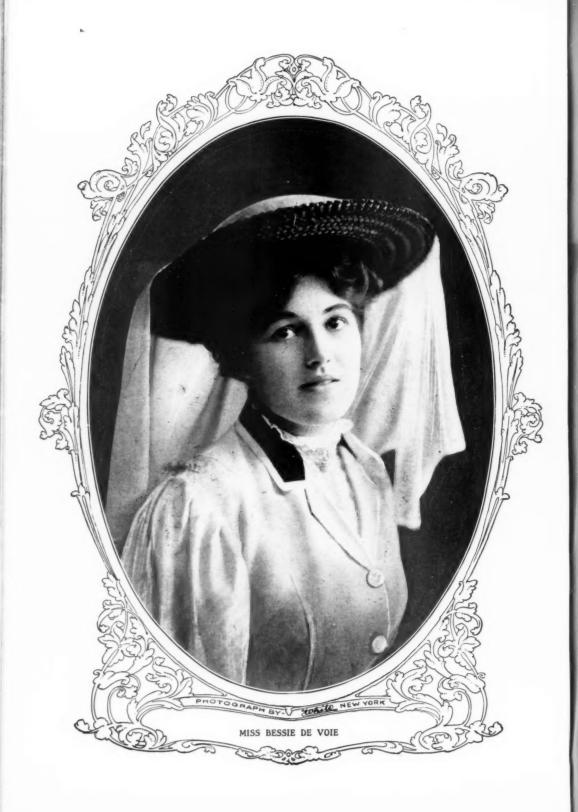
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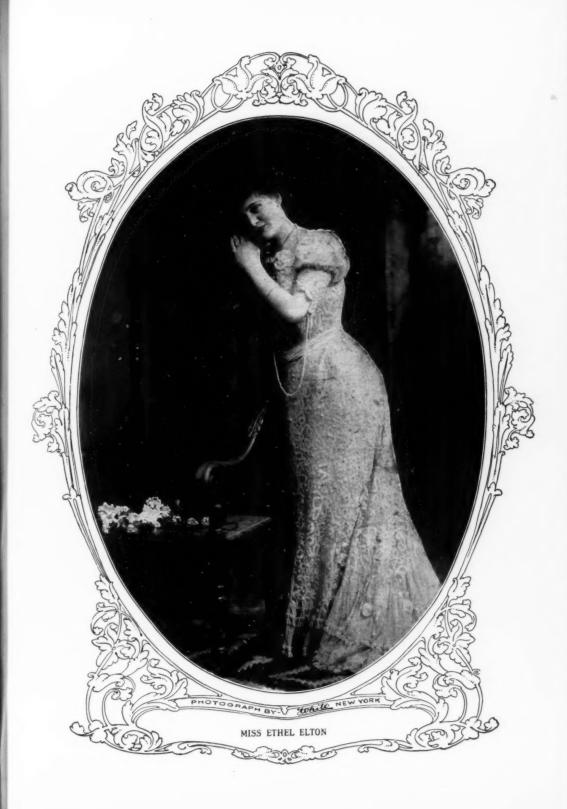






























DRAWN BY GAYLE PORTER HOSKINS

I stood by the door, prayin' that the *gugu*'d break for the window "The Gilt Cap Cord;" see page 817

## THE RED BOOK

MAGAZINE

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## The Empty Box

BY JOSEPH ALTSHELER

Author of "The Changing Order," etc.

Fithian read once more, and with the closest attention, the paragraph in the literary column of the newspaper. When he had finished it he opened the magazine that contained his latest story and glanced at the familiar work. He recalled how he had toiled over it, how he had labored for style, the right word in the right place, and the harmony of sound that appeals to the true writer not less than the musician. It was finished, artistic, polished to the last degree, and the editor of the magazine had supplemented it with beautiful illustrations. It was a feature that could be, and had been, advertised, and in the women's clubs they would discuss its meaning, differing among themselves with more or less heat.

But the brutal paragraph in the newspaper was right. Fithian knew it in his heart, although he fought against the truth.

Mr. Fithian, after many years of good work, shows in this story, even more decidedly than in its predecessors, the waning of his powers. Style, finish, in short all that we mean by the word "technique" he retains to perfection, but the vital elements of imagination, vigor, and simplicity, without which there is no literature, are lacking. We were conscious, in reading it, of beautiful color, happy phrases, and felicitous words, but it told nothing. We ended where we began, and this story proves sadly, but unmistakably, that another of our best authors has passed the period of his greatest power.

He closed his eyes and let the paper fall upon his knee. It was true, how terribly true! He had known its truth long before he saw the newspaper, even before the story itself was published. He had seen the decline in the half dozen that preceded it, but he had tried to persuade himself that he was mistaken. He could handle words with all the old skill; that was largely a mechanical art, or it grew mechanical with use. But something was lacking: the lightning thought that carried all things with it, the fire, the inspiration, and the spirit that should breathe through every line; nothing was spontaneous and easy now, the tired brain struck out no sparks.

His eyes yet closed, Fithian sat face to face with the great tragedy of his life, and in those moments of full realization he tasted the bitterness, which is not of death, but which is worse. He had been a favored writer, and it had been acknowledged, for more than twenty years, that in his specialty, the short story, he was without a superior. The market for all his work was unfailing; the fiction numbers of the great magazines always contained a story by Fithian, conspicuously placed and sumptuously furnished with colored illustrations by the most expensive artists. He was admired by everybody, in particular by women, about whom he chiefly wrote. The critics often said that Fithian read every secret of the feminine mind and was able to tell them the truth about themselves. Thus he had great value in the American literary world, where the alldominant study was woman.

Fithian now knew that the end was coming. He could see it ahead in clouds,

darkness, and gloom; and the pleasant savor of power was gone; it was not alone the decline of imagination, the inability to do longer the things he had once done so well, to be numbered with those who had had their day, to be dead, as it were, that affected him so much; but he had lived freely, taking no thought of the morrow, and now he was nearly sixty, an ailing man physically who was beginning to suffer mental decay. And there was his daughter, Edith, just at the verge of womanhood. He might pass over his own decline, telling himself it was a little thing—he had lived his life and he had had the joy of it—but what of her and her future?

Fithian thought bitterly of his past and his failure to provide for the lean years. But it was his temperament; he had thought that his talent would grow with age, that he would merely pass from one triumph to another, approaching each new subject with a richer and fuller mind, strengthened and tempered by experience. Why should he have thought of the morrow, when he seemed to hold in his hand the power always to command his own

fate?

There was a rush of girlish footsteps in the hall, and as the door was opened, Fithian, with a sudden, uncontrollable fear, thrust the paper in his pocket lest his daughter should see it. She came toward him, a light, slender figure, a girl with blue eyes, and yellow hair flying about her face, fast growing into the image of the wife of his youth whom he had lost so soon.

"Alone, father," she said, "and melancholy! Oh, yes you are? Don't protest! I

see it on your face!"

"At least I am not now," he smiled, as she sat upon his knee and put one arm around his neck. "Tell me, what has my

little Edith been doing today?"

While she talked, chattering in youthful fashion of her companions of her own age and of her innocent amusements, he seemed to listen; but he was thinking only of the best way in which he could make life smooth for her. At sixteen she was but on the threshold of the world, a child, with all her full years yet to come. He must provide, somehow! He "must provide, somehow!" This was the insistent thought that beat steadily upon his brain like a

hammer. How could he ever have been so thoughtless, so guilty, in those foolish days of his prosperity, to forget, when she was always before him to remind him!

He resolved that he would make another and greater effort. He would concentrate all his powers upon it; he would change his method. He would think less of style and mere verbal beauty, more of action, and of the thought that lies behind it. He would seek out the very vital essence of things: all his years of observation and experience could not be wasted; he would show the young men that age merely brought ripeness of thought and greater skill in its expression. His temporary decline had been physical, not mental, and with the return of health he would recover all that he had lost. He drew comfort from his resolution and talked with every appearance of cheery good humor to his young daughter.

When Edith was gone, Fithian sat down to the new story that he had been turning in his mind for days. He did not cease work until the afternoon waned, and the long shadows of evening stealing through the windows, fell across the floor. The idea that he sought to develop was good: time and experience, which sharpen the faculty of criticism, left him no doubt of the fact, and he intended to give it an original expression, adorned with all the decoration of a cultivated fancy. He did not feel the old glow and enthusiasm, but instead, a certain calm precision of thought and facility of expression that seemed to him the most desirable elements in the intangible something that is called literary quality. He found himself smiling over a happy phrase or a choice word, and in the absorption of work he forgot the future, for the time.

But when he put down the pencil and laid away the paper he was very tired, both of the mind and the body, and there was none of the uplift that follows the sense of work well done. Yet he dressed according to his custom, and when he went down to dinner with Edith she saw only a father who was cheerful and affectionate, just as he had always been.

Theirs was a small house, overlooking one of the small parks of New York, a



DRAWN BY W. H. D. KOERNER

The editor took the manuscript

modest home, distinguished by good taste and not without quiet luxury. Fithian, from his seat at the head of the table looked through the window and across the square, fresh with the green of spring on grass and foliage. It was quiet and soothing there, although the city around it roared like the surf beating on a little island. His home had been there many years and he loved the quiet house and the quiet park, no thought entering his mind that he should ever have to give them up. Nor had he ever

seen the twilight fall more softly than now on trees and grass; the far edge of the park was already shading from green into silver.

Edith was full of the innocent joy of young life, and throughout the dinner she was like a gay little humming bird, chattering incessantly. Already she was planning where they should go in the summer when the hot days came. She and her father had always been comrades, and now he realized that she would soon be a woman, a woman with beauty of both face

and mind. He must provide for her. "I will provide for her!" he repeated fiercely under his breath, but though he said it over and over the sinking sensation at his heart remained.

He resumed the new story the following morning, and toiled at it that day and other days thereafter. It had been years since he had worked so hard upon anything. He viewed his idea from every possible light; he looked at it from this point and that, and he massed in orderly manner all the detail necessary for its development. Reading it over many times he could not find a word wrong. The sentences seemed, to his keen, sensitive ear, to be fairly set to music. It was finished, literary, artistic, a piece of tapestry, a cloth of gold; he repeated to himself all the phrases loved of the higher critics, and the story in his opinion met the needs of every phrase. It might be the masterpiece of his long and successful career.

He folded up the manuscript with a certain satisfaction, although he felt no physical elation because the task was done. He was tired, tired to the very soul; but then he had worked hard—nothing else had ever cost him so much labor—and it was true that he was not a young man.

Fithian decided to act promptly. All the magazines had always eagerly sought his work, but one among the number was his favorite. He liked its way of handling his stories, and the editor and he had been personal friends for many years.

He put the manuscript in his pocket and went into the street. Spring had ripened into bloom, the little park was a mass of green, and the sunlight was golden. Fithian felt the touch of youth in the air, and his heart rejoiced. He saw once more the bright side of the world; the new story would restore him, and all would be well again with Edith and himself.

He passed into the crowded streets, and walked briskly to the magazine office, where he found the editor at his desk.

"I've a new story," said Fithian, as he took an offered chair. "I think it will suit your coming Christmas number. I suppose you are going to make a special effort then. Please don't think I'm egotistical, but it seems to me that this is the best thing I've

ever done. The idea struck me as a fine one, and, I've worked on it like a galley slave."

The editor smiled, but with a slight touch of embarrassment.

"It's kind of you Fithian," he said, "to bring it to me. You'll leave it here?"

"Of course! that's what I've come to do," replied Fithian cheerfully.

The editor took the manuscript and put it carefully in a pigeon-hole of his desk. Then they talked a little while of other things: of mutual friends, of the newest literary star, and of the prospect for American fiction. But Fithian did not stay long; he would not trespass so far on another man's time. Telling Fife, the editor, that he would probably see him at the club in a day or two, he went away.

He met Fife, the following evening at the theater, and the next day at the club, and though Fithian was eager to hear the editor agree with him in his opinion that the story was the best thing he had ever done, Fife remained silent. Fithian, of course, would not allude to the subject, and he waited.

Three days later, when he returned from a long walk in Central Park, Edith herself handed him his mail, and he noticed among the letters one much larger and thicker than the others. He turned it over and saw the address in a familiar handwriting. A sudden, terrible thought assailed him and, for a moment, his breath stopped. But he thanked Edith for her thoughtfulness, kissed her on the forehead, and went up to his own room.

Once inside, he locked the door and threw all the letters, except the large one, on the table. Then, while his fingers trembled, he tore open the heavy envelope, and took out his story and Fife's letter. His worst fears had been fulfilled; the thing that he had deemed impossible the day before had come to pass.

My Dear Fithian: You will never know the pain it has cost me to write this letter, but we have known each other so long and our relations have been so pleasant that it would not be just, either to you or to myself, not to tell you exactly what I think.

Your story is full of beautiful things—you could not write badly if you tried—and the style is genuine music; but I and my associates in the office—I hesitate to say it—feel,



They were in packets tied with stout cord

somehow, that something is missing. It isn't quite up to your old standard. I cannot better express myself than by quoting a phrase of the boys in the streets. It doesn't hit the spot.

Please don't think ill of me, because we may be wrong in the office—one is not infallible—and I should rejoice if some other editor should prove that I am wrong.

Fithian felt a weakness at the heart, and he let his head fall upon the table. This was intolerable. A story of his rejected! Such a thing had not happened to him before in twenty years. Oh, he saw it all: he clearly read the truth in Fife's apologetic phrases, his affected hesitations. Why

should the man have used so many words? They were getting tired of him! They were looking around for new men—always new men. It did not matter whether they were as good as the old, just so they were new, and the other editors would be exactly like Fife: on the hunt for novelty without respect to quality. They were a sordid, commercial lot, and he despised them.

His rage lasted a long time; he was not sure that he should ever speak to Fife again. Nor would he offer the story to any more of his heavy-witted brethren and expose himself to insult. He became calm after a while, and then his eyes fell on the manuscript as it lay on the table before him. He took it up and read it over once more—now in cold blood—and as he read, his face grew pale. Near the end, a deep sigh broke from him, and when he finished it his head

fell upon the table again.

Fife was right. He saw it now, alas! too clearly. He had written beautifully, never more beautifully, but he had written beautifully about nothing. Style he had in abundance, but the story was not there. It was an empty, vain thing; it was not as good as the one the newspaper had criticised, and it merely marked a further decline of his talent. It may be that fate is cruel, in leaving the critical faculty after it has taken away the creative.

Fithian endured the blow as best he could. Although he wrote chiefly about women and for women, there was stern fiber somewhere in him, and now it stood the strain. He felt a great physical as well as mental weakness, and he resolved to know the full truth. He left the house quietly and went to the office of a famous physician, an expert whom he knew.

"There is something wrong with me," he said, "but I don't know what it is. Will you tell me!"

The expert, a thin, dark man, regarded him attentively. He had noted already the pale face and weary eyes.

"I'll tell you all I can discover," he replied simply. "I would not do this for some patients but I will for you. I'll be ready for you in a few minutes."

Fithian sat down in a chair in the waiting room and watched the other patients come and go, some with cheerful faces, others as if they had received a mortal blow. Fate, through the medium of the doctor, seemed to issue her decrees in a haphazard fashion, like drawing blanks or numbers from a hat. His own turn came presently, and in the silence and pale light—it seemed to him so—of the private office the thin, dark man experimented with his lungs, and heart, and his whole interior organism. Fithian answered all his questions, but asked none of his own until the doctor ceased the examination and wrote a line or two in a little book that he put back in his inside pocket.

"Will the judge announce publicly his verdict?" he asked with an attempt at lightness. "You will remember that you

promised?"

"There is no need to hurry," replied the physician slowly, "you can take it easy."

He looked away from Fithian and out of the window at the crowded street. Fithian drew a deep breath. He understood.

"I take it that my time is measured," he said, "but I have yet some allowance?"

The physician nodded.

"The machine is running down before its time," he affirmed. "Nothing in particular has broken or failed, but you have developed what builders would call a structural weakness. It will run on for quite a while yet, but go easy, go easy! Don't put any strain on it."

Fithian put on his hat and went into the street again—one of those men who had been permitted to read the future, and who

was not happy because of it.
"Go easy! go easy!"

How calmly doctors told their patients the impossible! How could he go easy when he was in the rapid decline of his talent, and his daughter was just at the verge of womanhood? He looked up at a clanging street car. "I might handle a brake on one of them," he thought, and then he added with the certainty of knowledge: "No, I couldn't; I'm too old and weak."

Out of his depression and despair one thought shone always with the steadiness of a fixed star: he must provide for the future of Edith. That burden lay upon him, the burden alike of duty and love. His name would be good for several years vet, and any of the second-rate magazines would be glad to have him for the sake of his signature. It was the bitterness of death for Herbert Fithian, who had been a first-rater more than twenty years, to be a second-rater now, but he would have to come to it. It was a fact that he saw clearly. They might palliate it: the second-rate magazines would give him good pictures and plenty of them; they would star his name and they would announce in flamboyant advertising that they would henceforth publish work by the great Fithian, but the sting was there and nothing could remove it. He would no longer be in the habitual company of the best, and those who knew the real from the tinsel would speak pityingly of his decay. If there were only money enough for Edith and for the time that was allotted to him he would never write another line.

Again he fiercely rebuked himself for his failure to think of the morrow, and, after his passion against himself, came a sort of grim irony. The doctor was a wise man, but Fithian would not take his advice to "Go easy." It was the last thing in the world that he could do; he would have to go with all steam up and let the chances be what they might.

Fithian went back to his room—the little littered-up room looking over the park he loved, and in which he did his writing-but he did not intend to write now. He was studying how to hide the facts from Edith, and he saw no way. She would know-she must know; she always followed his work with eager interest, responding to its particular appeal to women, and she would miss it from the best magazines. She would ask questions; and if she did not ask them, it would be merely a sign that she knew without the asking. But the other, the decree of the doctor, he could hide from her until in its own bad time it would reveal itself.

As he meditated in his bitter grief, his eyes strayed to the steel-bound box of oak in the corner. It had been a present to him years ago from a sea-captain whom he knew, and he liked its solidity and quaint, old-time look. Put in the study first as an ornament, it soon found a use and a good one, too. He had made it a chest for manu-

scripts. Sometimes, in the good days, he would have three or four stories ahead, and he would lock them up there along with those old trial pieces of his youth. He had not minded rejections in the beginning because that was when he was going up the hill, in truth, when he was just at the first slope, and it was permitted to youth to make many mistakes and false steps.

Fithian smiled at those early days with their alternations of hope and fear and the ultimate triumph. Unknown, without friends, and with all things yet to be done he had written then with fierce energy, and the manuscripts had heaped up under his hand. Some had been rejected, and others he had never been bold enough to offer because talent is not always sure of itself. But he had never found the heart to destroy them, and they filled all the lower part of the chest. When he would take out a later story, he used to look down at them and say to himself, half in depreciation, half in affection: "Works of my youth." They rested there, the stepping-stones by which he had ascended. If his present decline continued, he would be back in time where he had begun. His last stories would be as bad as his first.

It was the desire to make this grim comparison that caused Fithian to unlock the steel-bound box, and take out the "Works of youth." They were in four packets, tied with stout cord, and the paper was yellow with age and covered with dust.

He had not looked at any of these stories in years. The affection for them, that caused him to keep them, was purely sentimental, and he had long since forgotten what most of them were about. Now he untied a packet, took out a manuscript by chance and opened it. The yellow, brittle paper broke at the edges in his hands, but he smoothed out the pages on his knee, and, sitting down in his favorite armchair, by the window began to read.

His attention at first was that of the dilettante, his attitude almost that of a man who was reading unwilling the work of another, but as he read on, and as the old paper rustled dryly, whenever he turned a page, his wandering attention centered upon the story that was being unfolded before him. A change passed over Herbert Fithian. He sat up in his chair, the figure



became taut and strong, and the eyes were alight with life. It was still the work of another man that he was reading, but he was absorbed. It was different from the stories of the great Fithian, the favorite of women readers, but it was a difference of kind. It had less of style, of finish, of artistic roundness, of the artificial beauty of words, of the minute analysis of minute motives, but it had far more of vigor, of the freshness of thought, of the power of motive; at times this vigor was almost rude and galloping, but it swept him along with it-it was yet the work of another man to him-and he put himself willingly in the arms of the writer, merely to see where he should be carried.

The critical faculty, all the more power-

ful in him because the creative was dead, saw clearly that the story had that strange, intangible quality—as indefinable as the sixth sense—that divides the real from the false. It was spontaneous and compelling. It overleaped faults of style and construction; the breath of inspiration blew through it like a breeze on a mountain, and when he put it down, the last page read, he was conscious that the great Fithian, in his most famous days, had not written anything really so good.

He took up another of the stories, and read it also, but more slowly now because he would play the rôle of cold critic; but he found in it, the same essential essence, the same originality of motive and power of execution trampling down artistic faults. One was compelled to read, one must get the end.

He sat there many hours and he looked at them all, one after the other. Always they rang true, despite the mistakes of youth. The vital spark was in every one of them, and slowly a great idea was unfolded in the mind of Herbert Fithian.

When he came to dinner that evening, Fithian was in better spirits than he had shown in many a day. He laughed and jested with his young daughter, and he proposed that they go on the spur of the moment to the theater, to see something light and humorous, because it was a kind world after all, and he wanted to laugh. It was a good play, a bright play, a witty play and Fithian laughed much, but not always at the play. The advice of the doctor came back to him and he repeated it more than once under his breath, "Go easy." "go easy!" and answered it, "Yes, I will go easy."

A few months later Fife's magazine contained a new story by Fithian that received the unanimous praise of the critics and the public. It showed, they all said, an increase of vigor, a breadth, a masculinity, and a temperamental quality, that even his finest work before, artistic and beautiful as it was, perhaps had lacked. They praised his spontaneity, and every one felt the compelling interest and charm of the story from the first sentence to the last.

Another of the select circle of magazines, regarded vaguely but truly by the public as the best, contained the following month a story by Fithian in the same style—his second manner the critics now called it—and it received the same universal applause. The pendulum was swinging in the other direction; vigor, directness, and simplicity were coming into fashion, and men as well as women now read the great Fithian. The critics complimented him on his wonderful recovery, or rather more than recovery, because it was universally admitted that his latest work was

his strongest and his best, and, after the two proofs of his renewal and increased powers, Fithian made his appearance more sparingly as became a man of genius.

Old age need not be unhappy, although the time be measured. Fithian did not go back to the doctor, knowing, nevertheless, that his words held true. But he enjoyed life. He was once more the great Fithian, greater than ever, a robust and powerful Fithian who appealed to all kinds of people, and who satisfied widely-varying tastes. That was the final proof of genius.

He felt himself growing physically weaker, but his work was always in the most eager demand. The editors would bid against one another, and the little house over the little park was safely his the rest of his days. His fame, too, was secure and would endure after he was gone.

Time passed without pain and with many of life's delights. Edith finished her schooling in a manner that became the daughter of the great Fithian, and then he sent her to Europe for a year with an aunt. She came back engaged to a young man of strength, character, and prospects from the same city whom she had met also traveling in Europe. Fithian wholly approved, nay, more, he thanked God for it, because he felt his strength going fast, and the bottom of the box was in sight.

The day before the wedding he unlocked the box and took out a story. He held it a long time in his hand and he was very thoughtful, but not sad. Life had given him many good things, and he would be ungrateful to complain. Then he looked down at the box. It was empty. After a while he closed and locked it. It would never be opened again by him.

The story he sold to Fife, and the check was a wedding present to his daughter. Three months later he died, and the doctor, who sat with the others at his bed, said that he had never seen a man pass away more peacefully and happily than the great Fithian.



DRAWN BY HOWARD V. BROWN

It was a neat, nickel-plated vase

### The Rectilineal Coherer

BY WILBUR NESBIT

Author of "Valentine Timmons," etc

Absurd as may seem this bare recital of the events leading up to the use of the rectilineal coherer, there was little absurdity in the affair at the time. If you had sat with me at the side of P. Titherington Botts, and had seen his pallid brow and anguished eyes as the light went out of his life and the roses of his hope withered and fell into fragments about his feet, so to speak, you, too, would even now feel in your heart a throb of pity for him.

P. Titherington Botts came here a matter of six months ago and announced that he had selected Lumtown as the birth-place of his marvelous invention that should move the world forward a few decades. It should make the progress of mankind in the past score of years seem like to the dreary records of the dusty centuries.

He talked to me first, recognizing as he did that I am one of the leading citizens of Lumtown, if not the leading one, in point of social and intellectual worth. This consideration is shown me at all times. There are a few envious souls who say it is for the reason that I own the newest silk hat in Lumtown as well as the only well-looking frock suit. To this I pay no attention, comforting my soul with the knowledge that merit, wherever it may be, is as sure of recognition as— But hold. The merit and genius of P. Titherington Botts were almost passed by unheeded.

I have digressed, as I always do, in speaking of P. Titherington Botts. This is necessary, to give you a true perspective of him as well as of myself. We went hand in hand during the brief period of his career here, and should still be hand in

hand had not a cruel Fate wrenched us

apart.

He rented the roof of Odd Fellows' Hall, getting it, of course, for a merely nominal sum. Thereon he erected a small structure, surmounted by a mast from which dangled innumerable wires. No, he was not proposing to install a wireless telegraph. I may as well divulge his purpose, rather than ask you to guess. P. Titherington Botts had perfected a wireless telephone.

"It will revolutionize telephony," he told me, while I sat on a trestle on the roof of Odd Fellows' Hall and watched him adjust a number of instruments.

"But who will want one of these masts sticking up from the roof of his house?" I

"Nobody. And nobody will need one," he explained, rubbing the polished works of the instruments. "This is to be the central station. I call it the amalgamator and dispenser. Every message, from whatever point, must come through this point, as in the ordinary telephone system it comes and goes through the switchboard at central."

"And won't the messages all be tangled?"

"Not a bit. Each 'phone is keyed to a different, pitch."

Here he showed me the house instrument he proposed using. Instead of a black box to attach to a wall it was a neat nickelplated vase which could be carried about the house at will; could even be stuck in the pocket and taken wherever one traveled.

"This vase, as you will notice," he said, thumping it with his fingers, "gives off a certain musical note. That is the vibration. Vibrations, you know, make sounds. Sounds are waves of the air. If this vase would vibrate fast enough, instead of sound it would give off light. But that— Listen! Can you keep a secret?"

"I am a man," I told him.

"Some day you will see P. Titherington Botts' wireless electric light as well as his wireless telephone. That is for the future, however. Today we must put the wireless telephone into the hands of every one."

He explained at some length his purpose to leave a vase at each house in town.

Near the foot of each vase was a little thumbscrew, such as you tighten up a fiddle string with. By twisting that and setting a hand on a dial, you could attune your vase to any pitch desired. Just twist it around till the dial registered the number of vibrations of the 'phone you wished to call, say "Hello" softly into the vase, and you were connected. Simple, safe, and sane, wasn't it? Then, P. Titherington Botts had a still nobler idea. No one should be compelled to pay telephone rental. He would induce the municipality to buy the system outright from him.

"Thus," he said, "I do away with employing a manager, a clerical force, or a treasurer. The system is self operating. We need no repair men, no force of employes. All you have to do is set it up, get the money, go away, and let it run itself."

It sounded good to me and I said so. "Now, here's my rectilineal coherer," Botts said, picking up a little machine that looked like a galvanic battery. "This combines the Hertzian waves and the X-rays with the ultra violet currents of the spectrum." I may not get these terms precisely right, but it is my impression that in addition to the rays mentioned, Botts had also concentrated the zodiacal signs and the coronal energy in his rectilineal coherer.

"This," he said, "is for use in the bare event of the system getting out of order. By attaching it to the base of the central mast, throwing the switch and allowing it to get into operation, each phone will be arbitrarily attuned to the same pitch, and the sound waves, instead of radiating in all directions, will follow what you might call horizontal plateus of energy. Do I make it plain."

"Clear as daylight," I assured him.

In fact, now that it is all over, I have often been able to explain the rectilineal coherer in a much more impressive manner than he could. I have been urged to go on the lecture platform and uplift the masses with my elucidation of his theories. Possibly I shall.

Very well, we shall get into our story. P. Titherington Botts, having established his central station on the roof of Odd Fellows' Hall, waited until a sufficient supply of the nickeled vases were delivered from the factory, and then left one at every house in town, together with a neatly printed circular explaining his plans and purposes, and moreover giving the comforting assurance that there was to be no charge of any kind for his wireless telephone service.

Here the plot curdles.

Lumtown already had a telephone exchange. It was owned by a stock company in which Hiram Conklin held eighty per cent of the stock and Alfred Mills seventeen per cent. The ther hree shares were in the hands of dummy directors. The Conklin-Mills Telephone Company was paying dividends. Now, P. Titherington Botts personally left one of his vases at the Conklin home, and Hiram himself not being there, he delivered it to Miss Irene Conklin, Hiram's daughter, and he tarried quite a while to make plain to her the marvelous simplicity and supreme utility of wireless telephony. Let me describe, in my faltering way, Irene Conklin:

Tall, fair, with eyes the color of the June sky, and lips the color of the June roses. Hair in which the sunshine seemed caught and held until it shimmered and shifted like strands of spun gold. A voice that, if you heard it over the telephone, you would walk twenty miles knee deep in the mud at midnight in a thunderstorm to hear at first hand. I suppose that, if you would take a romantic novel writer, feed him on hasheesh or whatever it is those Persians use to produce dreams, promise him any amount of advance royalties, and then put pen in his hand and paper before him, he might imagine a heroine one-half as beautiful as Irene Conklin. And, added to that, one day she would be heiress to the fortune of old Hiram.

And, worse and more of it, she was in love with Alfred Mills.

I have nothing else against Alfred. I do not think he is as fine looking a man as I, nor that he has the intellect or the social graces I have—but Irene preferred him. She had intimated as much to me, so when P. Titherington Botts went into their house with his nickeled vase, I waited down by the horse block.

P. Titherington Botts was long, angular, with round shoulders and straggling hair, and his eyes were set so far back in the head that you thought he must have to use a button hook to open them in the morning. Naturally, he would fall in love with Irene Conklin. He was a man who would set his heart on the unattainable. In science, this may be commended. The man who chooses the unattainable for his goal often reaches it, but in love, he who picks out the unattainable as the shrine of his affections is wasting his time. Moreover, you can't convince such a man that he is gold-bricking his heart.

"Talked to her quite a while, didn't you?" I asked P. Titherington, after he had come out of the Conklin home and

joined me.

"Her? Who?" he said, in a dazed way. "Oh, Miss Conklin? Yes, she wanted to know all about my invention. Remarkable girl, that. Didn't seem to care very much because my wireless telephone will abolish her father's system. Remarkable girl!"

"Good many men think she is," I said. "But Alfred Mills is the remarkable man."

"Mills? How?"

"He is in tune with her. Love is wire-

less, too, you know."

"That remains to be seen. But, of course, I have no intention of attempting to come between Mr. Mills and Miss Conklin."

"That's what I said to myself once," I told him.

"You did? Well, my dear fellow, what

could you have expected?" This was said in such a patronizing way

that I felt like withdrawing at once the moral support of my high silk hat and frock suit from P. Titherington Botts. However, second thoughts are best, and my second thought was that it was not for me to allow the progress of the world to be blocked, so I smiled and said that no matter what I expected, I didn't get it.

I shall pass lightly over the next week or so. The time was occupied in distributing the vases, explaining to the people how they were to be used, and preparing for a great public test on the day of the formal installation of the wireless system.

It is unnecessary to state that Hiram Conklin and Alfred Mills were opposed



DRAWN BY HOWARD V. BROWN

"There beside the clock stood my vase!"

to the project of Botts. They pooh-poohed it, they made fun of it, they argued against it, and they called P. Titherington a crank and me a fool for sticking to him. This had some effect. Hiram Conklin is the richest man in Lumtown, and you know what that means. He is the man who sits in the front of the house at all the shows which come here, and unless he laughs the jokes cracked by the performers fall upon a desert silence.

None of this had any weight with Botts. I have observed that the genuine genius the long haired, deep eyed brand-is unaffected by wind or tide. Once he satisfies himself that he is right, neither principalities nor powers may change him. Didn't somebody get out an injunction on Watt when he invented the steam engine? And didn't he run his engine through that injunction? Well, maybe Watt didn't invent the locomotive, but the principle is the same. What did old man Galileo do when he discovered that the world moved? Had to take it all back, didn't he, or be toasted over a slow fire? And after he had signed the pledge not to rotate any more worlds, what did he do? Turned his head and in an aside to the gallery whispered: "She rolls, just the same!" And she does. So with P. Titherington Botts. Harassed, maligned, opposed, he clung to his ideals. Give a man the inspiration of a great invention and the impetus of a great love, and his brain is geared up to a voltage that will wreck the power-house if you try to shut off the current.

The day for the public test had to be postponed. I know now, and I knew then, why this was. But Hiram Conklin grinned maliciously and stated that Botts' pipe dream was over. The trouble was that the concentrator which connected with the diffusive generator on the negative pole of the amalgamating dispenser had a fleck of dust in the expanding cell. It took four weeks for Botts to ascertain the trouble. I worked with him all this time, or, rather, sat beside him and talked with and to him. The upshot was that I became as much of a crank as he about the project. I think he could have located that fleck of dust in a week if it hadn't been for Irene Conklin.

Irene was truly attached to Alfred Mills, but if you know anything at all about woman, you know that she likes to worry people-especially men. Having Alfred cinched in the golden chain of affection, she must needs give him a few yanks to remind him of his captivity. And poor P. Titherton Botts, being a dreamer and a visionary, and as wild talking when he got started as old Omar Khayyam was when he took his pen in hand and opened a jug of wine and dashed off a bunch of quatrains concerning Jamshid and the Rose—P. Titherington was a constant source of joy to her. Any woman likes to be told that she is pretty. If she isn't pretty, she is willing that you shall argue she is; while if she is pretty, she knows it, but yearns to be assured that the opinion is unanimous. One morning P. Titherington came into his little workshop, where the concentrator was dismantled and spread about the table like a lot of surgical tools. Instead of renewing his laborious search for the trouble with the concentrator, he refused to light a cigar which I gave him, and sat down and brooded. I thought, of course, that he was trying to reason out the difficulty with the concentrator, so I said jocosely: "She's got you guessing, has she?"

"She has," he groaned, without lifting

his face from his hands.

"You look it. You let it worry you too much. I'll bet you didn't sleep a wink

last night."

"Not a wink," he replied, looking up at me—and his eyes were now set so far back in his head that they looked like marbles in gun barrels. I was concerned for him.

"Drop it for a few days," I advised him.

"Drop it? Great heavens, man!" he exclaimed, tossing his hair back from his brow and glaring at me. "Drop it! Can a man forget that which has possession of his very heart and soul?"

I knew that these geniuses sometimes get tolerably dippy about their work, so I thought to soothe him into a more restful

frame of mind by saying:

"Maybe you need a new attachment."
"Attachment? Man, this isn't an attachment. This is a life's purpose, a

heart's desire—a hundred hearts' desires in one! This is the soul-center of my existence."

"I know it is, but maybe you have been so engrossed in the ultimate result that you have overlooked whether you have the right combination."

"There is no combination. It is-"

"Well, gather up the old girl," I said meaning of course the concentrator, "gather up the old girl and see if she won't act right now."

He rose to his feet and lifted his hands above his head as if to hurl a large lot of atmosphere on me. I jumped back, upsetting my chair, fearing that he had gone mad and was about to attack me.

"Old girl!" he yelled.

"Sure," I answered, backing away.
"Set her up again. Maybe all she needed was a little polishing and more electricity."

"You-you-"

"Hang her against the amalgamator and dispenser," I advised. "Give her about ten thousand volts and maybe that will shock her into behaving herself."

"Brute! Wretch! Defamer of woman!" he hissed, clutching at my throat with his long, lean fingers. When he said "woman" a great light broke in upon me.

"Hold on! Hold on, Botts!" I cried, dodging under his arms and skipping across the room. "I'm talking about this concentrator."

His chest stopped heaving and he began breathing normally. He stared at me for a minute, then sat down and laughed hysterically.

"By thunder!" he said. "I thought you meant Irene—Miss Conklin."

I laughed long and loud until he angrily demanded to know if I thought it gentlemanly to indulge in hilarity of so gross a nature at the expense of one of the most beautiful women who ever charmed the heart of man. I assured him, between bursts of laughter, that I was laughing at my fool self, and that satisfied him. But the truth was I was laughing at him.

"I'll tell you," he said after a while, taking up the abnormal energy distributor and squinting along it. "I'll tell you what has depressed me. Last night, as you remember, I called on Miss Conklin."

"Yes, and you called the night before, and the night before that, and the night before that—and—"

"Yes, yes."

"And each time you found Alfred Mills there."

"Yes, but last night he was not there."
"Good. Then you had your chance."

He groaned again and dropped the section of the concentrator to the table. Then he sank down to his chair and began brooding once more.

"Well," I asked, "what was the trouble?

You said you would tell me."

"What do you suppose she had done with my nickeled vase?"

He meant the portable wireless instrument. I told him I could not imagine what she had done with it.

"She had set it on the mantel piece and had filled it with a lot of flowers!"

"And you-"

"I did not discover this cruel use of my beloved invention until late in the evening. We had sat in the parlor, talking first about the weather, and then drifting into a discussion of my invention. Do you know, she manifested the liveliest interest in it. I did not exactly relish her statement that she thought my plan was just too cute for life, but that, you know, is a woman's way of expressing admiration for anything. And then, from that-after I had told her all my hopes and dreams of this great innovation in the distribution of intelligence and this marvelous change in the means of communicating speechafter that I shifted the conversation into a more personal channel. Morris, if you had seen her then you would have agreed with me that it was the hour to strike. She sat near me, her beautiful eyes glowing with rapt belief in my projects, her lips half parted as she listened to my eloquent portrayal of the almost miraculous effect my work should produce, and as I talked I hitched my chair nearer and nearer to her. And she did not appear to notice my increasing proximity to her."

"Yes, yes, I understand," I said. This was an old story to me. I had gone through

that chair-hitching phase.

"And just as I was about to carelessly drop my hand over her lily-white fingers the mantel clock struck the hour of eleven



DRAWN BY HOWARD V. BROWN

and I unconsciously looked toward it-and there, there beside the clock stood my vase, with a bouquet stuck in it. I could not help rising and staring at it.

"'Aren't the flowers pretty?" she asked, in her dulcet voice.

""Beautiful,' I managed to say.

"'Mr. Mills sent them to me today. He was called away on business and could not be here this evening.'

"Morris, my air castle fell about me in a heap of ruins. The golden sphere of my infatuated dreams crashed in a million dingy fragments. I came away. I came away! I came out into the night, with a wailing in my soul like to the wail of a lost hope. I-I even forgot to take my

"Very sad," was all I could say. You. see, I, too, had once left the side of Irene with one of those lost hopes wailing in my soul. I could sympathize with Botts, but at the same time I must also recall that I

"Never mind," I said. "You'll get over it. Maybe she didn't mean anything by putting those flowers in the vase. She had to put them somewhere. Wouldn't it have jarred Mills' heart just as much if he had seen his flowers in your vase?"

Botts' face brightened. This was a phase he had not considered. Ah, when we are in love, our troubles are the only ones in existence.

From the depths of despair Botts rose immediately to the mountain peaks of anticipation. He tried to imagine the wrenching of the heart that would be experienced by Mills when he came back and found his bunch of posies enshrined in the nickeled vase from the hands of his rival. This was something to be gay and gladsome over, and P. Titherington whistled a merry air and tossed his long hair back and forth as he bent over the concentrator's parts. Suddenly he looked up with an expression of delight.

"Aha!" he exclaimed. "I've found it." "Eureka! as Archimedes remarked when he stepped on the soap in the bath tub," I supplemented. "What is it?"

"Speck of dust here in the expanding cell of the concentrator."

"Can you fix it?" "In a jiffy."

He tinkered for a moment, then peered at the contrivance through his microscope. Resuming his whistling he put the concentrator together once more and we went out on the roof into the little room that was the central station of the wireless system. I might have intimated some moments ago that Botts had erected a small structure about twenty feet from the central station for his workroom. He had a ten years' lease on the roof and could do as he pleased there. He attached the concentrator to the diffusive generator on the negative pole of the amalgamating dispenser, and said:

"She'll work now."

"Who?" I inquired, smiling.

"The concentrator," he answered, with a chuckle. "Now, Morris, you go down to the street and up to your home, take your vase, twist the dial hand around to 396 and say 'Hello' in the vase. You and I will have a private test.'

I did as directed. When I got home I adjusted the dial hand, tipped the vase up as if about to take a drink from it and murmured:

"Hello, Botts."

Instantly I could feel the vase in my hands begin thrilling and thrumming and from its interior came the reply:

"Hello, Morris. Do you hear me?"

I was so astonished I dropped the vase, and when it clanged on the floor there came from it the voice of Botts saying:

"I thought you would be startled."

Wireless telephony was a fact. We held a brief conversation, in which I congratulated him over and over again and called in my mother to observe the wonder that had been accomplished. Then Botts said:

"Now, Morris, do me a favor." He was

still talking through the vase, remember.

"All right. What is it?"

"Go to Conklin's. Ask Miss Conklin to set the dial hand on her yase at 1877 and

speak to me."

I had once said that I never would set foot in the Conklin home again; but this was too good an opportunity to show Hiram Conklin that his days as a telephone monopolist in Lumtown were at an end. I found Irene at home, and delivered my message. She took the vase from the mantel piece, emptying Mill's flowers into a waste basket as she did so. She set the dial hands as directed, then said:

"Hello, Mr. Botts."

I wish you might have seen the look of astonishment that passed over her face when the enraptured voice of Botts bubbled from the recesses of the vase she held.

"How do you do, Miss Conklin?" "I'm well, thank you-What a wonderful invention this is! I congratulate you,

Mr. Botts."

"Thank you. I would rather have your congratulations than those of anybody else."

"I am so glad," she said, "that you have succeeded. Mr. Mills and papa will be greatly interested in your wireless telephone."

"It is enough for me," Botts replied, "that you are interested."

She murmured a word of thanks, then said she would tell him "Good by" for the present, and turned the dial hand back to zero.

"Isn't it wonderful?" she said to me.

"Marvelous," I answered.

"I do think Mr. Botts is a remarkable man. He is so enthusiastic over his work. I love to hear him talk of it."

"Yes," I said, drily. "I have noticed that you are often fond of hearing men talk of their work."

"Now, Mr. Morris, you know I was always interested in your work, and-"

"But not in me," I interrupted.

"Well, of course, you know, Mr. Mills

"Oh, bother Mr. Mills!"

"Sometimes I think I do, but I do not mean to," she smiled.

Had I not been a rejected suitor of hers those dimples when she smiled would have made me make an avowal of affection on the spot. But a burnt child dreads the fire and a mittened hand never gets chilly any more in the same locality. I bade her "Good day" and went back and joined Botts, who was now busy in his preparations for the public test, which should be the next day.

He was feverishly excited, and he begged me to help him send word around to the people, telling them how to manipulate the dial hands, how to recognize the automatic busy signal and all that sort of thing. He had had telephone directories printed, with the key number of each 'phone in them, so the operation of the instruments, once mastered, was a simple one.

On the day of the test, Hiram Conklin and Alfred Mills were the most bewildered and downcast men in town. They saw their wire system going to the dogs. People could lift a beautiful nickeled vase from the piano, or the center table, or the mantel, turn a little hand around to a certain number, say "Hello" and talk to their friends everywhere in town. The vases could be carried all over the house, or, once the connection was established, they might be set on the table in front of the subscriber and the conversation carried on while she did fancy work or he took the talk down in shorthand if he liked.

It was a success, and I at once began the practical work of inducing the city council of Lumtown to vote an appropriation to purchase the equipment, making it a municipally owned enterprise and giving 'phone service free to all the citizens. The citizens, with two exceptions, were unanimously in favor of the scheme. These exceptions, it is needless to say, were Hiram Conklin and Alfred Mills.

Now, Conklin and Mills made no fatal blunders in their opposition to the proposition that the town buy the wireless system from Botts. They lay low and said nothing. Recovering from their initial discomfiture, they pretended to be very enthusiastic over the wireless system, and visited the amalgamating and dispensing plant and inspected it with interest. Botts took great pride in showing them the operation of the system, especially as Irene had accompanied them and had climbed the

four flights of stairs to the roof of the Odd Fellows' Hall to do so.

Hiram Conklin showed his hand there. After looking the instruments over and being impressed by their utter simplicity, he turned to Botts and asked:

"How much do you want for it?"

"I want the municipality to set its own price on it as a public utility. Then, as a mark of my gratitude for the privilege of being permitted to install my first plant here I will cut the price in two."

"You ought to multiply it by two," I remarked, disgusted with such visionary

sentiment.

"You always did have a good head, Morris," Hiram Conklin said.

"It ought to be good," Mills tittered, "he never used it much."

I passed that by in silent contempt. I know the spite that is engendered of jealousy.

"But what will you sell the outfit to us for?" Conklin asked Botts.

"It is for sale only to the city of Lumtown, Mr. Conklin."

"Yes? But if the city doesn't want to buy it?"

"The city wants it, sir. It must have it, even if I have to bestow it as a gift."
"But we'll buy it. Set your price."

"My mind is made up, sir," said Botts, drawing himself up to his longest, leanest height, and looking the picture of pride spurning a bribe, or something of the sort.

"Give him time to think it over, Mr. Conklin," I suggested.

I have always had a practical side to my nature. I felt that maybe Botts could be made to realize that a dollar in the pocket was better than a hundred in a monument some years from now.

"Yes, think it over, Mr. Botts," Conklin said, starting down from the roof.

"Yes, think it over," Mills advised, following him.

"Yes," Irene smiled, turning as she gathered her skirts and took up the rear in the descent of the stairs from the roof. "Yes, think it over, Mr. Botts."

The Botts Wireless Telephone System was in operation all the rest of that week, and the Conklin-Mills system almost fell into disuse. Botts spent a great deal of his time in his work room, setting his vase to

1877 and talking with Irene. I overheard some of his conversations, but most of his talk was in an undertone. About all of it was making engagements to spend the evenings with Irene, however. And, all the time, he was at a high pitch of delight, for he was having the evenings with her, unmolested by the blighting presence of Mills. I began to believe that genius was not to go unrecognized, after all.

But Mills, while he was not interfering with Botts' wooing, was plotting and planning—and doing a prodigious lot of thinking and experimenting with the nickeled vase at his house. Botts had been chivalrous to the greatest degree, as you see. He had not omitted Mills and Conklin when he distributed his equipment. They had vases in their houses and in their offices, also. I learned afterward that Conklin and Mills talked to each other for hours at a time over the Botts Wireless, and that they manipulated the dial hand in every way possible, and tried various experiments with the vase itself. At the same time, they continued holding conferences with Botts, begging him to set a price upon his outfit and sell it to them. It was Saturday that I learned that they had an apt and willing assistant in their efforts to deprive Lumtown of a municipal wireless telephone plant.

Botts had been talking with Irene over the wireless for a few minutes, and when he said 'Good by' and put down his vase, he turned to me with a serious look on his face, and said:

"Morris, after all, I see no harm in disposing of this plant to Conklin."

"I'm glad you are taking a sensible view of it," I said.

"I know that everybody in town is pulling every string he can to get the council to purchase the plant, but—Well, confidentially, I believe it will be a rare stroke of policy for me to sell to Conklin and Mills."

I saw at once.

"Irene?" I asked, meaningly.

"Yes. Really, she is a most sensible girl: as sensible as she is lovely in every way. And naturally, she is deeply interested in her father's business success."

"Not to forget our friend Mills," I remarked maliciously.

"I don't know so much about that. Mills, I think, may be dropped from the argument."

"You don't say!"

"I have just succeeded in making an engagement to spend Sunday evening with Miss Conklin—the first Sunday evening engagement she has permitted me. And I have her assurance that Mr. Mills will be conspicuous by his absence."

"That can mean but one thing, Botts," I told him. And I congratulated him.

But it meant something else. While Botts was puttering around in delight that afternoon he noticed a strange buzzing in the amalgamator and dispenser.

"Something's gone wrong," he muttered, beginning to investigate.

Something had gone wrong, with a vengeance. Messages were being criss-crossed and whipsawed here and there. Nobody could get the connection he wanted. In a few minutes people-began climbing the stairway to complain to Botts.

"What's the matter with this concern?" they asked.

"I try to talk in my vase," said one, "and my own words come back to me."

"I call up somebody and get somebody else," said another.

"I call somebody and get nothing but electric shocks," complained another.

So it went, with Botts excitedly talking about atmospheric disturbances and meteorological influences, and assuring them that he would have the trouble dispelled very shortly.

When they had gone he began work, and I slipped down to the street. I had a suspicion in my mind. I sauntered into the office of the Conklin-Mills telephone company and was unobserved. Mills and Conklin were in their private quarters back of a partition, and I overheard just enough of their conversation, which was interspersed with hearty laughter and much slapping of knees, that they had evolved a way to disarrange the wireless system.

They would, it seemed, turn the dial hands backward, and otherwise manipulate the vases; and I learned afterward that they had sent trusted employes here and there through the town to do this surreptitiously. At any rate they had



DRAWN BY HOWARD V. BROW

Unmolested by the blighting presence of Mills

thoroughly befuddled the Botts Wireless System and now they were in glee. I hastened back to the roof and tried to tell Botts what had been done, but he would not listen to me. He was setting up a new contrivance.

"I don't care what they may have done," he said, glaring at me. "I will adjust the difficulty in three seconds with this."

"What is this?" I asked, growing interested.

"It's the rectilineal coherer," he told me, fooling with some coils of thin wire. "I attach it to the collecting magnetic field and it produces a harmony of the conflicting waves which are now making such confusion in the service. I devised this only for use during storms, and it would be automatic in its working, once it was set up, but I hadn't yet put it to work. Now watch."

He connected the thing, and immediately the humming and buzzing ceased, and we began to hear voices in fragmentary sentences.

"It works," he said joyfully. "You see, it catches the sound waves that are now ramifying in all directions, and forces them into what you m'ght term rectilinear planes of energy, compelling them to cohere instead of disperse. Understand?"

"Plain as a fog," I answered, but he paid no attention to me. We were getting enmeshed in a conversation. Evidently we were impinging upon somebody's plane of talk. One voice was the voice of Alfred Mills.

"It worked like a charm," he told Irene, for the other voice was hers.

"But it was mean of you to do it," she replied.

Botts looked at me with sorrow. Surprise and happiness were mingled in his 'way-back eyes.

"Not half so mean as it would have been if he had put us out of business, Irene," Mills answered. "You know, we can't be sure he will sell to us, and we have to do something to depreciate his claims."

"Oh, but I am sure he will sell to you and papa, Alfred."

"What makes you think so?"

"I have been playing politics, as you call it," she said, and I heard her silvery

voice gurgle in glee from the magic vase.

"But it has been a trying week to me not to see you, sweetheart," Mills said, in melting tones.

"To me, too," she said. "And it will be a terrible bore to have to talk to him all tomorrow evening, but I am sure he will agree to sell his plant to papa and you before he leaves."

"But do you think the fool will want to make the sale conditionally?"

"Conditionally?"

I looked at Botts, Great beads of sweat were popping out on his forehead and he was gnashing his teeth.

"Yes. Don't you think he will want you to make him a promise?"

"Oh, I am sure he will try to propose to me, but, Alfred, dear, you know I can keep him from actually proposing. Poor fellow! I will not give him the pain of hearing a refusal."

"If it wasn't that we've got to buy his outfit, I'd be glad to know that you were going to let the fool propose and then give him the icy stare."

"But that would be too ludicrous. You know he is such a desperately earnest man. I wish you could see how his face works and his eyes blaze when he gets sentimental. I really feel like laughing at him, when I think of how manly and handsome you are, Alfred, and how—"

"Wretches! Scoundrels! Liars! Ha! I have discovered you!" Botts yelled into a vase he had snatched up and set hastily to the key number that would connect him with them directly.

"Wha-what's that?" Mills exclaimed.

"Heavens! What is it!" Irene gasped.
"Botts! P. Titherington Botts! That's
what it is!" Botts shouted in fierce tones.
"Miss Conklin, our engagement for tomorrow evening is canceled. Mr. Mills,
I will settle with you later."

Their conversation ended at once, to be sure, with a muttering curse from Mills and a shrill shriek from Irene.

Botts stormed like a madman, and had I not restrained him he would have wrecked the wireless apparatus beyond repair. Finally I calmed him to something approaching a rational frame of mind. Then he said:

"Morris, I will give this town and these people something to remember for a long time to come."

He shifted a lever in the coherer, and clamped it to its place. Then he gathered up a few personal effects in the work room, took me by the arm, and led me out. He locked the door and gave me the key.

"I leave all this in your charge," he said. "I may come back some day, but until I do come you are the sole trustee of my wireless plant. I will send you a power of attorney and all necessary written authority. I have so adjusted the coherer that— But you will understand when we reach the street."

On the sidewalk we found people looking at each other in alarm and amazement. Small wonder that they were. In some mysterious way Botts had so adjusted the apparatus that audible voices floated through the air. Confidences were being exchanged, and men and women were hearing their supposed friends say things about them that meant trouble. Here and there we could see people rushing home to warn their households of what was happening, and to compel a wife or daughter or sister to stop talking into the nickeled vase. Everybody was in perturbed consternation.

"Can't you shut it off, Mr. Botts?" somebody asked. "My wife has just finished expressing her opinion of the milliner, and the whole town has heard it, and the milliner is on the way to my house with murder in her eye."

Without stopping for a reply the man sped up the street to intercept the milliner.

"Thank you, Mr. Botts!" cried a woman, pausing, with flushed face and blazing eyes. "Thank you! Do you hear that hussy talking to my husband? Wait! Oh, wait until I get home!"

And she was gone.

"For heaven's sake, Mr. Botts!" yelled a man. "Put a stop to this. My wife is telling her sister what she thinks of my partner's family and I'll have five or six lawsuits on my hands by tomorrow!'

So it went.

"Alas," Botts observed, with a grim smile, "it is beyond me. My opponents, Conklin and Mills, as you will soon know, have managed in some underhanded way to interfere with the transmission of messages. I am so upset by this that I must go away for rest and recuperation. When I am feeling myself again I shall possibly return and see what I can do to adjust the difficulty. Meantime, my friend, Mr. Morris, is custodian of my property and is empowered to protect it in the courts or otherwise."

He wrung my hand and strode off down the street to his lodgings.

I have not seen him since. That was a month ago. I understand that he packed his belongings and left on the next train.

It was several hours before the storm of talk Botts set loose in the air that afternoon was quieted, and now his nickeled vases repose on mantelpieces and center tables and are viewed with wondering awe by our people. They are, for the present, mute reminders of the beginning of the feuds that have set the folk of Lumtown at daggers' points one with another. Joyfully I write that the engagement of Irene Conklin and Alfred Mills no longer exists. She was angry over his treatment of Botts, and he was jealous of her attitude toward the inventor.

This afternoon, in the drizzling rain, the dangling wires from the mast of the central station on the roof of Odd Fellows' Hall are clinking and clanking in the sad breeze. I hear them as I sit at Botts' work table and write this narrative. To others they may jingle mockingly of the uncertainties of commercial warfare, but to me they sound a requiem of the roseate hopes of the only real, simon-pure genius I ever

# The Youngster

BY JOHNSTON McCULLEY

Author of "The Song of the Sand," etc.

He was twenty-two years of age, with a face as smooth as a baby's and a mind drilled from infancy in the principles and duties of a high religious life. He dropped into Goldfield for recreation after a hard year in college and when he arrived he didn't have as much courage as an orewagon mule. Two months later he had a reputation for being a most courageous man.

Just at the moment of The Youngster's arrival, Pendletor- Pete, standing in the middle of the street over a prostrate enemy, his smoking revolver in his hand, was promising what might happen the next time The enemy was curled up on the yellow sand, a tiny red stream trickling from his breast and coloring the pebbles. He had been unwise enough to intimate that Pendleton Pete occasionally strayed from the truth.

Behind unpainted frame buildings and hitching-racks and ore-wagons, other citizens of the thriving town of Goldfield made themselves as small as possible and awaited the time when Pendleton Pete would be willing to give them possession of the principal street. With horror, they saw The Youngster turn the corner and come to a dead stop within ten feet of the bad man. As one person, the population of Goldfield gasped.

The Youngster viewed the scene with alarm. Back in Indiana he had never seen a thing like this. Moreover, he reflected, it was against the laws of God and man. His soul rebelled against it, his heart bled because of it, his mind refused to conceive it in its full significance. And The Youngster, suddenly realizing that he alone was facing this blood-thirsty demon, began to be afraid.

If he ran, The Youngster thought, he might attract the attention of the bad man and down in the small of his back receive a bullet and a death wound; if, on the other hand, he stood still, it was certain that the man would in time discover him and do something unpleasant. Anyway, The Youngster was too frightened to run.

And so he stood still—and smiled. He couldn't help the smile. He always smiled when he was afraid, just as some other people shivered and others fainted and still others made their eyes grow big.

His oration to the vanquished concluded, Pendleton Pete stepped away from the prostrate man, looked up, and saw The Youngster before him. In an instant the bad man's gun was ready for action, and he stepped forward cautiously. Pendleton Pete never judged a man hastily. He was authority for the statement that you can never tell by a man's clothes and general appearance just how straight and quick he can shoot.

The Youngster saw him coming, and felt himself growing very weak in the legs. How to deal with this man he did not know. And so he smiled again, foolishly, a wan smile that might easily have been taken for a sneer. Pendleton Pete saw it, and stepped forward more quickly.

"What ye grinnin' at?" he demanded.
"Gr-grinning?" queried The Youngster.
He realized how foolish it was; but he could n't think of anything else to say.

"Ye laughin' at me?"

Pete snapped the words. At the same time he poised the muzzle of the revolver in the air near his hip, ready to drop it and send a shot if The Youngster made a move.

"What th'-" he began again.

"Don't swear!"

The Youngster, too, snapped the words. It relieved the strain on his nerves to say something. He was too frightened to say anything more appropriate.

"Well, if that wouldn't — Say, kid! Don't try any of yer funny tricks on me.

What th'-?"

"Don't swear!"

The Youngster was afraid when he said it. He expected to be shot. He realized that it wasn't at all the proper thing to say at that time. But he couldn't think of anything else.

Pendleton Pete brought the revolver around in front of him, raised it slowly, and dropped the muzzle directly under The

Youngster's nose. He expected to see a young man go down on his knees and beg for mercy. That was what men usually did when Pete got the drop on them. But The Youngster only smiled his foolish smile.

"Well, if ye aint th'- Say! Ye sure got nerve! Yer th' nerviest feller 'round this town. Ye suit me, pard. S'pose we shake."

"Pleased, I'm sure," murmured The Youngster. The hand which he gave Per.dleton Pete was very limp.

"Ye are th' right kind," continued Pete. "Hey a drink?"

"I do not drink."

"Ye what? Ye don't - Say, don't ye refuse to drink wid me, kid. I'll eat ye alive, that's what I'll do."

"You shouldn't let your temper get beyond your control," said The Youngster, sweetly. "You have committed a mortal sin this morning by shooting and perhaps slaying a man. Your better self is hidden while the beast in you exerts itself."

Pendleton Pete, disregarding all rules of the desert, let the hand which held his revolver drop to his side. Likewise, his jaw dropped, and his neck craned forward until his bulging eyes were within a few inches of the calm, blue ones of The Youngster.

"Well, of all th'- Ye sure hev' got nerve!" he concluded. "Ye sure hev'-to hand out a bunch like that. Say, I like ye, kid! I don't care whether ye drink or not. Ye c'n eat sand if ye want to."

"I trust you will think over what I have said," replied The Youngster, as Pete backed away. "We should always control our likes and dislikes; we should-'

"That's all right, kid; ye c'n control anything ye want to. If ye can't control it alone, I'm wid ye. So long, kid; ye sure hev' got nerve."

Pendleton Pete backed away. He still held the revolver in his hand and he watched The Youngster. He didn't want

to be caught asleep.

And then from behind the buildings the, hitching-racks, and the ore-wagons there flocked a crowd of men. They surrounded The Youngster and expressed an unanimous desire to shake his hand. They didn't see a man stand up before Pendleton Pete every day, they stated. Seldom had Goldfield seen such an exhibition of courage. The town was glad to welcome The Youngster as a citizen. Did he intend to prospect? Was he ready to invest? Could they do anything for him? A man with a nerve like that-there wasn't anything in town quite good enough for him. So de-

clared the populace.

Before noon, The Youngster had received offers of five positions on the house side of a roulette wheel. All of them he respectfully declined. He didn't believe in gambling, he said; it was vice of the lowest form. No conscientious man, no man with morals, would ever think of such a thing as becoming a gambler. It led to drink and to reckless expenditure, and even to robbery and greater crime: He was sorry to hear that the authorities tolerated gambling in Goldfield. And also, he stated, there were by far too many saloons in the town.

Within three hours, The Youngster had unknowingly insulted every man in the camp. And yet, remembering how he had stood before Pendleton Pete with that smile upon his lips, the insulted ones swallowed their wrath and were contented to let the words of The Youngster pass.

This sudden reputation for bravery The Youngster could not understand. He had never thought he was brave. He had, indeed, been called a coward at college. He didn't want to exist under a wrong impression, but then-maybe he was brave. Was he really a courageous man? Goldfield said so, and Goldfield certainly ought to know, he mused.

This reputation for bravery traveled along until it reached the ears of one Jimmy

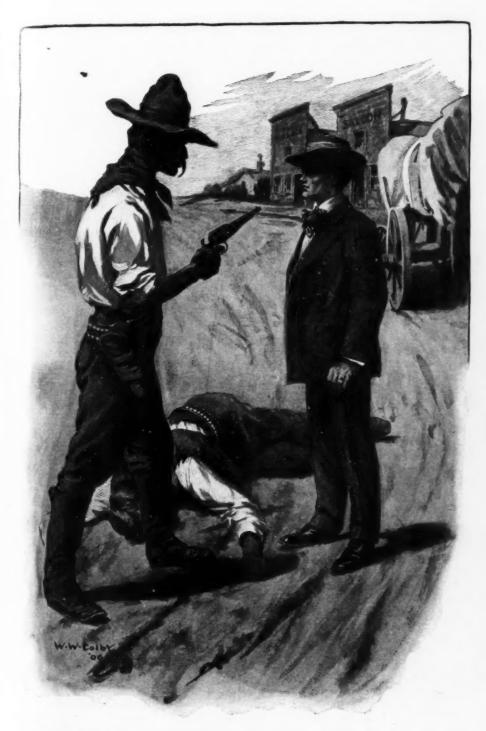
Simpson.

"Brave?" said Jimmy. "He aint as brave as an ore-wagon mule. I c'n bunco him in an hour. I c'n scare th' life half outen him. Anyone like to bet a hundred I can't?"

A dozen men rushed forward to get in on this good thing. Hadn't they seen The Youngster perform before Pendleton Pete? Couldn't they see straight? They guessed they knew who had nerve and who didn't. Would Simpson kindly make it two hundred? Simpson said he would, and he did.

"I got twenty-four hours, ye understand," he said. "That 'll be 'bout all I'll

need."



DRAWN BY W. W. COLBY

"Well, if you aint the - Say, ye sure got nerve!"

At dusk The Youngster walked out past the 'dobe houses and along the trail into the desert. He wanted to be alone and think over the surprising events of the day. The last hour he had passed in the company of Pendleton Pete, who insisted that The Youngster was his private discovery and his pard and under the protection of his trigger finger. He had again refused an offer of a position in a gambling house. The belated offer came from Dick Simon, proprietor of the gilded Palace of Chance. To him The Youngster addressed an oration on gambling which caused Simon to return to his office with a very red face, and with anger surging in his heart.

. "I'll git square wid that kid preacher if it takes ten years," he declared. "I'll break him an' make him gamble. No kid's

goin' to talk to me like that."

And then, as if destined by fate, there walked into the office Jimmy Simpson, with the tale of The Youngster's reputation for bravery and the bets that had resulted therefrom. Simon closed the office door quickly and grew confidential.

"Th' kid says he's too good to gamble," he stated. "Now he's got five hundred dollars on him. Green enough to tell me that. Ye git th' five hundred so he'll be broke. Then he'll hev' to gamble or else starve. Nobody's goin' to give him a job in this town if I pass 'round th' word not to. Well, I'll pass th' word, all right. Ye break him an' I'll give ye a hundred on th' side. I'll show that kid! He'll gamble, all right, all right."

"Did he tell ye th' laws of th' town are not properly enforced, an' that ye'll sure go to perdition if ye fuss wid th' cards? Did he tell ye that?" Simpson asked sweetly.

"Don't make any difference what he told me," said Simon, angrily. "He told me enough. Here's what I told him. I says: 'Ye are one of these guys wid all soul an' no heart; ye may git to heaven, son, but ye'll never make much of a hit on earth; yer too damn religious.' That's what I told him."

"An' he didn't shoot ye up."

"He didn't shoot me up," said Simon.
"That's what made me mad. If th' kid had cut loose an' started somethin' I wouldn't hev' cared. But he refused to start. Treated me jus' like I was a little

feller too innocent to play wid a gun. I'll fix him, all right; I reckon he'll gamble some."

The Youngster, of course, was innocent of the fact that he had wounded Simon deeply, else he might have apologized and explained his motives. And so, as he sat on a ledge of rock and watched the sun go down and the desert take on its myriad of tints, he was wondering at the prosperity of this small town where a man was offered half a dozen positions in a day. Perhaps, thought The Youngster, it was difficult to get men bad enough to work in a gambling hell. Why had they asked him? Did he look like a gambler? Or, was it because they thought he was brave and ready to fight and rob men of their money?

As night fell and The Youngster started to retrace his steps toward the town, he observed a man approaching along the trail. His head was down and there was a soft hat tilted over his eyes. The Youngster wondered if the man was going to walk out into the desert, and if there was a gold mine where he was going, and whether

it was fabulously rich.

Within a few paces of The Youngster the stranger paused suddenly, straightened up, and covered The Youngster with a revolver.

"Hands up!" he said.

"My good friend--" began The Young-

"Hands up!" The man growled the words and stepped closer. The Youngster thought it best to obey. He stood perfectly still while the man went through his pockets and took from one of them the wallet containing his money. He noticed that the man was of medium height and weight, had on ordinary clothes, and wore a black mask. The Youngster determined to remember these details and tell the authorities when he returned to the town.

"Now ye git!" said the robber, and pointed down the trail. "An' don't try anything funny unless ye want it straight an' hot. Ye aint so damn brave, are ye?

Now, ye git!"

Trembling with fear, The Youngster took his way toward the town. Half a hundred yards away he glanced back over his shoulder and saw the robber sitting on the ground, doubled up as if in pain. For



DRAWN BY W. W. COLBY

" Hands up, gentlemen!"

a moment, The Youngster thought of going back. Then he changed his mind and started down the trail again. Soon he began to run.

When he dashed into the gilded Palace of Chance he was out of breath.

"Where's Mr. Pendleton Pete?" he cried. "I want Mr. Pendleton Pete."

Men standing near the bar noted The Youngster's appearance and grinned. Someone notified Pete that he had a caller, and the bad man of the morning hurried from the faro room.

"What's th' matter, son?" he de-

"I've been robbed," gasped The Youngster. "I was held up on the trail. All my money—"

"What? Ye let someone git th' drop on ye? Ye let— An' to think I shook hands wid a feller like you."

"Please, Mr. Pete-"

"Shut up!" Pendleton Pete's eyes were blazing. Men were smiling at him and doing it openly. He didn't pull a gun, because he felt that they had a right to smile. "Come wid me," he continued, and took The Youngster by the arm, to lead him into the street and away from the crowd. Then he demanded the story. He got it. He learned how The Youngster had been an easy victim, that he didn't even carry a gun. And then he turned away disgusted.

The Youngster began to plead. He never said he was brave. He didn't want anyone to think he was brave. He had stood up before Pete's revolver in the morning because he didn't know what else to do. Wouldn't Mr. Pete have some compassion and tell him how to recover the money and have the robber punished?

"Kid," said Pete, earnestly, "ye simply got to be brave. I won't stand fer ye bein' anything else. See? Ye hev to live up to yer reputation. An' ye got to carry a gun. Take this one, son; I've got plenty. I say, ye hev to carry it. I'm goin' to stick by ye, 'cause I want ye to git square. Ye got to be brave. Jus' remember that!"

For two weeks The Youngster lived on money loaned him by Pendleton Pete. He had accepted it only after an argument wherein Pete expressed his mind in no uncertain terms. At the end of the two weeks The Youngster was confronted by the bad man one evening in his room at the hotel.

"I'm expectin' results in th' bravery line," Pete declared. "Ye aint deliverin' th' goods. Ye are th' laughin' stock of th' town. Ye can't go on th' street without bein' insulted. Why don't ye get square?"

"How?" inquired The Youngster.

"Make th' skunk that robbed ye back down. Go after him strong. Make him look like a rag. Ye c'n turn th' laugh on him, if ye got th' nerve."

"I don't understand—" began The Youngster.

"Do ye mean ye don't know who robbed ye?"

"Why, certainly not. If I did I would inform the officers of the law."

"Ye disgust me. This aint any job fer th' officers of th' law. This is a case of gettin' square. Simpson robbed ye. He did it 'cause someone be a couple of hundred he couldn't. An' Simon put him up to it, 'cause he was sore an' wanted to git ye broke an' make ye gamble. Are ye wise now?"

The Youngster had risen from his chair. Into his eyes there had come a sudden flash of anger.

"Kindly explain that again," he said.

"If ye wasn't so green ye would hev' known it a week ago. It's all over th' town. Th' boys are jus' dyin' laughin' at ye. An' ye got to get square. Simon says ye are docile an' religious. He says ye aint got as much nerve as a horned toad. He says he'd run ye outen town, only ye amuse th' citizens, free of charge."

"He says those things?" demanded The Youngster.

"An' then some," added Pendleton Pete. The Youngster walked over to the window and looked out at the street. Lights flashed in the saloons and gambling rooms. Men crowded the walks. But The Youngster did not see these things. He was passing through a mental battle. And when he turned around again his jaws were set like a vise and his eyes were narrowed and seemed to send forth flakes of steel.

"He says those things, does he?" he said.
"You want me to—make good, you call
it? You want me to get square? I'll tell you

this, Pete. When I came here I didn't have the smallest particle of bravery. I don't believe I have now. But I tell you right here, that no man can rob me and then crow over it. No man can insult me as you say Simon has done without answering to me. You want me to make good. Well, you pick up your hat and come with me."

"Ye don't want to git reckless, son, when you are mad. Ye better take it cool an' watch fer yer chance."

The Youngster wheeled around.

"I'll wait for no chance. I'll have it out this very night. And I want another gun. Give me yours."

"Sure," said Pete. He handed one of his guns over. "But ye want to be careful, son. Simpson's a bad man, ye know. He

"See here!" The Youngster spoke angrily. "You said you wanted me to make good. You said you wanted me to get even. You told me Simon made those remarks, that Simpson got my money and had bet he could do it. And now you ask me to go slow. You wanted me to be brave, and now, damn you, I'm going to be brave. There—I swore. Pardon me. You want me to make good. Well, I'm going to do it, Pete, if they have to plant me tomorrow. You follow me."

"Yer gettin' plumb reckless," said Pete, as they hurried out of the hotel and down the street, "but I'm backin' ye up, son, an' I'll guarantee fair play. I'm beginnin' to like ye more than ever, kid."

During the short journey from the hotel to the Palace of Chance, the teeth of The Youngster were grinding together and over them his lips met firmly. He had put the revolvers in his pockets, and his hands, dropped beside him, were opening and closing nervously. He led Pendleton Pete to Simon's resort and threw open the door. Pete followed him through the bar-room and to Simon's office. The gambler was not there.

"Lookin' fer Simon?" inquired a bartender. "Ye'll find him in th' faro room. He's skinnin' a sucker."

The Youngster flushed at the remark. He felt that it was directed at him. But instead of replying he passed quickly through the throng of men, Pete close behind him, and made his way to the faro room in the rear.

"Now ye be careful, kid," warned Pete.
"They won't be expectin' ye to make any trouble, so it'll be easy to git th' drop on 'em. They don't think ye got nerve enough, son."

Then he stepped behind The Youngster again and followed him into the room. He gave a gasp as they entered. Simpson and Simon were together, the former dealing, the latter watching the play. Pete had not figured on the boy having to deal with them both at once.

"Better wait until ye c'n git one of them at a time," he suggested.

No answer came from The Youngster. He approached the faro table slowly, and stood a few moments looking on. He waited until Simon, desiring to speak to the dealer, leaned over the table to catch Simpson's ear. Then The Youngster pushed through the crowd, drew his two revolvers, and spoke in a firm voice.

"Hands up, gentlemen," he said.

Simon sprang around, saw the gleaming weapon, and quailed before it. Simpson raised his hands and looked at The Youngster with an expression of amusement on his face. The crowd about the table fell back.

"What do ye mean-" began Simon.

"Put up your hands!" The Youngster spoke in a commanding tone. "Don't move, or I'll finish you. Now I'll tell you what I mean. You—" he indicated Simpson, "held me up on the trail and stole five hundred dollars from me. Don't lie! You've admitted it a dozen times. You bet two hundred you'd do it. And you" he turned to Simon, "gave him a hundred extra to rob me, because I had angered you and you wanted to force me to take a position in your gambling hell."

"It's a lie!" cried Simon.

"Don't say that again," hissed The Youngster. "It is the truth, and you know it. You came to me the first day I was in town. You offered me a job. You said your wheels were not straight, that I could make all I wanted to on the side if I was careful about it. I want you to tell these men here the truth. I want you to tell them you haven't a wheel in the shop that can't be stopped where you want it stopped,

that every faro box is crooked, that you are robbing them. Tell them! Are your games square?"

"You can't—"
"Tell the truth!"

The Youngster stepped closer and

looked at Simon intently.

"I—I guess none of them is square," faltered Simon.

"Now—you," continued The Youngster, turning to Simpson, "may tell them whether or not you robbed me."

The Youngster's words, and the tone in which they were spoken were very courteous. But Simpson did not like the look in The Youngster's eyes.

"I was—jus' havin' some—fun wid ye," he said.

"You robbed me,

then?"

"Reckon I did."
"Step forward,
Pete," called The
Youngster. "Just finger that money on the
table and count out
five hundred of it.
Put it in your pocket
for me. And I owe
you about fifty, too.
Just count that out."

"But that money's all mine," protested

the paling Simon. "I didn't rob you."
"You paid to have me robbed, you know," said The Youngster, sweetly. "Got it all right, Pete? Well, there's a thing or two more. You remarked once, Simpson, I believe, that I 'wasn't so—ahem—damn brave.' You're not so very brave just now, are you? Do you think you are?" queried The Youngster, narrowing his eyes.

"Reckon I aint so very brave," assented Simpson, quickly. "Thank you," said The Youngster. "And now, Mr. Simon, if you will kindly pray—"

"You aint goin' to murder me?" screamed Simon. "Don't let him, men.

Don't ye see he's crazy?"

"Steady there!" cried The Youngster in warning. "Pray, I said. Close your eyes—thank you. Now repeat after me: 'Lord, I confess I am a thief and a very great sinner.' Say it! Say it, Simon, or you'll never live to say anything else."

"'Lord, I confess'—"

"Yes!"

"—'and a very great sinner,'" repeated Simon.

Then he opened his eyes. Before him was the countenance of The Youngster, wreathed in smiles. Before him were the countenances of a hundred other men, and they, too, were wreathed in smiles. Even Simpson looked upon his employer with disgust.

"You have prayed," said The Youngster, "and now listen to the sermon. 'You may get to heaven, Simon, but you'll

never make much of a hit on earth; you're too—ahem—damn religious.' Remember the words? I thought you did. Now we will go to the bar-room, please. These gentlemen would like drinks."

Into the bar-room they went, Simon and Simpson heading the procession with their hands held above their heads. The Youngster, a foot behind them, holding a revolver to the back of either man's head, promised them sudden death if treachery occurred.



DRAWN BY W. W. COLBY

" Here's to the kid!"

"The drinks all around," said The Youngster. And as the bartenders got busy he added: "These drinks are on the house."

Then a cheer startled The Youngster. "Here's to th' kid!" cried someone holding a glass above his head.

"To th' kid!" came the answer from a hundred throats.

And as they drank, The Youngster, grown suddenly weak, his arms limp, his face pale, his eyes half-closed, slipped

quietly away and into the street, hanging to the arm of Pendleton Pete as a baby clings to its mother's skirt.

"I guess—I made good—for you, didn't I?" he gasped.

Tenderly and without speaking, Pendleton Pete put a strong arm around him and started down the street toward the

And from the gilded Palace of Chance came the echo:

"To th' kid!"

#### Six-In-Hand

#### BY LEIGH GORDON GILTNER

Author of "The Thespian," etc.

Of course I acted the cad. I don't mean to deny it. It would scarcely be worth while. But I didn't realize the full enormity of the thing when Reggie proposed the wager, and having gotten into it, I was bound, as a matter of course, to see it out.

It was Vandiver who began it. Van was my chum at Harvard and is newly engaged to a relative of mine. Upon these grounds he has constituted himself my Mentor—not that I've the slighest need of one! Accordingly he takes an interest in my affairs which is well meant, doubtless, but inconvenient at times.

One evening, when Van had been discoursing at length upon my penchant for flirtation, accusing me, most unjustly, of being a trifler and several other things which I am not, Reggie, who was idly sketching feminine profiles on a sheet of blotting paper, suddenly looked up and said:

"I'll wager you an even hundred, Lorimer, that you can't succeed in engaging yourself to—and disengaging yourself from—six specified young women within the next six months."

This sounded interesting. I sat up. "Simultaneously or consecutively?" I

inquired.

"Oh, one at a time, man. I want you to do the thing artistically. And, of course, you're to extricate yourself gracefully in each instance.

"The terms I propose are these: You are

to engage yourself within the next six months to six different girls of my selection and at the end of that time must have cried quits with each of them. In other words, you're to pass unsinged through

Cupid's fires. Do you agree?"

"Oh I say!" I protested, "don't you think one a month is coming it a trifle strong? Must I, like Juliet's 'inconstant moon that monthly changes in her circled orb,' prove variable? Think of the wear and tear on my feelings! And it will prove a losing game for me, even if I win. It will mean dinners at the club, theater and coaching parties, suppers at Sherry's, to say nothing of flowers and things."

"Oh, I don't know," answered Reggie easily, "flowers are a mere trifle"— Reggie's own florist's bill is usually something fierce—"and you have on hand a large and varied assortment of gifts—returned in perfect condition—which can be utilized, not to mention a handsome solitaire, which has seen service, to be sure, but which will answer for each in turn." (This was unfair of Reggie. Catch me being confidential with him again!) "But we'll make it five hundred, if you like."

I was on the point of acceding without further discussion when Van came to the center with what I afterward realized was

a very pertinent query.

"Who are the victims, Kent?" he asked, and I wondered why I hadn't thought of that. Perhaps I do need a mentor, at times.

Reggie drew a sheet of paper toward him and began to scribble, pausing now and then to reflect, with a wicked grin on his face.

"There!" he said at last, "I submit herewith the dramatis personae for the comedy of hearts in which Dick's to star. It's a great cast!" and he began to read:

"Miss Florida Drayton, devoted to literature." (I sighed.)

"Miss Minnie Cutting, devoted to dogs." (I groaned sotto voce.)

"Miss Eudocia Twombley, devoted to good works." (I groaned aloud.)
"Miss Winifred Otis, devoted to

Women's Clubs." (I swore.)

"Miss Edith Belmont, devoted to athletics." (I smiled.)

"Miss Pauline Whitney, devoted to conquest." (I smiled again.) and

"MR. RICHARD LORIMER, devoted to each of the above in turn." "How does that strike you?"

Now I really thought that, with one or two notable exceptions, Reggie hadn't displayed much taste in his selection, but I was determined to call his bluff. So, though Van shook his head at me, I held out my hand.

"I'll take you, old man," I said.

The preliminaries were arranged and the curtain promptly rung up.

I had known Florida Drayton, the first on the list, for about three years, and, to tell the truth, had always rather fought shy of her. Literary women were never quite in my line. But on looking her over at the musicale, which served as curtainraiser, I discovered that she was by no means bad looking-quite the contrary, in fact-and I began to think I shouldn't mind after all.

When the noise had ceased—I'm not musical, you know-I hovered about her unobtrusively. We presently drifted into conversation, in the course of which Miss Drayton promised me the loan of a new work on Theosophy for which I was to call the following afternoon. In the interim I "crammed," quite as I used to do at college when preparing for an "exam." I fished out my Browning and brushed up on "Childe Roland to The Dark Tower

Came," knowing that anything, however unintelligible, I might say of that particularly unintelligible poem would go. 1 took a whirl, a brief one, with Tommy Carlyle, to whom I had been told Miss Drayton was partial (Heaven knows why!), I sketched Phillips' latest, skimmed three recent novels, and glanced over a publisher's catalogue. Then I sought the presence of my divinity who, I trust, was

dazzled with my erudition.

The next three weeks, though doubtless a species of fine mental discipline, were, for the most part, a weariness of the flesh to me. Yet there were compensations. I think I have stated that Florida was not bad looking. That was putting it mildly. She had a profile like a cameo and a complexion with the tints of the sea-shell, while the eyes behind her pince-nez were bluegray, soft and dreamy. Her hair rippled about her face in the most bewitching little tendrils. There was one little curl in particular, nestling at the nape of her pretty neck, to which, despite my earnest efforts to concentrate my mental faculties, my thoughts would inadvertently stray while Florida discoursed on one or another abstruse theme. It was really the most seductive little curl! I used to find myself wishing-but then Florida was so austere!

One afternoon we were alone in the library looking up authorities and matter for a paper Florida was preparing on "The Influence of Science on the Progress of Modern Civilization." We were seated on opposite sides of the table. Presently Florida put out her hand for a pamphlet which lay at my elbow. I politely attempted to anticipate her, when-I hardly know how it happened—my hand chanced to fall upon hers. She did not withdraw the hand. I leaned forward. Library tables, as a rule, are most inconveniently wide.

"Florida!" I said. (I had thought it a most impossible name-but it wasn't, really-when you knew the girl!)

She lifted her eyes to mine for a fleeting

moment.

"Dick," she breathed softly; then her lashes fell. Really that was a most awkward table! I rose and walked around it. Florida's head drooped low and that cunning little curl, snuggled against her snowy neck, seemed to flaunt a saucy

challenge. So I bent down and—and—Really Florida wasn't so awfully austere after all.

That night I went to call, with the solitaire that had seen previous service, in my pocket. Florida, gowned in something pink and filmy, looked like a flower. The room was not too brilliantly lighted; there was a sofa drawn close to the open fire and — Well, I'm no ascetic. I never set up for one. Besides, I always put my whole soul into whatever I undertake; it's the secret of success, I'm told. I stayed that night till an unconscionably late hour—and Browning wasn't mentioned once!

But the morning after—ah, the morning after, which, cold and ashen and prosaic always follows close upon the roseate dreams of the night before—I chanced to fall in with Reggie, who reminded me that one of the six months allotted me had passed, adding, rather officiously, I thought, that he felt it his duty to give me a hunch. Hang that wager, anyhow! But, after all, perhaps I couldn't have lived up to the high priestess of the Browning cult, so I resigned myself, with a sigh, to the inevitable.

That night I innocently ascribed the Œdipus of Sophocles to Æschylus and confused Matthew Arnold with his namesake of "Light of Asia" fame. This I followed up by grossly misquoting a passage from Phillips' Ulysses which I knew Florida especially admired. Then I went home and indited to her a sonnet which, like Justice, was "lame as to its feet.' And that wasn't the least of it's deficiencies! Two days later I sent her a box of violets, accompanied by a lyric in which I had managed to violate every known rule of prosody and to mix my metaphors and similes in a fashion which would have given a purist dumb ague. That night I joyously assured the unhappy Florida that it was she who had awakened and inspired my poetic fancy and that, but for her, I should never have dallied with the Muse. The poor girl looked as if I'd accused her of being an accessory to a crime; but she braced up and smiled a sickly little smile, which shows the Spartan stuff of which some women are made. That settled it, however. Next morning I received my solitaire—and my congé, in a polite little

note in which Florida "feared we had made a mistake, etc., but that she would always regard me, etc.—" you know the sort of thing.

This left me free to devote myself to Minnie Cutting, which I did promptly, though without enthusiasm. I never liked that girl, and Reggie knew it, the wretch! She had a fancy for dogs and, though it's scarcely civil to say so, she herself looked not unlike certain of her canine pets. There was one in particular—a fat, crossgrained lady pug—to whom her resemblance was so striking as to incline the observer to the doctrines of Buddha. They might, indeed, have been twin sisters in an earlier state. Puggie was the idol of her mistress and the bête-noir of her mistress' unwilling swain.

My affair with Miss Cutting was brief. The engagement was abruptly ended by a judicious kick administered to Puggie under her mistress' very eye. This, be it said, was the only real satisfaction I got out of the transaction. I began to think I was earning my money.

Next in order came Eudocia Twombley, who had gone in for good works without that abnormal plainness which is a woman's usual reason therefore. On the contrary, Eudocia, though not pretty, strictly speaking, was rather nice to look at. Arrayed in a simple gray gown, which was exceedingly becoming, with a bunch of violets at her breast and her eyes meekly cast down (she had wonderful lashes) she inspired even me to saintly thoughts.

I don't mind confessing that I went to church oftener during the six weeks of my devotion to Eudocia than in the six years previous. I eschewed the theater for the sanctuary; I gave of my substance to beggars-who spent it for beer; I took home tracts by the armful—and actually read some of them. Indeed, I almost expected to sprout a halo. Three days each week we went slumming, armed with tracts and flannels and, if the truth must be told, frequently getting sworn at by the dwellers in the tenements into which we essayed to bring sweetness and light. But all this I cheerfully endured for the sake of Eudocia.

One afternoon, as we were driving home from a Rescue Mission where Eudocia had made an impassioned appeal to a small audience, presumably steeped in sin, to turn from error ere it was too late, I ventured to inquire.

"Eudocia, would you think it worth your while to undertake the conversion of another sinner? Could your charity ex-

tend to me?"

Eudocia said it could. She said it so convincingly and withal so delightfully that I almost wished my repentance were genuine. But the rarified atmosphere in which I had been living was getting too much for me. So when next Eudocia invited me to attend a mission meeting I regretted that I had promised instead to lead the Goelets' cotillion that evening; when she asked my opinion of a theological work she had given me to read, I said apologetically that I'd gotten absorbed in a ripping good story of Paul De Kock's and forgotten to look into it; I threw over a slumming expedition for a prize fight, and a Y. M. C. A. meeting for a supper at Sherry's; I ceased to seek the sanctuary and confessed that I played draw poker; and so, in course of time, that perennial solitaire came back to me. I had long since ceased to boast of its staying qualities.

Let me pass over as lightly as possible the weeks I spent in attendance upon Winifred Otis, a member of no less than fifteen feminine organizations and an ardent advocate of "movements" and "measures" galore. If Reggie had realized all I underwent, I'm sure (for Reggie is a humane man) that he'd have raised me a hundred. I was haled around from one Woman's Club meeting to another, frequently enjoying the distinction of being the only man present; I listened to papers on every conceivable subject from forestry to the care of teething infants. I stood around in the way at the afternoon receptions and consumed countless cups of weak tea; my ears and nerves were assailed by a Babel of feminine tongues until I yearned for quiet at any cost. Providence at length came to my rescue. Winifred decided that matrimony would restrict her sphere of action and I didn't

argue the question with her. I accepted my dismissal with fortitude and took a week's vacation. I needed it.

What a change to Edith Belmont! Ah, there was a girl for you! She was as lithe and straight as a sapling; she stepped with the ease and lightness of the doe; her eyes were like sloes and her color that of the damask rose. I never sent her violets, but always roses—great, regal, crimson Beauty roses—she was certainly an American Beauty herself! She rode, drove, danced, fenced, golfed, all with the utmost grace and skill, and she was, moreover, an ex-

pert with the chafing-dish.

Curse that wager! I could have worshiped that girl. But a bet's a bet; and so after a week of Elysium I told her one afternoon on our way home from the golf links (where I had been making various and sundry kinds of a duffer of myself) that, in my opinion, to be womanly was woman's chiefest charm. I said that when we were married I should expect her to give up all such hoydenish pursuits as fencing, shooting, and riding to hounds, and devote herself to making a happy home for me. I added that a woman's sphere should be within the four walls of her own dwelling, her empire the heart of her husband—and a lot of similar rot I had picked up at a "Mothers' meeting" to which Winifred had dragged me. Whereupon Edith handed me my ring with the remark that I belonged somewhere back in the Seventeenth Century and that she would not care to wed a walking anachron-

Hang Reggie Kent and his idiotic wager!

I couldn't possibly have found sweeter consolation than that afforded by the society of Pauline Whitney, dubbed "Polly" by two scapegrace younger brothers.

Polly was a dear! She had no foolish fads or fancies, but was perfectly normal, sane, and sweet. I was head over ears in love with her before the week was out. At the end of a fortnight I had made up my mind that if Polly would promise to marry me, Kent and his wager could go to the deuce.

I'm not usually lacking in assurance, so my friends say, but it took me a full month to get up my courage to propose to Polly. I realized that "my deserts were small" and, therefore, feared to put my fate to the touch. It was not until the afternoon of my last day of grace that, armed with the courage of desperation, I ventured to speak. I had succeeded in steering the conversation into the proper channel and was just on the point of laying my heart at Polly's feet when that ass Carrington was shown in. Carrington is the most objectionable fellow I know; always bobbing up at the wrong moment. And the worst of it is, he's so confoundedly goodlooking that the girls never seem to mind.

I sat for a few moments glowering at the unwelcome caller and wishing him anywhere else under the sun, when suddenly an inspiration seized me. I asked Carrington to sing! Carrington fondly imagines he has a voice and is always happy to oblige. The moment he began to warble I drew nearer to Polly and, under cover of an exaggerated fortissimo, whispered that I adored her and asked if I might hope. Polly did not speak, but she gave me a glance and a smile which set my heart to bounding wildly-and somehow I found her hand in one of mine. Keeping a watchful eye upon Carrington, I bent toward her, nearer, nearer . . . she did not draw away . . . my breath stirred the soft tendrils of hair upon her brow . . . my arm was stealing round her-when suddenly that idiot at the piano stopped abruptly and wheeled about with the remark that he found himself in wretched voice.

His voice didn't sound a bit worse than usual—rather better, in fact, I thought—and there was no reason in the world why he should not have finished that song, unless it were the perversity of fate. But I was far too happy to cavil either at fate or at Carrington. I lingered a few moments for the sake of civility, and an occasional coy glance from beneath Polly's lashes, then, fortified with another adorable smile from my lady's lips, I went home, walking on air.

Arrived at my apartments, I wrote and dispatched by special messenger two hasty notes. The first was to Reggie, stating that I had lost the bet—and why. I set forth

the fact that I had carried out the terms of the wager in five of the instances specified, but had fallen down on the sixth. I informed him further that I had the honor to be engaged to Miss Pauline Whitney, and that I hoped to remain so, and added that if he would call around that evening at eight, I should be happy to square accounts with him. The other note was to Polly and it said—all that I might have said if that dolt Carrington hadn't happened in.

Promptly at eight Reggie appeared, accompanied by Van. I expected the former to exult over my downfall, but he merely said:

"How'll you have it, old man? Check or coin of the realm?"

I thought he was guying me. "You needn't rub it in," I said shortly.

'I've lost, and that's all there is to it."
"I think not," said Reggie slowly. "On
the contrary, you've won out."

"I fancy I ought to know," I returned with some heat. "I tell you I'm engaged for keeps this time!"

"I think not," said Reggie again.
"Will you kindly explain what the deuce
you mean?" My temper was rising.

"Merely that I happen to be engaged to Miss Whitney myself—or rather, it would be more correct to say that an understanding exists between us."

I was staggered at this. "Since when, may I ask?" I demanded. "Since the night before last, at the

Livingston's dinner-dance. I meant to call our wager off, of course."

"And you mean to say that Miss Whitney promised night before last to marry you?"

"Well, she didn't exactly promise, but that was the inference. She didn't refuse at least, and she looked—smiled—" (Ah, yes! I knew all about that look and that smile. Had I not risen to the self-same bait a few hours earlier? Oh, woman, woman, what is man's cunning compared with yours.)

"Besides," Reggie went on coolly, "putting all this out of the question, I think I've a clincher here."

He drew from his pocket a letter addressed in my own handwriting, and opening it began to read in dulcet tones. MY PRECIOUS POLLY:

You wont mind if I call you "Polly" now, will you, dear—

"I think I rather should," Reggie looked up to say, "Reginald is much more imposing!"

I am sure you realize and understand all that I would have said to you just now, but for the appearance of that intrusive idiot. But surely, dearest, there can be no need of speech between us now! In the glance, in the smile you gave me when I spoke my heart I read what I had scarcely dared hope for and what has made me the happiest man in the world.

"Doesn't look it, does he, Van?" Reggie interpolated with a sidelong glance at my agonized countenance.

Yet, at least, I must tell you that I love you as never man loved before—

By this time I had pulled myself together sufficiently to snatch the letter from Reggie's hand and tear it into bits. Reggie leaned back in his chair chuckling gleefully and Van was shaking with suppressed mirth.

"What you've done, Lorimer," Reggie rose to explain, "is to send me a letter intended for Miss Whitney and by a simple process of illation I infer that you must have sent Miss Whitney a letter intended for me, and unless I miss my guess you're likely to hear from the lady at no distant date!"

Even as he spoke I became aware of Watkins at my elbow, mutely proffering a tray on which lay a note addressed in a bold, feminine script. Realizing that Fate was now playing shuttlecock with me, I

opened the missive and recklessly read it aloud.

Miss Whitney expressed herself therein to the effect that a presumable error on the part of Mr. Richard Lorimer had been the means of enlightening her as to the esteem in which she was held by two of her supposed friends, the said Mr. Lorimer and Mr. Reginald Kent. (Reggie suddenly ceased to chuckle.) She further remarked that if Mr. Lorimer had, as she judged from his unwarranted statement concerning herself, misinterpreted any cordiality on her part-she strove to be civil to everyone—she was glad of the opportunity to undeceive him. She wished to assure Mr. Lorimer that she had entertained for him the merest feeling of friendship, a friendship which, in view of the circumstances, he would kindly consider at an end. She regretted this unfortunate revelation and begged to remain, etc., etc. Then followed a pertinent postcript in which she added that her engagement to Mr. Calderon Carrington would be formally announced within a week!

There was dead silence in the room for an instant, then Van exploded. He laughed till I thought he'd take a fit. He appeared to find it funny, though I assure you he was the only man present who appreciated the humor of the situation.

"Well, who takes the money?" he inquired when he could at last command his voice. "Which wins out?"

"Why, Lorimer, of course—" Reggie was beginning, when I interrupted.

"Let's call it a draw!" I said.

## The Thousandth Whale

BY J. J. BELL

Author of " Mr. Donald MacDonald," etc.

Upon the moderate swell rolling into the ice-formed bay from the open Arctic sea the *Thorgrim* lay and swung in a sullen fashion, her ninety feet of dingy green hull dipping into the gray water till the scuppers gurgled. Across her narrow deck the clammy mist was blown like smoke, while the bitter wind drew long sustained tenor notes from her slim ochre funnel. To star-

board the shape of a small berg, perhaps thirty feet in height at its highest point, was dimly visible, and Sigurd the mate, in the steering-box of the *Thorgrim* found no other object as he slowly turned his keen eyes round the narrow circle which the fog left to them.

Yet less than five hundred yards away rose the sound of breakers, the rhythmic



DRAWN BY FRED WOODS

Without a look to right or left he walked swiftly aft

crash of the surf against the edge of the ice, the moaning echo from the icy waste that stretched through scores of miles to Greenland. The moaning echo is a weird thing, but Sigurd the mate was used to it. He listened for nigh a minute, then sharply jerked the cord of the fog-horn.

"S—s—toot!" cried the horn shortly, and the ice gave back echoes innumerable.

Almost immediately the captain appeared at the door of the tiny deck-house above the cabin, and made his way to the steering-box. He received his mate's report, verified it by listening for himself, and nodded.

The mate took the wheel, and called down the speaking tube to the engineer. For five minutes the *Thorgrim* moved slowly ahead, then came to rest and resumed her rolling.

"Tell Ove to take your place, and come you to the cabin," said the captain as he descended the perpendicular steps to the deck. "Tell Hausen to bring coffee," he added. "We shall soon have work to do. The weather will clear within an hour."

"In an hour, kaptant" exclaimed the mate, staring.

But the other was already entering the deck-house.

The time was two o'clock on the last afternoon of August, and the Thorgrim had lain in and cautiously dodged about the ice bay since the evening of the twentythird. Storm had forced her to seek that precarious shelter; fog had helped to imprison her there. She was about seventy miles north of the mouth of Isafjord, the great indentation in the great northwest promontory of Iceland, so the captain guessed, and the mate hoped he was right. The business of the Thorgrim and the eleven Norwegians on board her was to chase, kill, and capture finner whales and tow the carcasses to the company's station, with its flensing slips and oil factory, in Isafjord. But the hunting season, which begins in mid-April or early May, was now at its fag-end. Indeed, the fifteenth of August had seen its close, so far as the majority of the competing companies were concerned.

When Sigurd the mate came into the cabin, which was heated to a high temperature by the almost red-hot stove, he flung himself without a word on the port locker, loosened his muffler, set his pipe going, and began to read a Norsk illusrated journal, ragged and stained and four months old. Captain Svendsen did not

like to be disturbed when he was playing "Patience," for he gained inspiration as well as mere amusement from his well-thumbed pack of cards. Now his strong, steady hand laid down card after card, while his fine blue-gray eyes, under their heavy, almost white brows, watched each one as if for some important development. Presently Sigurd threw aside the journal, every word of which he had read twenty times, and began to watch also, resting his forearms on the edge of the small triangular table with its peg-holes for use in rough weather.

A puff of cold air rushed into the cabin, and the cook came cautiously down the steep and narrow stair, bearing a tray.

"Coffee, kaptan," he said, handing a large mug half-filled with the fluid to the card player.

"Tak!" briefly returned the old man. "Sigurd!" he said without looking up.

The mate took the mug, laid it within reach of the captain's hand, and secured it on the table with four wooden pegs which he found on the ledge of the bunk at his back. Then he took in turn his own mug, a basin of sugar, and a tin of condensed milk from the tray, pegging each to the swaying table.

"Biscuits," murmured the captain, hold-

ing out an impatient hand.

"The fine biscuits are finished, *kaptan*. I have nothing but these," said Hausen, laying a wooden bowl of ordinary ship's biscuits on the table.

"What?"

"We have been at sea twelve days. It is not usual," replied Hausen, sulkily. "The milk also is finished, all but what is in that tin. There is also but little beef left, and you cannot have any more sweet soup—nothing but brown bean, and the beans also will soon be done."

But Captain Svendsen had gone back

to his cards.

"It is all right, Hausen," he said pleasantly, without looking up. "We shall be at the station in time for dinner tomorrow. It will be clear weather in less than one hour."

The cook took his own mug of coffee and a biscuit, and seated himself on the locker beside the mate.

"So, kaptan?" he said inquiringly. "But

if we leave in an hour we shall be at the station in time for breakfast." He spoke as if the captain required to be humored. "For breakfast, kaptan?" he repeated.

Sigurd nudged him to be silent. The old man appeared to be making a calculation from the rows of cards in front of him.

At last he looked up and bundled the cards together, laughing as he did so. He put sugar in his coffee, added milk from the jagged hole punched in the top edge of the tin, and took a long draught of the almost cool mixture.

"For dinner, Hausen," he said quietly, "the *Thorgrim* will have a whale in tow."

"Kaptan," said Hausen, respectfully enough, "we saw no whales all the four days before we came into the ice. Are not all the whales gone south by now? Besides, it is ill weather for hunting. And—and the food grows scarce. Ten—eleven days—it is unusual. I—I was not warned." Sigurd nudged him admonishingly.

But Captain Svendsen took his cook's

remarks calmly.

"You have food for all for eight days yet, according to the rules of the company,"

he said, "have you not?"

Hausen began to stammer. He had known that this was to be the last trip of the season. He had been led to understand, also, that it was to be a run to the ice and back, only one day to be allowed for looking for whales. He had considered one half of the usual stores more than sufficient. He said a great deal more, but all to the same effect.

The old man let him finish.

"So!" he said softly, and turned to the mate. "Sigurd, go on deck, and bring me word of the weather."

"Ja, kaptan," answered Sigurd, and knotting his muffler left the cabin.

"Hausen," said the captain, gazing earnestly at the sullen, middle-aged man opposite him, "do you sail on a whale steamer next year?"

"Unless anybody prevents me," muttered Hausen.

"I will not prevent you, but I require your promise—your oath—that you will never again break the rules of the company. You promise? You swear? Good. I know you will not fail again."

"I am sorry, kaptan," murmured the



DRAWN BY FRED WOODS

"What, mutiny on my last trip?

cook, honest regret in his voice and expression.

"That is finished, Hausen. We speak of it no more. It is our last trip together."

"Ah! You do not come again to Island,

kaptan?"
"Nej! I retire," answered the old man, smiling. "I stay at home with my children and grandchildren in Sandefjord. I kill

no more whales—but one. One more. My
—Well, Sigurd?"
The mate entered quickly, beaming.

"The weather clears, the wind falls, kaptan!"

Svendsen nodded with a pleased air. "I chall soon kill my lost whole. The Though

shall soon kill my last whale—my Thousandth Whale! May he be a great bull—a

king Blaahval!"

"A thousand whales!" gasped the cook.
"Nine-hundred and nintey-nine have I killed for my company," said the old man proudly. "Shall I go home to rest and tell my grandchildren of my life before I kill the thousandth? Sigurd? Hausen?"

He held out his great hand.

Sigurd shook it, laughing. "The glory will be mine also, kaptan. I have told you so before."

"Ah, yes, you knew it was to be the Thousandth Whale this trip, my Sigurd. But you, Hausen—you will wish me luck?"

But the cook smote his hand on the table and cursed himself. What if his carelessness in the matter of provisions should force a return to the station ere the Thousandth Whale could be captured?

"Have I not told you that I will kill my whale before night?" said the old man, still holding out his hand.

Shame-facedly, Hausen took it. "I have plenty of flour. I will bake extra bread, now," he muttered, as he rose.

"If you like, Hausen, if you like. But it will not be required."

For a moment the cook looked at the mate. Then he saluted the captain and left the cabin.

"Let us go on deck," said Svendsen five minutes later. "You and I will load the gun. Do you get forward the new harpoon that we took on board last week. I will not use an old one on my Thousandth Whale."

The wind had dropped, and the sun was already piercing the mist which was thinning so rapidly that bergs and sheets of ice came into view like objects on a photographic plate in the developing bath. The crew appeared on deck smiling, but the smiles vanished when they saw the preparations for loading the gun. They had counted on a quick run back to Isafjord.

Captain Svendsen, fondling a cotton bag containing about a kilogram of powder, nodded pleasantly as he passed them on his way to the bows. To two of them he gave instructions to remove the tarpaulins from the powerful double-winch just in front of the foremast and to see that the machinery was in perfect working order.

Sigurd was already waiting on the foothigh-platform in the bows beside the short, thick-set, scarlet-painted cannon, the horrible harpoon on his left shoulder, a ramrod and a supply of wads in his right hand. Captain Svendsen examined the harpoon—every inch of its four-foot grooved shaft, in which ran the ring for carrying the cable, each one of the four-hinged barbs, now lying against the shaft, but ready to open, umbrella-wise, within the victim. So far the harpoon was without a point.

The captain expressed himself satisfied, and Sigurd laid the hundred-weight of metal on the platform. Then the gun was uncovered and unlashed, and slewed round on its pivot for loading. Lastly Sigurd went below, to return speedily, bearing something resembling a torpedo in shape, but about twelve inches in length and sharp-nosed. This was screwed on to the end of the harpoon now projecting from the gun's muzzle; and the harpoon was complete—pointed with a bomb that would explode shortly after striking.

At four o'clock the *Thorgrim* left her refuge, dodging the larger fragments of half-rotten ice, shouldering aside the smaller. Outside the bay and for several miles from the ice-sheet, ice-pans from one to a hundred square yards in extent heaved on the still heavy swell, their surfaces gleaming white, their sides glowing sapphires above the water line and pale cold green just below it.

The wave-tops were brilliant in the sunshine, and at every plunge great clouds of spray burst over the *Thorgrim's* bows, battering the canvas shelter of the steering-box, rattling and hissing upon the funnel, and flooding the deck to the very stern. Old Svendsen laughed aloud as he guided the little steamer among the pans, southward. Ove, the second mate, who was steering, caught the infection of high-spirits and came out of his sulky silence.

"The sea falls, *kaptan*," he remarked cheerfully. "We have luck with us."

Sigurd, muffled to the eyes, his hands in heavy woollen mittens, was already in the long narrow barrel high up on the foremast. No eyes but his could be trusted to detect the rising or "spouting" of a finner on that tumbling expanse. While he had little hope of seeing another pearly gray "sprout" rising from the water that season, despite his captain's confidence and enthusiasm, he yet searched the surface of the sea as he had never searched it before. For surely the Thousandth Whale would be a very great thing for the old man to tell of to his children and grand-children.

And even as he thought of it, behold! Two miles distant a column of watery vapor rose twenty feet in the air, and as it began to drift away, there appeared above the surface, moving leisurely westwards, a huge, glistening, dark object—the back of a whale. It sank.

Sigurd turned in the crow's nest and roared "Hval!" at the steering-box, allowing up the word with directions to the steersman. Then his eyes went back to the

Almost immediately the whale came up again, showing first the crown of its head, which was submerged ere the back appeared. It appeared as if melting into the water, only to reappear three minutes later. At each of these risings it blew, but not so heavily as on its first appearance. Then it went down once more, and Sigurd did not expect to see it again for fifteen or twenty minutes. But he had judged its course, and already the *Thorgrim* was doing her twelve knots and executing a flanking movement.

Svendsen had taken his stand on the gun platform, and was making final tests of the bearings upon which the weapon rested. He smoked in an unemotional fashion.

"Kaptan!"

The old man looked up.

Sigurd was grinning over the edge of the barrel. "It is the Thousandth Whale!" he cried. "And it is as you desired; a Blaahval, sure! A great Blaahval! A solitary—a bull!"

"So!" commented Captain Svendsen

contentedly.

The cook came forward, and saluted apologetically.

"Well, Hausen. How goes the baking?"

inquired Svendsen merrily.

"I come to wish you good luck, kaptan," said the other. "Also there is little coffee and no sugar for the men. I—I am afraid of some of the men, kaptan."

"Are you afraid to tell them that there is no sugar and that there is also ten kroner for each man from myself when we reach the station? I ask you to tell the men that, Hausen."

Hausen's reply was incoherent.

"Tell the men also," said the old man, "that yonder is my Thousandth Whale. They will understand and have patience with their kaptan. Go now, Hausen."

Hausen obeyed, and having done so retired to the galley and resumed the manufacture of bread as if his life depended on turning out so many loaves ere nightfall. He was thinking of all the whales

he had seen escape.

The whale rose again, but he had quickened his pace during his submersion, and appeared farther west than the mate had anticipated. The course of the *Thorgrim* was altered, and the engineer managed to cram another half knot on to her speed, whereat her excited quivering was increased to frantic quaking, and the waves burst heavily over her bows, drenching Svendsen to the waist. It was no weather for hunting, thought Sigurd as he described great irregular arcs in the air, but one could not expect to choose the weather when fortune had sent the Thousandth Whale.

An hour passed, and still the Blue unconsciously dodged his pursuers, changing his course or speed, so that once Sigurd thought him lost and five minutes later beheld him in such a position that the *Thorgrim* must have actually passed over him. Moreover, it was a race with time, for the light would soon be failing and Sigurd sniffed snow.

The captain kept his stand on the bow platform, his drowned pipe in his teeth, his face running with spray. From time to time Hausen brought him dry gloves, for a numbed finger at the critical moment might mean a bad shot. The men attending the winches stood stolidly at their posts, thinking perhaps of the "ti kroner" which each would receive, and perhaps, not so selfishly, of the old man and his Thousandth Whale.

Suddenly Sigurd shouted and pointed. The Blue was rising not a hundred yards away on the port bow. The wind dissipated the cloud of gray vapor from his blowhole as his head went down and his enormous back heaved up amid the waves, slid forward, and was submerged. Already the captain's left hand had shot up, and the steersman had called to the engineer for "dead-slow." The course was altered ever so little, and the *Thorgrim* moved slowly forward, and then lay wallowing, awaiting the second rising of the Blue.

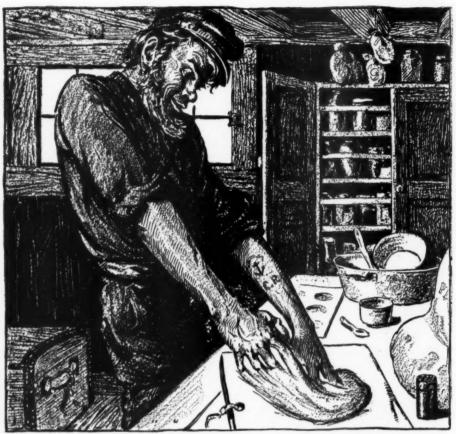
Captain Svendsen's gloves were gone; his big hand gripped the short stock of the gun, his fore-finger was crooked on the trigger. His pipe was still between his

teeth.

And then, not five yards distant and almost straight ahead, with a snorting hissing sound, the head of the Blue broke the surface. Two seconds later the gunner let fly, aiming—if that were possible in such a sea—for the most vital region, six to ten feet behind the flipper. A whale stricken nearer the tail may give trouble for many hours.

So the gun cracked out its dreadful bolt, and the monstrous tail of the Blue rose high in the air, fell, and disappeared in a boiling whirlpool. And almost at the same instant Captain Svendsen turned on his heel in the smoke, signed to the men to clap the brakes on the winches, and left the platform. Without a look to right or left he walked swiftly aft.

Sigurd came down from his perch, his face set, and took charge. He had seen the harpoon glance across the Blue's back and



DRAWN BY FRED WOODS

He resumed the manufacture of bread as if his life depended upon it

plunge into the sea fifty feet beyond, the bomb bursting like a silly rocket. Somehow he had never dreamed of the captain missing his Thousandth Whale—not even in a hurricane.

In silence the men hauled the cable and spent harpoon on board, while Sigurd saw that the gun was covered and lashed in position. On his way to the cabin he looked into the galley. Hausen was sitting with his face in his floury hands, weeping.

"Bring coffee," said Sigurd quietly, and passed on.

He found the old man playing "Patience," and sat down without speaking.

Presently, with his eyes on the cards, the captain said casually: "If the weather does not change, we shall be at Isafjord for dinner tomorrow."

"Ja, kaptan."

Svendsen laid out another row of cards, and Sigurd picked up his tattered journal.

"The course is sou'-sou'-east," remarked the captain after a silence. "Order full speed now. I will come on deck soon."

The mate left the cabin. At the top of the stair he met the cook.

Twenty minutes later the twain, accompanied by the engineer, entered the cabin. The old man was still fingering his cards.

"Why have you not ordered full speed?" he asked. Then noticing the engineer: "Is anything wrong?"

The engineer shook his head. "The engines are all right," he said, "and there is coal for twenty-four hours."

"Kaptan," said Sigurd, "the men say that they do not wish to return to the station yet. And we say it, also."

"I—I do not understand," said the old man, staring at a ragged queen.

"Ah, kaptan, kaptan," cried the cook, his voice fluttering, "your Thousandth Whale—you must have it yet, kaptan."

The cards dropped from the old man's fingers.

"So!" he said very softly.

"I go to bring coffee," said Hausen abruptly and fled from the cabin.

"So!" murmured the captain again, and a pleased smile came to his lips. But the smile faded. "The risk is too great," he said gravely.

The engineer spoke. "If the *Thorgrim* does not reach the station tomorrow they will send the other whaler or the big steamer to look for us. It is quite safe."

"And when would they find us, my good Olaf? In many days, perhaps."

"Hausen has bread for about four days," put in Sigurd. "We are all content with bread."

"But, if the bad weather comes, and we have to wait in the ice—"

"Let us hunt for one day more, kap-

The old man wavered. The temptation was very strong.

"I will speak to the men," he said at last, rising and gathering up his cards methodically.

Ere the long twilight ended in black night the *Thorgrim* was once more idly rolling in an ice bay, waiting for another chance. And that chance, thanks to a grievous change in the weather, was full three days in coming.

"They will be searching for us now," said the men to one another, and scanned the sea anxiously, for bread and water is depressing diet within the arctic circle.

During the fourth night the wind died, and early the following morning the *Thorgrim* left the ice for comparatively calm water. The captain went into the steering-box to relieve the mate.

"Turn in, Sigurd," he said. "There will be nothing to do on deck. Hausen will give you the last cup of coffee. I thought it was finished, but he found enough for two cups this morning. He is like a baby, is Hausen."

"I do not need coffee. I will turn in there," the mate replied, pointing to the crow's nest.

Svendsen lifted a protesting hand. "It is no use—no use," he said sadly. "We go as straight as we can to the station. We shall all be starving when we get there. May the fog keep away."

Sigurd descended to the deck. As if it were an afterthought he remarked, "I will look out for the steamer and the other whaler," and went forward.

"That," said the old man, "is a wise thought, Sigurd."

He gave a direction to the steersman and sat down in the corner of the box, gazing listlessly ahead.

But Sigurd, in the crow's nest, kept his eyes on the near waters.

At midday the sun came forth, and Svendsen took it and worked out the *Thorgrim's* position. He was forty miles farther from home than he had guessed. The discovery annoyed rather than alarmed him, and he was about to summon the mate from the mast-head, when the latter threw up his arms with an exultant yell—

"Hval! Hval!"

In less than a minute the old man was on the platform, uncovering and unlashing the gun. To his surprise, it was already loaded. He heard Sigurd's laugh, and he looked up and laughed in return.

"My good Sigurd!"

Hausen, looking like a ghost, peeped from the galley, and the men took their places by the winches.

The whale rose again and Sigurd yelled that he was bigger than the one escaped. The hungry men at the winches grinned. They were used to whale-hunting, but this—

Captain Svendsen set his pipe going. He was himself again. He fondled his gun.

At Sigurd's direction the steersman had sent the *Thorgrim* to right about, and she was now running before the smooth waves. On board excitement gave way to patience. The captain called Hausen, and despatched him to a locker in the cabin, there to find a tin of cocoa—the last food on the *Thorgrim*.

"A mug for every man," said the captain.

About two o'clock the whaler had been maneuvered to within striking distance of the whale. The Blue rose on the starboard bow, sank, rose again nearer, sank, and finally rose so close under the *Thorgrim* that the gun when it was fired tilted at an angle of forty-five degrees.

The cable flashed over the bow wheel for thirty seconds; then its speed slackened and the brakes were gradually applied to the winches, until it stopped running. The cable between the winch and the bow-wheel was rigid as steel, but the *Thorgrim* moved not. Her nose was deep in water, and her propeller showed a dry blade. Death hung deep in the sea at the end of the cable; no wounded life struggled there. The shot had been a sure one.

A hundred tons, perhaps, of living matter had plunged madly for the depth, and plunging had died, heart and lungs wrecked by the exploding shell.

Three hours were occupied in hoisting the carcass to the surface, lashing it alongside, cutting the mighty flukes from the tail, and inflating the body with air pumped by the engine through a hollow lance. Then a chain was run through and round the tail stump, and the carcass was cast astern attached to the *Thorgrim* by thirty fathoms of a twelve inch hawser. Already hundreds of sea-birds were screeching above the dead, while Greenland sharks took their toll beneath.

"Full speed!" cried the captain down the tube, and immediately the homeward run began.

But the old man's triumph flickered out. He went down to the cabin, after summoning the engineer.

"How many hours' coal have you now?" he asked.

"Fourteen-and-a-half, kaptan," answered Olaf, who had just been figuring it out.

"And we are about twelve hours from the station."

"Good!" said the engineer.

"Twelve hours going at full speed,

"I have full speed now, kaptan."

"Ja. Your engine is doing full speed, but the *Thorgrim* is doing little more than half. It is the whale—"

The engineer's face fell.

The mate looked out of his bunk.

"We are farther from the station than you thought, *kaptan?*" said he.

"I meant to tell you, Sigurd," returned Svendsen, "but the whale came. When the whale came I forgot everything else. I was foolish to take the whale, and now I must let it go. It is no use. We cannot take the whale to the station. Let it go now, and do you take charge, Sigurd."

"But, kaptan-" began the mate.

"I say it is no use," interrupted Svendsen. "Do as I tell you—now. Leave me. I am tired. I am an old man and an old fool. I have been risking my men and my ship for my own conceit. I tell you that, Sigurd, and you also, Olaf. I thank you and everyone for standing by this silly old man, but I will take no more risks. Go now. I would sleep. It is long since I have slept well."

"I beg to know what distance we are from the station, *kaptan*," said the engineer respectfully from the doorway.

Svendsen told him shortly, and waved him and the mate away.

In a little while the *Thorgrim* stopped and the old man in his bunk heard the tramping of feet above him.

"They are casting off my Thousandth Whale," he said to himself. "So!" And soon with sheer weariness he fell asleep.

Sigurd the mate, stood in the crow's nest. It was growing dark and the wind was bitter though the sea was calm. Sigurd had been up there for four hours, which is a long spell for a well-fed man. For the third time he sent for the engineer, who for the third time came to the foot of the mast.

"How long now, Olaf?"

"One hour—no more, Sigurd."
"Kaptan is still sleeping?"

"Ja. Hausen watches him. Wonderful Hausen! He has discovered one more cup of coffee for the kaptan. It is cold up there?"
"Ja."

"But no one else has your sight. I will tell you when the time is up." The engineer departed, shivering.

Sigurd drew his muffler over his mouth and resumed his search. The stars came out, and a fine, dry snow drifted down. It soon ceased, but Sigurd knew there was much more to come ere long.

The time, despite his miserable situation, passed all too quickly, and the engineer's voice came up to him, saying:

"The hour has gone."

"Can you not allow half-an-hour longer, Olaf?"

"Nej."

"Quarter?"



DRAWN BY FRED WOODS

He gained inspiration from his well-thumbed pack of cards

"Nej, nej! We can do no more."

"Then it must be," said Sigurd, struggling with his cramped limbs, and taking a last look about him.

A cry broke from him. "Quick, Olaf! The blue light! I am frozen here. I cannot move, yet. Fire the light, and help me afterwards!"

Soon the *Thorgrim* and the sea around her were bathed in a ghastly glare. The engineer swarmed up the rigging to assist the mate, and even as he reached him an answering flare, small but certain, appeared away in the east.

"It is the steamer!" yelled Sigurd. "Tell the kaptan. Do not wait."

But the engineer insisted that it was Sigurd's duty, and so five minutes later the latter staggered into the cabin where the old man was sleeping, watched by the

"Kaptan, the steamer comes. I have signaled her and she has replied."

"So!" said Svendsen getting up slowly.
"If I had been sure of the steamer I would

The cook could contain himself no longer. "You have the whale still!" he cried.

"Oh, kaptan, you have your Thousandth Whale!"

"Mutiny on my last trip!" said Captain Svendsen, when he learned from Sigurd how his officers and crew had arranged, against his orders, to keep the whale in tow till the last possible moment. "Mutiny on my last trip!" But his eyes were kind.

As the *Thorgrim* steamed to meet the rapidly approaching steamer the old man stood on the after deck peering at the huge dun shape wallowing astern.

Hausen approached.

"The last of the coffee, kaptan," he said, presenting a steaming mug.

"Then you will drink it yourself, Hausen."

The cook protested.

"I have now drunk the last of the coffee five times," said Svendsen. "When did you taste coffee last?" he suddenly demanded.

"Four days ago, kaptan. It is nothing."
"So! Then you have saved your own
coffee for me. Have you any more left?"

Hausen looked guiltily miserable. "Enough for two mugs," he stammered at last.

"For me?"

"Surely, kaptan."

"Then I drink this, and you will go now and take the two mugs yourself. The steamer will give us plenty. Now, go. No more mutiny."

The cook went, but halted half way to the galley and retraced his steps.

"Kaptan, you—you will soon be telling your children and grandchildren about your Thousandth Whale—" "My Thousandth Whale," said Captain Svendsen smiling reflectively. He laid his hand on the other's shoulder. "Yes, it will be a fine story to tell. But I think, my good Hausen, the finest part of the fine story will be about my men on the *Thorgrim*."

And Hausen retired, rubbing his eyes, yet so pleased with all things, that he divided the last of the coffee between

Sigurd and the engineer.

#### How Jake Went Home

BY E. NESBIT

Author of "The Incomplete Amorist," "The Would-be-goods," etc.

It is very difficult to believe all you hear, and even all you see if you are the kind of person that really sees at all. But when things are printed, of course they must be true; so you will find it quite easy to believe what I am going to tell you. I don't quite know what I am going to tell you, because no one has told me yet. But I know some one will—

Now, see how oddly things turn out: Just as I had written that I heard the prettiest voice in the world outside my window.

"Is there anyone at home?"

I looked out carefully to see who it was, because, of course, it might have been the taxes, or the water-rate, or a bore in a bonnet. Instead of which, it was the most beautiful of all the beautiful Princesses I know; so I went out and sat with her on the low wall that divides my garden from the white road where the pink convolvuluses make flat round patches among the wayside grass, and we watched the sheep go slowly by, for this is market day in the town.

The Princess is not living in her Palace just now, as you will have guessed from her coming to sit on my humble wall. She is lodging at the seaside. That was why her hair was hanging all dark and long over her royal shoulders, instead of being tidily tucked up under her crown as the hair of a princess must always be when she is at home. It was also the reason why she carried a basket with strawberries in

it, and a pat of butter, and two penny buns, which would presently be somebody's lunch. And the story she told me was the story of the little boy who went home.

Jake Jenkins was his name, and he lived in a very nasty street in London: a street that is a turning out of Googe Street, which turns out of the Tottenham Court Road, which turns out of Oxford Street. which is too proud to turn out of anything. Sutton Row the street was called where Take lived and it was one of those streets where the sidewalks is always bordered with cabbage stalks and orange peel and crushed banana skins, instead of the clean green grass with daisies in it, that all sidewalks ought to be bordered with. And when the wind blew, instead of the brown bright fallen leaves or the bits of clean hay that blow about in country roads, pieces of horrible dirty, torn paper were caught up and fluttered down the ugly grimy street and in at people's dirty front doors. For in Sutton Row all the doors are always open, and the children sit on the doorsteps playing with bones and rags and bits of dirty brick and dead mice, and none of them ever has any pocket-handkerchief.

Jake lived with his aunt, because he had no father and mother, and the aunt was not unkind to him; but she did not have time to be very kind because she had to work about fourteen hours a day sewing strips of dyed rabbit fur together, and the fluff used to get into her throat so that she was always coughing. As she got only about a shilling a day for this work it was not easy for her to keep herself, let alone lake. There was a big dingy untidy bed

in the room, and a table, and a chair whose cane seat had a hole in it, and the broken canes stuck out underneath like the quills of a very untidy and careless porcupine. The black and brown fur used to lie all about on bed and table and chair and floor and the fluff got into Take's throat, too, and made him cough, which was one reason why he liked to spend as much time as he could in the streets. In fine weather he used to look at the shops, and whiten the tip of his nose by pressing it against the windows of those that sold things to eat.

One day, when the tip of his nose was feeling quite cold from so long being pressed against the glass, someone touched him on his little thin shoulder. He jumped, because he thought it was the policeman. In London, and especially if you are poor, there are quite a lot of things you mustn't do, things that you would never think were wrong unless you had been told, and it is the policeman who tells you what these things are. But it wasn't the policeman this time. It was a lady with the most beautiful green eyes in the world. In fact, it was my Princess.

"Are you hungry, dear?" she said.

"Yes," said Jake, because he was, always.

Then the lady went into the shop and bought a penny bun and a bath bun and a cream bun, and gave them all to Jake in a paper bag, and she squeezed his little dirty hand.

"I wish you could have them every day, you poor, dear little chap."

She left him there so full of happiness that at first he felt he was too full to have room even for buns.

He recovered, however, and ate the penny bun first, because it looked, and indeed was, the plainest. Then he ate nearly all the Bath bun. And then he took one bite of the cream bun.

"Oh!" said Jake, and his blue eyes were as round as saucers. "I didn't think there could be anything so good."

And then he finished the buns to the very last crumbs in the paper bag, and went to look in at the garden in Bloomsbury Square, and he looked through at the green grass and graveled walks, and wished that he could find a garden where all the children could play, not just only



DRAWN BY MAGINEL WRIGHT ENRIGHT

the ones whose mothers had the keys of the cold iron gates.

"If I was always in a garden, and the lady to give me things to eat. Oh Jim-

miny!" said Jake.

After a long time he turned to go home, but his eyes were so full of green trees and green grass, and his mind was so full of cream buns and my Princess that he did not look where he was going, and he did not care.

That was how it happened that at the corner of Googe Street a cab horse knocked him down with its big, soft nose, and before he could pick himself up the cab wheel went over him, and they carried him to the Middlesex Hospital at the end of Googe Street, and when he woke up he was in the loveliest bed you can imagine, and a very kind lady was leaning over him and calling him "dear," just as my Princess had done. In Sutton Row, you know, they do not call the children "dear," but quite different names, even when they mean to be kind.

Being in hospital is rather like being in heaven, when you are a child and have always lived in Sutton Row. No one cuffs you or pushes you roughly out of the way. There is no scolding. There are large clean beds that jump softly when you move, and you have a bed to yourself-which Jake had never had before—and things to eat nicer than you ever dreamed of: chicken and rice pudding, and fish and mutton, and all the things some people get into the habit of turning their noses up at a nursery dinner. And there are toys to play with-real toys: soldiers and puzzles and bricks-not just mutton-bones and bits of brick and dead mice.

Even if your legs do hurt rather badly, it is worth while to go to Hospital when you have spent all your life in Sutton Row.

"I likes the eating, and the drinking, and the lying and the ladies, and the everything," said Jake. "I wish I 'adn't never got to go 'ome no more."

But unfortunately nobody is allowed to stay on for ever in a hospital, except of

course the doctors and nurses.

"Me got to go 'ome again?" Jake asked.
"Couldn't you let me stop on a bit? I
wouldn't give no trouble. I could 'elp clean
the floors and wash up and that."

The nurse laughed.

"All right, Tommy," she said—all boys are called Tommy in the hospital when when they're not called "dear"— "you aren't going home yet awhile. You're to go down to the sea, and get strong and well first."

"What sea?" asked Jake.

"The sea," said the nurse, who was rather in a hurry. "It's all blue water, you know, and there's sand to dig in, and all sorts of lovely things."

"Things to eat?" asked Jake, who had never had enough to eat in his life till he

got run over.

"I should think so," said the nurse gaily. "Meat every day, and cake and jam and milk, and strawberries, I shouldn't wonder."

Jake pondered these beautiful words, and that was why he did not cry quite as much as was expected when he was put into the cab that was to take him to the railway station. He cried quite as much as was good for him, went to sleep in the train, and hardly woke up to know that he was being fed with sweet bread and milk, and put to sleep in a bed like the ones in the hospital.

And next day there was the sand, wide and yellow and wonderfully clean, with yellow sea-poppies and sea-thistles growing on one side of it, and on the other the sea, blue and smooth and going on and on and on as far as you could see.

"And farther," said Jake to himself,

"oh, very, very much farther."

He lay on the hot gold sand and looked at the hot gold sun, and the hot blue sky. He was very comfortable. He had a soft clean shirt to wear, and a soft clean sailor suit, and a clean pocket-handkerchief with purple anchors in its corners.

No one knows how comfortable clean soft clothes are, unless they have had to wear hard, dirty ones, all their lives, as

Jake had done.

He was only six, but six years are very long in Sutton Row.

"I wish Sutton Row was like this 'ere," he said.

And then the wonderful thing happened. My Princess came to him quickly, from nowhere as it seemed, and sat down on the sand and held out her dear arms to him.



DRAWN BY MAGINEL WRIGHT ENRIGHT

"Why!" she said, "it's you!"

Jake owned that it was "me, right enough."

"You're the little boy that-"

"Yes," said Jake, and wriggled on her lap and put his head on the kindest shoulder in the world.

"But how did you get here?"

"'ospital," said Jake enthusiastically; "both my legs broke along of a keb going over 'em. They've mended 'em up a bit, and they're going to get mended for good in this 'ere sandy-sea-place. I say, aint this 'ere just a little bit of all right?" His thin sandy yellow claws played with her jingling bangles.

"So you're going to get well here," said my Princess.

Jake told her "Yes," and many other things.

The nurses in the hospital had been kind-kind-kind; but they had not nursed him on soft laps of smooth blue stuff: their laps were stiff with aprons, and they had not much time, anyhow, to nurse little boys.

boys.
"How soft and sweet you are," said
Jake. "You smell like the flowers-stalls
in Googe street. Don't go away; I want
to stay along er you."

"I'll come back," said the lady who is my Princess. "I'm going into the sea now. I'm going to swim and see the seaweed floating like islands, and the fishes swimming, and all the little shells and stones on the bottom of the sea. And even a mermaid, perhaps, if I'm lucky."

"England's a island what we lives on. Sutton Court's part of it. I don't think much of islands," said Jake. "What's mer-

maids?"

The lady told him a little about mermaids.

"Are they kind and soft to sit on like

you?" he asked.

"They're always kind—at least, I feel sure they are," she said, "but they're cold and slippery. It's nicer to be nursed by land people. But they live in pearly houses under the sea, and no one is ever cross, or angry, or hungry, or unhappy there."

"I should like to go there," said Jake.
"Perhaps we'll go together some day," said my Princess, and went to bathe.

After that, every day she talked to him and told him stories, and built sand castles with him, and gathered shells for him, and life became a perfectly beautiful thing to Jake, because the sea and the sky and the sand are so good and beautiful and my Princess is so beautiful and good.

So every day he grew stronger and stronger, and his face that had been so pale and lemon-colored grew brown, and his blue eyes looked bluer than ever between their tanned lids. And he knew now the names of shells, and of the little sea beasts that lie on the sand at low-tide. And the sun shone every day and all day long.

Then quite suddenly, the end came. He was cured, as far as he could be cured, and he must go back to Sutton Row to make room for some other child to lie in his lovely soft white clean bed, and eat good things that he liked so to eat, and to be nursed on the warm beach by the lady who is the dearest under the sun.

They told him quite kindly, and he only said:

"Must I really go 'ome?"

And they said, "Yes, you must, really." "When?" said Jake.

And they said "Tomorrow."

That day, when the lady set him down on the warm sandy beach beside the castle she had built for him, and set out for her bath, he did not sit still as usual but went after her—slowly, because of the broken legs that would never be quite the same as legs that no cab wheels had gone over. He saw her go down the stone groin in her white bathing cloak, and, at the end of the groin where the deep water was, she cast her white gown on the stone and stood up in her blue swimming dress and dived deep-deep into the water.

Jake crept along over the rough stones of the groin, that were warm to creeping hands and knees, and came to the place where the stones were wet with the splash of the green water that had covered his lady. She was swimming out to sea now; he could see the darkness of her hair in a long streak behind her as she swam.

Then he leaned over and looked down into the deeps of the water, but he could not see the shells at the bottom, nor the mermaids, and he wanted to see them.

"I think I will go and look," said Jake to himself, "if my Lady's there. Perhaps they'll let me stay down there along of her and never go home no more. There must be lots of room at the bottom of the sea."

The water was cold as it closed over his head, and there was a humming in his ears like the snarling, moaning noise of London streets. Had he fallen asleep? Had they taken him home without waking him?

"No, no," Jake tried to say. "I don't want to go home. I won't go home."

And he sank to the bottom of the sea and through it, and the floor of the sea closed behind him, and he was in another world. Have you never thought that the floor of this world may be the sky of another world, just as the floor of heaven is the same as our sky?

He fell right through the sea-floor, and out of the sky of that lower world on to its green meadows. And he did not hurt himself at all because the big white birds that live there came and carried him down on wings as soft as the lap of any Princess.

They laid him down in a grassy green field where there were daisies. White May bushes grew all about, and at the end of the field was a garden with a red wall round it. There were trees leaning over the garden wall, and on the trees strawberries and cherries and bananas and lettuces and oranges were growing in rich profusion.



"Oh my," said Jake, "if I only 'ad the key of the gate!"

But when he got to the gate, which was exactly like the gates of the Square Gardens, he found that it was open, and he walked straight through. He went up the path, between plants covered with strange and beautiful flowers. Some of the shrubs looked like Christmas trees for they had toys growing on them, soldiers and boxes of bricks and puzzles. He paused entranced before the beautiful half-opened buds of a tin-soldier bush, and it was hard to pass the tall tree among whose glossy leaves red and green india rubber balls were glistening in dewy freshness. And a top-tree, whose fruit was falling to the ground with ripeness, held him for a moment. But he went on. He did not dare to pick any of the toys.

And presently he came to the house, and it was queer, but delightful. Gay colored curtains fluttered at the upper windows, which were all open. And all the lower windows were filled with nice things to eat. like the windows of the shops in Googe Street. The door was wide open, and quickly some one in a blue dress came flying through it and down the marble steps to meet him.

"Why! it's you!" said Jake as arms went round him, arms that he knew.

"Yes, dear. Aren't you glad you've come home?" said my Princess's voice.

"This aint 'ome," said Jake.
"Oh, yes, it is," said she, "and you're going to live here forever, my own little boy. Come along, let's go and pick strawberries."

The strawberries grew on tall trees, just like the ones in Bloomsbury Square, and my Princess bent down the branches, so that Jake could gather for himself. And

she picked him a ball from the ball tree, and several buds from the tin soldier tree, and they sat and enjoyed everything on the smooth lawn in the sunshine. There is a very nice sun in the under-sea world.

"Lor'," said Jake,
"aint it prime? But
what about the coppers? Won't they run
us in for setting about
on the grass so free?
Or p'raps you've got
the key of the gate?"

"There aren't any keys here," said my Princess—at least, if it wasn't my Princess I don't know who it could have been. "Nobody wants to lock up the grass or the strawberries or the cakes. There's plenty for everyone."

"Don't no one never eat too much?" asked Jake, who a week before had had his lesson on this subject, illustrated by jam pudding.

"Oh no," the Lady told him. "It's only when people aren't quite sure that there's plenty for everyone that they take too much."

"And what do they do here? Not work, do they?"

Jake was thinking of the furry fluff and his aunt's cough.

"Oh yes. Everyone

works, and so everyone gets work done early, and there is plenty of time to play. Look, there are the children coming out of school. Don't they seem happy?"

The children came up a grassy avenue of trees skipping and running and laughing and singing as they came. They all wore white smocks and leather belts and their feet were bare and brown on the green grass. With them were grown-up people, in clothes that looked comfortable as well as pretty, and none of the ladies had the kind of hat that makes the spectator so anxious, because it seems as if it might blow off at any moment.

"Why!" cried Jake very much surprised, "nobody looks cross."

"Of course not," said the lady, "why should they? Work-time's over, and now it's play-time; and presently it'll be sleepy time. And then work-time again tomorrow. Look! They're coming to ask you to play with them."

A brown-eyed child came smiling shyly and kindly; took Jake by the hand, and led him away, and my Princess sat on the marble steps of that beautiful house and watched the games till Jake, tired out with pleasure, came to fill her hand with



DRAWN BY MAGINEL WRIGHT ENRIGHT

the flowers he had gathered, and, sleepily happy, to lay his head in her lap.

"Work time, play time, sleepy time," she said. "I shall just have time to tuck you up in bed, my own little boy, and then I must go."

"Go?" Jake was miserably awake in an instant. "You aint going-not without

me?" "I must," she said. "My work's not

here, and I've got to go and do it. I shall come back to you some day. But everyone here is kind. You'll be very happy here, dear."

"You aint agoin' to go away-not with-

out me," said Jake sniffing. "You'll be very, very happy here, you know you will, won't you, dear?" she

said, holding him close. But Jake would say nothing but, "You

aint agoin' away-not without me?" And he said it over and over again.

"But there's everything here that anyone could want. Think of the strawberry trees."

"I'd rather have you a long sight," he said. "And you aint agoin' away-not without me, are you?"

"Would you rather have me-even," said the lady who was either my Princess or nobody, "even if we had to live in the old world where so many people are un-kind and stupid and dirty?"

"Couldn't you learn them to be clean like me," said Jake, fingering his soft shirt proudly, "and kind like you?" he added, his arms round her neck.

"We might try. But if you can't do without me, Jake, we must go back-now. Are you sure you wouldn't like to stay here without me? Going back will hurt you rather badly, dear.'

"Bad as my legs?"

"I don't know; worse perhaps."

"I don't care," said Jake stoutly, "only you said I was to be your own little boy.

"My own, own little boy," said the lady, "for ever and ever. Now, shut your eyes

and I'll carry you, and I'll try not to let the going back hurt you more than it will be necessary."

It did hurt though, horribly. And when the hurting was over Jake was in bed in a room with a window that looks over the sea-such a pretty room Jake tells meand the dearest lady alive had got her dear arms round him, and was looking at him "with her eyes just as if she'd been crying," Jake said.

"Your own-own little boy," gasped Jake, and it was quite hard for him to speak at all.

"My very own," said my Princess. And so he is.

I think I said that the most dear Princess in the world told me this story—but of course she didn't. She only told me quite a little bit of it, and by the time she came to the end of that little bit her eyes looked just as Jake had said.

"You see," she said, "he'd never have tumbled into the sea if I hadn't told him that nonsense about mermaids. He went to look for them. So it was really all my fault. So, of course, he belongs to me now. Don't you see?"

I said I did see; and we talked about other things.

It was Take who told me most of the story, of course; and I never asked him to explain the parts I didn't understand.

So Jake is now "very own little boy" to my Princess, and he will grow up to be a Prince, a very good and clever one, I think. Because, of course, he was a Prince by birth, and now he has come home to his kingdom of love and happiness. It is an odd thing, considering that all little babies are born Princes and Princesses, that so few of them come to their kingdoms in this world. There must be a screw loose somewhere, don't you think?

# Karl the Stripling

BY ROLAND ASHFORD PHILLIPS

Author of "The Heart of the Princess Elaine," etc.

The Princess left the castle gates and lightly tripped down the long rolling slope towards the winding river. The meadows, gold-dotted with countless daisies, nodded to her in the soft wind; the blue arch of the heavens bent the closer; the sun found its image in her wind-blown hair. Three tiny clouds ran scared-like and alone, across the blue, struggling to keep pace with her twinkling feet.

Far behind, the Fool tumbled along among the matted flowers and winding grass. Upon the river bank, beneath the drooping trees, did she rest herself, and with her slim white fingers, weave a chain of daisies. When the Fool came close, she did raise herself upon one elbow and rest her pink and laughing face on the palm of her hand. Her laugh was like the far

away silver tinkle of a bell.
"Thou art slow," she cried and laughed

again.

"Aye," quoth the Fool, and his breath came hard from the long run, "aye, very."

"And why did'st follow me?"

"By my wit," he did answer, and seat himself beside her, "thou doth ask such a silly question. I did come to bear thee company."

"But I care not for company, I am most melancholy today: men tire me."

At this the Fool did grin, and stick one lean forefinger out at her; "Even here, Princess, thou wilt find men."

A silence fell. The Princess lay back her gold head and her eyes did match with the blue arch above; and the Fool, growing more solemn, did look into the cool waters and see reflected there the three tiny clouds.

Then of a sudden, while the silence lasted, the noise of a crackling twig was heard, and between the parted boughs, a man stood. And the Princess did turn quick her eyes toward him and the Fool paused midway in the hum of a song.

"Even as I did say, Princess," he whis-

pered low, "a man."

And at this did she arise and the rose color danced across her cheeks like the tender red of a sunset sky. For the man was tall and lithe as a young pine, his skin as white and fair as a woman's breast; his eyes a soft brown with ever and anon the glint of the sun in them; his hair curling low over his brow, was earth-brown, save where the light did smite upon it, then it turned ruddy as the windy sunshine. His lips were full and red and parted.

"A thousand pardons, lady," he begged and bowed low, with manners that bespoke more than his poor garments did show. "I did'st not expect to find a god-

dess so near."

And the Princess, in the radiance of his eyes, did smile and her mouth corners dimpled deeply. "Thou art like all men; tell me, doth flattery play so important in thy life?"

"Nay," he answered and drew the closer, "only when my eyes are dazzled."

"Indeed," quoth she, "doth find me then so fair to look upon?"

"Most divinely fair, lady." And he drank in all the beauty of her lithe figure, as the soft wind did play about her garments. "And 'twas but yesterday that I did say, in all this land none so fair as one."

"And she?" the Princess asked quick, for like all fair creatures, another's beauty

did strike her like a jealous dart.

"Yesterday would I have sworn, that there lived no fairer maid than the Princess Guenevere. But lo, today, I find another. Art thou a lady-in-serving to the Princess?"

And at this the Fool did turn quick towards the river, and the Princess wanted to laugh but dare not; merely she nodded.

"Aye," said she, "one of the ladies, sire."

"Strange," quoth he, after a pause, "that two such beauteous ladies should be in the same household. Doth the Princess not grow angry at thy beauty?"

"That she doth," and the Princess

smiled to herself, "many times."

Sat the stranger down upon the green turf beside her and the wind brought the cool of the woods to their nostrils.

"Never did I lay eyes upon this wondrous Princess," he began, "yet in my father's court there doth hang a picture of her-and-thou doth look like her a great deal. But a year ago did I lay wager with the King, my father, that I would win the hand of this beauty, the Princess Guenevere, and my brother Charles did say likewise, and the King spake saying that he who did win her should succeed him upon the throne. So we parted and, after many weary travels and strange adventures I came here, to seek her hand as a stripling, to conceal my real name and position. They who chanced upon me should think I were a serious student, and my name was Karl the Stripling."

"And-and thou art a Prince?" she

asked.

"Aye, the Prince of Uberland. Yonder across the river do I dwell with a kindly forester and his goodly wife; there I did change my garments for these coarse but well made ones. Under their roof must be my home, their food my food. But I am content. For days have I stood without the castle walls waiting for a glance of the Princess."

"And all this time," she did speak,

"did'st never see this fair lady?"

"Nay," he answered, and sighed so loud she turned towards him. "Nay," he spoke again, and his eyes met hers, "but I care not—for I have found one as fair as she—thyself."

And the Princess felt the hot blood surge to her white cheeks and dropped low her

eyes.

"But-but thy wager," she began, but

he smiled and shook his head.

"'Tis nothing to me, more." And bending low picked up one tiny white slim fingered hand and pressed it hard to his

lips.

And even at this did the Fool, who, lifting his eyes towards them and seeing what he saw—the wonderful light in both their eyes—and being a great deal wiser than his kind are given honor for, silent slipped from off his grassy seat and tiptoed back through the gold-dotted meadows.

A month did pass. On this self-same

morning did the Princess, ill at ease and weary at heart, sit upon the King's right hand within the great audience chamber, before them were the court and a noble suitor Prince and his followers, and huddled low at their feet sat the Fool.

"I will not," she cried for the third time and stamped her dainty boot, while the King frowned and the court shifted uneasily from foot to foot, and the Prince blazed a storm from his nightish eyes.

"I will not," she cried once more, "I

do not love this suitor."

"But I love thee, fair Guenevere," the Prince did murmur low and a smile crept across his dark face. "I do love thee, and the King, thy father, doth give his consent to our marriage."

The Princess paled with rage. "The King, my father, doth not speak the words of my heart. Again I say, I do not love

thee."

Then spake the King, and his words were soothing, for well he knew his beauteous daughter, and all her many moods, which he did often say were as changeable

as a spring day. He spoke.

"Listen, my daughter! The Prince doth crave thy hand in marriage. He is the son of a most worthy father. Lands hath he in plenty, jewels in abundance and most costly, servants and soldiers a thousand score. His lands and mine are adjoining, and with this marriage shall our Kingdom be the greatest in all the country."

Thus he ended and the Princess spoke: "Thou art ever greedy, father. Thy daughter would'st thou barter for jewels and land. I will marry for love alone."

And the King at this did tap the throne arm reflectively, while the Fool smiled grimly and pulled at the points of his long

slippers.

"Look thee, father," the Princess spoke again, "we, too, are rich in lands and soldiers, also are our coffers filled with many jewels. Doth not the Prince see the unwisdom of this loveless marriage? I wonder, sire," and she turned towards the Prince and his nobles, "I wonder were I but a poor lass, a lady-in-serving to the Princess, with only the dowry that my weak hands could bring, and he such as he is, would he then love me for myself alone? Speak, sire!"

"Thou doth speak like a fool, Princess,"

he began.

"Ave, perchance I do, but even fools have good sense, sometimes." And she thought as she spoke of how the Fool, a month ago, did silent creep away and leave them by the river-she and Karl the Stripling.

"Wert thou but a lady-in-serving," spoke the King, her father, "then only one of thy kind would woo thee: each man

doth seek a mate of his kind."

"Art sure, father?" she asked and smiled.

"Aye, sure, daughter," he did answer, and all the court, and the Prince and his followers did nod.

And at this the Fool did so far forget himself to let his bell-stick fall unheeded to the floor and to smother a grin behind

the palm of his white hand.

And the Princess did take herself back to the gold-dotted meadows and the morning she did see a certain youth, tall and straight as a young pine, with earth-brown hair clustered low over his brow, and the glint of the sun was in his eyes.

Then in the silence that followed, the Fool regained his stick and the Prince stepped forward and spake to the King and his most rebellious daughter, Guenevere, who sat upon his right hand. Thus

did the Prince speak.

"Sire," he began, "this question we will let pass until the morrow, for we are weary. Perchance after a night of rest and refreshment, thy daughter wilt think deeper upon the questions that I do speak of. Is it well, sire?

And the King spake, "It is well."

Waved he his hand and thus did dismiss the court. The Princess, without even a look towards the Prince, her suitor, nor a bow to the King, her father, swept swift out of the room with her ladies.

In the early gray of the deepening twilight, did the Princess, with her tiny silk mask, to keep the night wind from her cheeks, and unattended save for the faithful Fool, slip adown the green marble halls and through the castle walls into the cool of the grass.

But she was seen. The Prince, who knew women too well, had watched her. He slipped out quick from behind the gates and stood before her, he, too, wear-

ing a mask, red in color.
"'Tis late, Princess," quoth he, with something of a mock in his words. "'Tis late for such as thee to venture alone."

"I go where I choose, sire, and set my own time, and I have goodly company.' And after this she threw high her gold head and set her lips the tighter and without

another word passed on.

But the Prince, at being thus balked, cursed soft to himself and followed, a storm gathering in his midnight eyes. But the Fool hidden behind the wall also, did follow in turn the Prince, and, of a sudden on the slope of a grassy hill, did slip quiet up behind and thrust his bell-stick low between the other's feet and send him asprawl upon the dew covered grass, while he being thus avenged did laugh with silent mirth and follow his mistress.

He came upon her at the river bank, and

with her, Karl the Stripling.

"Fear not," Karl did whisper in her ear, "fear not, none shall harm thee."

And at these words did the Princess fleck away her tears and smile into his anxious face.

But even as the tears did disappear and the smiles come and the red danced unbidden across her cheeks at his wordseven at this did the boughs part and the Prince stand before them in the open circle of moonshine. Then with a little cry she snatched away the tiny black mask that dangled now at her wrist, and clapped it upon the face of Karl, so that none might recognize him, for the other was likewise masked. Then after this did she shrink back into the shadows, her slim fingers across her eves.

And Karl the stripling, stood proudly erect under the moonshine, his right hand

upon his sword hilt.

The Prince smiled grimly at his dis-

"And so," he spoke slow and his eyes did flash through the slits in his mask, "and so, this is the reason for thy words this day?'

But the Princess answered naught, and Karl the Stripling strode forward close to the Prince and looked hard into his face.

"The lady, sire, doth as pleases her, and 'tis not for thee to make sport of."

But the other only laughed again and stroked the black hair that grew upon his upper lip and showed dark against the red of the mask.

"A goodly tale, madam," quoth he with

a chuckle, "for the King's ear."

"Tis not her fault," Karl spoke up sharp, "that doth bring her to this spot this eve, but mine, and, sire, if thou dare so much as open thy lips to the King or another, thou shalt have me to answer to."

And as he spoke the Princess saw the cold glint that arose to his brown eyes through the mask, and trembled for joy

and happiness.

And at these bold words did the Prince take his eyes from off the shrinking figure of the Princess and coolly eye the man

before him.

"Thou art most boastful, thou stripling," he half whispered, half hissed, "most boastful, I say. Take thy way to thy flocks, thou sheepherder, and curb thy tongue, lest it forever grow silent. 'Tis made for sheep's ears, not for ladies'."

And as he finished, it was upon the Princess' lips to cry out that he was not a sheepherder, but a Prince, and for him to forbear, but before her lips gave birth to these words, did Karl cry out so shrilly that a loathsome night-bird wheeled high aloft with strange affrightened cries at being thus disturbed.

"The lady, sire," he cried, "doth stay where she wishes, and—and thou hath not

the bearing of a gentleman, sire."

And the Prince at this did clap his hand to his sword and with an angry oath draw it forth, and with the flat side smite at Karl, who bending low let the blow pass through the empty air with such impulse that the Prince, losing his balance, fell heavily to the sod.

The Fool snickered, and squatting low upon his heels, drew his knees to his chin and waited, while disturbed at the strange sounds, a thousand unseen birds were set

achatter.

The next moment he was up, and as the storm in his eyes gathered deep, came wrathfully at Karl, who stood sword in hand waiting.

"Thou shalt pay dearly for this, stripling," he did hiss, and the clash of steel on

steel was the answer.

They fought speechless in the white circle. The Princess stood pale at the outer edge and watched them whirl around and around; heard the heavy breathing of the two; saw the flash of moonlight upon the blades.

Of a sudden the Prince thrust hard and Karl reeled back into her arms. He looked up and the white light was upon his face.

"Doth love me, lady?" he did ask. And the Princess, thrilling at the sound of the words, did answer low, "Aye, I love thee."

And at these soft words did he feel a strength, new born, swell up within him, and taking a firmer grip upon his blade creep towards the other.

Again they fought. The steel rang true. Then with a skillful thrust did Karl send the blade from the other's hand, and flecking him slight upon the chin, bring blood.

And the Prince cursed and clapped a hand to the cut, crying, "Who art thou, stripling? But one other in the world doth know that trick."

But Karl answered naught, and as the other stooped to pick up his steel he bent low to the Princess' side and whispered again, "Doth love me?"

And the Princess, all atremble with the new joy and her cheeks red beneath the moon rays, did answer again, "I love thee."

Then he sheathed an arm about her and drew her close and kissed her full upon the

lips.

Once more the steel clashed upon steel. They trampled the grass and the countless gold daisies. Once more did Karl twist the sword from the other's grasp and send it spinning, and this time he flecked off the red mask and slit his cheek with his sword point. And as the Prince turned his face to the moon rays, Karl swayed a moment and the trees blurred in his vision and he groped blindly back for the Princess' hand. Yet he spoke not. Only the other cried again, "Who art thou?"

Then the Princess did whisper into his

ear, "Why dost not kill him?"

For she came of a brave race. Yet at the words, Karl's face grew pale beneath the mask and his eyes as soft as if a tear stole over them.

"As thou sayest, lady," he answered. For the last time they fought, and so hard, indeed, that their labored breathing came to the Princess over the clash of steel. Then, as if to shut out the sight from her tender eyes, a cloud did creep silent across the moon, and as the darkness came down she heard a loud cry that trembled into a gurgle and something heavy fell upon the sod.

This all did she hear—but saw naught, and a wild fear came to her, and she groped out a slim hand into the darkness and called—called to him she loved, and a voice did answer—the voice of him—the

voice of Karl the Stripling.

Then blazed forth the moon and splashed white the trampled circle, and she looked fearfully upon a dark thing that lay motionless in the center. Kneeling by its side, Karl. He raised his eyes to hers—eyes as soft as a woman's, his face white and wan—and as he spoke, his words were low and trembling.

"Thou dost call me, lady?"

"Aye, I doth call thee, Karl—my Karl—my heart. The Prince—"

"The Prince—is dead," he did answer soft.

She came close, saw the ghastly white of the thing's face, the face of the suitor Prince, and there were red marks upon it. She shuddered.

"He was Prince Charles," she spoke in awe-like tones.

The dawn came cool and gray, with many flutterings of green leaves; many twitterings of awakened birds; flickering long shadow-fingers upon the blue and gold river. Within the trampled circle lay a figure, motionless, a cloak drawn over it. Near the trees that bent low to the river, sat Karl the Stripling; by his side, her head pillowed in his lap, lay the Princess; back of them, upon a green knoll that first caught the early glint of the sun, huddled the Fool.

The Princess slept. Karl watched the slow upliftings of her half uncovered bosom; watched the sun splash upon the ivory white of her neck and shoulders. Then sighed he low, and stroked back the mass of gold hair that clustered soft around her oval face.

"Thou art fair," he did murmur over and over again; "thou art wondrously like the painting in my father's court."

And she, as if hearing his whispered words, moved uneasily and called his

name.

The Fool stretched himself, yawned and came down slowly, the bells upon his cap tinkling merrily. At his approach did the Princess awake with a gentle start and a flutter of eyelids; opened wide her eyes, like the blue-bells at the first touch of the sun, they met the brown ones of Karl.

She passed a slim hand across her face as if to brush aside the clouds within her

brain.

"I—I have slept?" she murmured bewildered.

"Aye," Karl did answer, "since midnight. Art refreshed?"

"But thou?"

Karl did smile at her appeal. "Nay, I needed not rest, for I am not weary. I did let my hand wander through thy hair, caressing each gold strand; by the moonlight did I see thy lashes stand black against thy cheek; in thy sleep thou did'st call my name. I am content."

"And—and thy—brother?" she asked and turned towards the covered figure. The other's face grew soft. "Thou did'st

love thy brother?"

"Aye, greatly," he did answer, "but thou-more."

"For my sake thou did'st kill him."
"For thy sake," he spoke dully. She looked pleadingly into his face, and one

hand stole to his finger-tips.

"Thou—thou doth love me?"
"By my soul," he cried, and passion did cause him to tremble, "by my soul, I swear." Then he kissed her for the second time. They waited in the silence.

Upon the hill, far away, the castle stood bathed in sun-glow. A trembling note of a trumpet came to their ears. The Princess looked quick at the Fool; from her he looked towards the castle. Then, even as they looked the gates were thrown wide apart and a score of men did stream therefrom, the sun flashing from their spear points. Karl, too, saw.

"They search for Charles," he murmured. "Then shall they find me—not as Karl the Stripling, but Karl of Uber-

land."

And with this did he throw aside his

coarse and woolen cloak, and disclose a shirt of purple silk and emblazoned on the right side, the royal crest of Uberland.

And as this he did, the Fool burst forth: "The King doth ride at their head." Then Karl bent low and lifted the Princess to her feet.

"Thou art not afraid," he said, "to meet the King?"

The Fool snickered; she smiled. "Nay," she answered.

Again the trumpet sounded, its quivering notes ringing loud o'er the meadows. The Princess threw back her gold hair, all

uncaught, and in the faint wind did it fall like a golden veil adown her shoulders. And Karl, as he did gaze, cried aloud, for he looked upon the painting that hung within his father's court—the painting of the Princess Guenevere. To one knee he fell.

"Thou art the Princess," he cried.

She bent low and kissed him upon his white brow. "I—I am thine."

Hand in hand, the Princess and Karl went forwards across the green to meet the King and his soldiers. Behind lagged the Fool.

## The Gilt Cap Cord

BY ROSELLE M. DAVIS

Author of "The Pearl of Bayamon," etc.

The sergeants' quarters at Fort San Felipe are in a room at the end of the long, low, old concrete barrack-house. Though no merit of my own I have the *entrée*. So it happened, one evening, that I walked in unannounced and found McCabe sitting on his cot with his barrack chest open before him, holding in his hand a gold bullion cap cord such as you will see on field officers in full dress.

His back was toward the door, and before he was aware of my presence I held the cap cord and was well out of harm's way. I had heard, before, of that cap cord and knew it to be the subject of a tale untold in the sergeants' mess.

"Here, you! Gimme that," McCabe commanded savagely, but I proffered my cigaret case instead and "Habla," I said.

His rush carried me clear of the big arched door and far into the star-lit parade before he spoke.

"Habla!" he said at last. "Habla, is it? Why, blame your ugly face, do you take me for a bloody talkin' machine? And right there, before all the mess, too. Anyway, there's no Habla connected with that browband. None whatever. But you handle it gently," as I made feint of casting it away.

I put the bauble carefully into a pocket. "McCabe, you should know better than to try to deal with me in that manner. That cap cord was given you by," I hazarded

the guess, "a colonel for-what? You get it back when I know."

"May you be talked to death," said the sergeant fervently, "by a—a Mothers' Club, with never the chance to get a word in edgeways."

So we strolled up the disused gun-way and there, under the pair of ancient pieces, shotted and spiked, which lower out over the scene of Dewey's May-day victory, McCabe told me this story:

"He's dead now, the colonel that gave me that bit of guimpe. Died in front of his men on the road to Pekin, and men not fit to 'a' held his stirrup is swellin' around with the order of the Yellow Dragon among their badges."

"What?" I said. "It happened in China, then?"

"No—no! That was before we went to China. I was just thinkin' how the colonel was killed there and the others, that wasn't worth the powder it'd have needed to kill 'em, was left. Oh, well! Anything that wore straps in China can belong to the Society of the Yellow Dragon, but there's no man, outside of Vincent McCabe, that can show the cordon of the colonel's friendship; and so I'm proud of that piece of gold lace.

"Next summer after we came back from Leyte Headquarters our battalion was stationed up at San Fernando, in Pampanga. There was no insurrection but the country was just thick with ladrones. We fair run our feet off chasing 'em, but we never could get hide or hair. We'd be out after the devils in one direction and they'd be raisin' Cain somewhere clear across the province. And of all the devilment they could think of! 'Twas enough to put gray hairs in a man's head.

"Our colonel was one of these here conscientious officers that really meant to deal a square hand to the amigos. Every now and then there is one of the older officers that is like that. They generally get stabbed by some ladrone that gets to em by pretendin' he's got a grievance.

"The colonel believed that in order to give the natives a square deal he'd ought to know something about the way they lived and their likes and dislikes. So he'd put on an enlisted man's kit and go chivvyin' around among the shacks, habla-in' the gugus, sometimes for a day and a night at a stretch. He could talk their lingo to a finish and he made friends of pretty near all the natives in San Fernando. They took him on his appearance and supposed he was just a common soldier man that had a likin' for 'em. It paid big, too. He treated the peaceful natives so well that we never had any trouble and we could go anywhere among 'em without havin' to look out for knives. If it hadn't been for the ladrones, life would have been one long, sweet dream for us that season.

"But the ladrones wouldn't let the amigos alone. They'd catch a man out in his rice paddies and the next day there'd be a funeral. And the people was always at us to go out and kill the outlaws, but they was afraid to furnish us any information for fear that some of their next door neighbors might be spyin' for the ladrones. So there we was.

"One day Captain Chesney called me up and told me to report to the colonel. 'And,' says the Old Man, 'you best take along your revolver and a few extra rounds, I guess.'

"I must 'a' looked a little surprised, for the Old Man laughed and said, 'Oh! You won't have to shoot the colonel. He's got a little expedition on foot for you this evening.'

"When I reported at headquarters, the colonel led me into his little private room, and without sayin' a word, handed me a letter written in Spanish. Now, I can make a Spaniard understand me and can get the drift of what anyone is sayin' to me in the tongue, but it took a lot of brain-work

before I figured out that letter.

"It was from a woman, a widow, she said she was, and it was written to him in his make-up as an enlisted man. Said she'd seen him at Ramon Ystras' casa and give him to understand that she was dead and violently stuck on him and invited him to call on her that night. Her casa was one on the Mexico road just beyond our outposts. That fixed it for me, for I had scouted all that country and I knowed that the shack she meant hadn't had anybody livin' in it since we come to San Fernando. Besides, the house was full three hundred yards beyond the outposts, and any man that'd go that far outside the lines at night had ought to get just what he was pretty sure

"Colonel was watchin' me when I looked up from the letter. 'Well, sergeant,' he says, 'do you feel in the mood for a little adventure tonight? I am minded, myself, to pay a visit to the writer of that

billet doux.

"I looked him in the eye and I says, 'Colonel, sir, I am under your orders and am here to obey orders, but if this is any Romeo-and-Juliet business, why, beggin' your pardon, I'd sooner be excused, if you please.'

"The colonel stared at me a minute and then he just slapped his knees and roared. When he got so he could talk he

"'Sergeant! Sergeant! And me with a boy at the Point most as old as you. Tell me now, candidly: Is that your honest

opinion of your old colonel?'

"The way he laughed rattled me a bit, I guess, for I blundered out: 'Well, sir, I didn't hardly like to think it, but you know there's no-' Then, seein' where I gets off, I let go and dropped.

"'No fool like an old fool, eh?' says the

colonel, and he roared again.

"'Besides, sir,' I said, 'that house on the Mexico road aint had anybody in it since we been here. That's a decoy, fixed



DRAWN BY GAYLE FORTER HOSKINS

in his hand a gold builion cap cord

up to get you out there and do you up. That's what it is.'

"The colonel sobered up and says, 'Well, yes. It is a decoy, sergeant, but they are not after my scalp. This letter was handed to me by Ramon Ystras, the milk dealer, and last week he handed me another. I'm not an expert on penmanship, but they look to me as if they might have been turned out of the same shop.'

"'Now,' says the colonel, 'that other letter was written with the full belief that I was just what I represented myself to be; a plain Americano dirty-neck that would jump at the chance to better his circumstances. This widow lady has been sent down here by the same parties that wrote both these letters, to try what her charms will do toward winnin' me over.'

"That looked reasonable, too. It has been done before. There was that sailor off the *Baltimore* that deserted just that way. 'And,' says the colonel, 'we'll pay our respects to the charming widow tonight. That's why I sent for you. Who knows but we may get a line on these cut-throats we've been huntin'? Are you in now, or does the conscience still forbid?'

"For answer, I slipped my six-gun around where it would be handy and asked,

'When do we start, sir?'

"So we laid our plans, and by that time the colonel's *muchacho* called supper. I asked to be excused till I could get something to eat, but the colonel says, 'No. There's grub in my mess-chest for you, and if you can stand the society of my staff for one meal I guess we shall make out.' So I stayed to supper with him.

"It would 'a' been a right pleasant meal—the staff wasn't livin' on hard-tack an' T-ham—only the colonel an' his adjutant got to runnin' off at the mouth. They must 'a' been talkin' to Chesney, and them blamed officers was all callin' me 'Mister' McCabe. That's rotten for discipline—officers bein' so nice to the enlisted men. They've got to keep on their dignity.

"After supper, the colonel went an' put on a sergeant's outfit and took a service revolver and a few rounds loose in his pocket. Then, when it begins to get dusk we hiked out to the outpost at the stone bridge on the Mexico road. The colonel gave some instructions to the officer in command and we went on outside the

lines.

"Before we approached the house we crept all around it, reconnoiterin' it for possible ambushes. It would 'a' been awful unfortunate to go prancin' right up and found a dozen or twenty gugus waitin' for us. But there wasn't. We satisfied ourselves that the outside of the house was harmless an' then we turned to the inside.

"I slipped underneath the house to try and see up through the slat floor and make out what was in pickle for us, but the shack was all dark an' still. The colonel got a long bamboo and stood well to one

side an' knocked on the door.

"In a second a candle flared up inside an' I could see everything in the house. There was only one person, an' that a woman. She opened the door an' the colonel stepped in just as cool as if he'd been makin' a call down on California avenue. He had a nerve that was simply chilled steel. Never even loosened his revolver in its holster.

"He took off his lid an' bowed an' scraped an' passed the compliments of the season, an' the lady simpered an' smirked an' went on to tell him that her whole big plantation up in Lepanto was his for the mere askin'. It seemed to me that she was a little swift an' her voice sounded a trifle too coarse, but the colonel didn't seem to notice nothin' wrong. He went over an' sat down by the table where the light was an' went on jollyin' her for fair.

"She had her face covered with a veil and he began coaxin' her to take the shawl off so he could admire her beauty. Blamed if I didn't begin to wonder if the old guy hadn't been foolin' me an' just brought

me along for a body-guard.

"Finally, he got up an' made as if to approach her. The coy thing gave a big jump backward—a man's jump—an' stopped right where I got a good view of her foot. It was a man's foot! I got out my gun an' made ready to tear the devil in two if he tried any monkey business, but I got a sight of the colonel an' he had his ordnance unmasked, too. The native was lookin' right down its throat.

""Amigo," says the colonel, very sweet, 'you have a swell make-up but your actin' is rotten. I knew, the minute I stepped in here, that you were no lady. Now, have the kindness to remove the chaste covering from your face. Nay, I must ask that you be very careful what you do with your hands, I am extremely nervous and my revolver is extraordinarily easy on the pull.'

"The native took off his veil an' I nearly fell over. It was old Ramon Ystras himself. 'On my soul,' says the colonel, 'it's my old friend Ramon. Why, amigo, do you call me so far to speak with me? Would not your casa have done as well?'

"The native was a little uneasy but the colonel smiled so sweet and purred so soft that he got over his scare, an' after a little sparrin' between 'em he commenced to say what he had on his mind. Said he'd noticed the colonel didn't seem to like the rôle of a brutal invader and he had often thought maybe he'd like to quit soldierin' an' bein' bossed around. He called to mind the first letter the colonel had got from his hands an' asked him if he'd given the matter any thought.

"Colonel, he appeared to study for a while an' then he asked: 'Admittin' that I'm sore on my present job, what have you

got to offer that's any better?'



DRAWN BY GAYLE PORTER HOSKINS

There McCabe told me the story

"The old gugu come right up to that bait. 'This,' says he, an' he laid out how the ladrone leader was huntin' for a good, trusty lieutenant to take part of the work off his hands. 'Well,' says the colonel, 'what authority have you got to offer me the job?'

"I have the honor to be very intimately connected with the chief in question,' said Ramon, 'and I speak with his full con-

"The colonel played his part well. He appeared to nearly take up the business an' then he backed away. The more he hesitated the hotter the native went at him. 'Look you,' he says. 'Last week, at Santolan, we found six thousand pesos buried under a house. It is profitable,' says he, an' as the colonel seemed to be meltin' a little he went on: 'And I offer you this place. Oh! We will make the cowardly Filipinos pay. They have not the spirit to resist the Americanos and they shall pay us well who keep up the struggle. Think,

señor. In a very short time we shall have made enough to leave the island and go where none will know us and live at ease for the rest of our days. And I make you this offer; I, who am the head of the band.'

"The colonel actually jumped. 'You are really the head of this gang that infests—I beg your pardon—operates in Pampanga?' he asked.

"The native smiled like a saint. 'I have

the honor,' says he.

"'From which,' says the colonel, settlin' back in his chair, 'I gather that you had a hand in that neat little job of crucifyin' the alcalde of Santolan on the door of the church. Am I right?'

"'Oh! I was not there myself,' replied the gugu. 'I am generally in San Fernando, where I can keep watch on events. That is why I need one whom I can trust

to lead my men.'

"The colonel didn't appear to be listenin'. 'An' doubtless you had also a hand in that affair up at Porac, where the man was staked out on an ant-hill after you had playfully nicked him over with your

knives.

"His smile completely fooled the native an' the old fellow grinned like he'd received a compliment. The colonel went on, an' I could see the crows-feet gatherin' at the corners of his eyes: 'An' no doubt you could tell something of the case at Bacolor last week, eh?'

"Ramon was gettin' worried, havin' those things brought up, an' as he squirmed a little his shirt moved enough to show the butt of an automatic pistol stickin' in his sash. 'What case, señor?' he says.

"'You wear a handsome pistol there,' says the colonel. 'Pray, don't trouble to draw it,' and he moved his gun-hand meanin'ly as the native let his hand slide toward the pistol.

"'Yes,' says the native, 'A Luger. Very

effective.'

"'No doubt,' says the colonel, very dry.
'But about this case at Bacolor;' an' the crow-feet got deeper. 'I mean the case where we found that woman tied with her face to the sun, her eyelids amputated and her—' He didn't finish it, but his face took on a look that was something terrible.

"Old Ramon turned gray, and his fingers crept toward his gun, but the colonel just motioned with his hand and Ramon stuck

both his hands over his head.

"'Señor, I swear I was not there. My men—' but the colonel stopped him. 'Your men and you,' he said, 'are the same. You are convicted on your own word. You said you were the leader. Sergeant!' he called to me, an' I got up an' went inside.

"The native saw it was all up when the colonel called me in. He sat there all blue an' his face puffy, like he was mortal sick.

Well, I reckon he was.

"'Sergeant,' said the colonel, 'this is Señor Don Ramon Ystras, one-time dealer in milk in San Fernando but now, as you probably heard him confess, acknowledged leader of the Pampanga ladrones. Look well at him, for he is soon to go on a long journey.'

"A sickly grin came over the native's face at that, for he thought the colonel

meant Bilibid.

"'Sergeant,' says the colonel, 'were you

in the party that found that woman out below Bacolor?'

"I was, all right. She was still livin' when we found her, an' Captain Chesney had taken his revolver an'—I was watchin' the native, but I could feel the colonel

lookin' at me an' I nodded.

"'Ramon,' said the colonel, 'if it wasn't for that hellish thing I'd take you in and see you sent to prison. As it is, you'd only go to prison anyway, and then some day a foolish governor-general would pardon you out. Unfortunately, I rode up just as Captain Chesney completed his unpleasant task. So, I fear—eh, sergeant? What do you think?'

"I knew he spoke true. The cut-throat would go to prison for a term for bein' connected with the *ladrones*, an' like as not he'd be turned loose. That was all. An' I knew what was in the colonel's mind an'

I nodded again.

"Ramon slid to his knees, the sweat comin' out all over his face. It wasn't sweat such as you see when a man's heated. It didn't run, but stood in big, gummy-lookin' drops.

"'Ramon,' said the colonel, 'do you pray? If you do, you shall have five minutes;' an' I never want to hear a voice like

that again, ever.

"The native mumbled something in his throat an' pulled a little crucifix out of the front of his shirt and began mutterin'

prayers.

"That five minutes was the longest space of time I have ever lived. The colonel laid his revolver on the table an' took out his watch, opened it, an' laid that by the revolver. Then he sat there watchin' the native, only now and then glancin' at the watch. I stood by the door, holdin' my revolver an' prayin' that the gugu'd make a break for a window or reach for his gun—anything would have made it easier.

"When the time was up the colonel put his watch back into his pocket and picked up his revolver. He balanced the gun in his hand an' looked at Ramon. Then he

looked around at me.

"'Sergeant,' he says, 'it's a damned unpleasant thing to do. If I hadn't seen that woman I wouldn't think of it. I hate to do it an' I hate to ask anyone else to do

Suppose we flip for it. That is, if you lon't object.'

"I nodded again an' he pulled a coin from his pocket.

"'Which?' says he.

"'Tails,' I said, an' he spun the coin

on the table-top. The native was still kneelin' there, his beady little eyes followin' every move we made. I kept hopin' he'd think of his automatic gun but, damn him, he wouldn't

"The coin stopped and the colonel leaned over. 'Tails it is,' he said an' I could hear his deep breath of relief.

"'Tails it is,' says he again. 'Will you look, sergeant?'

"'Your word's good,' I said an' the native rolled his eyes a round and fixed them on me."

The minutes passed while Mc-Cabe sat silent, staring across the bay. At last he lighted a cigaret and resumed:

"Then everything seemed to fade out in a gray mist except the native's face. I could see that as plain as anything, an'

plain as anything, an' them two eyes fixed on me— "My gun sounded muffled an' far away

an' we blew out the candle an' went out.
"When we reached the outpost the men
was all on edge. 'What was that shot?'

asked one. 'Shot?' says the colonel; 'you're dreamin'.

"But he told the lieutenant of the post that when morning came he should get a couple of coolies an' send out a detail an' bury what they found at the house.

"When we got back to quarters colonel says, 'Come in a minute, sergeant,' an' he went to his field-chest an' rummaged around for quite a while. At last he turned around, holdin' his dress cap.

"'Sergeant,' he says, 'I can't well recommend you for advancement for your help tonight, an' promotion don't mean a whole lot anyhow. But,' says he, takin' the cord off the cap an' handin' it to me, 'I want you to take this from me as a mark of friendship an' esteem. It's not worth much but I am not tryin' to offer you pay.'

"'I understand, sir,' I said, 'an' I'll prize it more than some costly present.'

"So the colonel gave me the cord an' a grip that pretty near put my right hand

out of commission an' I went back to quarters.

"Now, hand it over; you've had your story. An' if you ever breathe a word of it where them sergeants get hold of it I'll break every bone in your body."



DRAWN BY GAYLE PORTER HOSKINS
McCabe

## Fairy Tales

BY FRED JACKSON

Author of "The Honeymooners," etc.

Paul sat on a low stool facing the fire, his breakfast spread on a great armchair before him. Beside the egg and the toast and the glass of milk, there was The Book with its cover wondrously decorated in red and gold, propped open at the picture of the Princess. As he finished the last morsel of buttered toast and began quite slowly on the egg—one kept the egg always for the last—he turned his eyes meditatively on the nurse.

"What could one do to grow large—as large as you—large enough to fill this big chair?" he wondered thoughtfully.

Mary was pinning on her cap at the mirror. She spoke with difficulty, her attention on her task.

"Oh, eat much, and sleep much, and be

very good and obedient."

"Eat and sleep—and be good," Paul summed up concisely. "Does it take long?"

Mary turned her laughing eyes on him curiously. "Not very long," said she. "Why does he want to be big, I wonder." He reached gravely for The Book and opened it quite slowly to the place.

"I should like," said Paul, "to eat downstairs where Simpson waits, and to go places with—with Her, and to see what happens after she kisses me good-night."

"Oh," said the girl in an odd little voice.

He thumbed the pages wistfully.

"I suppose it rather surprised her—having a little son," said he. "The Princes in this are all big; and I suppose she wouldn't know quite what to do with me if I went down now—I wouldn't—fit in. But I don't seem to belong to Her up here, somehow."

Mary dropped upon her knees and patted his little legs comfortingly. They were rather fine little legs, straight and shapely and rosy-brown above the socks.

"Don't you now," said she. Her eyes grew very narrow and bright as they always did when she was thoughtful or cross.

"I tell you! Let's have a surprise?" she proposed brightly.

"A sur-prise?"

"Something nice which She won't expect," explained the girl. "Shall we have it?"

"Yes, let's!" cried Paul eagerly. "Is it something about being big and eating downstairs and being with—with Her? What is it?"

Mary hugged him tenderly. "It's sleeping in Her very own bed with her!" she said impressively. "Would you like it—for just once. And when She wakes up, she will find you!"

Paul put his arms around her happily. "When—when will it be bed-time, please,"

said he.

The boy opened his eyes on a strange world. Before him stretched a wonderful view, waving fluttering billows of soft blue silk. His little body was almost buried in downy sheer pillows. He had never been in this place before, but somehow it reminded him of Her, perhaps because the faint, very faint blossomy smell that She had, was here, too. Suddenly he remembered. He breathed a quaint little sigh of content; then he opened his eyes again, amazed. Soft strains of music were floating in to him. Very cautiously, he pushed back the curtains and peeped out.

The room was as dainty and blue as the bed, and was dimly lighted by a pale blue lamp in the alcove. He crept out of the bed scarcely breathing; and half awed, approached the window. It was black outside and the familiar sky was strangely lit with many twinkling lights. He was five years old, and he had never seen the stars! He dropped down on his knees and gazed up at them ecstatically.

"How pretty—how pretty!" he murmured softly, and then remembering, he drew a sharp little breath and added "how

very clever, too."

Outside, the music was running on dreamily. He scratched his head an instant, reflecting, and started slowly for the half-open door, in his bare feet and pajamas. And so, in his journey of inspection and exploration, he came, unheard, upon

the two on the stairs-a pale slim little face, all eyes and tiny quivering lips.

"If only you were not unhappy," said the man slowly, "I--why-I could bear it then, that would be enough for me,

"I am happy," said the Princess tremulously. She raised her roses to her lips to hide their piteous trembling, and dropped

"Last week-yesterday, perhaps, I might have thought otherwise, but tonight-tonight I know that I have everything-everything my heart desires."

"Everything?"

She nodded, her face turned away to escape the pain in his eyes; her own were very soft and dark and pitying in the half light, and a little wistful.

"Yes," she repeated, "everything." The man fastened his glove intently, and

looked off somewhere into space. "I believe," he said grimly, "that you

are breaking your heart."

"No, no," she cried softly, "but I am breaking yours again. Oh, if I might make you happy-if I might!"

"Why not," he asked earnestly. "Why?" She leaned over thoughtfully, her eyes on the people below them.

"You wouldn't understand," she said; but she half closed her eyes and seemed about to go on, so he waited quietly.

"When I married," she said slowly, "you-you know the story. We gave each what we wished and so-it wasn't love, you see. We didn't even pretend that it was love."

She looked up, but his face was expressionless and set.

"I loved you," she went on calmly, "loved-do you see, but you didn't ask me-then, and Terrinini did. Afterwards, you told me-afterwards, and so I had that comfort to begin on. Then-and then my child was a boy. I didn't want-a boy. I knew nothing whatever about boys, and I was very young, and so-But, meanwhile, I have come to know Terrinini, and-"

She raised her eyes to his curiously, and he winced.

"He's brave-and big and-and true," she went on evenly, "and my boy is growing up. Someday, he'll be a man. I don't want the love in his eyes to change. I want him always to look at me as he does now.

There was the slightest rustle on the stairs behind them, and a very forced cough. They turned their heads curiously at the sound.

"I beg pardon," said Prince Paul gravely, one hand on the balustrade, the other nursing a bare foot. "I think I must have wakened by mistake."

The Princess caught her breath sharply and held out her arms to him.

"Is it Fairyland," he asked seriously, coming down to them. "I have never seen things just like this before."

"It is," said the man, "and how, will you tell me, did you get here?"

"I don't know. I really shouldn't have come, I suppose, I'm so little; and little people don't belong in stories, but—I wanted to be near you," he finished sweetly in Her ear. She clasped her white arms around him, and let his head fall down on the soft silvery folds of her gown.

"Boy—boy," she murmured unsteadily. It was a confession of love and a prayer

The man reached over and caught the child's hand. "And now that you've come what?" said he curiously.

Paul sat thoughtfully pondering the question.

"It is only for a visit, I guess," he sighed. "There is no place, you know, for -for just children. They don't count in things at all. They don't-"

The man pressed the hand he held, tenderly. "They just do," he insisted. "Fairyland is Childland. Don't you know? Fairvland is only for you-"

"And mother," said Paul. "For Princesses, too. Your picture is in my Book," he confided to her in a whisper. "I recognized you. That's how I knew you are a Princess, and Mary says it's true. Princess Terri-nin-i."

Then he turned politely to the man and

"I expect you didn't want your picture in? Or maybe you aren't a Prince?"

"No," said the man, "I'm not a Prince; I'm afraid, I'm not much good, you know. I'm—I'm there, though. Perhaps you didn't recognize me. I'm The Wicked One."

"Why, no," cried the boy wide-eyed.

"Are you the one who kept the Princess in the Tower and made her old and unhappy and—"

"No," said the man gently, "I couldn't. The little Prince won her away from me; got into her heart and held it against me; and then—and then even captured mine!"

Paul wrinkled his forehead puzzled.
"I — don't — quite — remember — that

story," said he.

He lay back comfortably in the Princess' arms and closed his eyes to shut out the glittering lights. Over his slim white form, the man stretched out his hand and caught the Princess'.

"Good by," he whispered. "I'm off again. You are happy, I see, happier than I could ever make you. I—I'm glad."

Then she smiled at him; tears for him were in her eyes.

But Prince Paul sat up, as he had turned to go, and held out his own hand to the Wicked One, who arose from his stair-seat.

"I'm sorry you are the Bad Man," he said, "I—I rather like you. I—I suppose though, you have to be. They wrote you that way. And I'm sorry I couldn't rem—remember the—story. I'll look—it up—tomorrow;" then he turned and smiled up into the Princess' soft blue eyes.

"Would you put me—in bed?" he asked timidly, "and kiss me good night again if the others could get on without you, I

mean?"

"They must," whispered the Princess happily. "They must, for I am never coming back to them. I am going to stay always—with you."

He blinked his eyes sleepily and pressed his warm little lips tenderly against hers. "Tomorrow—and tomorrow—and to-

morrow?" he asked doubtfully. "For always," she promised.

He closed his eyes sighing, and smiled . . . and so, in her arms, she carried him back to the blossomy bed.

#### When Hymen Balked

BY FRANK GLOVER HEATON

Author of "Chief Among Sinners," etc.

Through the open door and the windows, with their screens of blue mosquito bar, the vagrant breeze carried the scent of old-fashioned blossoms: the "hundred leaved," and moss roses, with their attarlike perfume; the spicy fragrance that distils within the hearts of clove pinks, mingled with the breath of clover from far meadows, where the larks teetered on swaying mullein stalks and the quail whistled from the old rail fences. The hum of bees, hungrily at work in the flower beds outside blended with the rustling in the leaves of the cherry trees, where robins pilfered ceaselessly, unaffrighted by the specter-like figure, constructed of a clothes prop, a tattered wrapper, and an ancient sun bonnet, that Aunt Malita had placed in the branches to terrorize the winged ravishers of her "ox-hearts."

In the big kitchen, whose very whitewashed walls and spotlessly scoured floor seemed to hint of the good things that came into being there, Aunt Malita swayed gently backward and forward in the ancient hickory-splint rocker as she picked the great, crimson berries, fresh from the patch in a sunshiny corner of the garden, and sprinkled the bleeding fruit with sugar. The big yellow bowl filled, she carried it to the spring house just across the porch at the kitchen door, covered it with a cracked blue plate, and placed it where the tide of crystal water that flowed into the stone trough wrapped it in an icy flood.

A gush of fragrance filled the low-ceiled room as she opened the door of the oven and took out the crisp, browned goodness from within. What is it about the smell of country baking that so compels the mouth to water with anticipatory delight? The wholesome richness of good wheat flour, the tang of home-made yeast, the blending of new-laid eggs, cream, and butter that has no past save that of clover fields, lush

meadows, and clear brooks where the cows stand knee deep through the warm, still noontides-all these it is, but not alone these; for there is the subtle alchemy of fresh air, perfume laden winds, and the something that goes with a brisk, crackling wood fire. Let who will have his baking done by coal, or in gas ranges. Such devices are well enough in their way-the way of cities and much-peopled places; but, Mr. Cityman, take your weary appetite, jaded with the atrocities of chefs and the mockery of cookery that palls upon dwellers in flats-take that appetite back to the country, and, after a week, see if vou recognize it as your own.

Aunt Malita turned the cakes out upon the table that stood across the vinecanopied window, where the breeze whispered softly as it fanned them cool. When the heat of the oven had gone out, she carried back the bowl of berries, with a roll of golden butter, and, splitting the loaves, spread them, first with butter, then with the luscious scarlet berries. Stacking them one upon the other, with a crowning layer of fruit, a deluge of scented juice and a sprinkling of powered sugar, she cut a great wedge from the masterpiece and, pouring over it a flood of thick, yellow cream, handed the plate and its burden of toothsomeness across the table. Aunt Malita's strawberry shortcakes were things to dream of.

She chuckled appreciatively at the look of rapture that came with the first mouth-

"Good cookin' is a thing to be proud of," she said, nodding her silver-crowned head; an' I reckon I've took my share o' pride in mine. I've al'ays 'lowed they was more homes broke up by bad cookin' an' bad housekeepin' than by all the rest o' human trib'lations put together. 'Pears like, somehow, the two of 'em goes together; when a man gets one he gen'rally has to put up with the other.

"But now, cur'ous as it may seem," she went on, watching approvingly as the confection disappeared under a vigorous attack, "I've seen cases where cookin' that would have suited the King of England, an' housekeepin' that couldn't be beat in all o' Lincoln County wasn't 'nough to keep trouble out o' the house.

One o' them cases happened right here in Jonesville; ef you'd like to hear 'bout it, jest bring your chair out on the porch here, where it's cool, an' I'll tell it while I pit a few o' the cherries them rapscallions o' birds has left me."

Seated in the shady, breeze-swept porch with its low, broad-eaved roof, a wooden pail of cherries at one side, a brown crock at the other and her hands full of the redripe ox-hearts, Aunt Malita took up the tale.

"It all happened so long ago," she said, with a far away, reminiscent look, as her practiced fingers split and seeded cherry after cherry and deposited dripping handfuls in the crock, "that it seems 'most like a dream. 'Twas all the doin's of Lois Pierce, at the beginnin'-flighty, harumscarum whiffet that she was. To be sure, you don't know Lois Pierce; but you do know Mis' Doc. Williams, that lives in that big white house with a bay windowstands jest 'cross High street from the Baptis' church. Well, that's Lois. A person 'd never think, to see her now, what a rattle-pated thing she was as a girl. Lawzee, how time does run on; an' little bareheaded, skippity Lois Pierce with young ones of her own old 'nough to be married now. My sakes, it don't seem in reason that I should be so old.

"You see, it come 'bout this way," Aunt Malita went on, after a silent, thoughtful moment. "Shubel Gregg, he was an old bach'lor that lived here in Jonesville more years ago than I like to think of, an' Samanthy Robbins was jest 'bout as old an old maid as Shubel was an old bach. Lived in a little cottage down by the river, Uncle Shu did-that's what 'most ever'body called him-an' Samanthy had a brick house, first one o' that kind ever was built here, up on the hill. How do you s'pose it comes that old maids an'old bach'lors is al'ays 'aunt' an' 'uncle' to the hull pop'lation o' whatever place they live in, same's I'm Aunt Maleety to ever'body, big an' little, in all o' Jonesville?

"Not that Shubel or Samanthy, either, was, to say, totterin' feeble with age, her bein' forty-eight an' Shubel risin' fifty when it all happened. Lois, she was jest turned eighteen, an' as wilful, headstrong a piece as you'd ever want to see. Old



DRAWN BY ANGUS MAC DONALL

Judge Pierce, her daddy, raised her after er ma died, an' I do reckon that child never had a wish in her life that wasn't granted, or a mighty big effort made to

"Now, Shubel, he'd been in the army durin' the war, an' when he come out he went into the navy, 'lowin' he'd see some o' the world 'fore he come home an' settled down. I s'pose he seen it, for they was mighty few places that's took note of by the g'ographies that Shubel didn't have a tale 'bout. An' he'd set an' talk over his wanderin's an' 'xper'ences by the hour to anybody he could get to lis'en to him. Not but what he was a mighty int'restin' talker, I don't mean; but then, a body gets tired after 'while, o' hearin' one man talkin' an' talkin', time without end, amen. An' when Shubel got started, which was frequent, he was right smart like a machine that runs with a spring-you wind it up an' set it a-goin' an' it goes 'til it runs plum down. The only dif'rence was that Shubel never run down, that anybody knowed of -seemin'ly he was born into this world a'ready wound up an goin'.

"Jest lis'en to me here," she broke off, with a chuckle, "belittlin' folks 'cause they talked, an' me tarred with the same stick, if ever a body was. Am I a-tirin' you with my old woman's gabble?"

Reassured, she resumed.

"Well, as I was sayin', Shubel'd spent a many years in the army an' the navy, an' when he settled down to home he brought lots o' his ways that he'd learned with him. Nobody ever seen no better kep' house an' yard than Shubel Gregg's, ef he was only a man-spick an' span don't begin to describe 'em. If ever a person was nasty nice 'bout their housekeepin' 'twas Shubel, an' I'll give him all the credit in the world for it; not that he needs it, far's that goes, him bein' dead this many a year.

"But somehow or other Shubel's own cookin' didn't 'pear to 'gree with him, an' 'twasn't a great while 'til he had 'bout the worst case o' dyspepsy sufferin' mortal was

ever 'flicted with.

"Samanthy, now, was a master cooksome folks say my cookin' reminds 'em o' her'n, but I 'low they're flatterin' me-but she was so crippled up with rheumatiz she wasn't hardly able to keep goin' at all, let

alone takin' care of her house an' place, an' all her chickens, an' two cows-an' that means a heap o' work, with the milk an' butter an' all, le' me tell you-an' the place was runnin' happy-go-lucky like, half-way 'tended to with hired help, the best she could do.

"Well, one spell, when Lois hadn't nothin' else to think 'bout, she started to busy herself with Shubel an' Samanthy. 'Lowed 'twas all foolishness for them two to scrabble 'long like they was doin', when by jest gettin' married, like sensible folks, they could ease one another's burdens so nice. Samanthy, Lois said, could do the cookin', an' it would be cookin' that'd bring Shubel's poor wore-out stomach 'round in no time; an' Shubel, he could 'ten' to the outdoor work an' keep house fit to please even a woman a heap more finicky than Samanthy. Didn't 'pear to enter her head how they'd get 'long other ways. Lookin' at it her way Lois had a good deal o' sense in her argyment; but anybody that knowed them two old relics could easy see how foolish it all was. For if they was any one thing in creation they both of 'em loved, above anything else, 'twas to hear the sound o' their own voices. Shubel was as stiddy a talker as they made 'em, an' Samanthy wasn't an inch behind him-an' neither of 'em much given to lis'enin' to the talkin' of other folks.

"But Lois, al'ays used to havin' her own way, seein' her daddy'd brought her up so, fin'ly had it with them two, an' 'twasn't long 'til ever'body knowed Shubel an' Samanthy was layin' out to be married. They'd planned—or Lois had, which was the same thing-to live at Samanthy's house, an' Shubel give out how 'twas agreed that Samanthy was to look after the com'sary, as he called it, an' he was to p'lice the quarters, which was his way o' sayin' he'd 'tend to the housekeepin'. Drawed a right smart pension, Shubel did, an' it was to go into the mess fund, he said, which was 'nother o' his outlandish words, meanin', 's he 'xplained, the money to

keep things goin'.

"I s'pose they wasn't ary man, woman, chick, ner child in Jonesville that didn't go to the weddin'. Lois had it all fixed out nice as you please, an' it went off jest her way, as things had a fashion o' doin'.

After the cer'mony, the two of 'em, with a lot o' comp'ny, went home, where Lois had their two sep'rate rooms fixed up to suit her own self, an' where Samanthy got

up a dinner fit to suit anybody.

"Well, sir, it 'peared for awhile that Lois was plum right, for Shubel perked right up an' begun to lay on flesh, his stomach gettin' better right off with Samanthy's vittles; an' Samanthy seemed to get 'round spryer'n she'd done for a good many years, her rheumatiz scarcely botherin' her to speak of. She'd nothin' to do but see that Shubel had his three good meals a day, an' to make their beds; for Shubel turned out at sun-up, sweepin' an' rakin' the walks an' yard, scrubbin' the porches an' steps, feedin' the chickens, milkin' an' tendin' to the cows, all 'fore Samanthy climbed out o' bed. Then, after he'd e't his breakfast, he'd sweep the floors an' redd up the house; an' I want to say to you that if anybody could find a speck o' dust in ary corner o' that place when Shubel'd got done they had sharper eyes than Jonesville folks, an' that's sayin' a heap.

"'Twas 'long middle o' the summer when Lois married 'em—as you might say, took 'em by the scruffs o' their poor old necks an' pitched 'em head first into the troubled sea o' matr'mony, as the preacher called it, an' them not knowin' by so much as a single lick how to swim. Lois, she hovered 'round 'em same as if she reckoned she was their special guardeen angel, glowin' an' smilin' as things 'peared to be turnin' out 'long her idee. Samanthy an' Shubel done their share o' beamin' an' shinin', too, an' it re'ly did seem as if they was goin' to make a first rate bargain of it.

"But 'long that winter folks that went to their house begun to sense that somethin' was amiss with the bride an' groom. Kind of a fidgety onsettledness, it was, at first, but didn't take long for it to get worse. Shubel, he begun to lose all the fatness that Samanthy's cooking had put on his bones, an' his eyes had a kind of a wild, tarrified look in 'em, same's you've seen a hen's eyes when you've run her all over the lot tryin' to get her cornered. Samanthy, too, took to showin' a heap o' sharp corners an' aidges to her makeup that nobody'd ever 'spected was there, an' betwixt the two of 'em it looked like Lois'

scheme for settlin' 'em comfortable was goin' to turn out jest like ever'body'd 'lowed it would at the beginnin'.

"Things went on so the heft o' that winter, an' all of us that knowed the real inwardness of it lookin' for a smash-up 'most any day. Samanthy kep' gettin' worse an' worse, 'til she had more roughnesses to her temper than you'd find on a blacksmith's rasp; an' Shubel, he run down so't he was re'ly peaked an' ga'nted—worse'n ever he'd been from eatin' his own cookin'—with that scared, drove look gettin' settleder an' settleder in his eyes an' on his face. An' that's the way they carried on 'til spring set in."

Aunt Malita shook her checked gingham apron at a venturesome hen that dared to set a profaning foot upon the porch; then she leaned back and rocked vigorously.

"Now, the balance o' the story I had long after'ards from Shubel himself, so I'll give it to you jest as 'twas give to me. Where was I when that plaguey hen got me all flustered? Oh, yes; 'twas gettin' to'ards spring, an' the troubles o' Samanthy an' Shubel growin' like weeds in black dirt.

"Well, 'twasn't likely a pair like them, that had al'ays had their own minds, 'd put up with a state o' things like that very long without doin' somethin' desp'rate. Cur'ous 'nough, both of 'em hit on the same ways o' gettin' shet o' their troubles; an' what's a sight cur'ouser, they both picked the same time to act it out.

"'Twas well onto the end o' May when the two of 'em decided they'd stood it long's they could. One mornin' bright an' early, when the birds was jest beginnin' to think 'bout wakin' up, Shubel climbed out o' his bed cautious-like as a burglar. He took down his old uniform out o' the closet an' wrapped it up in a newspaper, an' put a few pairs o' socks an' a handk'chief or two, an' a few other contraptions, into his knapsack that he'd kep' sence he was in the army, an' sneaked out o' the house on tiptoe. He started 'round the house to the back, intendin', he told me, to put out the feed for the chickens an' the cows 'fore he left; but jest as he turned the corner walkin' on the grass to keep from makin' any noise, who should he run smack dab into but Samanthy!

"Yes, sir," waiting a moment for it to salk in; "there she was, comin' 'round from the back door, in her best gown an' hannit, carryin' a valise—an' her, too, with her rheumatiz, walkin' in the soakin' grass an' steppin' soft, an' high-like's a blind horse.

"It must 'a' been worth anybody's time

"Shubel, he was the first to answer, an' he says to Samanthy:

"'Well, I jest can't stand it no longer, an' I'm goin' away. They's a home for old, wore-out soldiers somewhere down east, an' I'm goin' to find it an' stop there the balance o' my days. But what you settin' out to do?'



DRAWN BY ANGUS MAC DONALL

"Who should he run into but Samanthy"

to 'a' seen them two people, each carryin' their bundles an' sneakin' off like they'd jest robbed a hen roost. They stopped, Shubel said, like they was petr'fied, an' jest stared for's much as a few minutes. Then, like they was both pulled with the same string, they said: 'Where on airth're you goin'?''

"Samanthy answered him back, real defiant, an', says she:

""'Pears like we're both on the same arrant, Shubel Gregg. I'm 'lowin' to git into the old ladies' home down to Indynoplus—seems like's if 'twas the only peaceable place left for me. But I'd jest like to know what put it into your head to

run off, too. What you doin' it for, Shubel?'
"Shubel, he hemmed an' hawed a spell,

an' then, backin' off a piece, he said, sort

o' desp'rate-like:

"'Might's well tell ye, I reckon, an' have it out,' he says. 'I'm jest plum tired to death o' bein' bottled an' corked up so tight they's no chance for ary single word to ever leak out o' me. I been shet up ever sence we was married—haint had a single good talk in all them months-an' I can't stand it no longer; so I'm goin' 'way to somewheres 't I kin pass a few words 'thout bein' 'tarnally choked off 'fore I kin git a start. I tell ye, Samanthy,' he went on, gettin' 'xcited as he said out what'd been cankerin' in him for so long, 'I'm so everlastin' wore out with it I can't sleep o' nights—jest lay 'wake tellin' myself the things I haint been able to say out in the daytime. I haint started to tell ye a story or to say a blessed word sence last summer 't you haint cut in 'fore I'd used up even one middlin'-sized breath, an' went to talkin' 'bout some 'fair o' your own. That's the truth of it, ef ye must know, an' I'm jest ground down to skin an' bones holdin' in all the talk I haint been able to git shet of. We've been teamin' 'long tol'able ever sence we got hitched up, you an' me, save an' 'xcept fer that one p'int, Samanthy; but the team's balked right here. I haint able to put up with it no longer, if ye must know, an' that's what I'm runnin' 'way for,' an' he stopped, plum out o' wind. 'Twas the longest speech he'd made sence he was married.

"Samanthy, she jest stood there, gapin' like a fish out o' water, at what Shubel was sayin'. When he'd finished she flopped right down on the aidge o' the porch an',

says she:

""Shubel Gregg, what in the nation's got into you? That's the very identical reason I'm goin' 'way myself—jest to seek a place where I kin have a chance to say a few words 'thout you chimin' in 'bout somethin' or other't happened in Rooshy, 'r Afriky, 'r the Sangwidge i'lan's, 'r Noo Or-leens, 'r some sech furrin parts. I've jest choked it down time an' ag'in, 'til I've felt like I'd bu'st, 'r screech an' run, 'r some sech fool thing, but I can't swaller it no longer. An' to think o' you 'cusin' me o' shettin' you off in your speech, when

the lan' knows, I haint had a chance to git a word in aidgeways sence I been Mis' Shubel Gregg.'

"Shubel, he stared at her with his eyes 'most poppin' out o' his head, 'til she got through. Then he said, feeble-like, settin' down on the porch 'side o' her:

"'Le's you an' me talk this over, Samanthy, like sensible folks 'ud done long ago. I been a good husband to ye, haint I?'

"'Course ye have,' Samanthy snapped back, quick's a flash, 'but ye haint been no better husband'n what I've been a

wife, not a mite.'

"'I 'low ye that, Samanthy,' Shubel answered her; 'we've both been as good's we knowed how, 'cordin' to our lights. But maybe we haint thought 'nough 'bout one 'nother's feelin's, us bein's, ye might say, oldish folks an' more or less sot in our ways. S'pose we set here an' try an' figger out some way o' livin' together peaceable, 'stid o' runnin' off this way. Come to think 'bout it, we're actin' a good deal like a couple o' babies, ruther'n settled man an' woman that might 'a' been gran'father an' gran'mother long 'fore this ef we'd knowed what was good for us.'

"Well, if them two old ninnies didn't set there, both dressed out in their best—him holdin' on to his old knapsack an' her clutchin' her shiny valise—'til plum sun-

up. Then Shubel, he spoke out:

""How'd it do for you an' me to kind o' divide up the time, Samanthy? We're both of us great for talkin', an' we both got a heap to say; s'pose we take turn an' turn 'bout, like the children does—you take one day, an' me the next? That way we kin both have our say, an' nobody hurt a mite.'

"Samanthy nodded her head an' answered back, cheerfuller'n she'd been for

a coon's age:

"'I al'ays did say you was a deep thinker, Shubel. We'll jest fix it that way. Your days you kin talk all you want to, an' I'll never bother you a part'cle, an' on my days you'll act likewise. Folks that's old's we be knows a heap o' things to talk 'bout, an' that way it'll give us both a chance.'

"Jest as the sun was comin' up they shook hands on it—turn an' turn 'bout 'twas to be, so's to give 'em both time to



" If them two ninnies didn't set there till sun-up!"

talk all they pleased. Then Shubel, he says, real tender-like:

"'Now you git right in the house an' take off them wet shoes an' stockin's, or your rheumatiz'll be botherin' ye ag'in. Hurry 'long, now,' he says.

"Samanthy picked up her valise, real meek, an' started in.

"'Shubel,' she says, 'f you'll start the kitchen fire right brisk we'll have a batch o' sody biskits for breakfast.'

"Shubel's face kind o' lightened up.
"'I declare, Samanthy,' he says, peart's
a kitten, 'I lay they's nobody in Rooshy

'r any other o' them furrin parts you was mentionin' a while back kin come nigh ye on sody biskits.' "

Again the apron waved, a gingham daner signal to intruding poultry.

ger signal to intruding poultry.

"Long as they lived Shubel an' Samanthy kep' to that 'greement, an' it'd been hard to find a pleasanter pair than they was," Aunt Malita concluded. "Lois Pierce took a heap o' credit for it, but they al'ays sort o' laughed, an' when Shubel told me 'bout it I laughed with 'em. Goes to show't they's heaps o' troubles in this world that's easy got over when you know

both sides of 'em. Some o' my youngsters, as I call the raft o' boys an' girls that visits me with their 'Aunt Maleety' this an' 'Aunt Maleety' that, talks 'bout a heap o' old heathen gods an' things folks used to have 'way back in the dark ages," she said, with a side glance, proud of her superior knowledge. "One of 'em was a scand'lous female, with little 'nough clothes, mercy knows. Her name, 'f I don't disrec'lect,

was Hymen, an' she's s'posed to look after married folks' 'fairs. Shubel's an' Samanthy's case, I al'ays reckoned, showed that even extry good cookin' an' housekeepin', however much they smooth things 'long, can't keep that shameless hussy from balkin', 's Shubel said, when folks's got a passel o' talk all bottled up in 'em, an' no chance whatever to get red of it."

# A Passion in a Tea-Cup

BY ROBERT G. BELLAH

Mrs. Downing carefully selected the largest lump of sugar, placed it in the cup, filled the latter with tea, dropped in a fat piece of lemon, handed the completed whole to her companion, and then sank back in her chair with a sigh of content.

Mr. Benton prodded his lemon.

"Georgia," said he, in the tone of one who discusses the dim, capitalized Past, "I presume a person with an eye—or does one say an ear?—for mathematics could compute the number of times I have had afternoon tea with you."

Mrs. Downing prepared her own cup

and looked interested.

"I have heard," she agreed, "that there are creatures who can do problems. This, however, seems rather easy. One multiplies a cup of tea by nearly every day, and there you are."

"Nearly every day since-"

"Yes, since Edward died. Poor Edward! I was very happy with him, as happy as one can be nowadays with a man."

"Do your remember your parents' attitude toward him when he first bearded

your father in his-"

"To be strictly accurate, it was mother whom he bearded, and it was in her livingroom—not in father's den."

"Well, anyway, the room may admit of question, but your parents' attitude did not."

"No, they exhausted the language in describing him, didn't they?"

"Only the scurrilous half, my dear. I recall none of the pleasing adjectives being used. I wonder whether you recollect the talks we had during the period of strife, prior to the capitulation. I hope you do, at any rate, as I have—er—reasons. We made the most solemn resolutions about our children. They should marry whom they wished to marry."

"We waxed positively anarchistic on

the subject, didn't we?"

"We did, but I for one have not changed my views in the least, and I hope you

haven't, either."

"The possession of a grown-up daughter alters one's views, Jimmy. One forsakes anarchism then, and embraces despotism. I don't think I have changed radically, though. Yes, I am sure I should let Elizabeth decide."

"Am I listening to theory or practice?"
"Theory at present; practice when need

he "

"Well, I'm very glad. I had something to—er—to—We were discussing Elizabeth, were we not?"

"Dear Elizabeth! She is all I have left of Edward."

"Elizabeth—and twenty-five thousand dollars a year."

"Oh, you mistake. The money is all I have left of Edward's grandfather."

"It's almost the same as calling the old gentleman the root of all evil."

"Meaning Elizabeth or the money?"
"Now, Georgia, don't let's have our usual squabble. You have always delighted in jumping up and down on me. For

once, let me alone."

Mrs. Downing raised her lorgnette and

gazed fixedly through it at Mr. Benton. 'Jumping?" said she.

"With hob-nailed shoes," said he, "and don't look at me through that pestiferous lorgnette. I wish it was in the fire."

Mrs. Downing gazed on. Mr. Benton continued:

"And abusing me, and bulldozing me, and brow-beating me. And—and—it always was one of your chief charms. Now, you have lorgnetted the truth out of me."

With a sigh of relief, Mrs. Downing

dropped the lorgnette.

"Delayed truths are like stolen fruit," said she. "Anyway, Jimmy, you've always enjoyed our good old-time bouts as well as-What ails you?"

"It's that beastly door-bell of yours. I wish you'd change it. It makes me think of dying and Gabriel's horn."

"Jimmy, you have something weighty on your mind. You always bring your nerves with you when you wish to tell me something. Just a minute, and I'll listen. Oh, Elizabeth, darling," (to her daughter in the adjacent living-room) "the bell has just rung. Won't you see if it's one of your numerous satellites; keep him in there with you, like a dear. Mother is much too comfortable to rise, and is reminiscing and quarreling most ideally with Uncle Jimmy. And, Elizabeth, I can chaperone you beautifully from here. You may sit anywhere excepting on the south-west sofa. That one I forbid. Later, when—or if—Uncle Jimmy goes, your friend may come and speak to me."

"I can go now," said Mr. Benton pugnaciously.

"No, don't. I am sure you heard me say I didn't care to rise? Besides, you have something on your mind to tell me. Listen! Yes, it is one of Elizabeth's friends. It is that very nice and eligible young man, Mr. Franklin Searles."

"Does he still get all his meals here?"

"You should know. You are here to most of them yourself. Just see what those children have done. They have gone directly to the south-west sofa, which is exactly what I wanted them to do. - I can see them perfectly in that mirror over vour head."

"I know little about natural history, but I presume the south-west is as good a place as any for that Searles cub to go."

"Many cubs, when full grown, prefer to linger around New York tea-tables."

"And be insulted by their hostesses."

"Jimmy, you are a bear today, and you certainly have the proverbial sorehead. What is the matter?"

"Don't hurry me, and I'll tell you. Er-er-ahem!"

"Shall I ring for lozenges?"

"Another peal from any of the bells in this house will bereft me of reason! Georgia, we have known each other for many, many years."

"Eons!"

"Precisely. We have been the best of friends, haven't we?"

"Oh, yes, Jimmy. We've fought tooth and nail at times, but tiffs merely relieve the monotony of friendship. Yes, we're the best of friends. Go on."

"We have the same cronies and acquaintances."

"And loathe the same people."

"And like the same plays."

"And think Turner's pictures show the keenest sense of humor.'

"And hate caviar."

"And dote on Ibsen."

"And love tea. Yes, I will, and if no one is looking, put in two lumps. Are you going to have another cup, too?"

"Of course. To celebrate our having talked for five whole minutes without disagreeing. Well, let us return to our conversational sheep. Please continue. You are most interesting, and I want to learn whither your remarks lead, and how they apply to your present nervous condition. The second cup of tea interrupted you in an almost sentimental mood."

An idea suddenly struck Mrs. Downing, while Mr. Benton was drinking. She sat

up and glared at him.

"Jimmy! By the remotest chance, are you-I verily believe-Jimmy, of all ridiculous things-are you getting ready to propose to me?"

Consternation sat upon Mr. Benton's countenance.

"Georgia! You amaze me! No, I'm not proposing—to you, at any rate. I have been trying to point out to you for ten minutes what an ideal son-in-law I'd make, and how we'd agree, you and I."

"Jimmy Benton! You want to marry Elizabeth! I know I shall laugh. I shall try not to, but I'll have to!"

"Well, I'd like to know why?"

"At your age!" "I'm only forty."

"Forty! Jimmy Benton, you're not a day under-

"Well, there are only two years between you and me, so that makes you not a day under-

"Jimmy! Don't be sacrilegious. We'll compromise on forty as your age. But even forty! Elizabeth is years, and years and years, younger than you."

"Suppose she is. You said you would not interfere, and that Elizabeth should have her way."

"Have you said anything to her? Does she know?"

"No, she doesn't. That Searles is always hanging about. I've tried several times to shoo him away, but he won't budge. Anyway, I have your word that you won't try to influence Elizabeth. Remember your

parents and your own experience."
"I said I should remember, and all that, but to have Elizabeth marry a man so much older than she!"

"Your parents said Edward was too young for you, and you say I'm too old for Elizabeth."

"I do." Here Mrs. Downing gazed over Mr. Benton's head into the mirror behind him, started, then smiled contentedly. Her glance still passed over her friend's agitated head. He noted the glance and fidgeted. Then he fidgeted some more. Finally he broke out with:

"Georgia, I wish you'd stop looking at my bald head! That lock of hair is very large, even if there is but one. I know I'm bald. 'The Lord giveth and the Lord taketh away!' Now I suppose you'll say
-- 'Principally the latter!' I may be bald, but I'm well-preserved, and if you'll keep that young upstart from Elizabeth for five minutes, I'm going to try to get her. Georgia! Stop looking at my head! You make me more nervous than your front door-bell does. And I don't believe you've heard a word I've said."

Mrs. Downing with an effort removed her gaze from the mirror, and said, smilingly:

"Yes, I have, Jimmy. You were saying how bald you are."

"I was not! I was saying how bald I am

"And you were calling Franklin Searles names.'

"I could call him worse ones."

"And you were speaking of Elizabeth. Seriously, Jimmy, there is no chance for you. Trust a mother to know. She looks on you as her own uncle, and calls you so. She thinks the world of you, but she'd never marry you. Besides, there is some one else. I have surmised it for a long time, but now-now I'm sure. Yes," said Mrs. Downing, irrelevantly, "I shall let Elizabeth decide," and again she smiled into the mirror.

"Your laughter proves to me that my remarks haven't been in vain," said Mr. Benton, huffily. "They have at least

amused you."

"No, Jimmy, dear, I'm not laughing, really, I'm not. But I'm going to talk seriously to you. First, let me give you a cup of Russian tea-the kind that cheers by inebriating. Then, while you drink it, I shall lecture you in the same old way that I have done ever since we stole each other's bread and milk. There—that's the way you like it. Now, listen-Mercy! Elizabeth, my dear! Whatever-"

These last ejaculations were occasioned by a small petticoated whirlwind which blew in from the living-room and clung

around Mrs. Downing's neck.

"Oh, Mumsey, I'm so happy"-kiss-"dear, dear, old Mumsey"-hug-"I came right in to tell you—that is, he, I mean, we did. And isn't he splendid? Oh, Mumsey, I could hug everybody, I'm so happy! Isn't he handsome? Oh-h, Mumsey! But I'm not going to be undignified now. I'm going to be grown-up." With a sweet touch of girlish dignity and an exquisite blush. "Mother, he has asked me to be his wife, and I've—I've—said—I'd— I would. Oh, I can't be dignified! I can't, and I don't want to. I'm too happy. Isn't he a dear? And he thinks you're just splendid. Where is he? Oh, Franklin, I've told mother all about it. Come on in and see her."

A frank and homely and big and broad and woefully embarrassed young man emerged from between the *portières* at this summons, and stood there, clutching the long-suffering *portières* with one agitated hand, and gesticulating feebly with the other.

"I'm beastly scared, you know, Mrs. Downing. I'd rather buck up againstthat is, I'd rather-I mean, she's the bulliest girl that ever lived, and, you see, it's this way: I've been down and out-that is, bowled over, you understand; I've loved her for a long while, ever since the Prom. last year, and I'd like-that is, I'm not really a bad sort. I'm-It's awfully nervy of me-er-she's miles too good for me, but I love her, you know, and it won't be my fault if she isn't happy. I never talked so much at once in all my life before, and I guess I haven't said much, and what little I have said isn't very clear; but it's this way: I love Elizabeth, and I want her to be my wife, and I hope you'll be willing to er-er-"

"My dear boy," smiled Mrs. Downing, "do you think I should have permitted you and Elizabeth to be so continuously together these last few months, if I was not persuaded that you were not a bad sort? She is a precious girl, and all I have in the world to love, but I'm willing to give her to you. I like and admire you, and you shall have her, especially as I suspect that she cares for you, eh, Elizabeth?"

"Of course I do, mumsey, and I'm going to kiss you all over again. Oh, Uncle Jimmy! I quite forgot you! I'm going to kiss you, too. Yes, I am, right on your dear old bald head! And you must like Franklin a great, great deal, because I want you to. You see, I love you, and I love him, so you two must do the same."

"Bless my soul, Elizabeth, look what you've done! You've drenched me in tea! Yes, I'm glad you're happy, but I'm not going into ecstasies over him. How do you do, sir? You're getting a mighty nice girl, and I should like to shake hands with you. Elizabeth, stop hugging me! I—I can't get my breath! Go hug that young man over there. He looks as if he could stand it better than I can. And never dare to pour tea over me and say I'm bald-headed again, or you don't get any wedding-present from me. Georgia, they

are almost as idiotic as we all were at their

"Now, Franklin," protested Mrs. Downing, "you don't need to thank me again, you really don't. Go into the next room, —you and Elizabeth—but let me tell you one thing. I can see the south-west sofa perfectly in that mirror, and I saw every bit of the proposal, so I command you to choose some other place to sit. I am a-wearied of you two foolish and love-lorn children."

There was another round of fluffy kisses and dainty hugs; and the frank and homely expanse, adorned with an ecstatic look, vanished between the *portiéres*, with the demure dimples very, very close.

Mrs. Downing straightened her disarranged array, and sighed. Mr. Benton mopped hopelessly at his tea-soaked trousers, and sighed.

"Jimmy," said she, "it's refreshing, isn't it?"

Mr. Benton sniffed.

"I find it uncomfortable and clammy," growled he.

"I don't mean the tea, stupid. I mean those dear young things and your remark just proves what I was going to say when they descended upon us. If you can sit there and think more of a bath of tea than you do of your bruised heart, you can't care very much for Elizabeth."

"I am suffering in silence," said Mr.

Benton, with dignity.

"Nonsense! What under the sun made you think you loved Elizabeth? You are a confirmed bachelor, and you and your nerves would have bored her to death, dying yourself from ennui in the meantime. You are very fond of her, but you do not love her, and I know it. I can't sympathize with you, for you don't look the least bit smitten. You really aren't in love with her, Jimmy Benton, now, honestly, are you?"

"When this stream of obloquy ceases, I should like to speak."

"Go on, Jimmy. I could shake you sometimes."

"No doubt. It would be along the same general lines as your usual treatment of me. I was about to say that I have come to the conclusion that—er—that Elizabeth is not quite suited to my requirements, and—"

"Is returned with the editor's thanks!" "Georgia! Pride forbids my making you a fitting reply! And I was going to add that-er-that if you and I would agree so capitally as mother-in-law and son-in-law-that we might-er-do just as well as-Good heavens! What ails me I can't talk 'straight! It's that execrable Searles that has mixed me up. I was trying to tell vou that even if we did do a lot of tiffing-you and I-we have always liked one another, and-I'm not really a bad sort. Confound it all! That's what Searles said—the ass! It's either your fog-horn door-bell, or your future but brainless son-in-law, or my impending death from having been immersed in tea, that has bereft me of my wits. I know

what I want to say, but I can't say it. I shall take a fresh start. Georgia! You know when that beastly Edward—oh! I beg your pardon! I mean—er—your deceased husband, first stepped in and won you, I had just begun to—to—And Elizabeth, well, I never really cared for her. That was what you might call a case of amorous aberration. So you see, all these years I've really—it's you—er—Damn it all, Georgia, can't you help me out? Say 'Yes' or 'No' before I've been entirely launched into nervous prostration!"

Mrs. Downing's spoon stirred and stirred most indefatigably the atmosphere in the cup which had once held tea. Mrs. Downing heaved a happy and contented and fluttering sigh.

"Yes, Jimmy," said she.

## A Napoleon of the Utes

BY CAMPBELL MAC CULLOCH

Author of "A Deal in Diamonds," etc.

"I was over to the agency awhile ago," said Sandy Griswold, the proprietor of the New York Livery, leaning his elbow affectionately on the bar of the Long Horn saloon.

"Anything special doin'?" inquired Pete Rowley, the proprietor of the emporium mentioned, swabbing a dingy towel across the dull surface of the counter.

"They is always somethin' special doin' over thar," sententiously observed Griswold. "I never yet see a bunch of Injuns that was fenced in and told to behave, that didn't have somethin' on their minds."

He gazed contemplatively out through the open door towards the West: over the rolling waste with its scrub oak and cactus set in a sea of yellow sand, the best imitation of asbestos Nature has yet been able to turn out. There was an arid shiver to the very air, and the days when rain had last fallen were so far distant that it almost required an old inhabitant to remember the date. Griswold smoked meditatively for a few minutes longer, and then smiled slowly. It was quite a pleasure to watch that smile start gently at the corners of his mouth and then gradually overspread his rugged features until it broke in gentle wrinkles against the hair line on his forehead.

"Th' agent's payin' off the Injuns today," he said. "He's a-distributin' annuities, grass money, an' so forth. Say, Pete, you'd a-died a-laffin' at that there Tabywana. Hendricks, th' agent, y' know, put me wise. Th' colonel's wife last month sent down to Denver fer a baby-coach and it come up with th' last shipment of stuff to th' agency. I don't rightly know how these here things is worked back East, but I gather that it aint de rigger fer no kid to be carried none. The real hot-dog is to cinch them into one of these here baby buggies and roll them a whole heap up and down. Well, Tabywana's head-squaw gets one peek at this here infant go-cart, and she has a session with Tab hisself. When the big pow-wow is over there is that there Tabywana hot-footin' it down to Hend ricks and talkin' sign to him, the burden of which is that there aint goin' to be no peace in the whole Tabywana family until Mrs. Tab has one of them dink push

wagons. Hendricks soaks th' Injun fifty fer it, and it shows up this mornin'."

Here Griswold leaned yet more heavily on the bar and allowed the previous smile to lapse into a gentle cyclone of sound that he once designated as a laugh.

"You'd a-died if you seen the squaw with this here papoose-truck—an' it with a pink parasol on top—paradin' down by th' barracks, an' two stingy little Injun brats a-tucked away into it fore and aft. Talk about jealousy, Pete. Th' wust case

jamb looked down the sandy thoroughfare.

At the farther end of the street was a large packing-box that in moments of enthusiasm the D. & R. G. railroad mentioned as a station; in the other direction was the open desert stretching away ten or fifteen miles to the reservation and the fort where the Eleventh Cavalry was quartered. Across the sand in the distance Rowley could see a moving speck, and behind it other specks, spread out slightly at the farthest angle. He stood there and



DRAWN BY WALTER J. ENRIGHT

" How, heitz"

you ever seen aint a drink o' water to the way the rest of them squaws is carryin' on. It's shure scandalous. Th' colonel's wife got one flash at th' outfit and she took back to th' quarters with a gasp and a sob that kind o' hinted at heap laffin'."

Rowley's eyes twinkled in sympathy with the scene his friend had conjured up, and he sympathetically shoved the bottle across the bar in mute tribute to his feelings.

"It must hev' bin a whole-heap amusin'," he smiled, and Griswold took himself out to his own place of business a hundred yards or so down the one street Durango boasted of. Rowley wiped his bar once more and then walked to the door of his place and leaning against the watched until the specks slowly unrolled themselves into the figure of a tall Indian mounted on a small pony, with two squaws dragging wearily along behind and leading twenty other ponies.

The Indian was clad in a blanket and an antiquated silk hat, as far as outward appearance was concerned, and through a slit in the brim at the back of this latter emerged three white eagle feathers that stuck straight up at a sharp angle into the surrounding atmosphere. The procession came on in a dignified manner, and passed the Long Horn in good order.

When it had gone by, Rowley turned back into his place and muttered to himself:

"Old Chaddle-Conke and his whole draw are down from th' agency. Wonder

what he's agoin' after with the parade."

Chaddle-Conke, Ute chief and dignity personified, pursued his way down the street until he came opposite the New York Livery. There he halted with the nearest approach to astonishment that an Indian can sum up. His two squaws crowded up closer to him and they, too, gazed with awe and wonderment. Gradually the chief's eyes took on a look of long desire, for he was beginning to dismount from his pony. Sandy Griswold stood in his open door smoking his pipe, and Chaddle-Conke moved over to him quickly.

"How, chief!" said Griswold.

"How!" replied Chaddle-Conke. His eves were still on the marvelous thing he

It was a handsome black wagon, stranger than anything he had ever seen, with shining plate glass sides, waving plumes on top, and silver snubbing-posts inside. It was a marvel, and though Chaddle-Conke did not know it, it was the first hearse seen west of Denver in those early days. It had been purchased by Griswold as a concession to the spirit of the community that Hank Williams, recently occupant of the post of county sheriff, who had vielded to a superabundance of lead received while in the discharge of his duty, should be buried with all the pomp and ceremony possible. To be sure it was second-hand and had only cost two hundred dollars, but with a coat of varnish and some scouring it had loomed up, as Griswould tersely put it, "Like a hen coop in a cyclone." It had also lent the necessary tinge of dignity to the last sad rites attending the planting of Mr. Williams, and it stood before the door of the New York Livery at that moment, merely because there was little room for it within. Chaddle-Conke gazed at this strange wagon with eves that fairly glittered. Then he turned to Griswold.

"How!" he repeated.

Then he dropped into sign language. He bent his right arm, brought it back towards his body and along his side, wriggling his fore-finger at the same time. It was the sign of the snake, the same the world over. Then he touched his lips and looked questioningly at the livery keeper.

"Ca!" was the response of Griswold,

who thereupon declared in sign that "His heart was good, his tongue not forked, and neither was he a wolf to prey upon his brother."

From this point on the business went through its usual formalities. On the ground squatted Chaddle-Conke, and beside him sat Griswold, while other residents of Durango, in good standing, stood about on the outskirts and watched the proceedings. A squaw brought forward the pipe which was lighted and passed over. Then the business went on in sign

and "heap-talk."

Chaddle-Conke made a flat-footed offer for the "wagon." He needed that wagon in his business more than anything he had ever seen. It was the much desired and the sum total of his ambition the moment he set eyes on it, and he was prepared to mortgage his immortal soul, his household goods, and even that household itself to gain possession. Little did it matter to him that the vehicle was a second-hand hearse. It looked almost too fine for any use. Have it he would, if he bankrupted the Ute nation for ten years to come.

Pete Rowley strolled up from the Long Horn to take in the situation. From Bennett's came one or two members of the Lazy S. outfit who had come to town for supplies. Over from Silverstein's general store came a drummer who had been struggling to sell that astute merchant a bill of goods, and who had given up the job in disgust from very fatigue. This, however, promised something interesting, and the idle population of Durango, some one hundred and seventy strong, gathered

in a circle.

Chaddle-Conke was astute above his fellows, and bargained with a shrewd carefulness that was worth watching. Once formalities progressed to such a pitch that the bargaining on both sides ceased for a

Rowley strolled a little closer and asked Griswold: "What's th' Injun' after,

Sandy?"

"He allows he's got to buy this here dead wagon fer a pleasure ve-hicle," replied Sandy with a grin.

What's he want with it?" asked Pete. "What I was tellin' you, I guess," said Sandy. "This here crazy Injun has got bit bad by that there jealousy bug, and he's out to make Tabywana's baby-buggy outfit look like a nickel's worth o' dried buffalo meat. Fudge with them footy little pushwagons, says he. That aint his style, none at all. The heap-big chief is agoin' to put the whole Ute tribe on the hog complete, and set this here society pre-cee-dence to rest onct and forever. He's hot stuff on social doin's, is Chaddle-Conke, and you

kin bet he'll make th' rest o' them pikers sit up an' take notice."

"What's he want with the hearse?" repeated the drummer, irritated by the delay.

"He aims to set that there Injun' '400,' agog with some high toned coachin' parties from all accounts," replied Spike Burke with a grin. "This here aint no common reservation, you want to know."

"But it's a hearse," objected the drummer. "Don't he know what it's for?"

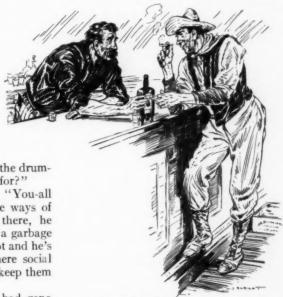
"Hush, son!" said Burke. "You-all aint none too familiar with the ways of Injuns. Now Chaddle-Conke there, he don't care if this here hearse is a garbage wagon. It pleases him a whole lot and he's out to put a crimp into them there social pretenders of his tribe that will keep them

stay put for a hull lot."

By this time the bargaining had gone forward again. Chaddle-Conke pulled out from his belt the scrip that represented his grass-money and annuities. Griswold shook his head. Chaddle-Conke sighed ever so slightly and made the sign for a thousand bushels of corn. Again Griswold shook his head. This time Chaddle-Conke described in glowing terms the value of his corn and hinted at a probable increase in his family that would net him \$14.75 in cold cash from Hendricks, the agent, when the interesting event was made public. Griswold once more refused and went on smoking. One by one and with mournful gestures Chaddle-Conke offered his ponies upon the sacrificial altar of his desire until finally he had left but the one lone fleabitten specimen of horse-flesh upon which he had ridden to Durango. Sandy Griswold, finding he could get no more, closed the bargain with decision, and within a

short space of time all the worldly possessions of Chaddle-Conke, chief of the Utes, had been turned over to Griswold, and he had "made a writing" which bestowed upon Chaddle-Conke, his heirs and assigns, all the right, title, and interest in the second-hand hearse, aforesaid.

This important ceremony concluded, the chief set about removing his acquisition to the reservation with all possible



DRAWN BY WALTER J. ENRIGHT

Sympathetically shoved the bottle across the bar

dispatch. From Griswold he borrowed a dilapitated harness, and amid the delighted encouragement of the crowd, he hitched the sorry pony to one side of the pole of the hearse. As the sun lowered itself in the Western sky the strangest outfit that had ever progressed outward from Durango began to take its way across the desert. It was a sight to move the gods to laughter and the universe to mirth. The chastened pony, scantily hitched with the wretched harness to the funereal equipage, swung out in mute protest as far from the pole as he could get. On the box sat Chaddle-Conke, dignified and with all the rapture a savage could show gleaming from his eyes. Proudly he grasped the browned and ragged-edged reins, and from the back of his silk hat emerged the eagle

feathers, screaming their imperious challenge to the wide heavens against the incongruity of the whole affair. Behind him the mournful looking plumes nodded and dipped and shook in pathetic shiverings; the plate glass sides shone in the rays of the descending orb of day, and occasional flashes of light from the silver snubbingposts within lent a gala air to what was left. Behind the vehicle strode the two favorite squaws, each with her dusky hands placed against the lowest moulding of the twin glass doors and shoving with might and main to aid the pony in his task.

As the procession passed out upon the sand Rowley took his pipe from his mouth and emitted one shrill scream of mirth that shook and echoed in the little town. Then he collapsed upon the doorsill of his saloon and choked and chortled until he found himself weak and gasping for breath, while the tears trickled down his weatherbeaten cheeks. Nor was the rest of the

It was dark when Chaddle-Conke reached the reservation. It was dark when he carefully steered his treasure to a vacant spot back of his wicki-up, and it was still dark as he carefully unhitched the tired pony and turned it loose. Then he bestowed the shaky harness upon the two tired squaws, and as befitted a great man, the father of his tribe, and the owner of the only simon-pure, genuine, dyed-in-the-wool pleasure wagon on the reservation, he took himself to rest.

In the early morning the colonel's wife arose, drew aside the curtain softly, and stood looking from the window, the sun playing about her head and shoulders. Her lord and master still slumbered peacefully, Suddenly she gasped. Then she staggered back from the window, and in a fit of nervous frenzy she rushed to the sleeping colonel and shook him violently.

"Tom! Tom!" she cried. "Wake up!

Oh, Tom, wake up!"

town much better.

Slowly the startled colonel sat up in his bed and gazed at his wife in astonishment. Her face was pale, her eyes were wide, and she fluttered like a wounded bird.

"What-what in blazes is the matter, Nellie?" he demanded, rubbing the sleep from his eyes.

"It's the coster-bower, Tom," she wailed. "It's the coster-bower, and it means a

The colonel's lady was Irish, you see. and she suddenly remembered the old folk tales of the phantom coach with the headless driver, Shaun, that prowled about the country side stealing the well and hearty from this life.

"Nonsense," cried the colonel sharply. as he leaped from his bed and rushed to the window. There he beheld a sight that drove from him the final vestige of selfcontrol.

Parading majestically up and down in front of the fort and between the lines of wonderstruck Indians was Chaddle-Conke the noble chief, whose deeds of warring valor filled his people with a wholesome respect. He was perched on the box of the hearse, and he had borrowed another pony. The two matched badly, but he cared not a whit, and the three eagle feathers stuck forth as bravely as ever through the slit in his silk hat. Dignity was writ large upon him, but the crowning glory was within the hearse. With their snub noses pressed close against the plate glass were huddled Chaddle-Conke's seven squaws and Chaddle-Conke's ten children. The outfit was paying a round of visits in solemn state. In the distance was descried Mrs. Tabywana with her newly-acquired baby carriage, rapidly hurrying away from the scene of her defeat.

When the full aspect of the whole affair dawned upon the colonel's wife, she sat down on the carpet weeping and laughing by turns, until the colonel picked her up and shook her back into some semblance of returning sanity. Then they sat down and looked at each other, while outside the grave procession of festivity clad in funereal pall moved gaily about the reservation.

"It's a positive shame, whoever did it, to trick that poor old Chaddle-Conke," said the colonel's wife, with some show of indignation. "If I can find out the man I'm going to give him a piece of my mind."

"You'll find it better to let these things alone, Nellie," said the colonel. "I used to try to regulate an Indian's troubles when I first came out, but I've learned to let them 'gang their ain gait,' for they're not at all

grateful. And, besides, they must learn."

For several days there was excitement consequent upon the arrival of the hearse; upon every Indian visage shone a conscious pride when it was driven forth. But the first outburst of envy and enthusiasm rapidly died down and at the end of that time it came to be taken as a matter of course. In the Chaddle-Conke family, however, there was unrest, for the good father of his people had deliberately hocked their wherewithal, and the gnawing wolf of hunger came sniffing around the Chaddle-Conke doorsill now and again, until it began to dawn upon the old chief that he had allowed his sinful pride to carry away his better judgment. Not that he dreamed for a moment of relinquishing the state coach, but he began to think that perhaps it would be wise for him to try a little high financiering with a view to replenishing his empty larder. On the reservation, juicy hams do not grow upon trees, and while Uncle Samuel is a good and wise and careful relative, and looks after his red children to the best of his ability, it has never been his policy to encourage willful profligacy. Therefore, to all appeals for an advance on the next installment of necessaries, Hendricks, the agent, turned a stony countenance.

Two weeks to a dot had elapsed since the arrival of the hearse, when one morning the colonel's wife remarked to her spouse, as he stood before his shaving mirror, that Chaddle-Conke had on his war paint and was departing in his hearse. She also questioned the wisdom of allowing him off the reservation so often. The colonel ventured the opinion that the aged chief was well equipped to look after himself, and dropped the subject. The colonel's wife was filled with curiosity, however, and during the course of the morning she strolled down to the agent's office. She mentioned her fears to Hendricks and trusted the chief would bring home no more incongrous souvenirs. She even hinted that he was likely to appear with a handsome but chaste casket for a hammock, or a marble monument for a totem pole, and Hendricks did his best to reassure her. In support of his theory he said:

"He aint goin' to do nothin' like that,

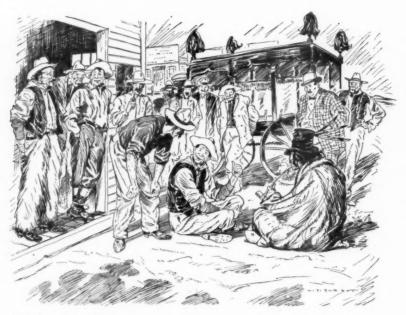
Mrs. Hemingway. The chief aint just in a position at this here minute to indulge in none of them luxuries. I don't mind tellin' you that the old chap has strained his credit nigh to the bustin' pint with the buyin' of that there hearse, and what's more, he's come mighty near bankruptin' th' tribe as well. No, there aint no fear of him doin' nothin' foolish with his money, fer he aint got it. He's jest agoin' into Durango to see if he can't raise a little somethin' to keep th' fambly fed up."

The colonel's wife strolled back to the fort again, passing on her way Mrs. Tabywana and the eclipsed baby-carriage. She smiled at the two solemn-visaged duplicates of Mr. Tabywana within, and retired to her quarters. Then she looked back and watched the red silk parasol of the perambulator nodding about the Indian village, for Mrs. Tabywana was now paying a round of social visits, as her only chance was while the Chaddle-Conkes were away.

Into Durango drove Chaddle-Conke. He was seated on the box of his equipage with his weather-worn blanket wrapped about him, and his three white eagle feathers still sticking proudly through the slit in the back of the battered silk hat. He was driving two ponies that resembled bad counterfeits of the horse tribe, and these were hitched by a rope harness that had been patched out with bits of rawhide. Sandy Griswold saw him coming and dashed back into Pete Rowley's Long Horn saloon to spread the tidings. When Chaddle-Conke drove by there was quite a crowd gathered about the saloon door to witness his triumphal progress, but the chief paid not the slightest attention, and went on in the direction of the railroad station.

"What do you-all s'pose th' noble red man's aimin' to do this here mornin'?" asked Ike Glover of the company in general.

"Well, he aint goin' to pull off no extravagant finanshul deal, and you kin bet a white chip on that," replied Rowley, running his damp towel over the dull surface of the bar. "Hendricks was over a few days ago, and he lays it out that th' whole Chaddle-Conke outfit is busted higher'n Mike Gilroy's kite, an' has bin ever since Griswold socked it to the chief for that there vehicle.



DRAWN BY WALTER J. ENRIGHT

"He 'lows he's got to buy this here for a pleasure vehicle"

"He did n't have to buy it," growled Griswold.

"They aint nobody accusin' you of holdin' him up with no smoke-machine," responded Rowley. "What I'm a-sayin' is, that after he'd coughed up all he had, and put his family in hock besides, he aint likely to be buyin' no plush curtains nor silver trimmin's fer his wicki-up."

"He's a-goin' into the deepo'," said Buck Sanders, who was leaning against the door-jamb of the place.

"Maybe a-goin' to ship a carload of papooses to one of them mew-seums back East," said Griswold, and there was a murmur of approval from the rest as they filed out of the place and went their respective ways.

Meanwhile, Chaddle-Conke descended from the box of the hearse, opened one of the rear plate-glass doors, dragged forth a squaw, and gave charge of the coach into her hands; that done, he pulled his blanket closer about him and stalked into the station building.

He walked across the creaking floor to where his friend, Wheatley, the agent, sat at the "talking wire." Wheatley was a tall, lanky specimen of the Westerner, laconic, yellowed, and of a nervous irritability. He was smoking a corn-cob pipe filled with some rank mixture he referred to in moments of enthusiasm as tobacco. He looked up when the Indian entered and removed the pipe long enough to ejaculate:

"How, heitz!" which being liberally translated into Ute is taken to mean a greeting to a chief.

"How!" replied Chaddle-Conke, folding his arms and waiting patiently until Wheatley should have finished writing down the message he was taking from the wire. When the sheet of yellow paper had been impaled on a hook, Wheatley turned and asked what he could do for his visitor. To be sure he spoke but little Ute, but he was fairly adept at the sign-language, and Chaddle-Conke had always been accused of knowing more English than he was willing to admit. It was then that the secret of the Indian's visit developed. He stepped to the open window and pointed across the tracks to where two oddlyshaped box cars--the like of which had never before been seen in that sectionwere standing. From the roofs protruded two huge iron funnels, but no smoke arose from them. Neither did they have the flaming eye of the "iron horse," nor the harsh scream that made the eagle hide his diminished head in shame. He demanded to be informed what manner of things these were and what was their purpose.

Wheatley laughed, and after rolling himself a cigaret, passed the "makin's" to Chaddle-Conke. Then he said:

"White man's medicine. Make rain. How?"

Now Chaddle-Conke had traveled in the white man's country and knew something of its wonders. Had he not put a round and black box to his ear and heard the voice of his favorite squaw—she who was at that moment guarding the hearse without-while yet she was more than "two sleeps" distant? Had he not watched a little gourd from which came the sound of the regimental band up at the fort, and there was yet no band, for had he not looked in the little box beneath? To be sure. Then why should not the all-wise white man make rain when he was so disposed? For there were many wonders. These and other thoughts flitted through the mind of Chaddle-Conke, but on his expressionless face there was no sign that would indicate astonishment. There were only a few streaks of paint: one of green on the right cheek, and one of vermillion on the left.

Now many moons had passed since the last rain, and the corn was burning up. Unless To-Haw, the god of rain, cried for his children, grim, gaunt famine would be their portion, and the house of Chaddle-Conke was even now in the throes of want. Then into the eyes of the chief crept a fleeting expression of inspiration. To Wheatley he turned and spoke.

"Cabune, heitz!" he said.

Wheatley threw aside the stump of his cigaret, and said:

"Caroo, heitz!" by which was meant invitation to be seated.

The chief having complied, so far as the floor was concerned, gazed straight into the agent's eyes as the latter, with sign and language, informed Chaddle-Conke that those were indeed rain machines.

"White man make rain? How soon?" demanded the Indian.

"Three sleeps," replied the agent.

It was then that Chaddle-Conke dropped conversation and relapsed entirely into sign. He made the sign of the snake and laid his finger on Wheatley's lips. The latter's face took on a serious expression as he answered in sign that his heart was good, that his tongue was not forked, and that he was no jackal to dig up the bones of his friend's father.

With that Chaddle-Conke stood erect, wrapped his blanket again about his shoulders, strode out to where the family coach was waiting, drove his squaw within the vehicle, mounted the box, and started back for the reservation. As he passed up the one lone street that Durango boasted, the onlookers who were always moved to unholy glee by the strange outfit, noted that the Indian's eyes shot a glint of satisfaction or of purpose. Buck Ewing strolled down to the "deepo" and engaged Wheatley in conversation. He gleaned the extent of the interview and then returned to his friends.

"Th' Injun's bin a-talkin' to Wheat. about them there rain-machines th' rail-road's a-goin' to shoot th' clouds with next Thursday," he reported.

"Guess he's goin' plum loco with them fambly troubles o' his'n," observed Griswold.

"I'll stake you to all th' loco you'll round up in that there Chaddle-Conke's nut," said Rowley, with a fine scorn. "What you-all don't know about Injuns'd fill a devil of a big book. This here red gent has got some heap good scheme that he's a-goin' to put through, and I'm a-guessin' that them rain machines has got more than a little to do with it. Don't you go foolin' yerself that he's balmy, fer he aint. I know that party a hull lot, an' then some more," with which wise dissertation on the cunning of the chief, Rowley turned and entered his place of business.

"Well, I don't claim to be Archibaldthe-whole-works when it comes to Injuns, either," remarked Ike Glover sententiously, "but I know that Chaddle-Conke's up agin it good an' plenty when it comes to grub, and he's got to scratch gravel heap much to dig out a livin' from now on. What with this here drought and the sun a-dryin' up them red-skins' crops, an' the buyin' o' that there hearse, he's got a lot to worry over, an' that aint no idle josh."

"From all I ever see of him," said Buck Sanders, "he could give some of them fi-nan-seers cards an' spades an' play 'em a hot hand to a show-down."

Out across the desert in the direction of the reservation drove Chaddle-Conke in haste, and within the hearse the two squaws suffered untold agonies from the jolting they received, for the smooth floor of a hearse, however well it may be adapted to the transportation of the deceased, is no comfortable reclining place for a live squaw, and these two members of the household suffered much from contact with the roof and the silver snubbing posts. To observe the chief, one would gather there was need for haste, for he was bent far over his libels on the horse tribe, and was encouraging them to still greater speed. Finally the equipage whirled up in a cloud of dust before his abode, and Chaddle-Conke descended. Stalking into the wicki-up he drove his squaws and papooses into the open with the declaration that he was a great chief, but that Manitou had appeared to him in a vision, and had commanded that he depart from the ways of war and become a medicine man and rainmaker. The village was in an uproar, and Hendricks came running from his office with a demand to know what ailed the mighty Chaddle-Conke. On all sides he was greeted with the babbled information that Chaddle-Conke was a fit subject for a lunatic asylum. And then arose the cry: "Bossie parivo! Bossie parivo!"

"Oh-ho!" said Hendricks. "A crazy chief, eh." He went off at once to find the colonel and discuss with him what steps

should be taken.

But within the *tepee* there was a stony silence. If Chaddle-Conke were crazy, he did not make a public exhibition of himself. For a whole day he kept within and would allow no one to approach. He could be heard chanting songs to the Great Spirit and beating the tom-tom, but none of the tribe was brave enough to face the man who might have been touched by the fingers of Manitou and commanded to do His bidding.

The colonel had come down to the reservation and had taken a casual look around. He and the agent then decided that it would be the part of wisdom to take no notice of the chief's vagaries for the present; instead they would keep a close watch upon his doings for a while.

The next morning at daybreak, the

village, just awaking from its troubled repose, was astonished to observe the figure of Chaddle-Conke, attired in the slender costume of breech-cloth and "G" string, emerge from his wigwam and stalk proudly forth into the open. The village watched in awe as he turned neither to the right nor to the left, but set his face towards Rainy Mountain, and the crowd parted respectfully as he walked forth and disappeared up the side of it. The colonel still cautioned delay to Hendricks, who wanted to send a file of troopers after the chief and bring him back to a strait-jacket and a dungeon.

"We'll wait a bit," he said. "Perhaps

the fit will pass off up there."

Chaddle-Conke spent a day in the fastnesses of the mountain. When the village was again awaking the next morning, he reappeared and was found seated before his wicki-up, peeling cedar twigs with exceeding care, cutting them into quaint shapes, and coloring them with paint. By this time every Indian for miles around had received the news by smoke and runner, and had hastened to Chaddle-Conke's village to witness a miracle. Food and drink were brought by the awe-stricken members of the tribe and placed at the feet of the silent figure, and presents were heaped high before his tepee, but the chief gazed before him with unseeing eyes, and the circle about him whispered that he was talking to the Great Spirit. So passed the second day.

With the dawn of the third day came that strange unrest which invariably presages an occurrence of great moment. Fourteen thousand Indians, all tricked out in gala dress, were camped on the banks of Grass Creek, carefully watched by the troops in the fort above. The colonel's wife followed her husband about silently.

"What do you think it means, Tom?" she inquired anxiously. "Will they break

the reservation."

"I don't think so," he replied. "I don't know what the chief is up to, but I'd like to bet it's something that will renew his financial condition. He's a pretty cagey old customer, is Chaddle Conke, and I'm sure this is one of his tricks. However, we'll wait and see, and if they break we'll

be able to head them off before they're gone far."

At noon the tall bronze figure stalked through the flaps of the *tepee* and permitted it to be known that he would soon he prepared to make rain. Griswold, Rowley, and some others from Durango had come over to see the fun, and Rowley said:

seen that he wore upon his head the skull of a silver-tipped grizzly—the sign of the head medicine man. His ribs were outlined in green and white, and down his breast was traced a stalk of corn, the leaves blue and the ear red. His face was mapped out like a checker board.

He made a speech in which he called



DRAWN BY WALTER J. ENRIGHT

They choked and chortled

"That wise-Mike has somethin' up his sleeve. He didn't put Wheatley through th' third degree for nothin'." Then as an after-thought: "When is the railroad a-goin' to use them there machines?"

But no one seemed to know, save that Griswold had heard Wheatley say that he thought in a few days. Chaddle-Conke faced the multitude. All the insignia of the great war chief had disappeared and he was garbed as the medicine man. There were gasps of astonishment when it was

attention to the scarcity of rain; to the fact that the regular blown-in-the-bottle rain makers and medicine men were a lot of pikers; that he himself had become so disgusted with their failure to make life one glad sweet song for his beloved children that he had decided to do a little high-class, big-medicine, rain-making himself, so that when the winter snows should pile up their drifts across the valley, the said children would not have to go out and hustle making useless ornaments for the

pale-faced tourists who stopped off at Durango to bite ineffectually on the papier-maché sandwiches and plaster-ofparis hard-boiled eggs there furnished them. In a word he was going to be the savior of his people if it took a leg. It was one of the best give-us-your-kind-applause speeches that Rowley had ever heard, he said, and he claimed to have mingled some in schools of oratory.

At the end of it Chaddle-Conke demanded that a kettle of water be brought

from the creek and set before him. Three Indians raced to do his bidding and the thing was done.

"To show that I am big-medicine man," he said, "the water shall boil." He passed his hands thrice across the top and then stepped back. There was a chorus of grunts and cries of amazement from the assemblage, for the water boiled as if the furies of the eternal fires were there beneath it. Then Chaddle-Conke spread out his hands DRAWN BY WALTER J. ENRIGHT palms downward.

"Stop!" he cried,

and the water was calm and still again. The squaws and papooses stared in awe, and the rest edged away from such a bewitched locality. Rowley turned to Hendricks and remarked:

'Who ever showed that Injun a sedlitz powder, do you reckon?"

"Dig a trench," commanded Chaddle-Conke with a withering look at Rowley, "right before me."

At once axes and hatchets flashed in the noon-day sun, and the pile of dirt grew in height as the opening assumed the shape of a grave. When this was accomplished the chief waved the diggers back and began a solemn dance around the sides of the pit.

"Is this here a new two-step?" demanded Griswold. "Fer if so, I'm a-goin' to ask him if he'll gimme some lessons," "Shut up!" commanded Rowley. "Keep ver eve on th' fi-nan-seer. He's a-goin' to get busy."

Into the trench Chaddle-Conke began to toss the twigs he had prepared. When he had thrown them all he leaped in himself, waved his arms to Heaven, and built a fire. He rose up and began to call upon To-Haw to come to his aid; to bless his children with a few needed tears from the godly eves. There was not a drop of rain,

however; the sun shone, and the skies were cloudless. There began to rise a slight murmur in the assemblage.

"I'm afeared th' old socks has bit off a bigger hunk than he kin chaw," said Hendricks. "If these here bucks get the idee th' old man's fakin' thev'll make it hot for him."

"You jest let his nobs be," growled Rowley. "He's on to his job or I'm a sheepherder."

Just then an old squaw glanced over towards the mountain, and, wonder of

wonders, its snow-clad peak was covered with an angry looking cloud.

"Cabunet" she yelled, and as the Indians turned to look the sun went in behind the cloud and down came the rain, extinguishing the embers of Chaddle-Conke's fire.

He cut them into quaint shapes

For three days the rain fell until the satisfied earth refused to drink any more, and in revolt threw back the downpour. Unless it was stopped the corn would rot, as would the grass, and the famine would come down apace. The wise men of the tribe came to Chaddle-Conke and begged that he would command the rain to cease. He was without doubt a warm rain-maker and a heap big medicine man, but he would be greater yet if he would but interede with To-Haw and save his children from having to swim to and from the agent's store. Chaddle-Conke pondered long in the center of the circle, as befitted maker of big medicine, and then delivered himself thusly:

'If each brave, squaw, and papoose will bring to me ten bushels of corn when the harvest is gathered, the rain shall cease, To-Haw, through his servant, has spoken.'

By acclamation the tribe agreed. The next day it cleared, for the railroad experimenters had about worked out the available rain supply in that locality.

Over at Durango Rowley was saying to his friends:

"Some of you gents was a-chargin' that there Chaddle-Conke with bein' locoed. Some of you kinder hinted that his future home was an absurd mansion down to Denver; but I aint seen none of you that is better stacked up with grain and a reputation than this here same red gent what was wise enough to take them footy little rain-cars and figure 'em out. Locoed? Not Mr. Chaddle-Conke, esquire, heap medicine man and big chief. This here drink is on th' house. Gents, to th' bar!"

## Uncle Dave's Legacy

## BY CHARLES RICHARD DODGE

For nearly thirty years David Powers had driven the stage coach between Mills Junction and the pretty village of Brookland in the New Hampshire hills. Everybody loved "Uncle Dave." He was as big hearted as he was broad shouldered, and his sunny disposition made him hosts of friends everywhere. As a townsman he had lived his life honestly and simply, endeavoring always to follow the precepts of the Golden Rule, and he had prospered.

Having reached the age of sixty years, he was now contemplating selling out the stage line, which included the express business and the freight teaming of the town of Brookland, and retiring to spend the remainder of his days in peace and tranquillity on a little farm that he owned at

the edge of the village.

Returning from the lower end of the town one day, after the mail had been distributed, the postmaster placed in his hands a long white envelope. Glancing at the superscription suspiciously, and noting the name of a New York law firm in the corner—for the receipt of such a letter was unusual-the smile of good nature vanished from his features; he thrust it into his pockets and mounting to the box drove rapidly home. Then, after caring for the four horses, and backing the stage into the shed, he entered the kitchen and sat down by the window that he might quietly acquaint himself with its contents.

It was a lengthy communication. Reading slowly down the first page, he suddenly caught his breath, and when he had gone carefully over the two sheets, he laid the letter aside, and gazed dreamily out of the window.

"What's the matter, David?" Mrs. Powers asked, noting his abstraction. "I hope you haven't had any bad news."

At the sound of the woman's voice the man turned his head, and for an instant stared at her helplessly; then coming to himself he said, "I felt so kind o' dazed, Ellen, I forgot you was in the room. It took my breath away complete fer a minit."

"What is it, David?" the wife asked in alarm. "Is anybody dead? You frightened

me."

"Yes, Ellen, Cyrus King is dead, though I don't b'lieve you remember him; but that aint what upsot me. The letter says he's left me a million dollars."

"Da-vid Powers! Have you lost your senses?"

She seized the paper with trembling fingers, and with straining eyes perused the typewritten page, while the man drummed idly upon the window sill and gazed at the line of purple hills cutting against the distant horizon.

The information contained in the letter may be briefly stated as follows:

An item in the will of Cyrus King, lately deceased, bequeaths to David Powers of

Brookland, N. H., as a token of love and esteem for the friend of his youth, certain specified real estate, located in New York City, to the value of one million dollars. By a proviso in the will, however, it is made obligatory upon the recipient of the legacy to take up a residence in the city of New York, and to identify himself with the property interests involved, in order "that his example of integrity and worth may be of benefit to his fellowmen." It is also provided that in case the said David Powers has not survived the testator; or, if living, he does not accept the legacy, the bequest shall be employed for certain charitable objects duly set forth in another section of the instrument. It was stated that the late Cyrus King had left a fortune of ten millions of dollars.

Before Ellen Powers had finished the first page, she found it necessary to drop into the little sewing-rocker, and to rub her spectacles with the corner of her apron, although the glasses seemed quite clean.

"The Lord bless my soul!" she exclaimed, when she had finished the reading. "What does it mean?" As she folded the sheets, and carefully returned them to the envelope, an idea occurred to her. "Is there any trick about it, Dave? D'you s'pose it's a new way to get money out o' country folks?"

The old man turned from the window, resting his blue eyes upon his companion.

"I guess it's all true, Ellen, b'cause it's jest like Cyrus King. We were same as two brothers when we were boys; he was allers tellin' me what he was goin' ter do when he become a man; 'n' how he was goin' down t' New York to make his fortin'. It's ten years sence I last heard f'm him, 'n' then he wanted me t' sell out th' stage line 'n' come t' th' city, 'n' he said he c'd start me in a payin' bus'ness that'd make me independent. But I knew he had a college edication, fer he went t' Dartmouth when he left the 'cademy, 'n' I didn't, 'n' that made all th' diff'rence. So I refused his offer.

"But jest think of it, mother! Think of a man makin' ten million dollars in forty years! When I was a boy, anybody that had ten thousand was a rich man. An' to think that Cyrus King's died, 'n' left me a million! The idee's so big it staggers me. A million dollars! A million dollars!" he exclaimed excitedly. "Why, a million dollars'd buy the whole town o' Brookland 'n' everybody in it two or three times over."

The old man arose from his chair, and with hands clasped behind him, nervously

paced the kitchen floor.

"A body could do a power o' good in the world with a million dollars," the woman reflected, "They say charity begins to home."

"What ye thinkin' about, mother?"

"I was thinkin' you can give Jed Crocker the stage line now. Jed's been mighty faithful the ten years he's worked fer you; he knows all about the business, and people like him."

"Easy cum, easy go," Uncle Dave replied, pausing in his walk and meeting his wife's gaze. "It'd be the sp'ilin' of him. Better sell it to him on easy terms, 'n' let him keep his self-respect. Ye don't git somethin' fer nothin' in this world."

"Then there's th' town li-bra-ry," Mrs. Powers went on. "That little back room in the town hall's no place for it, an' lots o' folks won't go there to get books in cold weather. You could buy that piece o' ground o' Nick Hart's, next the postoffice, Dave, an' you could afford to put as much as ten thousand dollars into a nice buildin', an' have your name in gold letters over the front door. Penelope Ridgway only gets fifty cents a night, two nights in the week, as librarian, but you could give her five dollars a week and have it open every evenin'."

"I'd like t' do somethin' fer religion fust," the stage driver remarked as he resumed his walk. "The meetin' house needs new carpets, 'n' the pew cushions are thinner 'n' the piety of some folks I c'd name. Then it 'd be a real object o' charity ter build a new line o' hoss-sheds back o' th' meetin' house. Them old sheds ha' been there as long's I've been drivin' stage, 'n' they're a disgrace t' th' town. But, Good Lord! Ellen, what fools we be a-spendin' money b'fore we get it; an' here I'm a-wastin' time in th' house when there's work t' be done, 'n' the afternoon half gone."

Uncle Dave put on his hat and started for the barn. There were two sets of carriage harness to be cleaned and oiled, but he found it up-hill work, and when Jed drove in a little later, he turned the job over to the hostler. He fussed around the harn for half an hour or so, but his heart was not in his work, and presently he returned to the kitchen.

"David, I've been thinkin' about that part o' the will that says we'll have to go down t' New York t' live," Mrs. Powers remarked as he entered. "If you go t' New York, you'll have to wear your Sunday clo's every day."

"Yes, mother, I've been a-thinkin' about that, 'n' you'll haf t' hev' a lot o' new clos'e tew—as much as two hundred dollars' wuth, mebby. But ye won't hev' t' work so hard, 'n' that'll be one comfort. I've been a thinkin', p'raps, if we c'n git a little place nigh t' town, where there's a barn, we c'n take Ruby 'n' Old Billy along with us. I b'lieve I'd die if I couldn't hev' hosses t' fuss over."

"When you goin' to write 'em about the money, David? I s'pose they'll be expectin' t' hear f'm you soon, an' mebby you'll have t' go down to New York to sign the papers. There'll be papers t' sign, won't they?"

Uncle Dave passed a sleepless night. As he had remarked, it was a "big idee;" so big with the possibilities and obligations pointing in so many different directions, that the more he pondered it, the bigger it grew. When, towards morning, he fell asleep, his slumber was so disturbed by unpleasant dreams that he awoke at dawn more tired than when he went to bed.

"I guess Jed'll hev' to drive the stage t'day," he remarked to Mrs. Powers while dressing. "Somehow er nuther I feel all tuckered out, a-layin' awake an' a-thinkin' about that pesky will matter."

"You'll write them lawyers today, David?"

"Mebby. P'raps I'll feel a leetle smarter when I've had m' coffee. I wisht ye'd make some flap-jacks this mornin', Ellen. We won't git any more o' them good flap-jacks when we go t' New York to live; 'n' there won't be no more biled dinners, ner fried salt pork 'n' apples. I tell ye, we'll miss the good things you c'n cook, Ellen."

"Land sakes! Dave Powers! Can't I fuss in my own kitchen if I want to? I'd like to know what's to hender. There aint

no law 'gainst a woman cookin' for herself in New York, is they? You forget that when city folks come up here they're forever a-talkin' about th' nice cream, an' the fresh eggs, an' vegetables, an' the healthy cookin' they get 'n th' country, an' if they can eat it up here, we can eat it down there."

"But they're only common city folks," the stage driver explained. "Them that's wuth a million dollars live different."

"Heavens an' earth! What do millionaires eat, anyhow, Dave, I'd like to know."

"Durned if I c'n tell ye, mother. I seen a list once't, but it was all in French lingo, 'n' it didn't look hearty."

After breakfast the stage driver took old Billy to the blacksmith to have a loose shoe set. Lem. Jewett glanced at the burly figure as it darkened the doorway, and he perceived that something was wrong.

"'''''Mornin', Uncle Dave! You look kind o' tuckered. Aint ye feelin' good today?"

"Oh, I'm managin' ter crawl about, Lem. but I aint s' young as you be. I'm thinkin' o' retirin' soon's I c'n sell out the stage line."

"Waal, I'd do it all-fired soon, if I was you. What you want's a good long rest, 'n' ye've earnt it, if any man in Brookland has; you've got enough to live on the balance o' your days, and there won't be nothin' to worry about. D'ye ever stop to think, Uncle Dave, what a devil of a lot o' worry them high finance fellers down t' New York must hev'? By Gorry! they aint in it with you."

It seemed to Uncle David that the day would never draw to a close. He had been like a fish out of water since daylight, and when it came time to light the lamps, he simply gave up and went to bed. He passed another restless night, and in the morning felt so much worse that he decided to lie until after breakfast. About the middle of the forenoon, as he was no better, Mrs. Powers sent for old Doctor Besset. The stage driver was considerably put out when he learned that the doctor was coming, and calling his wife to his bedside, he cautioned her to say nothing about the legacy.

"If Doc. Besset knew we had all that money," he explained, "he'd be sure ter charge ten dollars a visit, 'n' he aint wuth it."



DRAWN BY FRED LATHROP ARNOLD

The man gazed at the line of purple hills

The doctor came, and was puzzled. There was no indication of fever—the pulse was perhaps a little lower than normal—but the man was evidently ill.

"Got any pains, anywhere, Dave? Stick out your tongue! By George! clean as a whistle. Been lifting any heavy trunks?

Lost any money lately?"
"Doc., I tell ye, they aint nothin' the matter. It's only insomny—I b'lieve that's what city folks calls it when they're off their feed, 'n' lay awake nights. I'll be all

bother 'bout leavin' any medicine."

Later in the day, when Ellen Powers was sitting at the bed-room window, mending. Uncle Dave called to her.

right 'n the mornin', 'n' ye needn't even

"Lem. Jewett said a dummed queer thing yesterday. He wanted t' know, did Lem., if I ever stopped to think what a devil of a lot o' worry millionaires had."

"Well, you needn't say 'devil' if he did, David Powers. Come to think on't, I s'pose they do worry some about thieves, an' houses ketchin' a-fire an' burnin' up; an' then, taxes down t' New York must be something terrible."

"I've been thinkin' about it, Ellen, a-layin' here, 'n' I don't believe that's what he meant. I've been thinkin' that about all a feller c'n git out o' life anyhow, 'ceptin' his livin', is a little happiness. Certain sure, ye can't take any money with ye when ye quit, 'n' I've been a puzzlin' my head ter make out when a man's got enough to be comf'table on, how he's goin' ter be any more comf'table with forty times as much. I guess Lem. meant that they hev'a tarnel lot o' worry tryin' t' get their money's wuth o' happiness out o' their riches."

The next day Uncle Dave was decidedly worse. He refused the tempting things that Aunt Ellen prepared for him; he was very weak, and, in fact, appeared to be on the verge of collapse. Dr. Besset thought it looked like fever, now, and he prescribed accordingly. On the following day, however, he found his patient out of his head, and talking incessantly about money matters. He was more puzzled than ever, and later questioned the wife. Ellen Powers was very non-committal, however, and all the physician could learn was that Dave had been much affected by the recent news

of the death of an old friend in New York, who was a man of means. The doctor let it go at that, although the case was causing him deep anxiety. But in spite of his efforts, day by day the sick man grew more ill; and one evening the doctor suddenly realized that there was only a ghost of a chance that he would pull through. He sent, in haste, for the physician of the neighboring village, to meet him in consultation. The man rode over at once, and for thirty-six hours they fought death at close range.

During those anxious hours, when the crisis was not far off, Ellen Powers forgot all about the legacy. She was a devout woman, and in her fervent prayers for her husband's recovery, she thought only of the precious life which was more to her than aught else in the world. This good man was her all in her declining years, and she could not give him up. Then she thought of her children: the boy who had been taken from them so many years before; and of the daughter who was living with her husband in a distant state, and who had children of her own. Dr. Besset tried to speak hopefully. Two things, he said, were in her husband's favor; he had lived a simple, wholesome life, and he had

They could only hope for the best.

So the hours dragged wearily by; but one morning he told her, joyfully, that the crisis was passed, and that Uncle Dave was fairly out of danger.

been blessed with a rugged constitution.

One day, when the stage driver was on the road to recovery, and he was feeling so much better that he was permitted to converse a little, he called Aunt Ellen to his bed-side.

"Mother, I've been thinkin' it all over, quiet like, an' it's jest cum to me that ye can't make a race hoss out of a scrub. I've been a-thinkin' about that durned million dollars, an' tryin t' figger out how much real happiness we c'd buy with it. We've got 'nough saved up, with the little farm, ter give us every reasonable comfort as long's God spares our lives. Dorothy's husband's prosperous, an' we haint got her futur' to consider. Now, what'n th' name o' common sense do we want with a million dollars? D'ye think 'twould make you any happier, mother."

A look of seriousness passed over the wife's face. She was thinking, and presently she said:

"It'd be too bad not to build the library, Dave; an' Penelope Ridgway needs

that five dollars a week-'

"I'd be sorry fer Penelope," the old man broke in, "an' I'd like ter put up them hoss-sheds back o' th' meetin' house, but we got to think of ourselves fust. There's no use a-talkin', mother, a man can't eat but jest so much dinner; he can't wear but one suit o' clo's at a time, an' if his heart is full o' sunshine and happiness, he can't be any happier b'cause he aint got room fer it. If a man tries t' eat two dinners, one on top o' t'other, he gits the stummick-ache t' pay fer his foolishness, an' that's misery; an' half the misery 'n th' world comes f'm people wantin' what they don't need, 'n' what they hadn't orter hev, an' what most on 'em hevn't the sense ter 'preciate after they get it."

"That may be true, Dave," Mrs. Powers answered reflectively. "An' I'm mighty 'fraid we'd be like two cats in a strange barn down to New York. But money's a good thing to have, you must admit."

"Yes, that's so, Ellen, when it aint a care. It was good of Cyrus King t' think

o' me in his will, but what if the money sh'd bring us more misery than happiness? If it goes to that charity object they wrote about, mebby it'd make some poor critters happy that's sufferin' now—"

"We've been very happy, Dave."

"It'd pretty nigh break my heart to hev' t' leave Brookland."

"P'raps Jed'll take the stage line off your hands, anyway, an' we could go to live on the farm right away."

"By George! he's got ter take it. I'll make th' terms so he can't git out'n it."

"If Jed had the stage line, p'raps he'd spunk up an' perpose to Penelope; he's been foolin' round her long enough." Aunt Ellen's black eyes snapped wickedly, at the suggestion.

"That's the idee, exactly! Why, mother, I haint been so happy sence that pesky letter come. It's all clear now. Th' good Lord jest sent this sickness ter show us what poor, weak, sinful critters we be, a-wantin' what He never intended us to hev', 'n' wouldn't know what ter do with it if we had it. It's all settled, Ellen Powers! I've been a-wonderin' for a long time what it felt like t' be a millionaire. I've been a millionaire fer nigh two weeks, 'n' this ends

it. We'll write them lawyers t'morrer."



DRAWN BY FREDERICK LATHROP ARNOLD



Parisian Fashion Model XLI FROM LIFE

By special contract with FELIX, PARIS

Maison Drécoll:-Loose evening coat of silk trimmed with taffeta ruching.



Parisian Fashion Model XLII FROM LIFE

By special contract with REUTLINGER, PARIS

Maison Drécoll:-Voile gown trimmed with appliqué embroidery in relief.



Parisian Fashion Model XLIII
FROM LIFE
Maison Cheruit:—Costume of thin silk trimmed with bands and lace appliqué. By special contract with FELIX, PARIS



By special contract with REUTLINGER, PARIS

Parisian Fashion Model XLIV
FROM LIFE
Maison Laferriu:—Costume of white peau de soie trimmed with double bands of tulle: embroidery in relief.



Parisian Fashion Model XLV
FROM LIFE
Maison Mulot:—Empire costume of mousseline de soie trimmed with pearl embroidery. The imperial coronets are in relief. By special contract with REUTLINGER, PARIS



Parisian Fashion Model XLVI
FROM LIFE
Maison Bob Marie: -Walking cloth costume: the pockets, lapel edges, and buttons of black velvet. By special contract with REUTLINGER, PARIS



Parisian Fashion Model XLVII
FROM LIFE
Maison Trumvaldt:—Coat of seal: the collar and cuffs edged with lace.

By special contract with REUTLINGER, PARIS



Parisian Fashion Model XLVIII FROM LIFE

By special contract with REUTLINGER, PARIS

Maison Labie:-Evening coat of white broadcloth and lace.



Jeanne d'Arc watched over by St. Michael

When the theatrical and literary people of England, with liberal aid from the dramatic profession of America, organized a great testimonial and benefit for Miss Ellen Terry in London last summer, an impression quite naturally got abroad that the incomparable, but sometimes vexatiously uneven, actress, who had given nearly all of her sixty years to the stage, was being ceremoniously ushered to the theatrical-shelf.

I happened to be in London at the time of that elaborate and eulogistic dinner at the Hotel Savoy which opened the jubilee. Around the tables were collected the most brilliant lights in England's artistic, professional, and political life. Famous writers touched elbows with pompous peers of the realm. A belted earl or two shed their aristocratic dignity over the scene. Learned barristers and bold and crusty professors from the universities relaxed their gravity long enough to shout lustily for the queen of comedy.

To honor a great actress is fitting at all times, but this extravagant howdy-do

over Miss Terry seemed overdone and incongruous. It was not as if her days of usefulness were at an end, or that the time had arrived to let her down gently into the retirement of domestic life. Even then, at the Court Theater, she was convulsing audiences as Lady Cecily Waynflete in George Bernard Shaw's "Captain Brassbound's Conversion," one of the really clever plays in a generally stupid season. She seemed as far distant from the benefit period of her career as many a much younger actress on the London stage.

Now, eight months later, Miss Terry is in America acting the same character. She is as engaging and attractive as ever, and still mistress of the art that long experience has rounded into perfection. There are traces of silver in her hair, but her cheeks are rosy and her eyes are bright. Her well-preserved figure is still slender and lithe. Her manner is alert, and her actions are energetic. Time has treated no other actress of her years so kindly.

In a month in which most of the notable

successes of the metropolitan stage have been confined to the naturalism of Ibsen, the symbolism of Hauptmann, and the psychological clinics of Südermann—three intellectual giants of the European continental drama—I am impelled to pick Miss Terry and the Shaw play as the event of greatest popular interest. They have injected the only airness into a period in which playgoers have had to take most of their entertainment sadly. Though Shaw's exasperating perversity has angered not a few, his comedy, with Miss Terry as its heroine, has been a substantial hit.

"Captain Brassbound's Conversion" is the third in the volume, "Plays For Puritans;" the other two are "The Devil's Disciple," and "Caesar and Cleopatra." Though one of his earlier compositions, it has the same whimsicality and caustic quality of his later works, and it's plot is more tangible and direct. It is sheer extravaganza, with occasional variations of farce and even melodrama, but, whatever it is, it is never without Shaw's intellectual

agility.

He introduces his characters to you in a flowery, sunlit missionary garden at Mogadore, Morocco. Here have come Sir Howard Hallam, a pompous, hypocritical British judge, and his clever, selfreliant sister-in-law, Lady Cecily Waynflete, to get ready for an exploring expedition

into the wilds of the interior.

But do not be deceived by Shaw. It is not Morocco, but human nature, you are going to explore. And there is going to be splendid hunting along the route. Some of the pot-shots he will take at conventional English law, as opposed to justice, will be amazingly accurate. And he will always be on the lookout for an exposed pate to rap, like any other Irishman at a Donnybrook, Fair.

The pompous and iudicially pure Sir Hallam quite unwittingly engages as his guide a certain Captain Brassbound. He is a notorious pirate and brigand, who heads a bloodthirsty-band composed of riff-raff collected from the four quarters of the earth. Their specialty is to conduct tourists into the interior and to sell them to an Arab chief, to be held for

ransom.

You could scarcely imagine a more variegated rabble. One is a little weazened "hooligan" from the London slums named Felix Drinkwater but familiarly known as "Brandy-face Jack." He is a rare product of penny literature education. Another is a fallen scion of British aristocracy. Still another is a thieving Italian count. Behind them is a choice rabble of outlawed Europeans and South Americans.

The party eventually reaches the fastnesses of the desert and puts up in a ruined Moorish palace. Now the superb initiative of Lady Cecily and the moral cowardice of Sir Howard begin to crop out. Lady Cecily is ready for every emergency. She soon takes command of the situation and even dominates Captain Brassbound, who stands in awe before her.

Then it develops that this Captain Brassbound is actually the nephew of the righteous and ceremonious British judge, and that the latter, despite his high-sounding prating of English justice, had hounded his nephew's Brazilian mother to her grave and appropriated her son's inheritance with all due regard for strict legal

procedure.

These are the circumstances which have changed the currents of *Captain Brassbound's* life. His purpose of selling his prisoners is now turned to an elaborate plot of revenge. But *Lady Cecily* comes to the rescue, with flattery and sound common sense, and he is swerved from his purpose, not, however, until after the fierce Arab tribe has been notified and is ready to pounce upon the party.

The brigands, under *Lady Cecily's* leadership, get ready to make a resistance, but they are saved by the timely arrival of of a still more powerful Arab ruler, who sends the whole party back to the coast and to the protection of an American warship. At this juncture *Captain Brass-bound* and his crowd find themselves pris-

oners of the naval authorities.

In the naval inquiry which follows Lady Cecily again assumes charge, this time in behalf of Captain Brassbound. She dresses the brigand chief in severe European clothes, to hide his ferocity, and, as counsel, argues his case in such strict conformity to English legal procedure that



PHOTO BY HALL

Overlooking Mogadore, Act I of "Captain Brassbound's Conversion"

she manages to conceal enough of the facts of his villainy, not only to clear him and his companions, but to present them in the light of true heroes.

Since Shaw is writing for Puritans there must be a love scene at the close of his play. So he has *Captain Brassbound* shed his uncomfortable collar and clerical coat and lay his heart at *Lady Cecily*'s feet, prompted by his admiration for her fearless domination of men. But she explains that her power over the masculine sex is due to her spinsterhood. At that moment the booming of a gun from the pirate ship, to which the rest of the crew has hastened, becomes to *Captain Brassbound* a call of the wild.

Lady Cecily, however, has not been so sure of her heart, after all. Her selfcommand has been evaporating gradually under the brigand's influence.

"What is that?" she asks at the sound

"It is farewell. Rescue for you—safety, freedom!" exclaims *Brassbound*. "You can do no more for me now. I have blundered somehow on the secret of command at last; thanks for that and for a man's power and purpose restored and righted!"

"How glorious! How glorious! And what an escape!" sighs Lady Cecily.

An outline of the story does not do justice to Shaw's verbal pyrotechnics, nor to the handsome setting of the three acts. But it gives an idea of the Irish paradoxer's clever whimsicality.

Out of the miasma of the various Salome productions that New York has recently had in its nostrils came one deep and reverential tragedy: Herman Südermann's "Johannes," which Mr. E. H. Sothern and Miss Julia Marlowe presented in an English version entitled "John The Baptist." Partly on account of its use of a Bibical theme, but more because of its distant relationship to Oscar Wilde's basely degenerate drama, whose heroine is also the daughter of Herodias, this work of Südermann's was adversely criticised. But none will deny the profound impression it made.

Here, in dramatic setting, is the momentous story of the Forerunner of the Christ. It is not a play of incident or action, but a masterful, even though somewhat monotonous, study of a soul in turmoil with conflicting doubts over its mission among men, struggling toward the light.



PHOTO BY WHITE

Jeanne d'Arc wounded; Act III

The scene is the barren wastes of Palestine, close to Galilee and beyond the Jordan. The time is the twenty-seventh year of the Christian Era when Herod, with his incestuous consort, Herodias, ruled over Judea, and the chosen people are trembling under the oppression of the Pharisees and dissolute priests and law givers. The Carpenter of Nazareth is preaching the message of redeeming love but His voice is still unheard beyond the shores of Galilee.

Out of the desert fastnesses comes an austere, unbending ascetic to hurl his denunciations against the oppressors of the people. He heals the sick and puts heart into the lowly and discouraged, but disclaims that he is the Messiah, even when the multitudes flock around him and disciples prepare to follow in his path.

But this fearless teacher from the wil-

derness, who dares to hurl his imprecations even upon Herod is troubled. In what form will come the Messiah whom he prophesies? To him, whose life has never known the meaning of love, the King of Israel must be a militant conqueror, ruling all men by the might of the sword. The gradual breaking down of the Baptist's false beliefs, the dawn of spiritual understanding in his soul, and the conflict of his misgivings and fears during his search for light—these are the dramatic forces of the play.

It is in *Herod's* palace, a great, sumptuous oriental hall, that *John the Baptist* first sees *Salome*, daughter of *Herodias*, whose infamy has been the subject of his preaching. She peers at him from a balcony and offers him her first blandishments. He denounces her and her mother, and his arrest is ordered, but she finally contents herself with turning him into the street.

Now it is night in the house of *Jehosha phat* where *John* and his disciples gather preparatory to an attack upon

Herod and Herodias, when they walk through the streets on their way to worship in the temple. The grim prophet, torn between conflicting doubts, is anxiously awaiting the return of the messenger he has sent to the Nazarene.

Day breaks, and with the people he goes to the temple to lead the attack against *Herod*. But on the way he hears the Galileans derisively repeat the message of the Savior as delivered in the Sermon on the Mount. The words "Love your enemies" bring light into his soul. Amid reproachful cries, he lets fall the stone that he had intended to hurl at the king and meekly submits to arrest.

The scene changes again to a prison close by the palace where *Salome*, as an incipient wanton, comes again to tempt the Baptist. There is no biblical justification for this sensual characterization of the girl

which verges upon, but does not reach, the morbid depths of the Wilde drama. But the prophet repels her and the vindictive outburst of the baffled wanton, which reaches an altitude of remarkable, hysterical frenzy, forms one of the most effective

passages of the play.

Then the tragedy. Herod is giving a great fête in honor of the Roman legate, and has asked Salome to dance before his guests. He will pay her whatever price she asks, even to one-half of his kingdom. In the offer lies the means of the revenge of Herodias, who counsels her daughter to demand in return the head of John the Babtist on a charger.

Salome throws herself into the ecstacy of the Dance of the Seven Veils. One by one the filmy draperies are removed, until, with bared torso, she falls exhausted be-

fore the throne.

John is led in and told that the time of his death has arrived. He no longer fears this, for his two faithful disciples have

brought back to him the reassuring message from the Messiah, whom he first doubted but now believes. His mission has been fulfilled.

A screen here shuts out the grewsome spectacle that follows. You hear the wild exultation of the girl as she dances upon the palace steps, bearing aloft the charger with the severed head. Herod, proposing a toast to The King of the Jews, whom the crowds are acclaiming beneath the palacewindows, is stricken down and the curtain descends.

The attitude of the spectator toward this play will depend much upon his religious nature. One will view it as a powerful psychological analysis of the character of John the Baptist, while another will see in it only blasphemy and impious sensationalism. The latter was the attitude of Berlin in 1808 when the tragedy was interdicted after its first performance. But times have changed and with them have

changed the public's general attitude toward the theater.

As played by Mr. Sothern, the Baptist is one of the most vivid characters in his repertory though the actor does not rise to the wonderful spiritual meaning of the climax in the scene before the temple. He clothes his own individuality with the character assumed, and in his unkempt hair, rough, flowing-beard, and garments of coarse camel's-hair, is almost unrecognizable. He is noble in mien, dignified in bearing, and commanding in appearance.

Miss Marlowe, although too mature for the rôle of Salome, illustrates with remarkable versatility that character's complex nature. She represents the daughter of Herodias to be a beautiful, capricious, scornful creature of fierce impulses, with an inherited but not fully developed capacity for wickedness. Her Dance of the Seven Veils is subordinated rather than emphasized, but the outburst of hysteria which follows it is brilliantly contrived.



PHOTO BY HALL

Earl Brown as Rufe Waters, Eleanor Robson as Salomy Jane

In spite of the canonization of the Maid of Orleans by the Church, a little over a year ago, there are, in France, numerous authenticated records which show that she did not suffer martyrdom at the stake in Rouen but that, after her soldiering days were over, she married Robert des Her-

maises, settled down to domestic life, reared a family, and finally died peacefully in her bed.

Yet, as Sainte-Beuve has said, all history is, in great part, a set of fables which people agree to believe in. So we may take Jeanne d Arc's pathetic finish for granted and admire the literary beauties of the poetic play which Mr. Percy Mackaye has written on her career, and the scenic opulence with which Mr. Sothern and Miss Marlowe have set it on the stage.

Only, somehow, the drama does not visualize itself well in the theater. It does not look as majestic and actual as it sounds. Nowadays, this Maid, admitting all her achievements, would be regarded as an hysterical fanatic. The celestial voices and spirit forms which guided her

destiny would appeal only as the figments of a disordered mind.

Miss Marlowe is a beautiful vision of bucolic simplicity, religious fervor, and inspired devotion when, as the gentle shepherdess of Lorraine, she is first disclosed under the spreading boughs of the "Ladies' Tree" near Domremy in the Spring of 1428. She ministers to the dying soldier and is fired by his tales of the apathy of the armies, which has permitted the English to over-run her fair land. She harks to spirit messages that bid her seat the weak Dauphin upon the throne and lead his troops to the relief of beleaguered Orleans. In the shepherd's crook, set up to seal her betrothal to *Colin*, she sees the flaming

sword of St. Michael. Her course is now clear, and she sets out upon the mission that will ring down through the ages.

Thus ends a very beautiful first act, in which, with considerable dramatic skill and smoothly flowing verse, is set forth Jeanne's virginal purity, deeply religious nature, and intrepid bravery. She next appears in the dissolute court of the puppet, Charles, to identify him, by the aid of St. Michael, in a group of his retainers, and to give him a sign from Heaven of his legitimacy. Here, too, she meets that romantic student, Jean d'Alencon, and kindles the platonic attachment that makes him her unselfish protector and comforter, even at the stake.

The scene changes to the battlefield outside the walls of Orleans. The picture is

of struggling armies in shining armor and brilliant medieval trappings of war. Where the fight is hottest the Maid rallies her discouraged troops. An arrow wounds her and her forces are driven back. The Duke d'Alençon, always at her side, implores her to forsake the spirits which are leading her to destruction. But again she hears the voices of her saints raised in protest against such a course. She struggles from



HOTO BY WHITE

Edward H. Sothern as Johannes in "John the Baptist"

her stupor, waves the sacred banner above her head, and once more rushes to the assault, this time to lead her soldiers to victory.

Now comes a dark, impressive picture of the *Maid's* tent before the walls of Troyes.

She is beset by enemies among the courtiers, who attempt to shake the King's faith in her. She unmasks a false prophetess, conspiring with De la Tremouille against her, and sinks to sleep upon a bench. Then comes D'Alençon, vielding to amorous weakness. He attempts to kiss her hand, but once more the flaming sword of St. Michael intervenes.

The coronation pageant at Rheims is a brilliant setting, with its ancient pomp and splendor and its rushing, cheering crowds. As the procession passes, the tinkling of some sheep - bells attracts Jeanne's attention to her father. She hastens to him and gives way to a childish burst of homesick grief, but makes known that her heart is set upon carrying out the great purpose of her life.

Two years elapse and *Jeanne* is a prisoner in the castle at Rouen, condemned to

the stake for heresies and witchcraft. Her faithful spirits have deserted her, and racked in body and mind, she listens to the priests, chanting the services for the dead. Again the voice of *St. Michael* encourages her for the last ordeal and she turns to find the devoted *d'Alençon*, disguised as a friar,

at her side. An expression of profound beatitude overspreads her countenance as she willingly follows her grim executioners to the pyre.

Miss Marlowe acts Jeanne with just the

right mixture of girlish simplicity, emotional religious zeal, and frenzied physical ardor, but in spite of her effort to conceal it, the fanatical side of the character is too evident. Mr. Sothern plays the small rôle of d'Alençon with much dignity and tenderness.

On the whole, the tragedy's place is in the library, not on the stage. Spirits are effective enough in the imagination, but they dwindle in impressiveness when invoked in corporeal shapes. Even the ghost of *Hamlet's* father stalks on the ramparts of Elsinore as a transparent joke.

Hats off to Salomy Jane, the exhilarating type of brave, loyal, resolute American girlhood and the only Salome in the lot—be she Strauss', Südermann's, or Wilde's—who is really worth while.

And hats off to Miss Eleanor Robson, who impersonates her, the only actress that has brought a

genuine American play into success on the New York stage this month. Miss Robson's good fortune has been long in coming, but now that it has arrived it will last, for, gilded and idealized though it may be, Mr. Paul Armstrong's dramatization of Bret Harte's glowing California



Julia Marlowe as Salome in "John the Baptist"

tale, "Salomy Jane's Kiss," has elements in its writing, staging, and acting, that place it in front of all the other Western

dramas of the last year.

I am reluctant to go deeply into the details of the story, for Bret Harte himself, has told it in the tenderest, most graphic way, and has pictured its rough, primitive passions vividly and true. Of course you remember who Salomy Jane is and what befell her. A young desperado is captured by vigilantes and is about to be dealt with according to the prompt, summary justice of the far west in the gold-days. He is asked whether he wants to send a last message to his people, and replies sadly that he has no people.

In the crowd gathered to witness the hanging is *Salomy Jane*, the pride of the gold-camp, a tattered but beautiful daughter of Kentucky, wooed in vain by many lovers. Half jocularly, half tenderly, one of the executioners asks her to give the victim a good-by kiss, and partly in sympathy, partly in admiration for his bravery the

girl consents.

The touch of the lips suddenly awakens a dormant passion in each. It fires the young desperado to sudden energy and he escapes. The rest of the story is his regeneration and marriage to *Salomy Jane*, with whom he lives in happiness forever

In visualizing this tale for the theater, Mr. Armstrong has gone further than Bret Harte, and improved it, for he has given Salomy Jane a motive for her course. In the first act she meets the wretched, hunted creature in the brush and learns to admire him as the slayer of a villain who has insulted her. In her eyes he becomes a type of true manhood, a grateful contrast to the coward who, a few minutes before, had been pleading for her love.

The scene changes to *Red Pete's* shack. He is one of the highwaymen, and the vigilantes are on his trail. It is here that you meet his loyal, aggressive, but abused spouse and his little children and all the

other strange types of the camp, among whom is the wounded stage-coach driver, *Yuba Bill*, who begins to court the highwayman's wife before the hanging because he wants to become the foster-father of "a little kid like that." Then the captors and their otner prisoner appear and the episode of the high taken place.

of the kiss takes place.

The next scene is Salomy Jane's home, where she is concealing the fugitive, whom, disguised in her father's clothes, she had helped to escape. The quickly passing incidents are all tense and exciting. You learn to admire Jack Marbury, the cold, implacable gambler, who also loves Salomy, but whose rough chivalry prevents him from betraying her sweetheart. You are amused by the bibulous, ceremonious old Colonel Starbottle, who wants to run the affairs of the mining-camp according to the Kentucky code of honor, but who magnanimously suspends it whenever he finds his own safety in jeopardy.

The young lover almost makes his escape, but is confronted down by the corral by Rufe Waters, Salomy Jane's rejected admirer. Here, in the dull gray of the early morning, this last account is reckoned. There is a long embrace and Salomy and her sweetheart part, to meet in happiness at some future time, it is in-

ferred.

A delightfully humorous touch is put upon the play in its closing moment. Throughout the exciting incidents *Salomy* has never learned her sweetheart's name, though she has pledged her heart to him.

As he is about to depart, just before the curtain falls, she calls him back.

"What's your name, man?" she asks.

It does not matter much that Miss Robson acts Salomy Jane with complete dependence upon her own personality, which is as far removed from mining-camp character as one could imagine. But she puts picturesqueness, fervor, and passion into the rôle and she does not fail to touch the heart.

# THE RED BOOK

#### MAGAZINE

EDITED BY KARL EDWIN HARRIMAN

#### THE CHRISTMAS RED **BOOK MAGAZINE**

Among those writers of short fiction whom the past three years have served to make widely known to American magazine readers, perhaps none has worked along lines more characteristically original than Roy Norton. A Norton story is—different; in a word it is a Norton story, Such is "The Recoverer of Springs," which will be given a prominent place in the next issue of THE RED BOOK MAGAZINE. In striking contrast to it will appear a little tale of averted domestic tragedy by Rupert Hughes. Mr. Hughes story is entitled, "Mrs. Trenwith Comes Home," and it is sure to touch the chord of tenderness in every heart. Perhaps THE RED BOOK MAGAZINE has never contained a more absurdly humorous story than Leo Crane's "The Bear and the Berg," which constitutes another fictional delight in next month's issue. Hugh Pendexter, whose stories are perhaps as widely read as those of any of our younger writers, has a story in the same number that contains the very spirit of the Christmas season. The title is, "When Christmas was Held Up." A story dealing with the extraordinary influence a little alien girl exerted over a man of science is Mrs. Fre-mont Older's "Winston's Re-grets." These are but a few of the writers whose latest work is to appear in the Christmas Red Book Magazine.

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### ALFRED HENRY LEWIS

writes in the September issue of McClure's Magazine on

# "My Conversion to Life Insurance"

of which the following is an excerpt

For a first confident matter, I discovered that Life Insurance has been brought to a science. Every chance has been measured and accounted for; every last possibility eliminated of the company breaking down. The process of Life Insurance, as practiced by The Prudential for example, is mathematically exact, and as certain in its results as two and two are of making four. Given a policy plus death, the death-loss is paid, and that promptly.

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The Prudential, that Gibraltar of Life Insurance, attracted me. I had heard it best spoken of. Besides, its controlling spirit was Senator Dryden—whose intelligence had **99** been its architect, just as his integrity was and is its corner-stone.

This article, a most interesting and valuable exposition of Life Insurance, should be read from start to finish. A copy of it will be sent free of charge to any reader of this magazine who will write the Company

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# THE UPLIFTING OF A GREAT INDUSTRY

How Scientific Methods of Growing, Curing and Blending Tobacco Leaf have Revolutionized the Cigar Business

By RICHARD WARD SNOWDON

NCLE SAM'S smoking outlay last year was nearly \$300,000,000. It included over 7,689,337,207 cigars. We have led in tobacco-growing since the day when tobacco was used as currency in Virginia. Today we raise just six times as much as our nearest competitor, Russia, and one-fourth the world's whole crop.

This is big business. Do you wonder that Congress has been liberal with appropriations to study and improve tobacco-growing? Experts work on it constantly. Especially on cigar tobaccos, because they are our largest import item. Every improvement in domestic cigar leaf keeps money at home and builds a big home industry bigger.

So there are Government lectures to growers

of cigar tobacco, Government soil analysis, Government bulletins on fertilizers, seeds, insect pests—even a Government testing machine at Washington that automatically smokes hundreds of cigars daily to determine quality.

To improve our domestic cigars, everything pertaining to their manufacture, from seed and fertilizer to finish product, has been studied over and over again and again by experts. Results have been obtained in better crops, in finer

NCLE SAM'S smoking outlay last workmanship. But until a few years ago a year was nearly \$300,000,000. It curious gap arose between crop and factory included over 7,689,337,207 cigars.

Under a system long followed our cigar tobacco went, at precisely the most critical point in its development, into the hands of middlemen often inexperienced in handling tobacco.

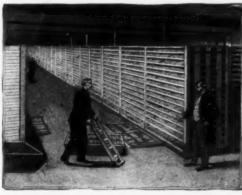
The planter had raised a superior crop. The manufacturer was waiting to make it into cigars. Between them stood the old-fashioned packer and jobber upon whom fell the work of curing, ripening, and aging.

Now, less is really known about these details than of any other stage in tobacco production. Closest scientific analysis can only show that curing, ripening, and aging are delicate chemical changes, like the aging of fine wines, and that the

> utmost care is required in the process. Yet this process was left to men whose methods were, in the words of a United States Government bulletin, "largely a matter of chance."

> Their process was haphazard. It varied, and was never controlled. In some cases ripening was overdone, in others underdone. The highest qualities of the raw leaf were not brought out, and there was no uniformity.

While the experts of Uncle Sam's agricultural



Drying Process in one of the Great "Stemmeries"

sults have been obtained. Here the cured leaf goes through another refining process of in better crops, in finer ally approximating the ideal climatic conditions of Cuba



department were making their experiments, these problems of tobacco-growing, curing, aging, and manufacture were also receiving attention independently from the American Cigar Company. This com-

pany's position as the largest manufacturer and distributer of cigars in the world, its enormous consumption of leaf tobacco, its many famous brands, its highly paid scientific specialists, made it not only possible to gather information as widely as the Government itself, but to do what even the Government could not do. For where Uncle Sam had to stop short with bulletins and recommendations of better methods for curing cigar leaf, the American Cigar Company was able to act directly upon reforms.

Through a series of exhaustive tests the American Cigar Company's experts analyzed every type of tobacco from all parts of the world. They tested every method of growing, harvesting, handling, curing, grading, fermenting, blending, and manufacturing-and studied the effects of each.

When it became clear that all future progress

The Wire Screen Drying Trays in an American Cigar Company's "Stemmery"

Cigar leaf is very fragile and tender and must be handled with great care. Throughout all the preparatory processes the temperature is kept at exact degrees

in cigar manufacture depended upon bridging the gap that lay between planters and factories, that gap was filled.

The method found to produce the best results, and the experiments which proved valuable, and the discoveries which these experiments disclosed led to the construction of a great system of field warehouses where the raw leaf could be cured under conditions of temperature and humidity parallel to that naturally existing in Cuba, everywhere recognized as the ideal "tobacco climate."

Next a system of "stemmeries" was added, to take the leaf after it left the field warehouses. In the "stemmeries" provision is made for sorting the tobacco into hundreds of grades, and then subjecting it to an entirely new process of blending.

These "stemmeries" of the American Cigar Company represent the only equipment of this nature in the United States.

The bouquet of a cigar depends on its blend. A cigar made entirely from tobacco grown in one district, for example, will lack the piquancy of true bouquet, even when the leaf is properly cured. The old-fashioned packer cured, by haphazard methods, tobacco from only a few farms, as a rule. When such leaf came to the cigarmaker he made a rough blend by rolling several varieties of leaf into the same cigar. But this was only a "tobacco sandwich" at best. The next cigar he made was probably quite different in its mixture. Thus the lack of uniformity in the quality of any one brand of cigars, whatever the price. There was no way of being exact until the American Cigar Company found one.

In the American Cigar Company's "stemmeries" a very different process is employed. Such tobacco, coming from the field warehouses perfectly cured, is combined in large quantities, and then stored in rooms where the climate of Cuba is exactly duplicated. Here it remains for months-for years, if need be-the different varieties of leaf thoroughly intermingled. It ripens, it ages, gains smoothness and savor, and

forms a true blend by long contact.



The American Cigar Company's far-reaching organization, and its importance as the largest purchaser of cigar leaf in the world, brings to its warehouses not only the choicest of each crop, but a range of different types that could never be assembled under old conditions. The company's immense production of all classes of cigars consumes the entire output of the best plantations in Cuba. Its leaf experts know every acre of tobacco land in the United States, and watch the progress of each crop from week to week. Its factories produce millions of cigars of every grade, from the cheroot that sells at one cent to the domestic perfecto that costs a quarter.

Under such a system not only the choicest leaf is controlled, but even the cheapest stogic contains choice tobacco. What is rejected in the blend for a famous panetela can be utilized in a cigar of less cost, and yet give the latter finer material than any manufacturer could put into it under a less comprehensive plan of operation.

These scientific processes have improved the domestic cigar at least 100 per cent., giving a "mellowness," mildness, freedom from bitterness, and a developed fragrance in five-cent cigars, for example, which were by no means common even in the ten-cent cigar a few years ago.

The American Cigar Company believe that the possession of the largest equipment, organization, resources, and business ever known in the cigar industry binds them to a public duty to give the public the best cigars possible to make. Furthermore, it is good business policy. The men at the head of the American Cigar Company are good enough judges of human nature to appreciate the fact that meritorious service is the best and most permanent foundation for commercial success.

If they give better cigars at lower cost than can be given by any other manufacturer, they secure, by perfectly logical and common-sense methods, what is virtually a franchise from the public to supply it with its cigars. A franchise based upon *public preference* is stronger and more enduring than any that can be secured by legis-

lative enactment, and it is this sort of franchise, obtained in this way, that the American Cigar Company seeks—gaining success by deserving it.

Cigar smokers know what they want. Taste is constantly improving, demanding better goods all the time. There is no way of forcing people to purchase any brand of cigar which does not appeal to them on its own merit.

From the beginning, the entire force of the American Cigar Company's highly perfected organization and equipment has been devoted to the problem of improving cigar quality and lowering cigar cost.

The unmistakable improvements thus brought about have been demonstrated to the smoking public with ever-increasing emphasis by the appearance of brand after brand of cigars selling at five cents possessing a superiority which has made them instantly popular and permanently successful. These are of different brand



Selection of Leaf Filler-Another "Stemmery" Process of the American Cigar Company

The leaf is kept in trucks of different "blends" in different compartments of the "stemmeries." It is many times sorted and graded, and each grade assembled in trucks by itself

names and of different characteristics, but are all marked with the "A" (Friangle A) merit

mark and possess the fundamental qualities of fragrance and matured "ripeness" for which the "\(\textit{\Lambda}\)" (Triangle A) always stands.

This "A" (Triangle A) is the American Cigar Company's merit mark. Behind it is the entire power, knowledge, en-

ergy, and organization of this great corporation.

The smoker is safe in accepting the "A" (Triangle A) mark, wherever he sees it, as an invariable and positive guarantee of the following cigar qualities:

First—Freedom from "rankness" or bitterness, due to the new processes of ripening which develop the full fragrance of the leaf.

Second—Uniformity of quality, obtained by exclusive methods of grading and blending which substitute accuracy for the old-style hap-hazard tobacco-mixing.

Third—Smoothness, "mellowness," and fragrance obtained through scientific processes of ripening in the blend for two years before manufacture.

Fourth—Slow and even burning, due to the care and supervision exercised in the manufacture of cigars and in the use of thoroughly ripened tobacco.

Fifth—Perfect condition—if the dealer has done his part. Cigars in boxes marked with this "A" (Triangle A) are in perfect smoking condition when delivered to the dealer—thoroughly matured. It is his part to keep them right—yours to insist that he does so.

The products of the American Cigar Company's various factories include every variety of cigars—from the little cigar such as the "Royal Bengals" at ten for fifteen cents to the highest

type of "Seed and Havana."

No one cigar is expected to suit all tastes.

The leading brands of the American Cigar Company are distinguished by this "A" (Triangle A) merit mark, just as a soldier is rewarded for superior merit by the Victoria Cross.

Among the "A" (Triangle A) brands each smoker is sure to find the cigar he wants. The list is so long that only a few of the more prominent can he mentioned here:

The New Cremo (Victorias), Anna Held, George W. Childs

(Cabinets), Buck, Spanaflora, Tarita, Stickney's New Tariff, Cubanola. The Continental, Chancellor, Caswell Club. The Unico, Benefactor, Captain Marryat, Roxboro, General Braddock, Orlando. Also the Palma De Cuba and Isle of Pines.

The American Cigar Company has in many cases reduced the cost of long-established brands. But in every instance, by its magnificent organization, the brands bearing the "A" (Triangle A) have been immeasurably improved in quality and dependability, and without so much as a penny's increase in cost per hundred to the consumer. It is imperative, therefore, that every intelligent and fastidious smoker take the pains to look for this "A" (Triangle A) merit mark whenever he buys cigars. It is the smoker's guarantee that he is obtaining the cleanest, the least expensive, and the highest grade goods that America produces in a luxury in which she leads the world.

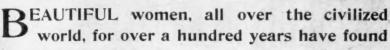


which distinguishes all cigars benefiting by these modern methods of manufacture



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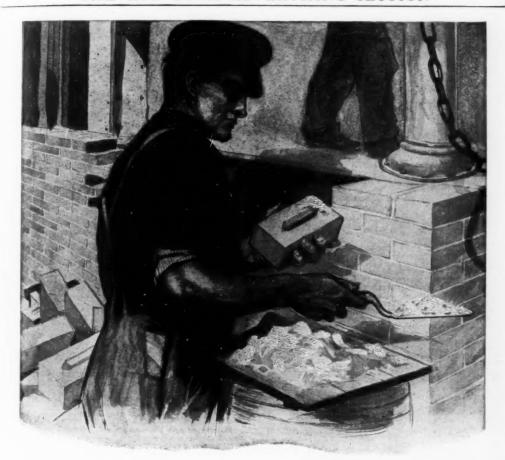
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food is made from the certain selected parts of Wheat and Barley which supply the Phosphate of Potash that assimilates with Albumen and makes the soft gray matter in the nerve cells and brain to perfectly rebuild and sustain the delicate nervous system upon which the whole structure depends, and the food is so prepared in manufacture that babe or athlete can digest it.

"There's a Reason" and a profound one for GRAPE-NUTS.

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RYTERTAINING is a problem, isn't it?

Cards—furnish the ever-ready solution.
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that they present problems in themselves.
Card Parties are so popular that today we must have
novelty in our card entertainments,

novelty in our card entertainments.

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Congress Cards alone possess this quality—this individuality. They are unique in this respect.

They have about them that indefinable atmosphere of refinement and exclusiveness.

exclusiveness.

We will show you how to entertain with Congress Cards in many novel

ways.

For we have published a book,
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play with Congress Cards.

One of the entertainments fully de-scribed in this book is an-

#### "All-Hallow E'en Card Party."

(Witch Card Party)
"Invitations may be decorated with sketches of a witch "Invitations may be decorated with sketches of a witch sweeping cobwebs from the sky. The evening may be devoted to fortune-telling or to the game of Hearts. A witch's costume is very easily arranged"—as explained in this book—"The apartments should be dimly lighted with hideous jack-o'-lanterns cut out of pumpkins and containing lighted candles, and grotesque Japanese lanterns. Or, lanterns may be made of pasteboard boxes, lined with tissue paper, and cut out in designs—witches, cats, skulls and cross-bones, etc. Tally cards may be de-

corated with ghostly subjects and the motto:

'I have set my wish upon a card,
And I will stand the hazard of the play.'

"The dining table can be very attractively arranged"—
Full instructions for preparing appropriate and inexpensive
table decorations—menus of suitable refreshments, including the Cake of Omen, together with prizes or favors for
the evening, will be found in the book.

The only proper cards for playing Hearts or other car
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picture backs, for the backs of Congress Cards are miniature art gems
—in such a variety of designs, subjects and richest color schemes as to
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Congress Cards are perfect in
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Congress Cards all the smoothness, firmness, life,
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Congress Cards have all the smoothness, firmness, life, sparkle and elasticity of ivory wafers.

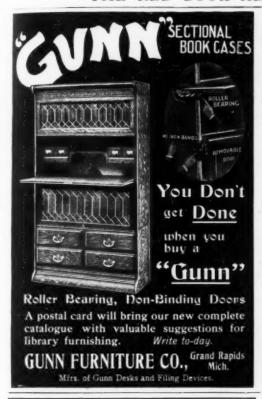
They put a vim and snap into your game—a magnetic playing quality that gets into your fingers.

Sample pack, prepaid, 50 cents, if your dealer will not supply the back you want. Send us three two-cent stamps for mailing expense or the inside wrapper from a pack of Congress Cards, and we will send book and illustrations of all Congress designs.

We will send you a handsome pack of cards if you will suggest any new and suitable form of card entertainment or any novel feature for card parties not found in our book.

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Every owner of an Iver Johnson has a double feeling of safety. Safety as to protection of life and property, and absolute safety as to accidental discharge; for there is but one way to discharge the

# IVER JOHNSON SAFETY REVOLVER

and that is to pull the trigger.

In addition to the safety features of the Iver Johnson is the knowledge of absolute reliability and accuracy and dependable quality.

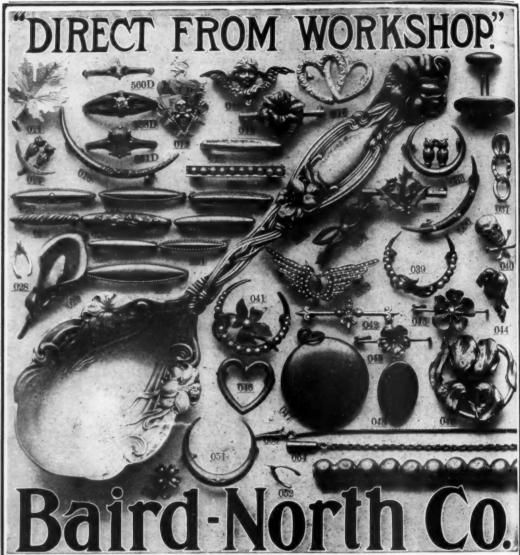


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Said the Lady—"No other breakfast food has been used in our house since we tried Sanitas Toasted Corn Flakes. The children want it for breakfast and lunch and dinner. We older folks are spoiled for anything else—because no other food has the delicious flavor of Sanitas Toasted Corn Flakes. I never tasted anything like it. My husband says it's 'the angel cake of breakfast cereals.'"

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Said the Grocer—"You needn't advertise Sanitas Toasted Corn Flakes in my town—it sells itself. The only fault I have to find with it is we can't get enough. They tell me the mills are working night and day to keep up with the demand, but that won't satisfy my customers. I never saw anything so popular since cereals were sold. I didn't know the reason until I started eating it myself—nothing else ever tasted so good. It has a flavor all its own."

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In a letter recently received, a mother wrote us:

- "From the time we gave the first bottle of Mellin's Food, baby began improving; the change for the better was almost instantaneous.
- "If other mothers want healthy babies, all they have to do is to get Mellin's Food and the little, blue book, 'The Care & Feeding of Infants,' follow directions, and they will be all right."

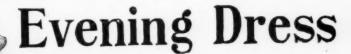
May we send a Sample Bottle of Mellin's Food and "the little, blue book" to you? Write us to-day for them; they are Free. You will be glad to have them.

MELLIN'S FOOD CO.,

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of the neck and bust is even
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of beautiful face and feature are
afflicted with scrawny necks and thin
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if used according to instructions in our
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the neck and throat whether small by
nature or wasted by illness.

# Pompeian Massage Cream

is in itself a skin food. Properly used, it nourishes the tissues first by its inherent properties and second by cleansing the pores, increasing the circulation of the blood and developing the muscles. Its effects are sure as nature itself, because founded on natural principles. It contains no grease and cannot promote the growth of hair. It makes the use of toilet powder unnecessary as it removes shine.

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We prefer you to buy of your dealer whenever possible. Do not accept a substitute for Pompeian under any circumstances. If your dealer does not keep it, we will send a 50c. or \$1.00 jar of the cream postpaid on receipt of price.

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Wash with Pomeian Massage Soap before applying the Cream. It contains the same medicinal qualities as the Cream and is so pure that it is welcomed in the nursery as much as on the toilet table. All druggists. Box of 3 cakes, 50 cents.

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PULL JOHN HOLLAND THE MAKER FILLS ITSELF THE business man's pocket companion. Not only best for office, but home, college and school. Anybody can operate it. Does away with dropper fillers, ink-smeared fingers and ruffled tempers. Pull the button. It fills itself. Fitted with the John Holland Gold Pen and Patent Elastic Fissured Feed, it is the most noteworthy triumph of sixty years of unbroken successes in Holland Pen invention.

# John Holland Self-Inking Fountain Pen

Rubber reservoir excels in durability and has greater ink capacity than others. The filling device, an ornamental addition to the barrel. Made in three sizes—No. 2, \$3.00; No. 4, \$4.00, and No. 6, \$5.00. Guaranteed for two years.

Ask your nearby dealer. If preferred, we will send direct to you. We have Fountain Pens in all styles for all tastes, all with valued Holland Patent Elastic Fissured Feed. Prices to fit your pocket-book. Illustrated Catalog D—over 100 styles—FREE.

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WINCHESTER REPEATING ARMS Co., NEW HAVEN, CONN.

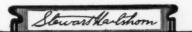
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Self Acting Spring Rollers

Each improved HARTS-HORN SHADE ROLLER— no tacks required—is perfect when it leaves the factory and *does act right*. That's the way it is made.

#### Wood Rollers-Tin Rollers

Sold everywhere in good stores. Be sure to look on the label for the script signature of Stewart Hartshorn, never omitted, and thus avoid trouble and expense.





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All Kalamazo

Kalamazoos are fuel savers,-They last a lifetime-

Economical in all respects,

They are low in price and high in quality-They are easily operated and quickly set up and made ready for business.

Buy from the actual manufacturer-

Your money returned if everything is not exactly as represented-You keep in your own pocket the dealers' and jobbers' profits when you buy a Kalamazoo.

### We Pay The Freight.

We want to prove to you that you cannot buy, at any price, a better stove or range than a Kalamazoo: there is none better made, anywhere in the world.

We want to show you how you can save 20% to 40% in buying stoves and ranges direct from our factory at factory prices. Will you give us the chance? Do you think \$5, or \$10, or \$40, worth saving? If so, you had better just

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(Showing 267 styles and sizes)

Examine our complete line of stoves and ranges for all kinds of fuel; note their high quality, compare our prices with others and then decide to buy from actual manufacturers and save all middlemen's profits. All stoves blacked, polished and ready for immediate use when shipped. Write now.

Kalamazoo Steve Company, Manufacturers, Kalamazoo, Mich.

### "Worth All the Gas Lights Ever Made"



is the new method of burning common kerosene oil, and is as different from the ordinary lamps in results as it is in appearance. It makes common kerosene the best, the cheapest and more satisfactory of all lighting methods. Safer and more reliable than gasoline or acetylene, yet as convenient to operate as gas or electricity.

The Angle Lamp is lighted and extinguished like gas. May be turned high or low without odor. No smoke, no danger. Filled while lighted and without moving. Requires filling but once or twice a week. It floods a room with its beautiful, soft, mellow light that has no equal. WRITE FOR OUR CATALOG "14" and our proposition for a

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Write for our Catalog "14," listing 32 varieties of The Angle
Lamp from \$1.80 up, now-before you turn this leaf-for it
gives you the benefit of our ten years' experience with all
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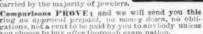
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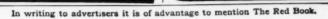
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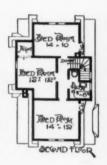
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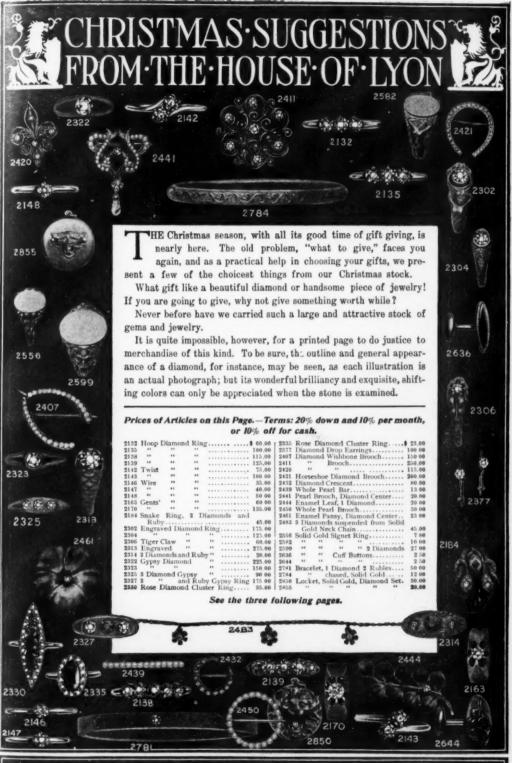


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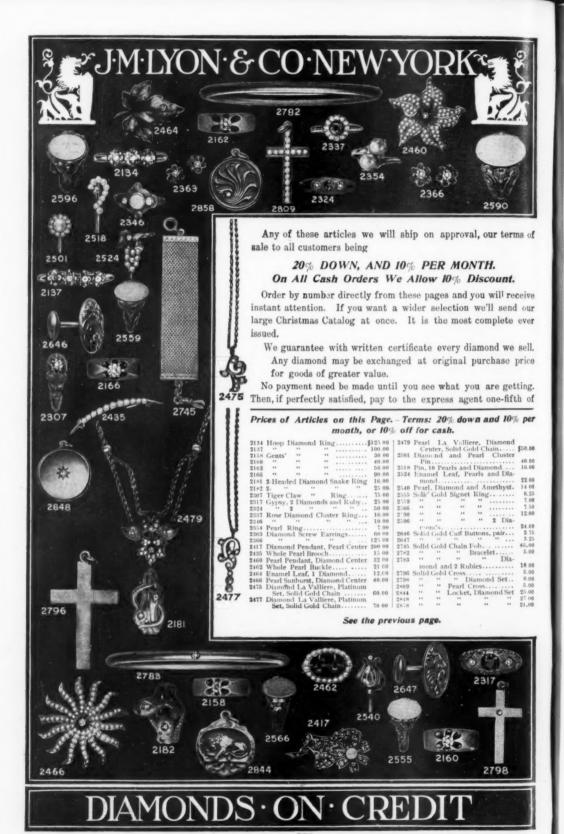
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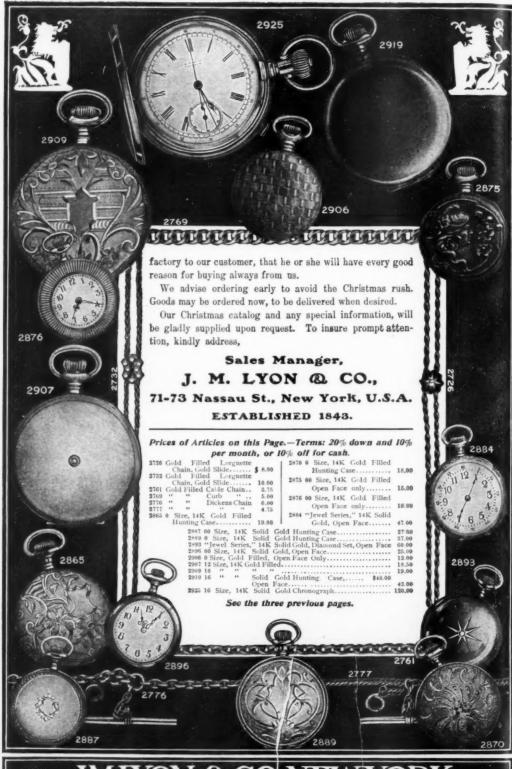


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Nothing will develop wrinkles as readily as the harsh winds of fall and nothing will make them disappear as quickly as Sempre Giovine, also curing chapped faces and hands or any roughness or redness of the skin caused by the same rough weather.

Sempre Giovine thinly applied will quickly sooth and relieve the dry, drawn, burning sensation and will at the same time leave the skin thoroughly cooled, cleansed, refreshed and free from any disposition to wrinkle.



This is the actual size of the brick and will be mailed postpaid on receipt of 50 cents.

Simple to use-no massaging necessary, simply run the brick over the skin, rub gently with a white towel. The towel will prove to you that Sempre Giovine has cleansed the face thoroughly, at the same time leaving the skin soft and smooth.

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We also manufacture Egyptian Face Powder, Peerless Tooth Powder, Italian Hair Tonic, Glorio Shampoo and Egyptian Rouge. Write for prices.

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Sound Magnifiers Invented by a Kentuckian. Invisible, When Worn, But Act Like Eye-Glasses.



Ever see a pair of sound Magnifiers?
They are so soft in the ears one can't tell they are wearing tnem.
And no one else can tell, either, because they are out of sight when worn. Wilson's Ear Drums are to weak hearing what spectacles are to weak sight.
Because they are sound magnifiers, just as glasses are sight magnifiers.
They rest the Ear Nerves by taking the strain off them—the strain of trying to hear dim sounds. They can be put into the ears, or taken out, in a minute, just as comfortably as spectacles can be put on and off And they can be worn for weeks at a time, because they are ventilated, and so soft in the ear holes they are not felt even when the head rests on the pillow. They also protect any raw inner parts of the ear from wind or cold, dust, or sudden and piercing sounds. cold, dust, or sudden and piercing sounds.

The principle of these little telephones is to make it

The principle of these little telephones is to make it as spectacles make it easy to read fine print. And the longer one wears them the better his hearing should grow, because they rest up and strengthen the ear nerves. To rest a weak ear from straining is like resting a strained wrist from working.

Wilson's Ear Drums rest the Ear Nerves by making the sounds louder, so it is easy to understand without trying and straining. They make deaf people cheerful and comfortable, because such people can talk with their friends without the friends having to shoutback at them. They can hear without straining. It is the etraining that puts such a queer, anxious look on the face of a deaf person.

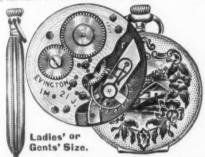
Wilson's Ear Drums make all the sound strike hard on the center of the human ear drum instead of spreading it weakly all over the surface. It thus makes the center of the human ear drum vibrate ten times as much as if the same sound struck the whole drum head. It is this vibration of the ear drum that carries sound to the hearing nerves. When we make the drum vibrate

how they are made, and has printed in it letters from hundreds of people

This book has been the means or renewing thousands of Deaf people. It will be mailed free to you if you merely write a post card for it today. Don't put off getting back your hearing. Write now, while you think of it. Get the free book of proof. Write for it today to The Wilson Ear Drum Co.. 20 Todd Bldg., Louisville, Ky.

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Clip out this advertisement and mail it to usto-day with your name, postoffice address and nearest express office. Tell us whether you want a ladies' or gents' watch and we will send the watch to your express office at once. If it satisfies you, after a careful examination, pay the express agent \$5.45 and express charges—If it does not, return it at our expense.

A 20-Year guarantee will be placed in the front case of the satch we send you and to all customers ordering before Christmas we will send a beautiful gold-laid watch chain, Free.

We refer to the First Nat'l Bank, Chicago, capital \$10.000,000, NATIONAL CONSOLIDATED WATCH CO., Dept. 517, CHICAGO, ILL.

# Music These figures tell exactly what we are doing—selling a \$20.00 earth for \$5.45. We don't claim that this is a \$40.00 watch heat this is a \$40.00 watch heat this is a \$40.00 watch heat pressed for ready cash, recently sold us his cultive stock—watches actually built to retail at \$20.00. There is not doubt that we could wholesale them to dealers for \$12.00 or \$11.00, but this would involve a great amount of labor, time and superise. In the end our profit would be little more than it is at selling the watch direct to the wearer at \$5.45.

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A wonderful offer to every lover of music, whether a beginner or an advanced player.

Ninety six lessons (or a less number if you desire) for either Piano, Organ, Violin, Guitar, Banjo, Cornet or Mandolin will be given free to make our home study courses for these instruments known in your locality. You will get one lesson week-J ly, and your only expense during the time you take the lesson will be the cost of postage and the music you use, which is Write at once. It will mean much to you to get our small. free booklet. It will place you under no obligation whatever to us if you never write again. You and your friends should know of this work. Hundreds of our pupils write: "Wish I had known of your school before." "Have learned more in one term in my home with your weekly lessons than in three terms with private teachers, and at a great deal less expense."
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If you have not already used the classified columns of THE RED BOOK MAGAZINE and will place an order with us for your advertisement to run in our December issue we will repeat the advertisement in our lanuary issue free of charge.

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Use the coupon order form at the bottom of this page for the placing of your advertisement under the terms herewith proposed.

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Allow about 8 words to the line-most of last line for name and address.

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## THE HITE MINE.

## A True Story of a Wonderful Gold Mine!

This property, located within the boundaries of the Yosemite National Park, is owned by the Arlington Mining Company. About forty years ago it was shown to Mr. Hite by an Indian woman who helped him carry down the ore in sacks to the riverside where it was pounded out by hand until money was secured to purchase an arrastra. After sufficient money was obtained in this way to construct five and one-half miles of road down the mountain side, to put up a small stamp mill, and to run a tunnel 900 feet below the surface and 1,350 feet in length, tapping two veins, he began to develop the mine on a large scale. It is known by the U.S. Mint reports that over two and one-half millions of dollars were taken out by Mr. Hite, and much was also taken out by others. Mr. Hite sold the mine to parties who violated their agreement, and it became involved in litigation which lasted a long time, with the result that the Supreme Court of California returned the property to Mr. Hite.

After being closed down about fourteen years the whole property was purchased by the Arlington Mining Co. with a capital of \$2,000,000 to finance it. Over \$30,000 was paid in cleaning out the old tunnels. These tunnels run on different levels down as low as 1,200 feet, and they are more than four miles long. The tunnel on the working level is more than one-fourth mile long, showing ore the

whole distance.

Last summer a fire swept over the face of the mountain where the mine is located. This revealed the fact that the two veins which have never been opened, extend over a mile on the surface. The fire also uncovered five other veins not previously known, extending the same distance, over the crest and into the dip of the mountain. The area covering these veins has been located and secured. This gives the mine nine separate veins, and all together give about seven miles of continuous veins, independent of subsidiary veins that have been discovered below the surface in cross-cuts, belonging to this property. These veins vary from six feet to ten feet in width on the surface, and they assay from six to twenty dollars a ton at the grass roots exclusive of sulphide values. Some of them are about twenty feet wide at the lower

The four miles of tunnelling is entirely in the two veins that were worked by Mr. Hite. The other five veins have never been operated, but they are equally large and continuous, and equally rich. The amount of ore in sight now exceeds over a million tons. There are also over 300,000 tons of stull dirt which an expert says will yield from \$4.00 to \$8.00 a ton with an additional value of over \$2.00 per ton in sulphides, still in the mine, ready to be stoped out. This was left by Mr. Hite, because, in working the mine by hand, they could not make it pay if the ore did not exceed \$10.00 per ton. Much of the ore contains sulphides, all of which was allowed to go to waste during the period of Mr. Hite's occupancy. These sulphides will add from two to ten dollars a ton to the value of the ore. The cost of mining and milling tloes not exceed \$1.00 per ton.

It will be seen at a glance that this is not a "hole in the ground" nor a "prospect," nor a mine needing half a million of money before its values can be obtained, but it is a property with more than a million of dollars' worth of work done upon it. It has undisputed right to the water in both rivers about 1 1/2 miles apart, running on either side of the mine; it has buildings to accommodate over 100 workmen; it has a 20-stamp mill, blacksmith's shop, cyanide plant, 120 acres of fine timber land close at hand, and a 90-horse power air com-The title is without a cloud, and there is pressor. nothing but government land adjacent. A railroad is being constructed through our property now. The present stockholders will reap the advantages of this development.

The Arlington Mining Company is capitalized at \$2,000,000. There are about 50 000 shares, \$500,000 par value, in the treasury. A small amount of stock is now offered at above par for the construction of a new dam the erection of a new mill of one hundred stamps, and the installation of an electric plant. It is planned to erect several mills of larger capacity in the near future. The highest mining authorities declare that the two veins now in operation could not be exhausted by a hundred stamp mill in forty years The amount of money that is certain to be in the mine will exceed fifteen millions. The amount that is probable will exceed fifty millions, and the amount that is possible extends into many more millions.

It is confidently expected that with the expenditures now being made from the proceeds of treasury stock, the earnings will enable the company to pay dividends (estimated at 3 per cent quarterly) and set aside ample sums for further developments.

I offer and recommend this stock to my clients and to readers of the Red Book at twelve dollars per share. For 10 shares, \$120. For 100 shares, \$1,200. I will gladly send circulars and illustrated prospectus if desired, but would urge immediate purchase at the present price of \$12 per share. It is entirely within the bounds of probability that the stock of the Arlington Mining Co. will be worth \$50 per share within two years.

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NOTE .- Mr. Norman Cameron has been continuously in business in Boston as dealer in Securities for a period of more than twelve years. His references are first class and readers of the Red Book may rely upon his good faith.

# A Safe Industrial Stock Investment

# Which Will Pay 50% Per Annum

The Morton Safety Razor Company of Chicago was organized a year ago to perfect a new safety razor invented by Morton G. Bunnell. This past year the management has devoted its entire time to getting this razor to its present stage of perfection, to making the necessary tools and jigs, equipping a factory and intro-ducing the razor to the trade. The razor has ducing the razor to the trade. The razor has met with such spontaneous approval from users and the trade has shown such willingness to buy in quantities, that the management deem it wise to enlarge their operations and make a big staple bus ness enterprise out of this company, hence offer to the public

#### 500 Shares Par Value \$100.00 at 50 Cents on the Dollar

The total capital is only \$100.000. so you can readily see that this is no inflated and watered wild-cat scheme, but a first-class legitimate investment offered to you—one where a dollar invested today will be worth at least two in six months and will pay fifty per cent income on this (See table of information which follows.)

#### Profits

There is a gross profit in each razor of .- \$1.70 ur advertising and selling expenses will not exceed. ..... 50,000

Leaving a net annual profit of ...... 52,000 This is a clear-cut business statement, every

ord of which we can substantiate.

The razor is so covered with patents that we need not fear further competition, so the scale of profits can be maintained.

#### Some orders that we received:

Extract from letter from Josiah Cratty, the well worn Chicago attorney, President of the Morton Safetu Razor Co.

known Chicago attorney, President of the Morton Stofety Razur Co.

As to the sale of the razors, we found the demand practically without limit, we receiving orders and inquiries for the razors far beyond our ability to supply the goods. Our orders came from such houses as Simmons Hardware Co. of St. Louis, one of the Largest cultery and hardware St. of the Largest cultery and hardware Co. of Des Moines, Iowa; Mail-Robertson Hardware Co. of Pes Moines, Iowa; Hall-Robertson Hardware Co. of Pes Moines, Iowa; Hall-Robertson Hardware Co. of Fargo, North Dakota; The Smith Bros. Hardware Co. of Columbus, Ohio; The George Worthington Co. of Clievaland, Ohio, and many other large hardware concerns of the country. The great house of Hibbard, Spencer, Bartlett & Co. of Chicago, frequently asked for shipment of goods but we were unable to supply their need. Butter Brothers of Ohicago and New York; the great mail order house, also requested quotations of us but for the same reason we did not ship to them. The George House, also requested quotations of us but for the same reason we did not ship to them. The George House, also requested focast and they were fast working up a good trade in that locality. Besides them, we had frequent communications from large hardware houses on the Coast who wanted to handle our goods. In fact, it is our experience that the demand for a high grade safety razor, such as the Morton, is without limit.

The first order received from the Simmons Hardware Co, was for Fifty Dozon, with an undertaking on their part to sell during the year not less than Sixty Gross, and the orders and requests from other hardware jobbers were along the same lines. The fact that there is a growing demand for this class of goods in the United States is evidenced by the success of some of our competitors, one of whom, as we are reliably informed, just appropriated the sum of Two Hundred and Fifty Thousand Dollars per year for advertising.

#### A Safe Management

The entire management is in the hands of a Board of Directors of leading business men-men of executive and financial ability, men of "made reputation." men who can be counted upon to capably and honestly direct the affairs of the enlarged company, and see that each and every stockholder receives every dollar of the earnings of his stock.

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If you desire further particulars before subscribing, write at once, For remember, only the first \$\$50,000.00 will be sold at \$50.00 per share. It is surely not stereotyped to say to you on this proposition, set sew. The privilege is reserved of withdrawing the stock from the market at any time development of the business would indicate the advisability of such action. It is offered now at considerably less than its earning value in the estimation of the directors, and will positively be advanced 100 per cent after the first \$50,000.00.

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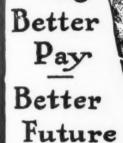
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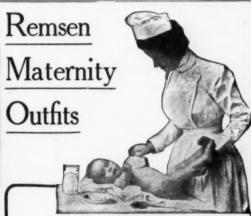
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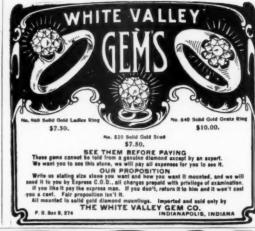
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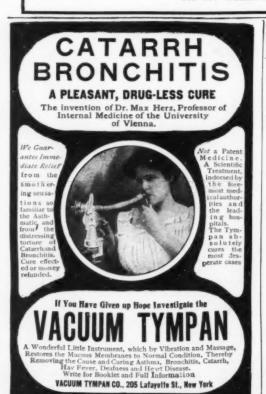
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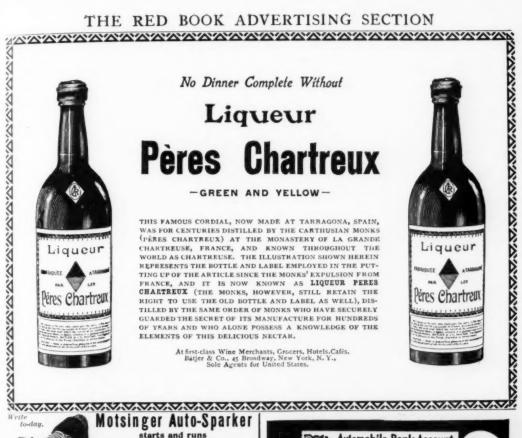
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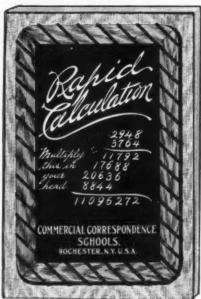
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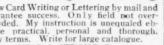
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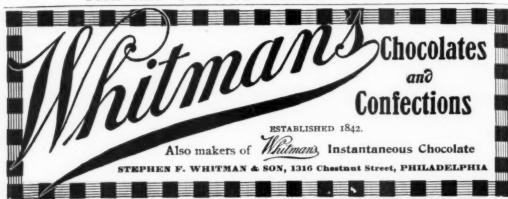
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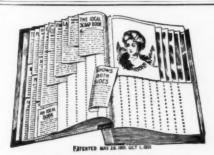
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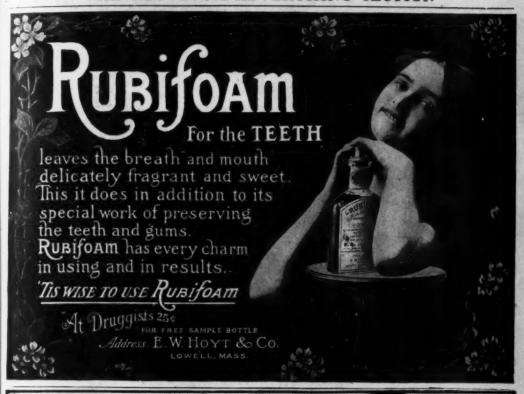
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### THE RED BOOK

### MAGAZINE

EDITED BY KARL EDWIN HARRIMAN

### THE JANUARY RED BOOK MAGAZINE

The Christmas issue of Th RED BOOK MAGAZIN which you have in your har represents, we think, the hig achieved, both from a litera and an artistic standpoint. is, however, but an indicati of what every issue will be duing 1907. The January iss will contain some of the m interesting and clever stori THE RED BOOK ever pullished. We believe that F. Stealey's story, "A Sequel the States," will be as cordial received by THE RED BOOK thousands of readers as was story, "A Placard at Tend John's," in the September issu It is a human, gripping story the real West, so familiar to author. Another story, "T Golden Chalice," is by Ali and Claude Askew, a twain British authors whose remar able play, "The Shulamite is the greatest dramatic succe of the year in London. story of political import, "Ca ler's Clean Record," by Ellic Flower's familiar spirit of kind ly humor. Ella Middleton T bout has a story in the san issue entitled, "When Geni Awoke." A negro story r dolent of southern soil is Élo Lee Sherman's deliciously h morous, "Prophecy ar Prayer." Among other for most writters of fiction, who latest work will appear in the next number may be mention Katherine Perry, Forrest Cr sey, and William Hamilton C borne.

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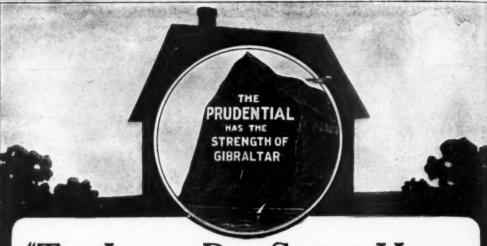
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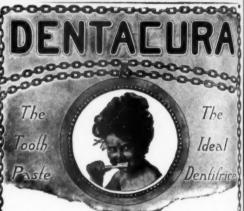
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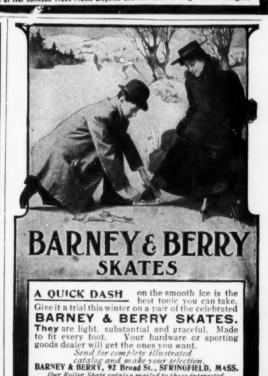
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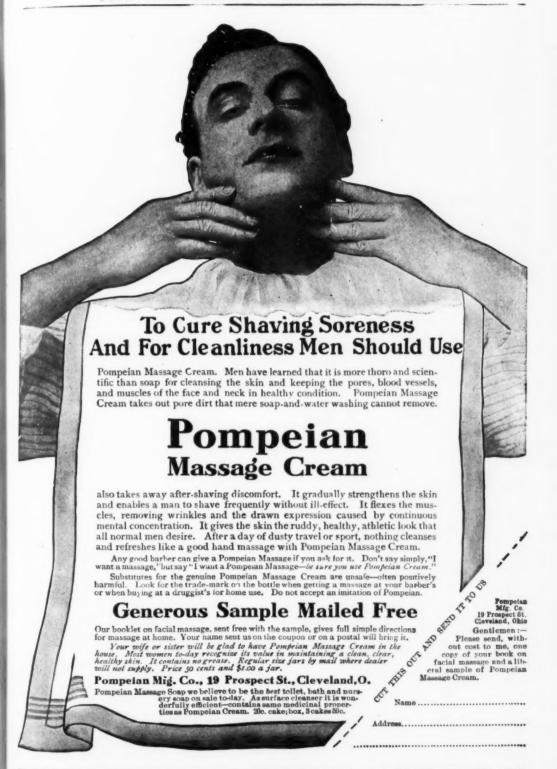
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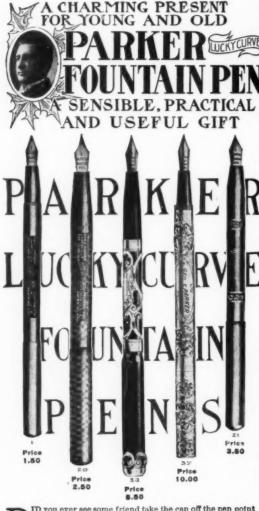
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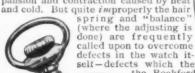
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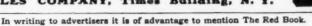
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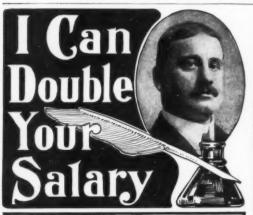
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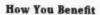
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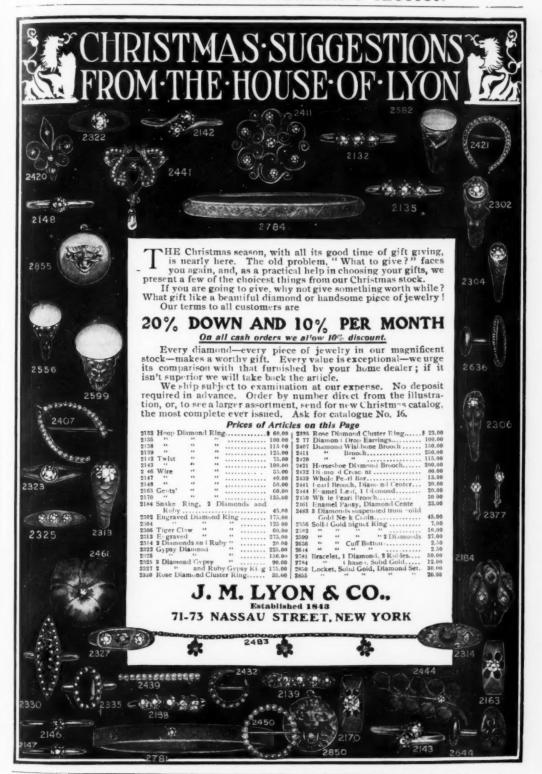
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ontaining 10 dozen bottles of good old

It would certainly be a treat for yourself and your friends. Promotes the good cheer of (hrist-mas and oils the hinges of friendship.

The Good Old-Fashioned Way of Wishing Good and Doing Good

Nearest dealer will supply it, or write to EVANS & SONS ESTABLISHED 1786 C. H. EVANS & SONS Brewery and Bottling Works, Hudson, N. Y.



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THE ALISON CO., Dept. 8, BUFFALO, N. Y.



sizes, all prices. Views instrating timely subjects.

Fine thing for Church and Home Entertainments. Men with
small capital make money giving public exhibitions. Illustrated MCALLISTER MFG. CPTICIAN,

The greatest comfort and luxury of modern days; magnetic fire under your feet; the greatest life-protector known; your feet keep warm all the time, even if standing in water, snow, and lee. Send stamp for book of information.

THACHER MAGNETIC SHIELD CO., Chicago, Ill.
Suite 69, 169 Wabash Avenue.



Write for booklet and testimonials. MORLEY COMPANY, 31 South 16th Street, Philadelphia.

in writing to advertisers it is of advantage to mention The Red Book.

Dept. 74,

### olves the nas problem

### Styles A and D

Plan	n an	t Ch	as	ed
No.	No.			Price
A 12 or	D 2	2 -		\$2.50
A 13 or	D 2			\$3.50
A 14 or	D 2	1 .	-	\$4.00
A 15 or	D 23	5 .	-	\$5.00
A 16 or	D 20	3 .	-	\$6.00
A 17				\$7.00
A 18			-	\$8.00

### Style B Plain or Chased

LTHEST	SHA	OF A	DILL
			Price
With	Clip		\$2.75
0.0	0.0		\$3,75
**	**	-	\$4.25
		*	\$5.25
**			\$6.25
8.8			\$7.25
	0.0		\$8.25
	With	With Clip	

### Style C **GOLD BANDS**

Plain o	r (	ha	150	d
No.				*Prio
C 12 G. M.				\$3.50
C 13 G. M.	*		-	\$4.50
C 14 G. M.	*	*		\$5.00
C 15 G. M.	*	*		\$6.00
C 16 G. M.	-	*		\$7.00

\*See price of Clips in next column

### Style F. GOLD BANDS

S course or		150	2.6.1	4.
No.				Price
E 22 G. M.	*			93.50
E 23 G. M.	À	-		54 70
E 24 G. M.	*	*		55 CO
E 25 G. M		-	*	\$6.00
E 26 G M	-		-	67 00

### Style F SILVER FILIGREE

	With	Na	mi	ple	rie
No.					Price
F 12	Fil.	*			\$5.00
F 14	Fil.	10		*	\$7.00
F 15	Fil.				\$8.50
F 16	Fil.	*	×	-	\$9.50
E' 10	TOTAL B				#10 no

#### Style G **GOLD BANDS**

Plain o	7	Ch	ase	d
No.				Price
G 2 G. M.	×	8		\$3.50
G 3 G. M.			-	\$4.50
G 4 G. M.	-	-	-	\$5.00
G 5 G. M.			-	\$6.00
G 6 G. M.		-	-	\$7.00

### CLIPS ADD TO COST-

Unit figure in number indicates size of gold pen contained in holder.

### For Man or Woman - Boy or Girl

The Christmas problem is to find a suitable gift. Waterman's Ideal Fountain Pen solves this problem because it means pleasure to the giver and satisfaction to the user whether man or woman, boy or girl. To the woman in search of a gift for a man this pen will come as a particularly appropriate suggestion. It is of service everywhere and becomes more valuable as time goes on. With a present of this kind goes the satisfaction of having given the best because—there are imitations. Insist on the genuine.

#### ISTMAS PRESENTATION BOXES



FOR UNMOUNTED PENS



FOR GOLD MOUNTED PENS

For sale almost everywhere. If your town has no dealer write for Xmas booklet.

L.E.Waterman Co., 173 Broadway, N.Y.
8 SCHOOL ST., BOSTON · 209 STATE ST., CHICAGO · 136 ST. JAMES ST., MONTREAL742 MARKET ST., SAN FRANCISCO · 12 GOLDEN LANE LONDON., E.C.

### \$1500 a Year For Life IF YOUWISH TO save for old age or provide for healthy middle age, you can not find a more conservative or a more reasonable investment than we have to offermore profitable than life insurance - safe as city real estate, yet not so

ONE OF OUR

15-MONTH-OLD TREES proving beyond any doubt that our proposition is bona fide, certain and profitable. Our booklets give "reasons," and those who can spare from \$5 to \$25 a month can provide for old age and protect themselves against the ravages of time, the chances of poverty and the misfortune of ill-health by securing a competent income hat will cover all necessary living requirements.

costly - better than a savings bank, for the

We have full and complete literature, showing conclusive facts, logical figures and definite reference of good character,

return is greater.

Is it worth your time to ask for our booklets-do this to-day in justice to your future. It is not only the man who saves, but he who saves profitably. The demand for rubber can never be fully supplied—a rubber planta-tion is more hopeful than a gold mine—our booklets tell you the facts that have taken years to prove-write for them to-day.

This company is divided into only 6,000 shares, each one representing an undivided interest equivalent to an acre in our Rubber Orchard and Plantation. Our booklets will prove to you that five shares in this investment, paid for at the rate of \$25 a month, will bring you an average return of 25 per cent. on your money during the period of seven years and an annual income of \$1,500 for life. This investment insures absolutely the safety of your future. The man or woman who owns five shares in our rubber plantation in tropical Mexico need have no fear of old age, no doubts about illness, no care nor anxiety for after-years—you are safe—absolutely and certainly—our booklets will prove these statements—write for them to-day.

### Conservative Rubber Production Co.

609-12 Monadnock Building, : SAN FRANCISCO, CALIFORNIA



est Bannan land in the words and or on easy payments will not bearing for you. \$300 in eash or on easy payments will yield an \$6% Interest Guaranteed by Gold Bond \$30 \$30 annual in Income on 2 Acres of Banana Land . 60 to 120 come of \$100 to \$100

showing how and where Bananas grow, and complete details of our several offer of producing Banana acreage absolutely free. AMERICAN-HONDURAS CO., 42 Broadway, New York

### 6

THE HERALD.-Leading financial and investment paper, containing latest and most important information on mining, oil and other money makordant information on mining, of and other money mak-fy industries, the most successful companies and the best dend paying stocks. It shows how immense profit may quickly and easily made on absolutely safe investments. ing indu Write for it.

A. L. WISNER & CO., Publishers, 78-80 Wall St., New York.

\$1000 EARNED. NO LABOR.

No speculation. One good investment is worth a lifetime of labor; \$4 per month for 25 months invested now in Oregon timber will buy 100,000 feet (guaranteed by bank and trust company), will soon be worth \$1,000, besides paying 50 per cent dividends; this is worth your time to investigate.

NORTH COAST CO-OPERATIVE LUMBER CO. Write today. Suite 21-26 Realty Trust Bldg., Portland, Oregon.

### Grube's Method



For Complete Eradication of TOE CORNS, SOLE CORNS, BUNIONS, CALLOUSES, SOFT CORNS, HEEL CORNS. Kills the Seed, Leaves Smooth Skin.

#### One Drop Corn Cure

ADVISE no cutting with knife. USE eraser to remove hard part. Rub well.

APPLY "One Drop," covering corn completely to kill seed of the trouble; cover it with tissue paper; peel it off third day.

RESULT a normal smooth skin. Put cotton between toes when soft corns.

PRICE 25 CENTS

When Properly Applied, Gives Relief in 3 Minutes. EXCELSIOR CHEMICAL COMPANY, 3100 State Street, Chicago.

# Safe Industrial Stock Investment

# Which Will Pay 50% Per Annum

The Morton Safety Razor Company of Chicago was organized a year ago to perfect a new safety razor invented by Morton G. Bunnell. This past year the management has devoted its entire time to getting this razor to its present stage of perfection, to making the necessary tools and jigs, equipping a factory and intro-ducing the razor to the trade. The razor has met with such spontaneous approval from users and the trade has shown such willingness to buy in quantities, that the management deem it wise to enlarge their operations and make a big staple business enterprise out of this company, hence offer to the public

#### 500 Shares Par Value \$100,00 at 50 Cents on the Dollar

The total capital is only \$100,000, so you can readily see that this is no inflated and watered readily see that this is no inhated and watered wild-cat scheme, but a first-class legitimate investment offered to you—one where a dollar invested today will be worth at least two in six months and will pay fifty per cent income on this (See table of information which follows.)

### Profits

There is a gross profit in each razor of ... \$1.70 With a capacity of ... ...60,000 Which will result in an annual gross profit of Our advertising and selling expenses \$102,000 ---- 50,000 will not exceed ... Leaving a net annual profit of ..... 52,000

This is a clear-cut business statement, every word of which we can substantiate.

The razor is so covered with patents that we

need not fear further competition, so the scale of profits can be maintained.

### Some orders that we received:

Extract from letter from Josiah Cratty, the well known Chicago attorney, President of the Morton Safety Razor Co.

known Chicago attorney, President of the Morton Safety Razor Co.

As to the sale of the razors, we found the demand practically without limit, we receiving orders and inquiries for the razors far beyond our ability to supply the goods. Our orders came from such houses as Simmons Hardware Co. of St. Louis, one of the Largest outlery and hardware Co. of Dutth, Minn., one of the largest ware houses in the world, Marshall-Weils Hardware Co. of Dutth, Minn., one of the largest ware the largest ware the same from the following the same from Hardware Co. of Des Meines, Lowe, Hall-Robertson Hardware Co. of Des Meines, Lowe, Hall-Robertson Hardware Co. of Pargo, North Dakota; The Smith Bros. Hardware Co. of Columbus, Ohio; The George Worthington Co. of Clivesland, Ohio, and many other large hardware concerns of the country. The great house of Hibbard, Spencer, Bartlett & Co. of Chicago, frequently asked for shipment of goods but we were unable to supply their need. Butter Brothers of Chicago and New York; the great mail order house, also requested quotations of us but for the same reason we did not ship to them. The George Hardware houses and they were fast working up a good trade in that locality. Besides them, we had frequent communications from large hardware houses on the Coast who wanted to handle our goods. In fact, it is our experience that the demand for a high grade safety razor, such as the Morton, is without limit.

The first order received from the Simmons Hardware Co. was for Fifty Dozen, with an undertaking their part to sell during the year could be supported by the season of the same lines. The fact that there is a growing demand for this class of goods in the United States is evidenced by the success of some of our competitors, one of whom, as we are reliably informed, just appropriated the sum of Two Hundred and Fifty Thousand Dollars per year for advertising.

### A Safe Management

The entire management is in the hands of a Board of Directors of leading business men-men of executive and financial ability, men of "made reputation," men who can be counted upon to capably and honestly direct the affairs of the enlarged company, and see that each and every stockholder receives every dollar of the earnings of his stock.

The Morton Safety Razor one-half actual size
It is at once the latest and very highest development of safety razor evolution. The handle consists of only one solid, substantial piece, hence it is the simplest one possible to devise. It has no surgery, that he have no

devise. It has no screws, class, kniges, or other movable part to trouble you. Each outlit c on tain is Twelve Double Edg-de Blades of Waier Steel tempered so hard they will cut glass. Every one of these blades will give you 20 to 40 of the most comfortable, velvety shaves imaginable without further attention or bother. Just lather and shave.

No Honing or Stropping of these blades is necessary.



Exact Size of Razor Bian

Oseary.
(New blades
\$100 per dozen. 200 to
\$100 haves.) A dozen will
last you a year. No skill
for required to use it. The
Morien is an absolute
and one it is not be absolute
and to be a still
the court yourself with it. Packed in
a handsome velvet lined
case.

### For Convenience of Those Desiring Stock on Easy Terms.

Even if you have not the ready money to invest now, arrangements have been made whereby a limited amount of this stock has been set aside to be sold on the installment plan—\$10.00 per share to be paid with subscription and \$10.00 per share per month thereafter for 4 months.

You propably often spend more money in a single day on amusement or unnecessary things than would be required to buy, in this way, a good block of this dividend-paying, rapidly enhancing stock.

### Subscribe at Once So You May Not Fail to Secure This Stock.

If you desire further particulars before subscribing, write at once, For remember, only the first \$50,000,00 will be sold at \$50,00 per share, It is surely not stereotyped to say to you on this proposition, set asw. The privilege is reserved of withdrawing the stock from the market at any time development of the business would indicate the advisability of such action. It is offered now at considerably less than its earning value in the estimation of the directors, and will positively be advanced 100 per cent after the first \$50,000.00.

Fill out, cut off and mail this coupon today. No subscription received for less than  $\frac{1}{2}$  of one share.

	***************************************	1906.
E. S. FO	OTE, Asst. Sec'y.	
	THE MORTON SAFET	Y RAZOR COMPANY,
		356 Dearborn St., Chicago.
Safety R	all paid and non-assessable azor Company of Chicago, e.	or, e, of the capital stock of the Morton , lil., and agree to pay you \$50.00 ace for
Name	******************************	
City	wassaanaan	City
Note:	If you desire to purchase of	on the monthly payment plan send

\$10.00 per share with this subscription blank and then \$10.00 per share per month thereafter for 4 months. You can subscribe to  $\frac{1}{2}$  share \$25.00, send \$5.00 with this subscription and \$5.00 per month for 4 months.





(Established 1879.)

"Cures While You Sleep."

### Whooping - Cough, Croup, Bronchitis, Coughs. Diphtheria, Catarrh.

Confidence can be placed in a remedy which for a quarter of a century has earned unqualified praise. Restful nights are assured at once.



Cresoline is a Boon to Asthmatics.

ALL DRUGGISTS

Send Postal for Descriptive Booklet.

Cresoline Antiseptic Throat Tablets for the irritated throat, at your druggist or from us. 10c. in stamps.

The Vapo-Cresoline Ce. 180 Fulton St., N. Y. Leeming-Miles Bldg., Montreal, Canada.

### Columbia and Bar-Lock

Single and Double Keyboard Typewriters



The only VISIBLE writing machines that have their carriages and typebars arranged so that they do not dance and vibrate before the operator's eyes to distract his attention from the keyboard and his work and give him "nerves."

The COLUMBIA and BAR-LOCK are the only writing machines that have every movement AUTOMATIC that can be made so. They have the greatest number of conveniences possible and are of the highest grade.

Catalogues on request.

The Columbia Typewriter Mfg. Co. 81 West 116 St., New York City, N. Y., U. S. A.



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Send us your address and we will explain the locality where you live we guarantee a clear profit of \$3 for every day's work, absolutely sure.

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are inexpensive, yet contain every element of refined tasto and are always appreciated. Send \$1, with name (one line only) for 50 finest grade calling cards, hand engraved from plate in script, and neatly packed in dainty box. Or let us sub-mit sample, with other styles.

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Nothing is more appropriate as a gift than a beautiful, sparkling Diamond. Leve is the Real Santa Claus and the Diamond is the true token of Love. Love is the Real Santa Claus and the Diamond is the true token of Love.

The Loftis System at Xmas Time enables persons in all circumstances to make beautiful and appropriate Christmas Presents to their loved ones with a small cash outlay. It is a combination of confidence and convenience, free from Security, Publicity or Delay.

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### Stallman's Dresser Trunk

Easy to get at everything without disturbing anything. No fatigue in packing and unpacking. Light, strong, roomy drawers, Holds as much and costs no more than a good box trunk. Hand Riveted; strongest trunk made. In small room serves as chiffonier. C. O. D., with privilege of examination.

2c. stamp for Catalog.

F. A. STALI MAN, 108 W Spring St., Co'umbus,0



Requires Little Water

COSTS LITTLE

Also Vapor Bath Cabinets.

Write for Special Offer.

Agents Wanted.

IRWIN, 103 Chambers St., NEW YORK

GOODS for CHRISTMAS. Catalog of 200 Novelties Free. If it'. Catalog 40: Delectric we have it. Big Catalog 40: OHIO ELECTRIC WORKS, CLEVELAND, OHIO. The World's Headquarters for Dynamos. Motors, Fans. Toys. Batteries, Belts, Bells, Lamps, Books. We Undersel All. Wast Agests.

### The Washee-Washee Laundry List

es for a whole year, the shape of a Chinaman, the reverse side showing the yellow complete, pig-tail and all. Each page is a Laundry List. Pages for lost articles, quips and mottoes appropros of the idea; all in gay colors on "fire-cracker" red paper; 11 inches high with silk hanger and Chinese lucky piece attached. Board covers in colors; price, postpaid, 35c, postpaid, 75c.

postpaid, 75c.

ROASTS to resemble a bunch of green roasting ears. The cover is printed in FOUR colors, and it is printed in FOUR colors, and it is in the printed in FOUR colors, and it is in the printed in FOUR colors. The book contains "roasts" on the ple and places. Illustrated with over 50 ple and places.

STEARNS BROS. & CO., 391 La Salle St., Chicago



### A TRIAL BOX OF LOLETA BEAUTY CREAM FREE

I WANT YOU TO KNOW
This Marvelous Beautifier
IT IS A SKIN FOOD AND
Face Fowder Combined.
Ladies who cannot use powder because
it shows and also makes the face rough
and ITS USE CANNOT BE DETECTED. It also removes wrinkles,
pores and oily skin. Entirely unlike any
other face preparation. Guaranteed absolutely harmless. Send name and five cents to help pay cost of packing
and postage and I will send you a Trial Box Free.
Write Today.

and postage an Write Today.

MME. MARION BURTON, Beauty Specialist, Dept. D, 220 Madison Street, Chicago



A—Flame Spreader; B—Air space outside of wick; C—Air space inside of Wick Tube; D—Wick; E—Outside Cas ng to Burner; F—Air Space between Fount and Cruside Casing; G—Fount for oil, entirely separate from Burner; H—Feed Pipe carrying oil from Fount to Burner; I—Shield on top of Fount with air space undermeath.

To enjoy the protective safety and benefits of this Grand Safety Burner you must buy the

Dare you risk any other? It takes a perfect burner to make a safe and satisfactory oil heater. Before you buy any oil heater examine the burner - be on the safe side.

burner - be on the sale side.
The Aluminum Oil Heater is smokeless, odorless, sale—a furnace for heat. Radiates live a
best burner from sides, top, bottom. Cannot
ex.lode as wick does not enter oil fount. Perfect device to prevent smoking. Cannot turn
wick too high. Handsome appearance, mirror
finish, light, convenient. Made in several sizes
—Costs less money and gives more heat than
any other oil heater in the world—Pully guaranteed—money back if not satisfactory.

### 10 Days Free Trial

If your dealer does not handle them mail postal with your address. We will send booklet, prices and full particulars how you can have an Aluminum Oil Heater placed in your home free of cost for a 10 days' trial.

NOVELTY MFG. CO. Dept. P. Jackson, Mich., U.S.A.



# Ever-Ready 12 Bladed Safety Razor Complete \$100

IT'S EVERY MAN'S XMAS GIFT

The only 12-Bladed Razor in the world selling for less than \$5.00.

Marvelous mechanism that reduces blade-making to a scientific exactness has made possible this \$5.00 Razor for \$1.00. Exorbitant profit-taking on the part of other razor makers will be a thing of the past just as soon as you and your friends have tried "Ever-Ready" shaving. 12 blades as lasting as flint, as true and keen-edged as ever identified a "best" razor—together with safety frame and stropper handle—all in a compact little case for \$1.00. No knack—no skill required—it's impossible to cut the face. Shaves any growth of beard with pleasurable ease. Blades can be stropped, but we'll exchange 6 brand new "Ever-Ready"

blades for 6 dull ones and 25 cents, any time. Special "Ever-Ready" blades to fit "Gem," "Star" and "Yankee" frames, 6 for 50 cents—or 12 for 75 cents, prepaid.

"Ever-Ready" dollar razor sets are sold by Hardware, Cutlery, Department stores, Jewelers and Druggists throughout America and the world. There are imitations already on the market, more profitable to dealers but valueless for shaving, so remember it's the "Ever-Ready" razor you want. Guaranteed to shave your beard or money back. Mail orders prepaid upon receipt of \$1.00. Canadian price, \$1.25.

AMERICAN SAFETY RAZOR CO. 299 Broadway, New York

We've a clever Combination Set at \$3.50

#### BOOK MAGAZINE'S THE RED CLASSIFIED ADVERTISING

#### MR. CLASSIFIED ADVER TISER

It is the re-order that proves the value of a medium for advertisers. The magazine or newspaper that gets the old advertising back each month and each month adds new ones is the publication that, on the face of it, must be paying advertisers.

Look at THE RED BOOK MAGAZINE'S Classified Section for September-three pages.

Now examine the October number-you will find nearly all the September advertisers back again

and a new page besides.

In the November number, nearly all our September and October people were back again and still another page of new business added—the old advertisers had begun to tell their friends about it.

December still carries most of those who were with us before and two and one-half new pages.

Classified advertising in THE RED BOOK MAGA-Classified advertising in the RED BOOK MAGAZINE must pay, don't you think? It is easy to figure out why. THE RED BOOK MAGAZINE sells strictly on its merits. When people buy it, they want it. No one talked them into buying it. No one offered them a premium to buy it. No one offered them a cut rate on it.

A four line ad, in red ink in more than 350,000 copies of a magazine that is sold strictly on its merits is the greatest value you ever bought for \$6.00.

Is it any wonder RED BOOK classified adlets are remarkable pullers? Now please don't wait till the last minute to send in your January copy.

Rate for 4 line (smallest accepted) advertisement \$1.50 per line (\$6.00) per Issue-each additional line up to 12 lines (largest accepted) \$1.25 per line. Thus a 4 line advertisement will cost \$6.00 per issue; 5 lines \$7.25 per issue; 12 lines (largest accepted) \$12 00 per issue, etc., etc.

The forms for the January issue will close in Chicago on December 5th, on or before which time order, copy and remittance must be in our hands. Address

### THE RED BOOK MAGAZINE

Classified Advertising Dep't.

158-164 State Street, Chicago, Ill.

Coupon form for convenience in ordering will be found at bottom of last red page.

### BOOKS, MAGAZINES, ETC.

MAGAZINES, NEWSPAPERS AND ALL PER-IODICALS at lowest club prices. Our catalogue con-tains a list of 3,000 periodicals and combination offers. A handy magazine guide, 40 pages and cover, sent FREE for the asking. Address BENNETT'S MAGAZINE AGENCY, 68 La Salle St., Chicago, III.

AGENCY, 68 La Salle St., Chicago, Ill.

ORIENTAL TALES AND ARABIAN NIGHTS. The complete, literally translated de luxe edition (very rare). PRIVATELY PRINTED in London, Strictly limited to 1000 registered and numbered sets. Containing all the famous Laluze and also all the Letchford full page illustrations. Most gorgeous and beautiful buckram cloth, paper titles, gilt tops. Only 9 sets at just One-Third the regular price. Biggest Book Bargain yet offered. Write at once. Catalogue of other bargains on application. application.

Harcourt Bindery, 425 Fifth Ave., New York City

BOOKS BOUGHT. Single books or libraries. Perhaps you inherited some old books and want to turn them into money. Send stamp for details. Niel Morrow Ladd Book Co. (Inc.), Brooklyn, N. Y.

IN order to introduce the works of ROBERT G. INGERSOLL, we will send, upon receipt of ten cents in stamps, pamphlet (never before sold for less than twenty-five cents) containing Ingersoll's complete lecture on ABRAHAM LINCOLN, with a portrait of Lincoln, as well as interesting circular-matter descriptive of the set. Dept. D. DRESDEN PUBLISHING CO., 5 E. 16th St., New York City.

FRENCH STORIES IN ENGLISH by the Famous writers Audre Theuriet, "Gyp" and others, are contained in Young's Magazine. 15 to 30 complete snappy stories in every number. 10c for sample copy, or 25c for 3 months trial You won't be disappointed. Young's Magazine, Dept. F., New York.

### BUSINESS OPPORTUNITIES

MAKE MONEY BY MAIL.—Only spare time and little cash required to start. We teach you the mail order business by mail, thorough, practical instruction gleaned from experience of poor men who have become rich. If you are tired of being a drudging nobody, let us show you how to start and develop a big paying business of your own. Write now. Mail Order Lyceum, 225 Spruce St., Scranton, Pa.

BIG MONEY MADE making CONCRETE BLOCKS. The Pettyjohn Equipment is best. WRITE SURE NOW for Particulars. The Pettyjohn Co., 619 N. 6th St., Terre Haute, Ind.

St., Terre Haute, Ind.

START in a High Class Mail Order Business. Spare time or evening at home. Big money in it. We print you either large or small catalogues with your name on them and supply good jewelry at wholesale. American National Jewelry Co., 311 Wabash Ave., Chicago.

MAIL Order People Notice Formulas for high class goods. Fast sellers. Big money getters. Small cost. Large profit. Price \$1.00. Not sold singly. ROYAL CROWN CO., 28 E. 23rd St., New York City.

START MAIL-ORDER BUSINESS. Sell goods by mail; cash orders, big profits. Conducted by anyone, anywhere. Our plan positively successful. Write for Free Book. Central Supply Co., Kansas City, Mo.

BEFORE ORDERING BREEDING PIGEONS for squab raising see a copy of this magazine. We have saved our readers hundreds of dollars. Monthly, 50c. per year; 3 back numbers 10c. The Squab Bulletin, Box 221, St. Paul. Minn. Paul, Minn.

10 PER CENT, IF YOUR MONEY EARNS LESS, write us. We have an established national pure food business with enormous profits. Exceptional opportunity. No. risk. Investigate. V. M. Co., Bond Bldg., Washington, D. C.

### THE RED BOOK ADVERTISING SECTION

### BUSINESS OPPORTUNITIES—Continued.

A PERMANENT BUSINESS OFFER. \$50 to \$150 per week and upwards POSITIVE. Representatives wanted everywhere to operate sales parlors for the BEST, most rapid-selling Ladies' and Gents' Dress Shoe known; NO RISK; reply quick. Kushion Komfort Shoe Co., 55 Lincoln, E., Boston, Mass.

BE YOUR OWN BOSS! Many make \$2000.00 a year. You have the same chance. Start a Mail-Order Business at home. We will tell you how. Money coming in daily. Very good profits. Everything furnished. Write at once for our "Starter" and FREE particulars. Address, R.B. KRUEGER CO., 155 .Vashington St., Chicago, Ill.

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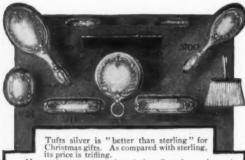
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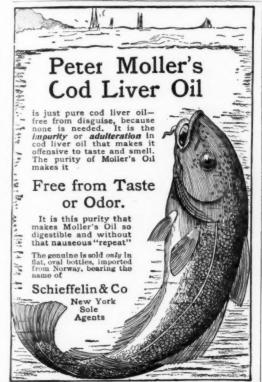
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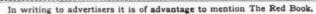
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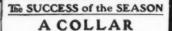
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me is what you'd pay the barber—45c, a week for a few
weeks until the razor is paid for. That way I make the barber buy you the razor.

At that, my razor doesn't take any more money to pay for itself than you would have to pay out of your own pocket for an ordinary razor,

And I go ever farther.

I see to it that your blades are kept sharp forever,

With any other safety razor you are always paying out money because you must keep on paying for new blades

or resharpening as long as you live.

But with the Sterling, all you do is, send me 12 dull blades, at any time, with 10 cents to cover mailing expenses, and I return them to you perfectly sharp, free of charge.

That's really "no honing and no stropping."

Did you ever hear of anything as clever as this in the razor line?

It's this way—the reason I can make this offer is because I'm not in the least doubtful or afraid of my razor.

My STERLING blades are made of the finest razor steel that money can buy - costs me twice as much as the steel used in any other razor blades.

And mine is the only razor on the market that is made of genuine Sheffield steel—that is not a cold roller steel. With my careful, systematic process, each STERLING



blade is hardened, tempered, ground and honed, in oil, and then stropped—so that my razor must hold its edge.

And each of my STERLING blades must pass the SHERMAN test, the most rigid test to which a razor blade can be subjected.

I must make certain that the temper and cutting edge of every STERLING blade is perfect and lasting.

I cannot afford to pass any but faultless razor blades, because I send you the razor, prepaid, for free trial without any deposit but your name, address and the introduction. If you don't introduce yourself to me I will have to write you to do so, and that will delay shipment of the Sterling.

After you have tried it for a week, you can buy the Sterling Razor for \$5.00 cash, but I am willing to let it pay for itself,

Now-write me to day, stating whether you wish the Safety or Old Style Interchangeable, and let me send you the razor. State whether you wish to cut close or medium, and whether your beard is wiry or fine. Don't send me any money—only a postal.

Remember the razor is yours for a week free—then either keep it and let it pay for itself with the guarantee that I must keep the blades sharp forever—free—or return it to

P. C. SHERMAN, President,

281 Water St.

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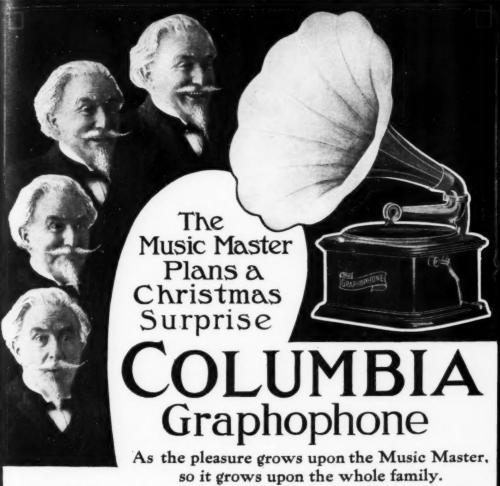
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"One gift for all! Impossible. How then?

"I tell you. It is this way: One gift, A Columbia Graphophone, with those Columbia Records which make the so perfect music,—songs of Christmas, of the Opera, of the Vaudeville,—music of all instruments. Stories that make the entertainment, the drollery. Me! I laugh with pleasure at the thought. It is an idea of the greatest—One gift for the whole family—The Columbia Graphophone."

If you have no talking machine buy a Columbia, if you have another make, buy Columbia Records. Wedon't ask you to pay cash for your Holiday purchases. Buy your Columbia outfit from any dealer or at our stores in all the large cities and pay when the burdens of your Christmas expenses are past.

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Grand Prix Paris 1900

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Grand Prize Milan, 1906



# Pabst Extract Calendar for 1907

This charming panel shows in richest coloring the vivacious health and beauty of the women who achieve and maintain physical perfection by the aid of

# Pabst Extract

The "Best" Tonic

For those who are run down, fagged-out, over-worked, nervous, anæmic and languid, Pabst Extract, rich in the food extractives of malt and the tonic properties of hops, is not only The "Best" Tonic, but a healthy, wholesome food, giving strength and vitality to the entire system.

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# Three Minds With but a Single Thought



# Cream of Wheat

tastes so good and is so wholesome that children, little and big, enjoy eating it and thrive upon it.

A Dainty Breakfast

A Delightful Luncheon A Delicious Dessert

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THE RED BOOK ADVERTISING SECTION

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"Better Than Gas," Says This New Yorker.



"I have used The Angle Lamp far beyond the time set for trial and find that one cannot be too enthusiastic over it?" writes Mr. Granville Barnum, of Cold Springs, N. J. "It certainly gives the bright-est and at the same time the softest i.lumi.ation one could desire,

"We lived, for some years, in New York City, and used all the latest and most improved appliances, devices, etc. in connection with gas or electricity and yet I must sincerely urge the superiority of this simple yet wonderful method of illumination. One can hardly say too much in its praise.

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He now admits that The Angle Lamp is far superior. For he has found from use that this oil-lamp gives him all that either gas or electricity can give in convenience and something more—kerosene quality light. It floods his rooms with the finest, softest, pleasantest of all artificial lights.

Yet THE SANGLE LAMP Pays for Itself.

For where the ordinary lamp with the round wick, generally considered the cheapest of all lighting methods, burns but about five hours on a quart of oil. The Angle Lamp burns a full sixteen hours on the same quantity. This, even where oil is cheap, soon amounts to more than its original cost. But in another way it saves as much—perhaps more.

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But write for our catalog 14, fully explaining this new principle of oil lighting, and for our proposition for selling on

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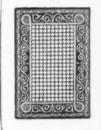
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They are finished with our **new secret enamel** that wears longer than any enamel now on playing cards.

You should insist upon your dealer giving you the best for your money.

STANDARD PLAYING CARD CO. CHICAGO, ILL.

Prices and samples of Special back playing cards for high class advertisers furnished on request

## THE RED BOOK

#### MAGAZINE

#### EDITED BY KARL EDWIN HARRIMAN

#### THE FEBRUARY RED BOOK MAGAZINE

Names have never counted in the publication of RED BOOK stories. A name, to be sure, is a very good adjunct to a story — if the story be wor-thy of the name; but otherwise its value is nil. As it happens, THE RED BOOK MAGAZINE, for February will contain a number of tales by the foremost living writers of fiction, but what is more important, the stories are as big as their authors. For instance, there is "Red Hagan," by Churchill Williams. "Red Hagan" is unquestionably one of the most powerful and grip-ping stories THE RED BOOK MAGAZINE has ever published, and its author is known through his splendid novels:

J. Devlin Boss," and "The
Captain." It is a steel mill story and as full of strength as the great machines amid which Red Hagan toils. Then there is "Donald Mac Donald," by J. J. Bell, author of the famous "Wee Mac Greegor" stories; and "Science and the Cow," by Maarten Maartens, the famous Dutch novelist; and "Valentine Timmons," by W.
D. Nesbit, author of "The
Gentleman Ragman," just now
so successful. These are stories that are new, stories that are different, and their "new-ness" and "difference" will be keenly relished by RED BOOK readers. But best of all, every other story in the issue is in keeping with them in their really unusual qual-

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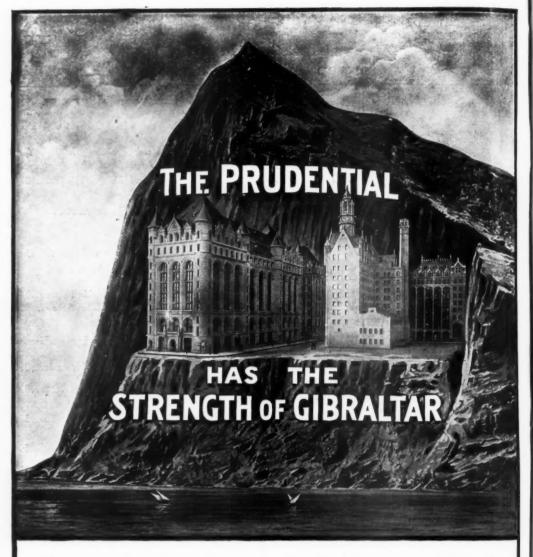
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JOHN F. DRYDEN, President

HOME OFFICE: Newark, N. J.

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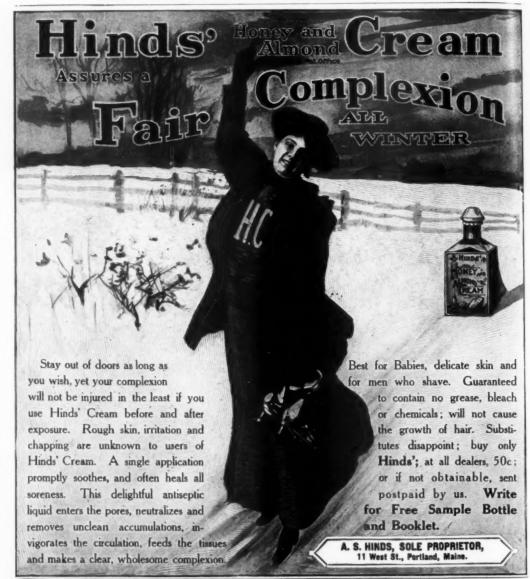
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THE RED BOOK ADVERTISING SECTION

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# Grape-Nuts

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do not remain accurate is that the "hair spring" and "balance wheel" are called upon to overcome defects in the watch it-



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The Rockford Test bars any watch from the final

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a Lifetime."

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a moment. a moment.

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Congress Cards are not ordinary cards.

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inharmony with renned surrounding qualities which make them a most suitable basis for your entertaining.

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"Fancy Dress Card Parties"

(Historical Card Party, Shakespearean Card Party, Dickens Card Party, Masquerade Party.)

"Costumes may be of miscellaneous character, or may be confined to historical personages, Dickens, or Shakespearean Card Party may read: To Mr. and Mrs. Richard Smith.

Greeting—

Greeting—
nd thy serious hearing to what I shall unfold."—Hamlet.

Greeting—
"Lend thy serious hearing to what I shall unfold."—Hamlet.
"Sir (and lady), you are very welcome to our house.
It must appear in other ways than words,
Therefore I scant this breathing courtesy."—Merchant of Venice.
"Say, what abridgement
Have you for this evening?"—Midsummer Night's Dream,
"Whist will be the pastime—passing excellent."—Taming of the Shrew.
"If your love do not persuade you to come
Let not my letter."—M. rehant of Venice.
April twenty first, at eight o'clock.

Mr. and Mrs. Geo. Brown.

"Tally cards may be decorated with pen or brush Stratford scenes, or with illustrations of scenes from Shakespeare's plays."

Prizes, favors, appropriate and inexpensive decorations, costumes, menus, etc., are easily arranged by following the directions in this book.

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The backs of Congress Cards are miniature art gems reproduced from exclusive paintings, and so beautiful that they are often framed.

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schemes to choose from—all in the richest colors and gold.

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Congress cards are perfectly uniform in size and thickness, edges smooth and even, and finished with pure burnished gold-leaf.

They are smooth alleven.

inshed gold-leaf.

They are smooth, slippery an 1 snappy, with a dealing and playing quality that puts vim into any card game.

They "feel" good to your hands and you appreciate their quality the minute you run them through your fingers. Sample pack, prepaid, 50 cents, if your dealer will not supply the back you want. Send us three two-cent stamps for mailing expenses or the seal which fastens the inside wrapper of Congress Cards, and we will send book and illustrations of all Congress designs.

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Specially for the Skin and Complexion.
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In all the world no soaps like these, At Druggists or by Mail at 25c.



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Removes Tan, Pimples, Freckles, Moth
Patches, Rash, and Skin duseases, and
every blemish on beauty, and defies detection. It has stood the test of 88 years,
and is so harmless we taste
it to be sure it is properly
made. Accept no counter,
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A. Sayre said to a lady of
the hant-ton (a patient):
"As you ladies will use
them, I recommend
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as the least harmful of all
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Montana Man Special Dispatch to The Chicago Inter Ocean.

Special Dispatch to The Chicago Inter Ocean.
Phillippsburg, Mont., Aug. 23.—John H. Price, and the superintendent of the Gold Reef mines at this superintendent of the Skin. It is a very peculiar place, is shedding his skin. It is a very peculiar place, is shedding his skin. It is a very peculiar place, is shedding his skin. It is a very peculiar place of nature's work, the cause of which the place of nature is medical profession has so far been unable to medical profession has so far been unable to medical profession has so far been discounted in the skin of shedding of the skin of shedding of shedding of shedding is complete. The process of shedding body is complete. memcar protession has so the skin of his entire explain. The shedding of the skin of his entire body is complete. The process of shedding of the skin of shedding of the process of shedding of the process of shedding process of shedding process of shedding process of shedding process of the shedding process. The shedding period of the skin over his entire body apparently dries up. As soon as new land to skin as one of shedding process of shedding process of the shedding process of the shedding period up. As soon as new shedding process of the skin over his entire body apparently dries up. As shedding process of the shedding

Most of us-so the learned physiologists tell us-change our skin

and have a complete new covering once in seven years. By one of Nature's freaks, Mr. Price of Montana, changes his once a year, and has it over with in a jiffy.

The skin-changing process with ordinary mortals is a slow one—the skin is constantly shedding little scales of dead matter, which are supposed to be worked off by the clothing, the movement of the body in exercise, and in the bath.

Unless, however, these minute little particles of dead waste are discharged from the skin, they collect, work into and clog the breathing pores of the body, and cause a deal of unnecessary trouble in the form of skin diseases and sickness.

Good soap and water will remove them and keep the surface of the body clean, sweet and wholesome.

But all soaps sold as such are not good soaps are not pure. They contain an excess of alkali, cheap materials and adulterants such as rosin, or artificial coloring matter which are little short of rank poison to the tender skin.

There are soaps which are good and pure and made from the best obtainable materials-the kind that are kind to skins.

Most of such soaps sell for 25c and 50c a cake. We know of but one that retails for 5c-FAIRY SOAP. It is just as good and pure as carefully selected and high-grade ingredients can make it. Edible Beef Fat and Choice Cocoanut Oil form the basis of FAIRY SOAP. No better materials than

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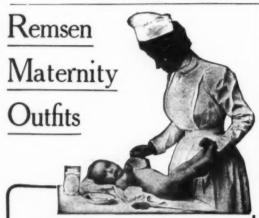
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The soap stock-the ingredients which do the work are not one whit purer or better than those used in the making of FAIRY-

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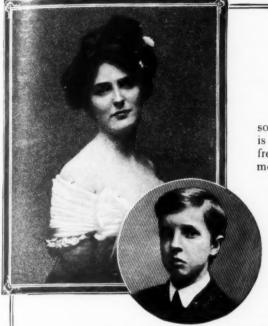
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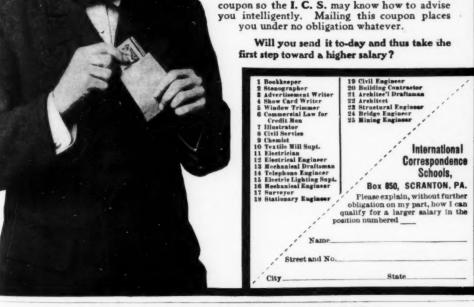
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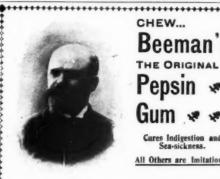
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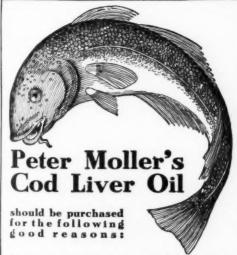
If you will fill cut this coupon we will mail you, in a plain envelope, full particulars. All correspondence strictly confidential.

OPPENHEIMER INSTITUTE,

1 159 West 34th Street, New York City.

successfully treated at the institute in New York in from three to four weeks time.

OPPENHEIMER INSTITUTE, 159 West 34th Street, NEW YORK CITY



It is a pure oil, so pure that it is posi-tively free from disagreeable taste and odor. Children take it without persua-sion. It digests readily, does not cling to the palate, and never "repeats."

It is made and bottled by Peter Moller at his own factory at the Norway fisheries-no adulteration possible.

Not sold in bulk. You know you get the genuine when you receive the flat oval bottle bearing the name of

Schieffelin & Co., New York, Sole Agents

# It Talks

Morphinism and all drug addictions

A Great Physician says: "You don't have to talk ORANGEINE. Your Perfect Formula talks to everybody who has any medical skill or medical sense."

#### Formula Since 1892:

Acetanilid. 2.4 Gr.
Soda Bi-Carb. 1. ...
Caffeine 6. ...
Homeopathic Trituration of Mandanian Blue Flag, and Nux Vomica

Acts quickly, thoroughly, normally on

Colds Grip Headache Neuralgia Indigestion Brain Fag Offsets Chill and Exposure

#### 25c Package FREE for Test

ORANGEINE is mailed anywhere on receipt of price. 10c package (2 powders), 25c package (6 powders), 50c package (15 powders), \$1.00 package (55 powders). We will mail, free, one 25c package, on receipt of request, with assurance of honest test, under suggestion of our directions.

The Orangeine Chemical Co., 15 Michigan Ave., Chicago

# \$1500 a Year For Life



ONE OF OUR 15-MONTH-OLD TREES

IF YOUWISH TO save for old age or provide for healthy middle age, you can not find a more conservative or a more reasonable investment than we have to offermore profitable than life insurance — safe as city real estate, yet not so costly - betier than a savings bank, for the return is greater.

We have full and complete literature, showing conclusive facts, logical figures and definite reference of good character,

doubt that our proposition is bona fide, certain and profitable. Our booklets give "reasons," and those who can spare from \$5 to \$25 a month can provide for old age and protect themselves against the ravages of time, the chances of poverty and the misfortune of ill-health by securing a competent income that will cover all necessary living requirements.

Is it worth your time to ask for our booklets-do this to-day in justice to your future. It is not only the man who saves, but he who saves profitably. The demand for rubber can never be fully supplied—a rubber planta-tion is more hopeful than a gold mine—our booklets tell you the facts that have taken years to prove-write for them to-day.

This company is divided into only 6,000 shares, each one representing an undivided interest equivalent to an acre in our Rubber Orchard and Plantation. Our booklets will prove to you that five shares in this investment, paid for at the rate of \$25 a month, will bring you an average return of 25 per cent. on your money during the period of seven years and an annual income of \$1,500 for life. This investment insures absolutely the safety of your future. The man or woman who owns five shares in our rubber plantation in tropical Mexico need have no fear of old age, no doubts about illness, no care nor anxiety for after-years—you are safe—absolutely and certainly—our booklets will prove these statements—write for them to-day.

#### Conservative Rubber Production Co.

609-12 Monadnock Building, : SAN FRANCISCO, CALIFORNIA

#### Y-FIVE DCLLARS



WE WILL SELL THE REGULAR \$50 Commercial Visible Typewriter

in locations where we have no agents to protect. Send for illustrated Catalogue free, and ask for Special Proposition Guaranneing satisfaction or machine may be returned. Also inquire out inducements to Agents. The best offer ever presented to the trade. Send for Illustrated Catalogue. All makes Writing Machines REBUILT like new.

Commercial Typewriter Co., 261 William Street, New York City.



THE INVESTMENT HERALD, a live up-to date mining and financial paper that every investor should read.

It furnishes rel'able information, including news from the great Nevada Camps.

It tells about the best money making stocks.

It describes a unique plan that affords perfect protection and which has been the means of making millions of dollars for investors. Write for it to day.

A. L. WISNER & CO., Publishers, Dept. 20, 80 Wall Street, New York

LABOR. \$1000 EARNED. NO No speculation. One good investment is worth a lifetime of labor: \$4 per month for (guaranteed by bank and trust company), will soon be worth \$1.000, besides paying 50 per cent dividends: this is worth your

\$1.000, besides paying 50 per cent dividends; this is worth your time to investigate.

Write today. Suite 21-26 Realty Trust Bldg., Partland, Origin.



Banana Acreage Free to Every Investor. We give 2 acres of the richest Banana Land in the world, which we clear, plant and bring into bearing for you. We then have We give 2 acres of the richest Banana Land in the world, which we clear, plant and bring into bearing for you. We then have the market the Bananas for you. You receive the income, which will be \$30 to \$60 per acre every year. How a most elivestment in cash or on easy payments secures \$60 to \$120 a year from the 2 acres of Banana Land, in addition to \$50 annual interest guaranteed on every dollar invested. "Money in Bananas" gives full particulars, mailed fres.

AMERICAN-HONDURAS CO., 42 Broadway, New York

# Safe Industrial Stock Investment

# Which Will Pay 50% Per Annum

The Morton Safety Razor Company of Chi The Morton Safety Razor Company of Chicago was organized a year ago to perfect a new safety razor invented by Morton G. Bunnell. This past year the management has devoted its entire time to getting this razor to its present stage of perfection, to making the necessary ducing the razor to the trade. The razor has met with such spontaneous approval from users and the trade has shown such willingness to buy in quantities, that the management deem it was to enlarge their operations and make a big staple business enterprise out of this company, hence offer to the public. hence offer to the public

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#### 500 Shares Par Value \$100,00 at 50 Cents on the Dollar

The total capital is only \$100,000, so you can readily see that this is no inflated and watered wildcat scheme, but a first class legitimate investment oftered to you—one where a dollar invested today will be worth at least two in six menths and will pay fifty per cent income on this (See table of information which follows.)

#### Profits

There is a gross profit in each razor of .. \$1.70 With a capacity of 60,000
Which will result in an annual gross
profit of \$102,000
Our advertising and selling expenses Leaving a net annual profit of ...... 52,000

This is a clear-cut business statement, every word of which we can substantiate.

The razor is so covered with patents that we need not fear further competition, so the scale of profits can be maintained.

#### Some orders that we received:

Extract from letter from Josiah Cratty, the well known Chicago attorney, President of the Morton Safety Razor Co.

known Chicago attorney, President of the Morton Safety Razor Co.

As to the sale of the razors, we found the demand practically without limit, we receiving orders and inquiries for the razors far beyond our ability to supply the goods. Our orders came from such houses as Simmons Hardware Co. of Sazoris, one of the Largest cutter, and hardware Co. of Sazoris, one of the Largest cutter, and hardware Co. of Dulutth, Minn. and of the Herest cuttery and hardware houses in the world. The Brown-Hurey Hardware Co. of Des Moines, Low; Hall-Robertson Hardware Co. of Faigo, North Dakota; The Smith Bros. Hardware Co. of Columbus, Ohio; The George Worthington Co. of Clievalad, Ohio, and many other large hardware concerns of the country. The great house of Hibbard, Spencer, Bartlett & Co. of Chicago, frequently asked for shipment of goods but we were unable to supply their need. Butler Brothers of Chicago and New York; the great mail order house, also requested quotations of us but for the same reason we did not ship to them. The Geo. F. Eberhard Co., Pacific Coast Sales Agents for a large line of manufacturers, was our representative on the Pacific Coast and they were fast working up a good trade in that locality. Besides them, we had frequent communications from large hardware houses on the Coast who wanted to handle our goods. In fact, it is our experience that the demand for a high grade safety razor, such as the Morton, is without limit.

is first order received from the Simmons is ware Co. was for Fifty Dozen, with an unsking on their part to sell during the year tess than Sixty Gross, and the orders and rests from other hardware jobbers were along ame lines. The fact that there is a growing and for this class of goods in the United sis evidenced by the success of some of our peritors, one of whom, as we are reliably including the proportied the sum of Two Hunand Fifty Thousand Dollars per year for critising.

#### A Safe Management

The entire management is in the hands of a Board of Directors of leading business men-men of executive and financial ability, men of "made reputation," men who can be counted upon to capably and honestly direct the affairs of the enlarged company, and see that each and every stockholder receives every dollar of the earnings of his stock.

The Morton Safety Razor one-half actual size
It is at once the latest and very highest development of safety razor evolution. The handle consists of only one salid, substantial piece, hence it is the simplest one possible to devise, It has no screws, clasps, hinges or other morable parts.

or other mouble parts to trouble you. Each outfit co nt air in s
Twelve Double Edged Bledes of Water
Steel tempered so hard they will cut glass. Every one of these blades will give you 20 to 40 of the most comfortable, velvety shaves imaginable without further attention or bother. Just lather and shave.

No Honing or Stropping of these blades is necessary.

(New blade



Exact Size of Razor Blade

# Seary. (New blades \$1.00 per dozen. 200 to \$500 shaves.) A dozen will last you a year. No skill is required to use it. The Merien is an absolute safe "safety" and it is impossible to cut yourself with it. Packet in a handsome velvet lined case.

#### For Convenience of Those Desiring Stock on Easy Terms.

Even if you have not the ready money to invest now, arrangements have been made whereby a limited amount of this stock has been set aside to be sold on the installment plan—\$10.00 per share to be paid with subscription and \$10.00 per share per month thereafter for 4 months. You propably often spend more money in a single day on amusement or unnecessary things than would be required to buy, in this way, a good block of this dividend-paying, rapidly enhancing stock.

#### Subscribe at Once So You May Not Fail to Secure This Stock.

If you desire further particulars before subscribing, write at once, For remember, only the first \$50,000,00 will be sold at \$50,00 per share. It is surely not stereotyped to say to you on this proposition, set new. The privilege is reserved of withdrawing the stock from the market at any time development of the business would indicate the advisability of such action. It is offered now at considerably less than its earning value in the estimation of the directors, and will positively be advanced 100 per cent after the first \$50,000.00.

Fill out, cut off and mail this coupon today. No subscription received for less than  $\frac{1}{2}$  of one share.

R. B.	1006
E. S. FOOTE, Asst. Se	вс'у.
THE MOR	TON SAFETY RAZOR COMPANY,
	356 Dearborn St., Chicago.
per share. I enclose herewith	r subscribe for on-assessable, of the capital stock of the Morton of Chicago, Ill., and agree to pay you \$50.00 my remittance for ours truly,
Name	
City	
\$10.00 per share with the per month thereafter f	o purchase on the monthly payment plan send is subscription blank and then \$10.00 per share or 4 months. You can subscribe to \( \frac{4}{2} \) share \$25.00, scription and \$5.00 per month for 4 months.

# **"Everyone Exc**l

"THE LAMPS are splendid. Everyone exclaims about the amount of light they give," writes Mrs. W. T. Reese, Tiffin, Ohio. "My City friends visiting here say they are as good as Gas. In fact, my home is now considered the

best lighted house in the county. Why, when we go visiting our neighbors of an evening it is hard to keep from exclaiming about the poor light they have!"

The Angle Lamp is the new method of burning common kerosene oil, and is as different from the ordinary lamps in results as it is in appearance. It makes common kerosene the best, the cheapest and the most satisfactory of all lighting methods. Sale and more reliable than gasolene or acetylene, yet as convenient to operate as gas or electricity

is lighted and extinguished like gas. is lighted and extinguished like gas. May be turned high or low without odor. No smoke, no danger, Filled while lighted and without moving. Requires filling but once or twice a week. It floods a room with its beautiful, soft, mellow light that has no equal.

And yet, the lamp actually pays for itself. For while

the ordinary round wick lamp, usually considered the cheapest of all lighting methods, burns but about 5 hours on a quart of oil, the Angle Lamp burns a full 16 hours on the same quantity. But send for our catalog "H"explaining the new principles employed in this lamp, and for our proposition for selling on

#### TRIAL -30 DAYS

Wouldn't you like to have your home admiringly referred to by your neighbors as "the best lighted house in the country "—if you knew such a light would cost so much less than your present system as to pay for itself in a few month use? Then write for catalog "14" describing the Angle Lamp fully and listing 32 varieties from \$1.00 up. It is free for

THE ANGLE MFG. CO., 78-80 MURRAY STREET, NEW YORK.





#### BOOK MAGAZINE'S THE RED CLASSIFIED ADVERTISING

#### CLASSIFIED MR. ADVERTISER:

zine?

It is a fact that when you place an advertisement in the classified columns of THE RED BOOK MAGAZINE, that the advertisement will receive the benefit of a national circulation, at a price that you cannot duplicate through the newspaper mediums could you reach them all in the various localities. It is also a fact that you will keep your advertisement before these self-same readers for a period of not less than sixty days, as a fiction magazine has an average life of at least three months.

To repeat your advertisement daily for a period of thirty days for instance, and to cover the territory which is covered by THE RED BOOK MAGA-ZINE, would involve the use of almost all of the

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GO

GROCERY CLERK—17 TO 20.
Take orders and deliver; German or Swedish preferred. Must know the West Side thoroughly. H. AHRENS, 306 Ogden-av.

MOUNT GREENWOOD CEMEtery, on the Grand Trunk Ry., 111th-st., near Morgan Park. Street cars to entrance. Train daily at 12 m.

Bear in mind, please, the foregoing is not a re-flection on the value of the classified columns of the local newspapers. Nothing could ever displace or be a substitute for classified advertisements like these:

newspapers of the country, not to speak of the in-cidental expense involved in so doing. Now then,

if you can buy this national circulation which is alive

and which appears for thirty days or longer, for

vastly less than the cost of newspaper advertising

which would cover the same territory, does it not

stand to reason that you should order your adver-

tisement into the first possible issue of this maga-

TO RENT—VERY DESIRABLE office at 47 Michigan-av., corner S. Water. Inquire of JOHN B. HART, Room 8, 34 Wabash-av.

#### BUT

when you consider that advertisements for Salesmen. Agents, Real Estate, Financial, Business Opportunities, Investments, Typewriters, Office Supplies, Books, Farms and a million-and-one others that might be named are susceptible to results from coast to coast, then it is undeniable that the classified columns of THE RED BOOK MAGA-ZINE should be used before any other medium of classified advertising is considered except where the advertisement is purely local in its character.

Tell your proposition to more than a million and a half people all over the country

in	space	of	4	lines	one	time	\$ 6.00
4.6	*44	6.6	5	6.6	6.6	6.6	7.25
6 6	4.6	6.6	6	6.6	6.6	4.4	8.50
6.6	6.6	6.6	7	6.6	4.6	6.6	9.75
4.4	4.6	6.6	8	5.6	4.4		11.00
6.6	6.6	6.6	9	6.6	6.6		12.25
6.6	4.6	44	10	66	6.6	6.6	13.50
6.6	6.6	6.6	11	8.6.	6.6	4.6	14.75
6.6	6.6	6.6	19	6.6	6.6	6.6	16.00

Rate for 4 line (smallest accepted) advertisement \$1.50 per line (\$6.00) per Issue-each additional line up to 12 lines (largest accepted) \$1.25 per line.

On a 6 time order you get a 10% discount which will be credited on the 6th insertion thus: 4 lines 6 times would cost \$32.40 (\$6.00 each for the first 5 insertions and \$2.40 for the 6th insertion); 6 lines 6 times would cost \$45.90 etc., etc. Payment strictly cash with order.

The forms for the February issue will close in Chicago on January 6th, on or before which time order, copy and remittance must be in our hands. Address

#### THE RED BOOK MAGAZINE

Classified Advertising Dept.

158-164 State Street, Chicago, Ill.

Coupon form for convenience in ordering will be found at bottom of last red page.

#### AUTOMOBILES, BOATS ETC.

AUTO CAR PRACTICE—"Homan's Self Propelled Vehicles" 1907 Edition, just issued, right up to date, is the most complete book on the motor car; practical, fully illustrated, 600 pages, handsomely bound; price 82.00 post paid; money back if not satisfied; agents wanted; specimen pages free upon request. Theo. Audel & Co., 63 Fifth Avenue, New York.

#### BOOKS, MAGAZINES, ETC.

IN order to introduce the works of ROBERT G. INGERSOLL, we will send, upon receipt of ten cents in stamps, pamphlet (never before sold for less than twenty-five cents) containing Ingersoll's complete lecture on ABRAHAM LINCOLN, with a portrait of Lincoln, as well as interesting circular-matter descriptive of the set. Dept. D. DRESDEN PUBLISHING CO., 5 E. 16th St., New York City.

the set. Dept. D. DRESDEN 16.1.

E. I6th St., New York City.

PSYCHIC HEALING—A plain, practical series of leading mental, psychic and spiritual Healing with full directions regarding treatments. The Yogi Publishing Co., distributors of high-class literature, Masonic Temple, Chicago.

In writing to advertisers it is of a

BOOKS BOUGHT. Single books or libraries. Perhaps you inherited some old books and want to turn them into money. Send stamp for details. Niel Morrow Ladd Book Co. (Inc.), Brooklyn, N. Y.

MAGAZINES, NEWSPAPERS AND ALL PER-IODICALS at lowest club prices. Our catalogue con-tains a list of 3,000 periodicals and combination offers. A handy magazine guide, 40 pages and cover, sent FREE for the asking. Address BENNETT'S MAGAZINE AGENCY, 68 La Salle St., Chicago, Ill.

#### **BUSINESS OPPORTUNITIES**

ATTENTION
MEN-BOYS-GIRLS
MAKE MONEY SAVE MONEY
Mfg. Chewing Gum—no machinery. No experience required. Send 50c for formula. Large Profits. Small Investment. Ready Sale. E. C. Griffith, Englewood, Ill.

EXCEPTIONAL business opportunity. District Manager wanted; no canvasser, collecting or soliciting. Position will pay \$1200 to \$5000 yearly. Duties simple, attractive, easy. Address for full particulars, Yocum, 11 Phelps Bldg., Scranton, Pa.

#### THE RED BOOK ADVERTISING SECTION

#### BUSINESS OPPORTUNITIES—Continued

BIG MONEY MADE making CONCRETE BLOCKS, The Petigiohn Equipment is best. WRITE SURE NOW for Particulars. The Pettyphin Co., 619 N. 6th St., Tyre Hante, Ind.

A SANE INVESTMENT: Safe because sane; ex-ceedingly profitable; six per cent interest up to dividend paying period; secured by real estate. If dissatisfied at any time within one year, money refunded with 6% in cost. Thomas Kane & Co., 64 Wabash Ave., Chicago.

n sport, Thomas Kane & Co., 64 Wabash Ave., Chicago.

START MAH.-ORDER BUSINESS. Sell goods by
mad; eash orders, hig profits. Conducted by anyone,
anywhere, Our plan positively successful, Write for Free
Book. Central Supply Co., Kansas City, Mo.

LET ME SILL YOUR PATENT. My book explaining how, mailed free. Fifteen years experience.
Parent sales usedusively. Call or write William E. Hoyt,
240 x. Broadway, New York.

MINING—Excellent facilities and thorough organization, to enable intelligent and profitable investment in
high class Nevada Mines and Stocks. Reliable information
hurean. Swisey & Co., 25 Broad St., New York.

BE YOUR OWN BOSS! Many make \$2,000 a year.

bureau. Swasey & Co., 25 Broad St., New York.

BE YOUR OWN BOSS! Many make \$2,000 a year.

You have the same chance. Start a Mail Order Business
at home. We tell you how. Money coming in daily. Very
good profits Exerything furnished. Write at once for our
"Starter" and Free particulars. We are originators.

R. B. Krueger Co., 155 Washington St., Chicago, Ill.

MAKE MONEY BY MAIL. Only spare time and
little cash required to start. We teach you the mail order
lusiness by onail, thorough, practical instruction gleaned
from experience of poor men who have become rich. If
you are tired of heme a drudging nobody, let us show
you how in start and develop a big paying business of
your own Write now. Mail Order Lyceum, 225 Spruce
St., Scranton, Pa.

INVESTING FOR PROFITS" is worth \$10 a copy

"INVESTING FOR PROFITS" is worth \$10 a copy to any man who intends to invest any money, however small, who has money invested unprofitably, or who can save \$5 or more per month, but who hasn't learned the art of investing for profit. It demonstrates the real profits hankers made and shows why they are made; now \$1.000 grows to \$22,000; to introduce my magazine, write me now, and Fil send it six months free.

EDITOR GREGORY,

\$13. 77 Jackson Boulevard, Chicago, III.

"THE DOLLAR GETTER" TELLS ALL ABOUT have a noan of small means can invest for profit and increase his meaning power with that of the millionaire capitalist. Reveals why Banks return to their stockholders from 20 to 120 per cent and to their depositors birt a pality 4 or 5 per cent, It turns the limelight of knowledge and experience on judicious investments. If you have any use for money and care to learn how to easily and safely make it, write for the "DOLLAR GETTER."

It's free. Write today, Don't delay, RUDD Me, MEXICAN COPPER UNDERWRITING SYNDI-

MEXICAN COPPER UNDERWRITING SYNDI-CATE. 4,000 memberships at 825 each. Syndicate owns a quarter interest and controls large valuable mineral production, thus leaving your holdings free. Great money making opportunity for investors, Write for particu-ulars, D. W. Unverzagt, Mgr., 1133 Broadway, New York City.

INVESTORS. We offer Curb, Industrials, Mining and all unlisted securities at attractive prices. Send for price-list, and our monthly which is free. Correspondence solicited. M. T. Reed, Broker, 42 Broadway, N. Y.

WANTED EXPERIENCED SALESMEN in WANTED EXPERIENCED SALESMEN in every town and city where not already represented. We furnish on consignment, complete equipment for opening up-to-date Tailoring Establishment, without requiring any investment. Men of good standing and proper credentials will find this their opportunity. Good income. Write. Strauss Evothers, Franklin & Monroe Sts., Chicago, Largest Wholesale Tailoring House in the U. S.

A FEW dollars will start a prosperous mail order business; we furnish estalogues and everything necessary; new plant failure almost immossible. Catalog and particulars free, Milburn-Hicks, 700 Pontiac Bldg., Chicago.

I HAVE best proposition yet for live men or women. Send fifty cents for formula. Fast seller. Pays 500 per cent clear profit. Write today. B. Anthony, 1837 W. 21st St. Los Angeles, Cal.

EVERYONE INTERESTED IN THE MAIL OR DER BUSINESS should have our booklet, "Man Order Advertising." 32 pages of valuable information, Raise mediums, plans, advice, following systems. 20c presad We also send booklet, "The Right Way Of getting like The Mail Order Business." Ross D. Breinser & Ca. 442 Land Title Bldg., Philadelphia.

WITH OFFICES in 12 cities and over 3000 positions converged ones we can market your ability at the loss.

constantly open we can market your ability at the est figure. Salaries, \$1000-\$5000. Write to-day, goods, 305-307 Broadway, N. Y.

A PERMANENT BUSINESS OFFER. 850 to 8150 per week and upwards POSITIVE. Representative wanted everywhere to operate sales parfors for the BEST most rapid-selling Ladies' and Gents Dress Sloc known NO RISK; reply quick. Kushion Komfort Sloc Ca. 55 Lincoln, E., Boston, Mass.

Lincoln, E., Boston, Mass.

\$20.00 CAPITAL
will start you in the Real Estate and Insurance Rusines
We teach the business thoroughly by mail. Write teach
for Free Booklet.

Central Real Estate Co., Dept. M,
515 Kansas City Life Bidg., Kansas City, Mo.

"FORTUNES IN THE FOREST." Send for free book
which tells how 40 per cent and more is to be made sub
perfect safety by small investments in the lumber best
ness. Better than any gold mine. If you have \$10 ac
more a mouth to invest, send for the book today. Sen
free, IDAHO LUMBER AND DEVELOPMENT
COMPANY, 936 Harrison Building, Philadelphia.

#### DIAMONDS, WATCHES, ETC.

PHOTOGRAPHS PRINTED IN YOUR WATCH CASE or on the dial. Special introductory price \$250 Satisfaction guaranteed. SEND FOR CATALOGUE CASE or on the dial. Special introductory prinsatisfaction guaranteed. SEND FOR CATA OF CHIME CLOCKS. LESTER CERF, 47 Lane, New York. Expert watch, clock and jev pairs. REFERENCES, any prominent jeweler.

#### EDUCATIONAL

#### Colleges-Business & Correspondence Schools

IF YOU do not earn \$3,000 a year, prepare your to earn that much or more. Our Standard Course real estate, etc., will do it. Free book, endorsense etc. Am. School of Real Estate, Dept. I, Des Moiaes,

CHICAGO CONSERVATORY OF MUSIC AND DRAMATIC ART, 31 years of artistic achievement is made this institution America's Greatest Musical College. 100 partial scholarships awarded. Faculty of 00 instructors of international reputation. Write for catalogue No. 43, Address J. A. Hinshaw, Mgr., Andronau Bidg., Chicago.

THE H. R. PALMER ADVERTI ... 3 COLREG.

THE H. R. PALMER ADVERTI — 3 COURS. A "personally conducted tour" in advertising 1s creases the earning power of intelligent men and womes. 100 per cent. The instruction includes not merely as writing, but all branches of advertising, as applied to actual business. The proposition is unique. Complete course nominal. Easy payments at your convenience. First lesson, containing valuable information, sent iron. Ask for it. Write today to H. R. PALMER, 783 48th ST., Chicago.

H. R. PALMER, 783 48th ST., Chicago.

FREE MUSIC LESSONS at your home. We will give you FREE, for advertising purposes, a course of fifty music lessons for beginners or advanced purple on PIANO, ORGAN, GUITAR, MANDOLIN, BAYIO, CORNET or VIOLIN. Your only expense will be the cost of postage and the music you use, which is small, We teach by mail only by our improved, simple and owy method, and guarantee success. For booklet, free trigin, contract, etc. NATIONAL SCHOOL OF MUSIC, 20 P. O. Building, Montclair, New Jersey.

N. Y. SCHOOL of Voice Culture, Year's mail graduaphone course, \$27 to \$54. Easy payments. 2 acres free trial, Free: Graphaphone, records, Write for haddlets, R. H. Briggs, Prim, Binghamton, N. Y.

LEARN PLUMBING, Many of our students have graduated in four months and are carning regular plumbar.

lets. R. H. Briggs, Prin., Binghamton, N. Y.

LEARN PLUMBING. Many of our students have graduated in four months and are earning regular plumber's wages. Illustrated catalogue FREE. St. Louis Finds School, 3993 Olive Street, St. Louis, Mo.

JONES NAT'L SCHOOL OF AUCTIONERGING AND ORATORY, 231 Ashland Blvd., Chicago Ill. All branches. Special instructors. Term onem semi-free Catalogue CAREY M. JONES 1985.

THE PAUL GERSON Dramatic School, Caracteristics secured for all Graduates. No long to months graduating course. Professional experience studying, Write for catalog. New Theatre Bidg., Caracteristics professional experience and catalogs. Were theatre Bidg., Caracteristics and catalogs. New Theatre Bidg., Caracteristics and catalogs. New Theatre Bidg., Caracteristics The Paul Book.

#### THE RED BOOK ADVERTISING SECTION

#### **EDUCATIONAL**

#### Colleges Business & Correspondence Schools Continued

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ant. It is the

KKLEPERS I can qualify you by mail to earn \$300 monthly as auditors or public accountants; practical, sure. Get free book "Advanced Ac-L. R. Stelle, M. I. A. P. A., 319 Mears or auditor. Pa.

organism. Pa.

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50 DIFFERENT VALENTINE and EASTER Post Cards, 50c. Seven different leather cards 25c. View cards made from good clear photos. Samples 10 cents. Atlas Card Co., 10 East 23rd St., New York.

FREE introductory offer to Collectors, Dealers.— Beautiful post cards of your first name and your favor-ier actress scat on receipt of 2c postage. R. SILBERER BROS., Post Card Importers, 1439 BROADWAY, N.Y.

COLORADO POSTALS Sent prepaid as follows: Twelve Colored Rocky Mountain Scenery 25c (coin.); Twelve Irrigation and Ranch Scenes 25c (coin.) Stover's Souvenir Store, 815 Main St., Greeley, Colo.

THE SKIDOO SURPRISE—WIRELESS TELE-PATH MESSAGE. The joke novelty of the century. Sample (to introduce) with set of 4 latest sectional col-ored post cards—funniest yet, best quality—all for 10 cents postpaid. F. J. Schulte, 55 State St., Chicago.

CHICAGO'S Famous Sky Scrapers, crowded streets, lift bridges, elevated railroads, public buildings, boulevard drives and beautiful parks shown in fifty of the highest grade color cards. A most careful assortment. 50 cards all different \$1.00. V. O. Hammon Pub. Co., 215 Wabash Ave., Chicago, Ill.

50 DIFFERENT Christmas and New Years Post Cards, 50c. Seven different leather cards 25c. View cards made from good clear photos. Samples 10 cents. Atlas Card Co., 10 East 23rd St., New York.

BEAUTIFUL WOMEN. Imported French colored photographs size 16x6 25c each. Real photographs. Any Actor or Actress 5c each. Fine Sterescope with 25 views 50c. THE INTERNATIONAL AGENCY, Gleason Ave., Westchester, N. Y. City.

POST CARD COLLECTORS, JOIN THE UNION, Fee 25c, including cards and outfit. Enables you to exchange cards all over the world. List of exchangers, your name in next list. Post Card Union of America, 1006 Arch St., Phila., Pa.

#### THE RED BOOK ADVERTISING SECTION

#### TELEGRAPHY.

LEARN TELEGRAPHY at the Valentine School, Janesville, Wisconsin, where students are guaranteed positions and where school tuition is refunded by railroads after a year's service. The Valentine School is endorsed by ALL leading railroads and its graduates are immediately given positions and railroad passes furnished. Many students are now railroad officials, commanding large salaries. You can do the same. Expenses here very low and students may earn their board. Write today for 40 page booklet which tells everything about our school and students. Valentine School of Telegraphy, 200 Milwaukee St., Janesville, Wis.

TELEGRAPHY TAUGHT in shortest possible time. The Omnigraph Automatic Transmitter combined with standard key and sounder. Sends your telegraph messages at any speed just as an expert operator would. 5 styles \$2 up; circular free. Omnigraph Co., 39½ Cortlandt St., N. Y.

#### **TOILET ARTICLES**

LETTUCE CREAM, OLDEST AND BEST, for the skin. Not greasy. For skins needing oil, Cream of Lettuce. Send 10 cents for cake Lettuce Cream Soap with Ring Wrapper. Lettuce Cream Co., Brooklyn, N. Y.

GOURAUD'S ORIENTAL TOILET POWDER.
An ideal, antiseptic toilet powder for infants and adults. Exquisitely perfumed. Cures skin troubles and keeps the complexion in an excellent condition.

Mailed on receipt of 25 Cents per box.
F. T. HOPKINS,
37 Great Jones St., N. Y. C.

REJUVENATE your hair. Bring back the youthful beauty, color and lustre by using Harrison Hair Dyeing and Comb. Price \$2, including dye (state color). Guaranteed harmless. HARRISON CO., 1932 Broadway, N.Y.

FOR A DOLLAR BILL WE WILL send formulas and full directions for preparing at home for a few cents each the following DEPENDABLE preparations: Powder to destroy odor of perspiration. To remove superfluous hair in 3 minutes (harmless). To restore gray hair to its natural color (no poisons). To positively remove freckles and all skin discolorations. La' Margeurite face cream. Money back if not the best. THE WESTON LABORATORY'S, LA CROSSE, WIS.

"SOLVODINE" removes Superfluous Hair in 2 minutes. It is ABSOLUTELY SURE & HARMLESS, and is sold under a POSITIVE GUARANTEE. Money refunded if not satisfactory. Price by mail Prepaid, \$1.00. Elite Toilet Co., P. O. Box 163, Indianapolis, Ind.

#### WOMEN'S WEAR

KID GLOVES—(Elbow length) 16 button, black or white \$2.50. Tans or browns \$2.75. Twelve button \$2.25—Best quality—Department Store prices \$3.50 and \$4.00. Heavy Cape Gloves, elbow lengths, tans \$3.00. Men's Cape gloves \$1.15. Send money order Long Glove Co., Dept. R, 94 Warren St., N. Y.

IMPORTED black silk gloves \$1.50; sample pair pure silk gloves musquetaire, 24 in. (value \$2.25). Exquisite Christmas gift. Stamps or M. O. F. W. MOORE COMPANY, 3 ROTHSCHILD BLDG., New York City.

#### **MISCELLANEOUS**

SUPERFLUOUS HAIR. We have a sure remedy for removing superfluous hair—absolutely without pain. Price 50c and \$1.00. Send 25c for sample. Vienna Curtis Co., Suite 65, 182 State St., Chicago.

LODGE PARAPHERNALIA of every description for all societies. Badges, Banners, Robes, Uniforms, Regalia, Etc. The House That Saves You Money. Tell us your society and send for a Catalogue. E. G. Staats & Co., R, La Crosse, Wis.

WHY not make your own Cough Syrup? Good, Cheap, Effective! Principal ingredients and full instructions \$1.00. Makes 2 pts. Retail value \$2.50. Needed in every home. Address Home Remedy Co., Chattanooga, Tenn.

FINE ENGRAVINGS. Stuart's noble portrait of Washington and a fine Abraham Lincoln, both heroic size; "The Better Land;" Le Jeune's Christ Blessing Little Children. Size 24x30 in. Solid roll, securely packed. All four Pictures postpaid for One Dollar. Worth Ten Dollars. Gifts for any season. Frame or tack them up. Good to live with. J. P. McCaskey, Lancaster, Pa.

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YOUR CHARACTER READ from your own handwriting by an expert graphologist. A TRUE DELINEATION sent for 25c.
Ardele Wolcott, 4243 Calumet, Chicago.

U. S. NAVAL views of Battleships &c. ACTUAL camera photographs. You should have some of these excellent views of OUR NAVY. Sent prepaid to any address in the U. S. or Canada, \$2.00 dozen. Have 2'g dozen. Not responsible for currency sent through mails. Send U. S. Money Order. Address E. B. Be Land & Co., Whiting, Ind.

Are you coming to the Jamestown Exposition? We will reserve you a nicely furnished room at a reasonable price NOW without extra charge. Write today. Jamestown Rooming Association, Norfolk, Va.

OPPORTUNITIES describes over 500 positions now open for Salesmen, Executive, Clerical and Technical men at \$1000.\$5000. Write for sample copy, stating experience. Hapgoods, 305-307 Broadway, N. Y.

ARE YOUR LEGS CROOKED? Make them appear straight and stylish with Ad-Shape Forms. Hundreds wear them. Handsome new booklet "Personal Appearance" tells the story. Write today. The A-F Co., Dept. S, Willimantic, Conn.

OUR VACUUMCAP used a few minutes each day draws the blood to the scalp, causing free and normal circulation, stimulates the hair to a new healthy growth. Sent on trial under guarantee. Write for free particulars, Modern Vacuum Cap Co., 596 Barclay Blk., Denver, Colo.

# SEE FIRST RED PAGE For Rates on Classified Advertising This Coupon, with Copy and Check, must reach us by January 6th, to be in time for the February number. Classified Advertising Department THE RED BOOK MAGAZINE 158-164 State Street, CHICAGO, ILL. 190 Kindly enter my order for lines, in the classified columns of the February issue of The Red Book Magazine. Enclosed please find \$ in full payment for same. Very truly yours, Address Classification desired (or nearest possible)

# The Salary Question

All recognized advertising authorities and publishers will tell you that the demand for competent ad men and women is wonderfully in excess of the supply.

All of them in a position to know what's what will tell you that the Powell System of Advertising Instruction by correspondence towers mountains higher than all other methods combined.

ARE you facing the salary question and wondering whether it will pay you to become a proficient advertising writer?

Most young men and women sooner or later do a lot of thinking on this important matter, and the same is true of many older people who see the years glide by without being able

to make any material gain or advancement.

I do considerable advertising at times to interest the right sort of people in the boundless almost possibilities awaiting trained ad writers, because the demand for their services is growing at a tremendous rate. Among the host of applications for Powell graduates is the followwhich shows ing, that this great call comes not merely from the large cities, but from every section from coast to coast.

Mr. Spencer E. Carr, Spokane, Wash., write: Nov. 9, 1906:

"The writer is interested in forty-five retail stores in Montana. Washington. Oregon and Idaho, and while we do not employ an ad man in every store, at the same time we are always in the market for half a dozen good men, and if you have any graduates who are looking for a position, kindly have them correspond with me."

The Powell system of advertising Instruction by correspondence, will thoroughly qualify anyone possessed of a common school education, plus determination, to fill ready positions from \$1200.00 up. It is the only System endorsed by leading experts, advertising editors and great publishers, and the only one able to publish a continuous stream of genuine recent testimonials from graduates now in high positions.

Advertising agencies and advertisers eagerly seek Powell graduates, and so specify in their want ads, because they know my personal training is the only one in existence that gives actual practical experience, instead of mere theory and trash.

If you want to learn all about the situation, let me mail you, free, my two explanatory books—Prospectus and "Net Results," the finest examples ever published. Just address me

George H. Powell, 279 Metropolitan Annex, N. Y.



ERNEST NEWKIRK, Adv. Mgr., Hamilton's Largest Department Store.

Mr. Newkirk became advertising manager of the largest department store in Hamilton, Ont., four months after becoming my student. From a long letter of praise, I extract a few words: "It seems hardly credible that four months ago I knew nothing of advertising, and in that short time you have fitted me to fall the position I now occupy. Your course has certainly worked wonders—doubled my stary and put me in a more congenial position."

# \$10 Suit and a Yearly Income for \$10

Clergymen. Merchants,
Farmers. Mechanics,
Lawyers, Laborers, Clerks,
Doctors, or whatever your occupation may be:—I want
you all to become interested in my offer.



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For 10 years, beginning March 1, 1907, we will divide half of the net earnings of our business equally among the first 5,000 men who answer this advertisement and order a \$10.00 made-to-order suit from

us, besides promising to use their influence in our favor.

We are the well known Tailoring Company, have always done a large and successful business, our average yearly net profits for the last eight years have been about \$20,000.00. Under conservative management the first year's share of profit for each of the 5,000 men will be at least \$2.00 cash.

This liberal profit sharing offer is a business proposition. We make it, knowing that with 5,000 profit sharing partners, living in various towns, using their influence in our favor and to whom we can refer new customers, our business is bound to grow, and will become in a few years the largest in the United States. Your income from a share in our profits will increase from year to year, so that the total for the 10 years will amount to a very large sum.

You will not be asked to invest any money in our business, nor to solicit or give it any of your time, unless you want to, then we will pay a liberal commission on all orders received through you, this in addition to your share in our profits,

On March 1, 1907, we will issue 5,000 profit sharing certificates of the nominal value of \$10.00 each. These will be sent to the first 5.000 men who answered this advertisement and ordered one of our suits. These certificates will show that they are entitled in consideration of using their continuous influence in our favor

to an equal share in half our net earnings for 10 years from that date.

Every six months we will send checks for amount of profit due to each of the 5,000 profit shareholders.

We will positively issue only 5,000 of these profit sharing certificates, only one to a person and none after March 1, 1907.

Do not send any money, but write at once. In reply we will send you, free, large samples of black and blue fine wool thibet cloths of weight suitable for winter and spring wear. From these cloths we will make to your measure suits in any style wanted (except full dress) for only \$10.00, strictly cut and tailored to your order, using extra quality of linings and trimmings, so that they will be our best advertisement, and would cost you, if made by us during the busy season, at least \$15.00.

Do not hesitate—you run no risk. We will furnish all money needed to conduct our business. It will not only be profitable to you to be a profit sharing partner in our business, but it will also be an honor, as we are a company in good standing and responsible, as you can easily

ascertain by asking your banker.

It is to our interest to treat you square—the more you earn on your profit sharing certificates the more we earn ourselves, and with 5,000 men to whom we can refer, we are bound to double our and your profits every year.

Write to-day for large samples and full particulars to

## The Gent's Complete Outfitting Co.

Dept. P2, 242 & 244 MARKET STREET, CHICAGO, ILL.

Reference: The Royal Trust Company Bank, Chicago; all Chicago Wholesale Firms and to thousands of satisfied customers in every State.



### \$300,000,000 a Year Spent by Americans for Cigars

Every smoker every time he smokes invests an installment on this immense total amount.

Is this \$300,000,000 spent with the proper degree of care for the value received?

The "chance-may-offer"-"hope-I'm-lucky" manner of buying cigars has in the past been due to the absence of any reliable standard of cigar values. Until recently all but the highest priced cigars had always been sold without any definite assurance as to their quality or value and in nearly every case the responsibility of the retail dealer for the cigars he sold has been very undependable.

has been at the mercy of thousands of brand names, plenty of them merely stock labels that left room for plain Insures robbery. Cigars worth \$10 to \$15 Honest a 1000 have sold for 5c. each-generally to the manufacturer's profit. The dealer has been deceived fully as much as the public.

The smoker of medium priced cigars

Five years ago the dealer could offer the public no definite, reliable assurance of the quality of the cigars he sold-and the smokers of medium priced cigars could not prevent these impositions.

Today conditions are changed. In the past few years cigar quality has been immeasurably improved-and the new standard of qualityreal, tangible cigar value-is distinguished by a simple mark-the "A" (Triangle A) mark of

#### How You Can Get Honest Value for Every Cent You Spend

The American Cigar Company produces a great many classes of cigars, of characteristics varied to suit every whim and variety of public taste. No one brand will suit all smokers, nor is any one man sure to be suited with any one brand for any considerable time.

What you want is a guarantee that covers a lot of brands, of different characteristics, so that you may make a selection in the comfortable assurance that whatever cigar suits your taste it will be the best value your money can buy and always uniform in quality as long as you smoke it.

So the American Cigar Company has established a distinctive mark of merit -a reliable standard of cigarqualities -this "A" (Triangle A) mark of merit. Fundamentally this merit Values mark stands for honest cigar value

in whatever cigar you buy, wherever you buy it. Among the brands distinguished by the "A" (Triangle A) guarantee of honest cigar values are the following:

The New Cremo (Victorias), Anna Held, George W. Childs (Cabinets), Buck, Spanaflora, Tarita, Stickney's New Tariff, Cubanola, The Continental, Chancellor, Caswell Club, The Unico, Benefactor, Captain Marryat, Roxboro, General Braddock, Orlando. Also the Palma de Cuba and Isle of Pines.

Smoke any one in critical comparison with Smoke any one in critical comparison with the best cigar you know at the same price and prove to your own satisfaction that the "A" (Triangle A) merit mark does really mean better cigars for you if you look for it every time you buy.

AMERICAN CIGAR COMPANY.



Cigar



# Pabst Extract Calendar for 1907

This charming panel shows in richest coloring the vivacious health and beauty of the women who achieve and maintain physical perfection by the aid of

# Pabst Extract

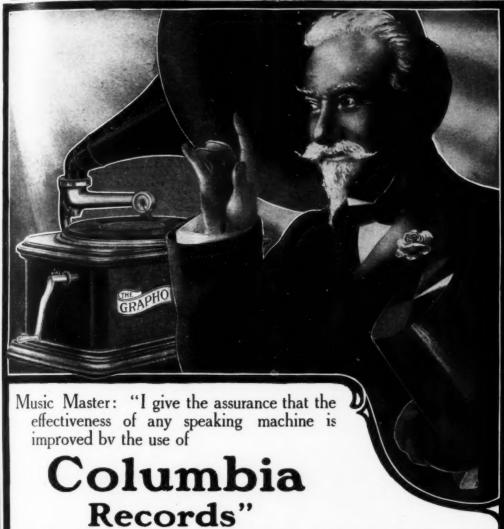
For those who are run down, fagged-out, overworked, nervous, anæmic and languid, Pabst Extract, rich in the food extractives of malt and the tonic properties of hops, is not only The "Best" Tonic, but a healthy, wholesome food, giving strength and vitality to the entire system.

This handsome art calendar, size  $7\frac{1}{2}\times36$  inches, is exquisitely printed in seventeen colors and is a striking example of Bryson's best style in portraying the American Girl. It is free from advertising and makes a most charming decoration for the library, den or office.

The calendar will be sent, postpaid, to any address upon receipt of 10c in coin or stamps. Address

Pabst Extract, Dept. L, Milwaukee, Wisconsin.





YOU cannot get the best results from any talking machine without using Columbia Disc or Cylinder Records.

Why? Because they are as unapproachable in quality as they are in repertory. Columbia Records reproduce the voice, whether in song or speech in exact fac-simile, unmarred by the rasping wheezy sounds produced by all other records.

Perfect purity of tone with perfect enunciation are the distinguishing features of Columbia Records. You hear the real Sembrich, the real De Reszke, the real Bispham among the other famous singers for the Columbia. And only from the Columbia's enormous repertory will you find the best in Opera—the best in Popular Songs—the best in Bands, and the best in Everything.

All talking machines accommodate Columbia Records.

Columbia Gold Moulded Cylinder Records 25c, if you pay more you waste your money.

Columbia 10 inch Disc Records Columbia Half Foot Cylinder Records ("20th Century") - 50c.

The Half Foot Records con ain every verse of a song and complete dance music "20th Century" Records are played only on the newest style Columbia Cylinder Graphophor's Columbia 10 inch Disc Records, 60c

COLUMBIA PHONOGRAPH CO., Gen'l

353 Broadway, New York
Double Grand Prize, St. Louis, 1904
Stores in every large city—Dealers everywhere Grand Prize, Milan, 1906

# CRYSTAL DOMINO SUGAR

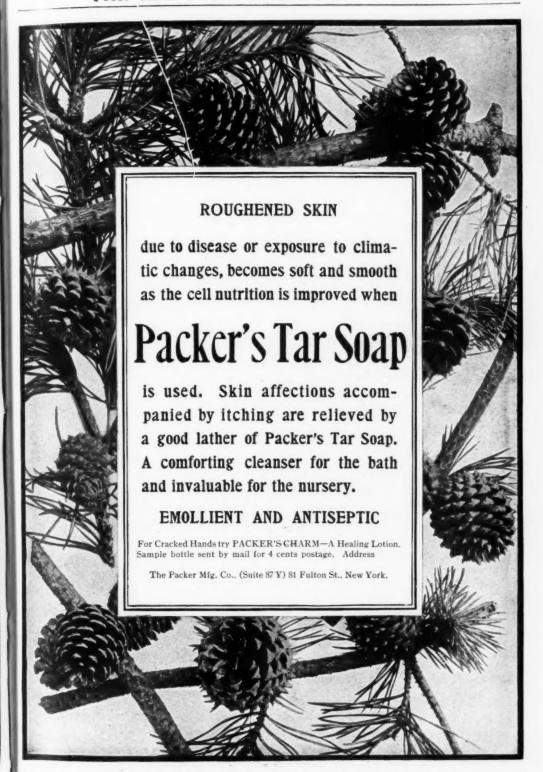


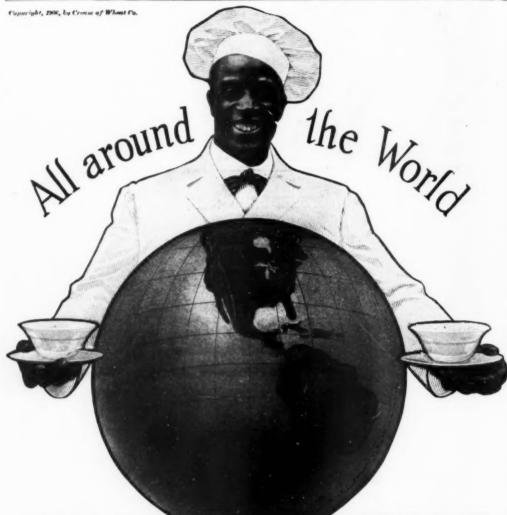


# SOLD ONLY IN 516 SEALED BOXES!

Imagination could not conceive of a handier and prettier form than is presented in "CRYSTAL DOMINO SUGAR". Neither could the most particular people ask for more perfect purity, or economical people for less waste

(BEST SUGAR FOR TEA AND COFFEE!)
BY GROCERS EVERYWHERE!





# CREAM of WHEAT

Always the same wherever you get it—pure, delicious wholesome, satisfying.

The food of nations, And the Nation's food.





THE TOURIST ASSOCIATES THE WINTER MONTHS WITH
THE ROYAL MAIL STEAM PACKET CO.

and its tours to JAMAICA, BARBADOES, TRINIDAD and other beautiful islands of the



In writing to advert.sers it is of advantage to mention The Red Book.



# A "FAIR EXAMPLE"

#### NEW YEAR'S CALLS

A New York Doctor's daughter sets good example.

The old-time custom of making New Year's calls was delightful, until some of the boys got more "egg-nog" or "apple-jack" than they could successfully carry.

But the custom of serving refreshments to one's friends at any time is a good one, and it's well to start the New Year with well-made Postum instead of coffee or alcohol.

A New York doctor of experience writes: "I not only recommend Postum to my patients but my daughter serves it to our Christmas and New Year's callers."

Get the little book "The Road to Wellville" in packages.

It's easy to "swear off" if you take on Postum at the very beginning.

"Good resolutions" are more apt to hold out if the nervous system is fortified by the nourishing food elements from selected field grains, as prepared by a food expert, in well-made

## **POSTUM**

"There's a Reason"

POSTUM CEREAL CO., Ltd., Battle Creek, Mich., U. S. A.

## THE RED BOOK

#### MAGAZINE

EDITED BY KARL EDWIN HARRIMAN

#### WHEN MARCH WINDS BLOW

THE RED BOOK MAG-AZINE next month will be as lively in its fiction as the March hare, symbol of the blowy month. A story that everyone will like for its quaint idea and delicious flavor is "Ye Sign of Ye Flat Iron." The author, Edward Childs Carpenter, is a young American novelist who has won his spurs. Another story as original in its motif as it is startling in its chief incident is "Lower 7"a sleeping car tale by Octave Thanet than whom no American author has written more understandingly of the commonplaces of American life. "Lower 7" is not, however, a commonplace story. A haunted sleeping car is certainly far from an ordinary thing. Then there is Arthur Stringer's broadly humorous story of a western sanitorium patronized by "bad men." Its title in itself inspires a lively interest-"The Sweetening of Ezra Sankie's Pot." These few stories only serve to indicate the general excellence of the next number. Especially are we proud of the illustrations. THE RED BOOK MAGAZINE has never published a more interesting or original group of pictures.

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Terms: \$1 a year in advance; 10 cents a number. Subscriptions are received by all Newsdealers and Booksellers, or may be sent direct to the Publishers. Remittances must be made by Post Office or Express Money Order, by Registered Letter, or by Postage Stamps of 2-cent denomination, and not by check or draft, because of exchange charges against the latter.

IMPORTANT NOTICE: Do not subscribe to THE RED BOOK MAGAZINE through agents unknown to you personally, or you may find yourself defrauded. Many complaints are received from people who have paid cash to some swindler, in which event, of course, the subscription never reaches this office.

THE RED BOOK MAGAZINE is issued between the fifteenth and twentieth of the month preceding its date, and is for sale by all newsdealers after that time. In the event of failure to obtain copies at news-stands or on railway trains, a notification to the Publishers will be appreciated.

Advertising forms close three weeks prior to the time of issue. Advertising rates on application.

Advertising forms close three weeks prior to the time of issue. Advertising rates on application.

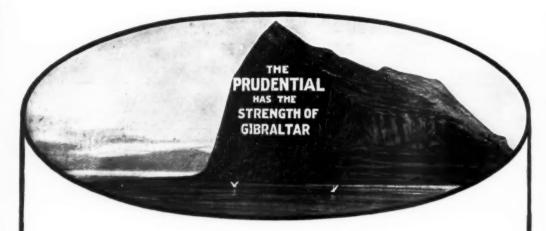
#### THE RED BOOK CORPORATION, Publishers

158-164 STATE STREET, CHICAGO

LOUIS ECESTEIN, President CHARLES M. RICHTER, Business Manager NEW YORK OFFICES, 6082-3 Metropolitan Building SAMUEL HECHT, Manager S. L. SCHMID, Associate Manager

T. W. LE QUATTE, Chief of Advertising Staff J. E. Page. Circulation Manager Boston Offices, 2 Beacon Street JULIUS MATHEWS, Manager LONDON OFFICES, 10 Norfolk Street, Strand

Entered as second-class matter April 25, 1905, at the post office at Chicago, Illinois, under the Act of Congress of March 3, 1879



## Life Insurance Essentials

PREMIUM RATES: Low; commensurate with absolute safety.

**LIBERAL POLICIES:** Every proper freedom and benefit to Policyholder.

**SIMPLICITY:** The Prudential Policy has all privileges, options, and values plainly set forth.

**SECURITY:** A foundation principle of all Prudential contracts.

GOOD ADMINISTRATION: The Prudential has always kept ahead of the times. Integrity, Honesty and Economy characterize the administration.

DIVIDENDS: Liberal Dividend returns to Policyhelders.

Send for booklet by Alfred Henry Lewis, "My Conversion to Life Insurance" and Information of Policy at your age. Dept. 94.

# The Prudential

Insurance Company of America

Incorporated as a Stock Company by the State of New Jersey

JOHN F. DRYDEN, Prest.

HOME OFFICE: Newark, N. J.

### MEN WHO WANTED MORE— AND GOT IT.

By Victor Fortune

The Story of Workers Who Grew Tired of Grinding Away at Nine and Ten Dollars a Week and Wanted More—and Got It.

Do vou want a larger salary?

You reply, "Of course—would a hungry man eat?. What a foolish question!"

Yes, but do you really want more, or are you just wishing?

Do you know there are plenty of men who earn nine or ten dollars a week who might be getting that number of dollars a day—if they really wanted it?

Are you one of them?

If so, read what C. H. Blomstrom did. At the age of 33 Mr. Blomstrom was earning only a small salary as draftsman. One day came the realization of how foolish it was for an able-bodied man to be grinding away with little prospect of increase. Then he wanted more, and to get it, enrolled with the International Correspondence Schools for the Gas Engines Course.

His studies gave him money-earning knowledge which, in a short time, enabled him to invent and design the Superior Gas Engine. He is now General Manager of the C. H. Blomstrom Motor Co., Detroit, Mich., and has a very large income. He attributes his success to the International Correspondence Schools.

Another man who wanted more and got it is Oswald C. Drechsler. At the time Mr. Drechsler enrolled for the I. C. S. Textile Designing Course, he was a pattern weaver, drawing about \$9 a week. This is his story:

"I am now a designer in the employ of the American Woolen Company, As abet Mills, Maynard, Mass., and have increased my earnings to nearly three times what they were. In my opinion the I. C. S. method is the best in the world for any young man who is trying to get ahead."

Mr. Drechsler's address is Box 851, Maynard, Mass.

#### MONEY-EARNING POWER

Of course it is just as foolish to expect more without earning it, as it is to be satis-

fied with little when one m a'v get much. And that is the value of the C. Courses: they impart money earning power -and with that backing no man need draw a lean pay envelope.

Read what another Massachusetts man has to say, Edward T. Luce, Winthrop Building, 7



Water Street, THE CHEER OF THE MAN WHO WINS Boston, Mass.: "The fact that I could advance through the I. C. S. was brought to my attention when I was employed as a machine hand at \$1.25 a day, and seeing a life of servitude ahead of me, I enrolled with the Schools."

Now, if anyone had told Mr. Luce, when he was getting the munificent salary

of \$7.50 per week, what would be the result of his enrollment, he would scarcely have believed it. That in a few months he would become a draftsman at 100 per cent. increase; that he would be employed by the United States Geological Survey at a further advance; that advance would follow advance as a result of the I. C. S. teaching, until he became a partner in the Lombard Company of Boston, and had charge of a large number of draftsmen and machine designers, would be too great a stretch of imagination. Yet that is precisely what did happen. In commenting on his success, Mr. Luce says:

"I can only say that there is no necessity for ambitious men to remain at the bottom. There is a way to start right, and my rise started upon my enrollment with the I.C.S. and to them the credit is given."

#### FOLLY TO BE SATISFIED

Mr. Luce puts the truth in a nutshell when he says there is no necessity for an ambitious man to remain at the bottom. Not only is there no necessity, but to use a homely expression, "there is no sense in it."

What folly it would have been for Harvey Brakeman, New Kensington, Pa. to have remained satisfied with his work as carpenter at \$2.50. He wasn't satisfied, and enrolled for the Architectural Course. After a few months' study he was advanced. Telling of his success Mr. Brakeman says: "Following my course in the I.C.S., I continued to advance until now I am in business for myself, and net about \$5000 a year in earnings. I think there is no better system of training in existence than that of the I.C.S."

Lest you should think Mr. Brakeman an exception, here is the name and address of another carpenter who grew tired of \$2.50 per day and decided to better himself by enrolling with the I. C. S., Alexander McLean, 833 East 35th Street, Brooklyn, N. Y. Mr. McLean reports:

"When I enrolled with the I. C. S., I could hardly draw a straight line, but I now draw plans satisfactory enough to pass the inspection of the Tenement House Commission. I have been enabled, through the help of the I. C. S., to establish a business of my own, and many times my earnings reach \$100 per week. Some of the buildings I have erected cost more than \$100,000.

#### PROMOTION THE RULE

These men are examples selected at random from the thousands who have succeeded through the I. C. S. During the months of April and May, 1906, reports were received of 712 I. C. S. men who had received advancement or increase of salary. Promotion for I. C. S. men is not the exception; it is the rule.

The I. C. S. prints a book, "roor Stories of Success," telling of a thousand men and women who have realized their ambitions through the I. C. S. system; in every case giving names and addresses. This book has helped thousands to obtain what they wanted, and will help you. It will be sent for the asking



ADMINISTRATION AND INSTRUCTION BUILDINGS-1. C. S.

Here is the case of a young m n in Santa Fe, New Mexico, G. A. Collins, 112 San Francisco Street. While a chainman, Mr. Collins enrolled for the Railroad Engineering Course. He is now a Civil Engineer with an office of his own. He writes:

"My earnings have increased nearly 1000 per cent. I can recommend your Schools to any ambitious and earnest man. The I. C. S. is certainly a wonderful institution."

A Colorado man, M. J. Slate, of Fort Lupton, Colorado, was a farm-hand at the time of enrolling with the I. C. S. His present salary as mine engineer is about \$200 a month.

What these men did in other States M. S. Hasie, Jr., did in a different way in Texas. After Mr. Hasie had clerked for five years, he realized that he might clerk for fifty more as far as prospects were concerned. In telling his experience he writes:

"Accordingly, I enrolled in the Bridge Engineering Course. The instruction enabled me to advance until now I am in business for myself, doing last year something over \$200,000 of work. To those whose ambition promotes a de-

sire for greater earnings, I could recommend nothing better than a course in the I. C. S."

Where you live makes no difference to the I. C. S. Every State and Territory, every county and nearly every town in the United States has successful men who have doubled, tripled, quadrupled and quintupled their earnings through the I. C. S. Apprentices have become master mechanics; carpenters and bricklayers, architects and contractors; farmers' sons, surveyors and electrical and mechanical engineers; bookkeepers, draftsmen; seamstresses and domestics, teachers and designers; oilers, firemen and helpers—foremen, chief engineers and superintendents.

They had just one thing in common-

they wanted more, and got it through the I.C.S.

#### WHAT THE I. C. S. DOES

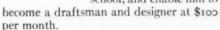
How the I. C. S. helps these men never ceases to be interesting. It takes a young man like H. H. Baughan, Carrollton, Ga., who left his father's farm at the age of 21 to work as car cleaner for a street railway company, and enables him in a short time to become Superintendent of Construction at \$100 per month. Mr. Baughan writes: "My advancement would not have been possible without the instruction afforded by my I. C. S. Course."

The I. C. S. enrolls an apprentice like C. V. Boykin, care of Valk & Murdock, Charleston, S. C., for the Mechanical

Course, and helps him to become foreman of the Valk & Murdock Iron Works at seven times his former salary. Mr. Boykin says: "For any young man who is willing to do his part, the International Correspondence Schools can do no end of good."

The question for you is, "Are you willing?"

The I. C. S. will take a boy like Walter D. Tickell, 306 Speed Street, Vicksburg, Miss., who enrolled for the Mechanical Drawing Course before leaving public school, and enable him to



The I. C. S. will take a helper in an electrical shop like Junior Parish, Box 8, Fort Leavenworth, Kansas, and assist him to become manager of the Municipal Electric Lighting Plant, Coffeyville, Kansas at an increase of 350 per cent. salary. Mr. Parish says, "for this success I am indebted to the training and constant encouragement, courtesy and assistance rendered by the I. C. S."

#### ARE YOU WILLING?

Are you willing to use that training and assistance to get what you want?

The I. C. S. will help a man to change his occupation. It takes a man like Walter H. Crawford, 218 Union Street, Nashville,



M S. HASIE JR., BRIDGE BUILDER

Tenn., who was a real estate agent, and makes him a mining engineer, earning \$250 per month and upwards.

The I. C. S. takes a man like W. J. Bedard, 256 Linden Street, Rochester, N. Y., able only to read and write, and assists him to hold responsible positions. Mr. Bedard writes: "I am now employed as Draftsman and Estimator and Superintendent of Machinery for the largest engineering concern in this city. When I enrolled I was janitor and engineer in a small establishment, and my salary was only one-fourth of what it is to-day."

The I. C. S. enables a man to set up in business for himself. George C. Leek, 21 Center Street, New Haven, Conn., on finishing school enrolled for the Lettering and Sign Painting Course. He writes:

"Through this instruction I was enabled to establish a business of my own, which has gradually grown until now we occupy a two-story building, and have ten men in our employ. Last year's volume of business was \$15,000. The I. C. S. is certainly a great help to young men who desire to get ahead in the world."

The I. C. S. takes a machinist like John Parkin, 258 Catharine Street, Hamilton, Ont., Can., who found it almost impossible to advance before enrolling in the I. C. S., and shows him how to do it. He writes:

"I am now doing a business of about \$9,000 a month, have a factory of my own, and all prospects are for a bright future. I recommend the I. C. S. o any one wishing to advance himself."

It is because the I. C. S. has helped so many thousands of people in all conditions and circumstances of life, that it states positively that it can help any man to better his position and earn more money.

The I. C. S. can do this because its home study text-books and correspondence courses offer the exact training required. They are easy to study, easy to remember, easy to apply.

It can do it because it has had a wide and successful experience in placing thousands of men and women in better positions at increased salaries. It can do it because of its Students' Aid Department, organized for the sole purpose of helping I. C. S. men to obtain better positions. It can do it because it is in communication with many of the principal employers of the country, who are constantly applying for skilled men.

Thomas A. Edison, the great inventor, says in a recent interview: "The world is searching for men of intelligence. It is searching for them everywhere. The door of opportunity is open, as it has never been open before, for men who have minds even a fraction above what is necessary for a routine muscular task. It doesn't matter whether a man be poor or rich, or what his color, creed or origin, he has a better chance now than if he lived a generation ago; that is, if he can bring intelligence to his work."

The I. C. S. helps you to get the "intelligence"—the training that you need. Training means money, often much money. The question is—do you want- it? Do you want more? Are you willing to make the effort to start? Or would you rather work for small wages when you might be getting \$40 or \$50 a week?

#### "I WILL'S AND I CAN'TS"

Henry Ward Beecher said that there are just two kinds of people—the "I Wills" and the "I Can'ts." The "I Wills" go ahead and do things, and the "I Can'ts" sit around and criticise them.

Which are you? If you belong to the "I Will" family, mark the coupon opposite the occupation that you would like to advance in, and mail it to-day. Remember that it costs you notheng except the price of the stamp, and puts you under no obligation whatever. Mark it at once. This simple act has been the means of leading many situated as you are into the Land of MORE. It will lead you.

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One of the sources of nervous tremors that annoy so many persons may be found in the use of coffee as a beverage.

A well known medical authority says:—"It would be no easy task for me to indicate all the maladies, that, under the names of debility, nervous affections, tremors and chronic disease, prevail among the coffee-drinking set, enervating humanity, and causing degeneration of mind and body."

How many Business Men know what it is to feel cold, cheerless and apathetic on "going down to business," and how many appreciate the fact that the bad heart and worse nerves are, in most cases, caused by coffee or its contained alkaloid—caffeine.

Men of clear brains—men who are wide awake, alert, energetic, are sought to fill the best positions and put in line for promotion.

The man who knows he must depend upon a clear brain to get up in the world, is far better off without coffee—because it contains a treacherous nerve-racking drug.

There is a certain practicable way to get rid of the bad effects of, and the craving for coffee; that is to quit short off and drink well-made

## Postum Food Coffee

This contains no poisonous drugs—is made from whole wheat, including the outer coat which contains the valuable Phosphate of Potash that combines in the blood with albumen to rebuild the nerve cells.

Postum (when boiled properly—see directions on pkg.) has a delicious flavor and coffee snap of its own, and is emphatically wholesome.

It works both ways when you quit coffee and take on Postum: The old nervous tremors, headaches, indigestion, etc., disappear with the coffee, and Postum builds up new energy so that life is a joy and work an appreciation.

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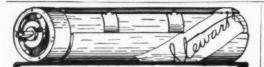
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Write me personally for particulars of my liberal offer to agents.

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Do you know why? Because he's a soap and water cure man and he takes great care of his skin.

The skin isn't merely a covering for the body; it's one of the most important organs of the body.

It contains 28 miles of glands (pores) which should daily discharge at least two pounds of waste or effete matter (as moisture) to keep the body healthy.

If the pores become clogged with flakes of dead skin (constantly scaling off)—or atoms of dirt and dust and grease, your skin will not discharge the 2 pounds of waste, but will retain it in the body to create a disturbance.



It's the care of the skin that makes Mr. Man feel and look so good.

It's the neglect of the skin which gives rise to some bodily ailments and makes the most of us irritable, peevish and mentally depressed.

There's only one thing you must be careful of, however, in caring for your skin, and that's the soap you use.

You see, there's a lot of artificially colored soap sold today with very pretty names and wrappers—that is colored for a purpose. It may be to hide an excess of alkali (which eats the skin) and certain very cheap materials that smell vilely, soon turn rancid, and create skin irritations.

The soap you need is one made from high grade, pure materials—a white or uncolored soap. The higher the grade of soap materials used, the more white or uncolored and odorless the soap will be.

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It retails at only 5 cents a cake—because it contains no needlessly expensive perfume, and no artificial coloring matter.

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GROUSE & COMPANY, Rochester, N. Y.





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### IS YOUR MONEY EARNING

If not, investigate our plan, which offers as advantages

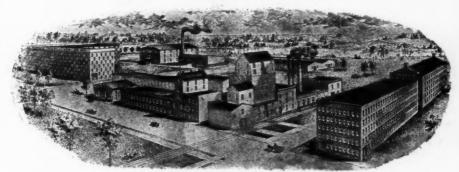
TANGIBLE SECURITY-CASH ON DEMAND
GUARANTEED INTEREST AND PRINCIPAL
Any Sum from \$5 up available
Send for Booklet "A." which is valuable and interesting

NEW YORK CENTRAL REALTY CO., Suite "734", 1133 Broadway, New York (Capital and Surplus, \$500,000,000)

YOU ARE SURE ITS PURE—THE GOVERNMENT GUARANTEES IT

# HAYNER WHISKEY BOTTLED IN BOND

In our own Registered Distillery, No. 2, Tenth District, Ohio, under the direct supervision of the U.S. Internal Revenue Department.



MAYNER'S REGISTERED DISTILLERY NO. 2, TENTH DISTRICT, TROY, ONIO.

# Direct From Our Distillery to YOU. FULL QUARTS EXPRESS PREPAID

You could not ask for a higher or more trustworthy endorsement than this stamp of the U. S. Government on each bottle—it means that from the first moment this whiskey is distilled, through all the years it is being aged, and until it is finally bottled, it is in the care of the U.S. Government and in charge of the U.S. Government Storekeeper—and is a positive assurance that the whiskey is fully aged, full proof, full measure and free from every particle of dilution and adulteration.

By shipping direct form our distillers to see the control of the control

free from every particle of dilution and adulteration.

By shipping direct from our distillery to you, we cut out all the dealers' and middlemen's profits and are able to offer you this absolutely pure and "bottled in bond" whiskey at the distiller's price.

Send us your order. Money back if you are not perfectly pleased.

OUR OFFER We will ship you in a plain sealed case, with no marks to show contents, FOUR FULL QUART BOTTLES of HAYNER PRIVATE STOCK BOTTLED IN BOND WHISKEY for \$2.20, and we will pay the express charges. Take it home and sample it, have your doctor test it, every bottle if you wish. Then, if you don't find it perfectly satisfactory, ship it back to us AT OUR EXPENSE and your \$2.20 will be promptly refunded. How could any offer be fairer? WRITE OUR NEAREST OFFICE and mention "Division 212."

Orders for Ariz., Cal., Col., Idaho, Mont., Nev., N. Mex., Ore., Utah, Wash, or Wyo, must be on the basis of 4 QUARTS for \$4 00 by EXPRESS PREPAID or 20 QUARTS for \$15.20 by FREIGHT PREPAID.

# THE HAYNER DISTILLING COMPANY, Division 212. DAYTON, O. ST. LOUIS, MO. ST. PAUL, MINN. ATLANTA, GA.

DAYTON, O. ST. LOUIS, MO. S ESTABLISHED 1866. CAPITAL

CAPITAL \$500,000,00. PAID IN FULL.

HAYINER QUALITY GARANTED HAY INC. TO CHANT STAR STOCK WHIS KEY BOTTLED IN BOND THAT THE PROPERTY OF THE PROPER

M-1,



am a grandmother with grandchildren going to school.

Kosmeo has kept my skin youthful and my complexion clear, therefore I know that it will make your complexion clear and youthful.

Creates a Graham's Kosmeo Perfect Complexion

In a healthy, natural way Kosmeo cleanses the pores, stimulates the glands, increases the blood circulation and feeds and nour-ishes the skin tissues, thereby keeping the skin free from flabbi-ness, wrinkles, chapping, pimples, blackheads, and all ordinary blemishes. It protects the skin from tan, freckles and sunburn. For men's use after shaving it promptly allays all irritation.

Price 50 Cents. At all first-class dealers, or by mail postpaid.

A Sample Box and Kosmeo Book Free

Mrs. Gervaise Graham, 1301 Michigan Avenue, Chicago.





### We'll Send You This SWITCH APPROVAL ON

or any other article you may select from our large new Catalog illustrating all the latest

### Paris Fashions in Hair Dressings

Our immense business, the largest of

These switches are extra short stem, made of splendid quality selected human hair, and to match any ordinary

PARIS FASHION CO. Dept. 222, 209 State St., Chicago Largest Mail Order Hair Mer-chants in the World.

### A BEAUTIFUL FACE

All the Old Methods of securing Beauty and a Perfect Complexion are replaced by the RUBBER COMPLEXION BULB. It prevents and removes wrinkles primples, blackheads, fieshworms, makes skin soft, smooth and white. A single application produces remarkable results. Blackheads in many instances are banished in a few minutes. The speed with which it clears the complexion is almost bevond belief. Also used for developing the bust and other hollow places. No woman who owns one of these wonderful devices need have any further fear of wrinkles or blackheads. The regular price is 50c. To introduce our catalog of other specialties we will send the Bulb with directions for only THIRTY-FIVE cents, postage paid. You cannot afford to miss this bargain. It will please you. Address

D. B. Krueger Mfg. Co., 157 Wash. St., Chicago, Ill.

### SELL THREE And Get Your's Fre-

We will trust you 10 days.



We will mail you this magnificent black 14 inch plume beautifully curled, fluffy, carefully selected. If you find it a big bargain, remit \$1.85 in 10 days. White and colors a trifle more, Send no money. Write to-day. HELEN HALE, DEPT. A 31, 46 VAN BURES ST., CHICAGO, ILL.

### The Washee-Washee Laundry List

showing the yellow fellow complete, pig-tail and all. Each page is a Laundry List. Pages for lost articles, quips and mottoes appropros of the idea; all In gay colors on "fire-cracker" red paper; It inches high with slik hanger and Chinese lucky piece attached. Board Chinese lucky piece attached. Board Burnt leather cover, in box; price, Burnt leather cover, in box; price,

postpaid, 75c.

ROASTS is a shape-book cut out green roasting ears. The cover is printed in FOUR colors, and is EMSED. The book contains "roasts" on ple and places. Illustrated with over 50 strations. notated 3

STEARNS BROS. & CO., 391 La Salle St., Chicago

LADY SEWERS wanted to make up shields at home; \$10 per 100; can make 2 an hour; work sent prepaid to reliable women. Send reply envelope for information to UNIVERSAL CO., Dept. 103, Phila., Pa.

To advertise our wonderful HAIR GROWING preparations where they are at present unknown, we offer 50 cash prizes—\$500, in GOLD; FREE. Whether you are entirely bald, or have just began to lose your hair; or never having had much, now wish it luxuriant. YOU HAVE AN EQUAL CHANCE to earn a small fortune and in any case will GROW LUXURIANT HAIR to pay you for your trouble. We find that each new patient is the means of sending us so many others that we can easily afford to pay large sums for new patients. Write 16-day! The particulars are free, bu' if you will enclose 5c. to help us pay postage, we will send you a trial treatment consisting of a hottle of Hair Grower, box of Dandruff Cure, a Bar of Terebene Soap and a book on the care of the hair which will enable you to become a Hair Specialist yourself. All this sen't free in sealed package if you will send 5c. to help defray postage. Address DR. A. B. RHODES CO. HAIM AND SCALP SPECIALISTS, LOWELL, MASS.



# Mellin's Food MELLIN'S FOOD CO. BOSTON, MASS

HEALTHY, happy, rugged, beautiful babies. Everyone of them a Mellin's Food child. ¶Don't you think YOUR baby would do better if you gave him Mellin's Food? Why not at least try and see? ¶We will gladly send you a Sample Bottle Free and a copy of our Book, "The Care & Feeding of Infants," if you will write us, that you would like them.

Mellin's Food Company,

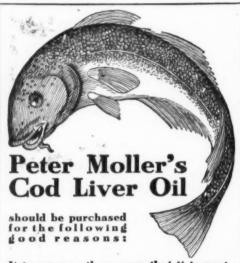
Boston, Mass.



### 1907 Art Calendar

The President Calendar shows much artistic and delicate treatment, the subjects being four distinct types of American Womanhood, accompanied by quotations from Longfellow and Riley. Done in 10 colors on five 8 x 12 inch enameled cards, with no advertising. The pictures are suitable for framing or may be hung as they are, and are worthy a place in any collection. For 25c. we will send postpaid the four beautiful pictures and 1907 Art Calendar.

THE C. A. EDGARTON MFG. CO. 525 Main Street, Shirley, Mass.



It is a pure oil, so pure that it is positively free from disagreeable taste and odor. Children take it without persuasion. It digests readily, does not cling to the palate, and never "repeats."

It is made and bottled by Peter Moller at his own factory at the Norway fisheries—no adulteration possible.

Not sold in bulk. You know you get the genuine when you receive the flat oval bottle bearing the name of

Schieffelin & Co., New York, Sole Agents

### I WILL MAKE YOU PROSPEROUS

(The same as I have over 5,000 others)

No matter where you are located or what your former occupation. If you are honest and anbutious, write me at once. I will teach you the Keal Ertate, General Brokerage and Insurance Business thoroughly by mail and appoint you

### SPECIAL REPRESENTATIVE

of my company (the largest and strongest in America) and assist you to become a prosperous and successful business man with an income of \$3,000 to \$5,000 annually.

I will help you establish a business of your own and become your own

hoss.

No business, trade or profession in the world offers better opportunities to progressive men; our practical system of co-operation has opened the doors everywhere to profits never before dreamed of; we furnish our representatives large weekly lists of choice salable properties and actual bonafide customers and afford them the constant advice and co-operation of our powerful organization with over 5,000 assistants.

This is an unusual opportunity for men without capital to become independent for life. Valuable book and full particulars FREE. Write today.

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### EDWIN R. MARDEN, Pres't

Nat'l Co-Operative Realty Co.

610 Athenseum Building, Chicago 610 Maryland Bldg., Washington D. C.

BARODA DIAMONDS
Flash like the genuine—at 1/30 the cost.
SOLID GOLD MOUNTINGS
Stand acid test and expert examination. See

Stand acid test and expert examination. See them first, then pay. Catalog FREE. Paten-Ring Gauge included for 5 two-cent stamps-The Baroda Co., Dep. A, 230 North State St., Chicago

# MAGIC LANTERNS

Stereopticons and Moving Picture Machines—all sizes, all prices. Views illustrating timely subjects. Fine thing for Church and Home Entertainments, Men with small capital make money giving public exhibitions. Illustrated strategue area. Mcallister MFG. OPTICIAN, New York.

# Dykema Cement Brick \$35

Makes 5 FACE DOWN brick. A quick, handy machine at a low price. 10 brick Machine \$5.00. Block Machine \$5.00. Do to the Machine \$5.00. Do to the Machine \$6.00 up. Concrete Mixers \$100.00 up. Boc Cement Plans \$0c. Send for catalog.

DYKMA CO., 3327 Hures Street, Grand Right, Wich.



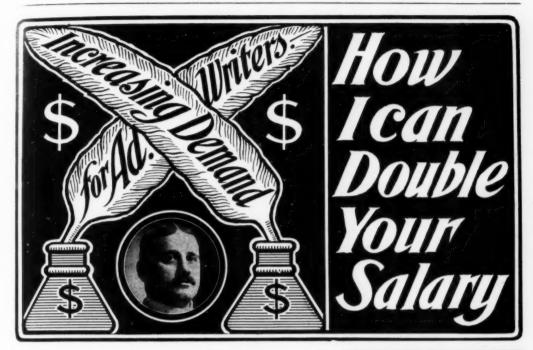
"THE MORLEY PHONE"
ministure Telephone for the Ear
invisible, easily adjusted, and entirely
comfortable. Makes low sounds
and whispers plainly heard.

and whispers plainly heard.
Over fifty thousand sold, giving instant relief from deafness and head noises.
There are but few cases of deaf-

ness that cannot be benefited.

Write for booklet and testimonials.

THE MORLEY COMPANY, Dept. 74, 31 South 16th Street, Philadelphia.



# Ready Positions for Young Men and Women Trained in Advertising. Salaries \$1,200 to \$6,000 a Year.

The Philadelphia Evening Bulletin, Nov. 14, 1906, says editorially:

"Advertising is a fine art, now, and it may not be surprising to find some day chairs of advertising in their curricula of leading colleges. At any rate, the demand for advertising skill is far in excess of the supply even now."

Young men and women endowed with ambition, brains and common school educations will be interested in the editorial extract of one of America's greatest daily papers given herewith, which shows that the demand for good ad writers is greatly in excess of the supply—a condition likely to obtain for years to come.

Every publisher and advertiser of note can also testify to the wonderful opportunities awaiting those who qualify in this rapidly expanding business.

And the Powell System of mail instruction is everywhere recognized by practically the entire advertising fraternity as the one perfect, practical method that developes originality and style in the highest degree.

My system takes the ambitious person in hand and puts him or her into practical work right from the start.

I drill each student separately, and as his or her progress demands. In a word, the personal instruction is even better than would be possible, were the student right in my office a portion of each day.

When the course is finally completed, the graduate is fortified with that real, money-making skill not to be obtained save through the Powell System, and no gilt diplomas are needed to secure a high salaried position or a list of profitable advertisers as regular patrons.

Powell graduates are preferred all along the line

to the theoretical ad writers of the old-fogy school plan. Advertising agents and large advertisers constantly advertise for "Powell graduates only," and the demand made upon me direct is now at least four times greater than in any previous year.

I seek only brainy, steadfast students who wish to earn thousands instead of hundreds per year, and I am anxious to mail them my two Free Books—my elegant Prospectus and "Net Results," the most explanatory ever published. They also tell the business man how to double his profits. For the free books address me.

George H. Powell, 314 Metropolitan Annex, New York City



### Advertising Manager in Three Months.

Mr. J. Wilber Kramb, advertising manager of the celebrated Michigan Buggy Co., Kalamazoo, Mich., is another representative Powell student, who has been enabled to jump from ordinary salesmanship to that broader field of selling—modern advertising. Young men of Mr. Kramb's type are the ones encourage to become my students.

students.

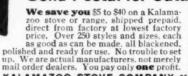
Mr Kramb says: "Mr. Palmer of this ompany seems very well pleased with my progress, and January 1st. 1 will handle all the advertising. I do not think any bright, ambitious young man or woman could go wrong to enlist with your good school, and I most heartily recommend it."

# Kala Direct to You



Send Postal for Catalogue No. 345.

Ove



No Middlemen,—Jobbers, Dealers, Agents or Salesmen.—get any part of the price you pay for a "Kalamazoo." Our 360 Days Approval Test is backed by a \$20,000 bank bond. More than 60,000 satisfied customers in 14,000 towns have saved money on our 30 Day Free Trial Direct-from-Factory Selling Plan. Some are in your town. Shall we send you their names?

KALAMAZOO STOVE COMPANY, Manufacturers-Not Dealers. KALAMAZOO, MICH-All our Ranges and Cook Stoves are fitted with patent oven thermometer saves fuel-makes baking easy.

ELECTRIC GOODS for CHRISTMAS. Catalog of 200 Novelties Free. If it's Electric we have it. Big Catalog 4c.

OHIO ELECTRIC WORKS, CLEVELAND, OHIO. The World's Headquarters for Dynamos Motors. Fans. Toys, Batteries, Belts, Bells, Lamps, Books. We lindered All. Wast Agents.

# arpet veeper actually costs less than 2cts a month

That seems a broad statement to make, especially so when you know that a Bissell carpet sweeper would save your carpets more than two cents worth every time you sweep, would save you more than two cents worth of time every day in the year, would really change the drudgery of sweeping to a pleasant pastime, saving your energies and preserving your health—but just consider the fact that a

sweeper will last twelve to fifteen years and more, and you can see at once that two cents a month would more than pay for a Bissell, One costs from

### \$2.50 to \$5.00

we could be according to style, finish, etc. Many housekeepers have found it a good investment to send their early style Bissell's sweeper upstairs, where the sweeping is lighter, and have bought a latest improved Bissell's "Cyco" Bearing carpet sweeper for the heavier downstairs work. This saves many steps and considerable time in carrying the sweeper up and down stairs, affording the use of a new style Bissell's where it is most needed.

Buy a Bissell "Cyco" Bearing Sweeper now of any dealer, send us the purchase slip, and we will send you free a handsome card case with no printing on it.

Sold by all first-class dealers. If your dealer does not keep

BISSELL CARPET SWEEPER CO.

Dept. 74. Grand Rapids, Mich.



Weighs only 16 lbs

Requires Little Water COSTS LITTLE iso Vapor Bath Cabinets, Write for Special Offer. Agents Wanted.

J. R. IRWIN, 103 Chambers St., NEW YORK



Easy to get at everything without disturbing anything. No fatigue in packing and unpacking. Light, strong, roomy drawers, Holds as much and costs no more than a good box trunk. Hand Riveted; strongest trunk made. In small room serves as chiffonier, C. O. D., with privilege of examination.

2c. stamp for Catalog.

P. A. STALLMAN, 108 W. Spring St., Co'umbus,0

Plants mailed to any point in d. Over 50 years' experience. ecialty. Write for he best. Always on their own roots. Plants m Juited States. Safe arrival guaranteed. Over wer and Vegetable Seeds a specialty.

NEW GUIDE TO ROSE CULTURE or 1907—the leading rose catalogue of America. 114 pages. Mailed Fee. Describes over 1,000 varieties. Tells how to grow them and all ther desirable flowers. Established 1850. 70 greenhouses.

THE DINGEE & CONARD CO., West Grove, Pa.

**Pony Rigs for Boys and Girls** 

MICHIGAN BUGGY CO.

Nothing else could give your children so much pleasure. Our Tony Pony vehicles, all styles, strong, roomy, safe, combine best material, original designs, expert workmanship—nobby and durable, OUR PONY FARM is the best stocked in the West. Prompt shipments. Illus. catalogue free, 101 Office Bidg., KALAMAZOO, MICH.

••••• Beeman s





# PLEASE LET ME SEND YOU EE HOME DEMONSTRATION AND BEAUTY BOOK OF-

WHY CROWN CREAM IS SUPER-OR AND HOW YOU CAN PROVE IT

CAN PROVE IT.

Put some Crown Cream on one cheek and let it stay there—don't rub it. Put any other cream on the other cream on the other cream on the other cream in the other cream on the other cream in the other cream is so delightful you want to get rub ling it. Crown Cream is so delightful you want to retails it, with its exhilarating, stimulating, sensation.

A lady stopped me the other day on the street saying: "I have tried your free demonstration. The results are simply marvelous. It acts instantly. I never saw anything like it. You certainly have a wonderful face cream."

You'll be equally enthusiastic if you'll but try Orown Cream. Nothing in this world equals it for wrinkles, sunburn, windburn, tan and other skin defects. For harsh, dry, rouch, pallid, lifelees, red, coarse, pimply complexions, Orown Cream will be a veritable revelation to you.

3. It is well worth your while to write at once for this free CROWN CREAM test: Home Demonstration and Benuty Book. Write today and be sure to give us the name of your druggist.

THE HARLAN MFG. CO., Toledo, O.



MFG.

A My Drugging Name 18. THE HARLAN BEAUTY-CUP Remember distinctly Crown Cream is effective without massage; but for those who prefer it we urge the use of this scientific system of self-applied massage. The speed with which it clears the complexion is almost beyond belief. A single soothing application of the little Beauty-Cup with Crown Cream produces remarkable results. It rounds out the cheeks, arms and neck, and plumps the waste places in the body with wonderful rapidity. Ask your druggist. If he hasn't it, The Harlan Beauty Cup will be seat by mail in plain wrapper to any address for 50c.

My Address. Artistatistics of the My Mark

0.

# Electric Bath



# At Home Free

Use the Free Water-Power in the Faucet

Turn the water in your bath-tub into a life-giving electric current, and save doctor's bills. Put our water place the electrodes in the tub and turn on the water. You then get an electric current as strong or weak as you like, at no expense whatever. The sensation is delig thully refreshing, invigorating, and induces a good night's sleep. The

### **Home Electric Generator**

roduces wonderful results in the general up-building and strengthening if the muscular and nervous systems, giving to the body electric treatment, which all physicians admit is the greatest of all tonics, a sale, sure for Rheumatism, Insomaia and other afflictions.

### Cheap as the Water in the Tub.

It costs absolutely nothing to operate this generator, while dry batteries are a constant expense.

This Generator is guaranteed to last for years with any amount of service. Write for full illustrated book explaining the new use of nature's greatest regenerating force.

Treatment Book Free with every Generator. WEBER

ELECTRIC CO. 203 Main Street Jamestown, N. Y.



# Brown Your Hair



"-You'd never think I STAINED my hair, after I use Mrs. Potter's Hair Stain. Every single hair will be evenly stained from tip to root. I

apply it in a few minutes every month with a comb. The stain doesn't hurt the hair as dyes do but makes it grow out fluffy."

Stain your hair any shade of brown from a rich golden brown to almost black, so it will defy detection. It only takes you a few minutes once a month to apply Mrs. Potter's Walnut-Juice Hair Stain compound with your comb. Stains only the hair, doesn't rub off, contains no poisonous dyes, sulphur, lead or copper. Has no odor, no sediment, no grease. One bottle of Mrs. Potter's Walnut-Juice Hair Stain compound should last you a year. Sells for \$1.00 per bottle at first-class druggists. We guarantee satisfaction. Mrs. Potter's Hygienic Supply Co., 178 Groton Bldg., Cincinnati, O.

### TRIAL PACKAGE COUPON

Cut out this coupon, fill in your name and address on dotted lines below and enclose 25 cents (stamps or coin) and we will mail you, charges prepaid, trial package, in plain sealed wrapper with valuable booklet on Hair. Mrs. Potter's Hygienic Supply Co., 178 Groton Bidg., Cincinnati,

### THE RED BOOK ADVERTISING SECTION



### \$0.00 FOR A COMPLETE ART EDUCATION Art of Caricature, \$1 How to Illustrate, \$1

How to illustrate is a splendidly illustrated, thorough, practical complete book of instruction. By Chas. Hope Provost, contributor to leading publications and originator of correspondence art instruction.

CONTENTS.

TRCHNIC—Working with pen, brush toll and water color), pastel, grease and conte crayon, lead pencil, carbon pencil, scratch paper, chaits plate, Ben Day machine, silver print work. Also the various effects used by pen artists, including quick and slow lines, English and American styles of treating zig-zag lines, hooked lines, quick lines, double cross hatching, stippling, spatter work, etc. Wash drawings. Distemper Drawings. Tracing and copying photographs. What materials to use, including papers, canvases, and bristol boards. Tools and how to handle them. Drawing from nature including landscape, flowers, animals, figures, portraits, etc. Drawing from memory, with table showing comparative measurements of different parts of the human boty—head, hands, feet, legs, arms, etc. COLOR—primary and secondary colors, etc., explained. How to mix different shades, etc. ARTISTICANALOMY—The bones and muscles as applied to pictorial work. LETIER. HNG—Copying and originating. Roman, block, old English, and script styles shown. Elementary, historic, and geometric ornament. Conventionalization of flowers, ornamental composition, pictorial composition (including form and color arrangement and balance), corrow, scarcio-tring, cartconing, FACIAL EXPRESSION—Spectors, and colors, archivering, cartconing, FACIAL EXPRESSION—Spectors, and script receives and salaries, prices and salaries paid, lists of names of publishers and others who buy work, how to pack pictures to send by mail or express, etc. Explanations of various engraving and reproductive processes.

"How to Illustrate" in cloth covers, \$1.50 prepaid.

"How to Illustrate" in cloth covers, \$1.50 prepaid. Remit to-day, as this offer may be withdrawn at any time, or not 2c, stamp for booklet. Send for letter on our special \$5 offer on Water Color Studies.

BROWN PUBLISHING COMPANY, 612 Flatiron Building, New York



GNORANCE of the laws of self and sex will not excuse infraction of Nature's decree. The knowledge vital to

# A Happy Marriage

has been collected from the experience of the ages, in

### SEXOLOGY

(Illustrated)

By William H. Walling, A. M., M. D.

It contains in one volume;
Knowledge a Young Man Should Have,
Knowledge a Young Husband Should Have,
Knowledge a Father Should Have,
Knowledge a Father Should Impart to His Son,
Medical Knowledge a Husband Should Have.

Medical Knowledge a Fusband Should Have.
Knowledge a Young Wife Should Have.
Knowledge a Wother Should Have.
Knowledge a Mother Should Have.
Knowledge a Mother Should Have.
Medical Knowledge a Wife Should Have.

"Sexology" is endorsed and is in the libraries of the heads of our government and the most eminent physicians, preachers, professors and lawyers throughout the country.

Rich Cloth Binding, Full Gold Stamp, Illustrated, \$2.00. Write for "Other People's Opinions" and Table of Contents.

Puritan Pub. Co.,

Dept. 90, Phila., Pa.

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IN YOUR OWN HOME.

A wonderful offer to every lover of music, whether a beginner or an advanced player.

Ninety-six lessons (or a less number if you desire) for either Piano, Organ, Violin, Guitar, Banjo, Cornet or Mandolin will be given free to make our home study courses for these instruments known in your locality. You will get one lesson weekly, and your only expense during the time you take the lessons will be the cost of postage and the music you use, which is Write at once. It will mean much to you to get our free booklet. It will place you under no obligation whatever to us if you never write again. You and your friends should know of this work. Hundreds of our pupils write: "Wish I had known of your school before." "Have learned more in one term in my home with your weekly lessons than in three terms with private teachers, and at a great deal less expense."
"Everything is so thorough and complete." The lessons are marvels of simplicity, and my 11-year-old boy has not had the least trouble to learn." One minister writes: "As each succeeding lesson comes I am more and more fully persuaded I made no mistake in becoming your pupil."

We have been established seven years-have hundreds of pupils from eight years of age to seventy. Don't say you can-not learn music till you send for our free booklet and tuition offer. It will be sent by return mail free. Address U. S. SCHOOL OF MUSIC, Box 69A, 19 Union Square, New York City.

# STUDY High Grade INSTRUCTION By CORRESPONDENCE.

LAW Prepares for the bar of any State.
Improved method of instruction, combining the Toxt-Book, Lecture and Case Book
methods. Approved by the bench and bar. Three
Courses: College, Post-Graduate and Business
Law. Uniform rate of tuition. Send for Catalog.

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We can teach you quickly BY MAIL. The new scientific Tune a Phone method endorsed by high est authorities. Knowledge of music not necessary. rite for free booklet.

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requiring small expense and a part of your space time each day. Our school is the eldest in America, and is affiliated with one of the largest hospitals in this city. Our Medical Staff has entire charge of all correspondence and are men of long experience. Our diplomas are recognized by leading physicians and hospitals in the U. S. Send today for book-let telling all about nursing. Senf free. CHICAGO COR. SCHOOL OF NURSING, 1206—46 VAN BUREN ST., CHICAGO, ILL.

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If You Are An Advertiser or Advertising Manager I can teach you how to plan profitable campaigns, avoid expensive errors, and make advertising pay.

If You Are An Advertising Solicitor I can teach you how to analyze business propositions, prepare selling plans, and so present them as to get more business and largely increase your earnings.

If You Are A Copy-Man or "Ad-School" Graduate I can qualify you to become a high-salaried advertising manager.

If You Are A Salesman I can qualify you to become a successful advertising solicitor.



If You Are A Business Man-

retailer or manufacturer—or expect to be one, I can teach you the modern method of business promotion through advertising. A knowledge of practical advertising is more essential to the business man of today and tomorrow than a knowledge of bookkeeping.

If You Are A College Graduate and have found that your general education fits you for nothing in particular, I can qualify you for entrance and success in a profession to which college graduates are specially adapted, and which offers unlimited opportunities for marketing brains.

The great, unsatisfied, unsatisfiable demand in this big and broad profession is not for ad-writers or copy-men, but for sellers, planners and directors of advertising—for men trained to view advertising, not from a literary or artistic standpoint, but as the commercial world's most scientific, most potent selling force.

I aim partially to supply this ever-increasing demand by teaching the principles and practice of successful advertising to men of brains.

This is not a get-rich-quick scheme, but a common-sense business proposition. I will supply instruction, information and advice worth thousands to men with the brains and push to use it, but you must furnish your own brains and push. With these and a common-school education you can become a successful advertising man or advertiser, whose earnings are not figured in dollars per week, but thousands per year.

Most advertising men in the East know me. To others I will say that I was formerly advertising manager of International Correspondence Schools of Scranton, Pa., author of I. C. S. Course in Retail Advertising, and Principal of I. C. S. School of Advertising; and have been for some years proprietor of Lord Advertising Agency of New York. I have handled and developed some of the most successful big and little advertising campaigns.

My Course in Practical Advertising is an epitome of valuable experience and scientific study. It is finely printed and illustrated at an expense of several thousand dollars—yet will cost you only about 1 per cent. of its worth.

I guarantee to each member of the School my personal attention, criticisms, and advice, and will enroll only as many as I can attend to without interfering with the conduct and growth of my Agency.

My booklet, "Practical Advertising," tells all about the Course and the Consultation and Employers' Aid Departments. It is free for the asking.

Write me personally (on your concern's stationery, if convenient).

I won't urge you to WRITE TODAY. If, after reading this ad, you are in no hurry, better not write at all. Only "live ones" succeed in the advertising business.

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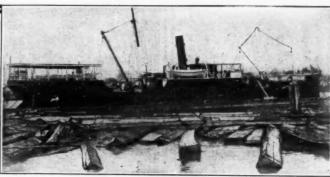
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10 Per Cent. Dividends Paid First Year.

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Much larger dividends estimated on full development of property. These dividends paid from profits of Company's res and sale of valuable lumber. Thirteen steamship loads salignmer already shipped to United States.

Rapid Development of Plantation, Showing Increased Value of Investment.

Rapid Development of Plantation, S
October 15, 1906, the General Manager of the Company reports from our plantation highly satisfactory progress of development since visit of stockholders' inspector last spring. Many permanent buildings, three new camps, 27 miles of telephone line, new locomotive, sawmill enlarged.

2500 acres of corn to harvest; 7000 orange trees, 200,000 banana plants, 3,000,000 henequen plants, all growing finely. (At \$60 per acre—low estimate—each thousand aores of henequen will yield 15 dividend, 12,000 acres being planted.) 500 acres of rubber, besides many wild rubber trees ready to tap. Logwood and chicle soon to be marketed—another large source of dividend. Mahogany, cedar, and other valuable lumber; two cargoes shipped since inspector's visit; another ready, (This reached Mobile Nov. 24.) Company now has over one hundred thousand dollars' worth of lumber in Mobile and

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Chicago, sale of which will add largely to dividend fund. More than ever convinced of value of property and ability of management to continue success.

The International Lumber and Development Company owns 288,000 acres of land, with inprovements, clear and free from debt, title held in trust by a Philadelphia Trust Company for protection of stockholders. Each share of stock is a first lien on 14 acres of land, and is therefore as safe as a first mortgage bond.

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Invest now—secure stock at par and share in special diddend. Liberal terms, \$6 per month per share. A safe, profitable life income. Over \$,000 stockholders. Write for complete report of General Manager, also report of stockholders' representative who investigated the development of plantation last 8 pring. FREE.

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F YOUWISH TO save for old age or provide for healthy middle age, you can not find a more conservative or a more reasonable investment than we have to offermore profitable than life insurance - safe as city real estate, yet not so costly - better than savings bank, for the

We have full and complete literature, showing conclusive facts, logical figures and definite reference of good character,

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This company is divided into only 6,000 shares, each one representing an undivided interest equivalent to an acre in our Rubber Orchard and Plantation. Our booklets will prove to you that five shares in this investment, paid for at the rate of \$25 a month, will bring you an average return of 25 per cent. on your money during the period of seven years and an annual income of \$1,500 for life. This investment insures absolutely the safety of your future. The man or woman who owns five shares in our rubber plantation in tropical Mexico need have no fear of old age, no doubts about illness, no care nor anxiety for after-years—you are safe—absolutely and certainly—our booklets will prove these statements—write for them to-day.

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oil wells and various forms of industrial investments, but do you
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There are ENORMOUS PROFITS
in the marketing of lumber. It is safe because
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The cost of production is uniform and easily determined. The market price can never decrease,
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should know all about the profits in lumber and how you can share in them.

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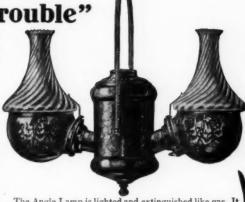
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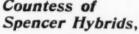
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"An undoubted injustice was done the Oppenheimer Institute Collier's Weekly, Jan. 5, 1907

(for full retraction see same issue)

"In our issue for October 20th we quoted from Samuel Hopkins Adam's series of articles in Collier's some strictures on the Oppenheimer treatment for alcoholism. A protest made by the Oppenheimer Institute led to further investigation, both by Collier's and by The Literary Digest, which makes it appear that an injustice has been done the We have interviewed a number Institute. of prominent physicians in New York City who have had experience with the Oppenheimer treatment, and who stated that the results obtained through it have been satisfactory from a medical standpoint. These physicians assure us that the claims made by the Oppenheimer Institute in favor of its treatment of alcoholism are essentially honest, and that the Oppenheimer treatment, in their experience, does cure alcoholism in a large proportion of cases treated.

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Literary Digest, Jan. 5, 1907.

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#### DRAMA BARBERSH

From "Gilletters of a Seif-Selling Shaver to its Merchants," - Ian, No.

#### What They Said

Parker: It's fine weather we're hav-

Customer: Uh-huh.

Customer: Uh-luh. (Barber dais on a gob of lather and tweat to strep his razor.)
Rarber: A man come in here this morning, and sez to me, sezze: "I voted for Bryan and if I had it to do over, I'd vote for him again. People will tell you," sezze, "that Bryan is all out of the running, but don't you believe no such rot. Why, sir, I could name you."

no such fot. Why, sit, I could name you — (The rator nicks the customer's chin and be grants and rolls his eyes. The barber keeps on.)

—Did I cut you? Well, well! who'd athought it? Just let me put a little of this alum on it, to stop the blood.

(The customer shakes his head, and is nicked again.)

No alum? Well, then, maybe a little face powder to sort o' soak it up.

(The customer grows apoplectic.)

There, now, it's stopped. . . As I was sayin', this friend of mine come in and began to talk about Hearst, and I see to him, see I, "You don't know what you're talkin' about. Now, if you had a chance to talk to the public, like I have, you would know that Hearst can't— "

(The customer is spluttering and trying

The customer is spluttering and trying peak.)

speak.)
Did you say anythink, Sir?
Customer: Yes; I said "Shut up!"
Barber: To me?
Customer: Yes, to you!

Customer: Yes, to Barber: You mean Customer: Shut up! Barber: Meanin'

Customer: SHUT UP! (A hot towel silences him.)

#### What the Barber Thought

Holy smokes! what a red nose this lobster's got! I bethe's a booze-fighter all right, all right. And such a chin! Did you ever see such corners! I see his blood a'ready. Well, I guess I've got to talk to him.

Well, I guess I've got to talk to him. This Bryan gabble ought to go all right 'till I draw him out and find how he votes. He looks a bit dippy to me. There! I knew it; his eyes are shut. I bet he didn't get in this mornin' until the after our papers were not.

the afternoon papers were out.
There she goes! I knew I'd stick him!
Good Lord, how he does grunt! Ain't
he the savage brute!

he the savage brute!

I wonder whether he'll stand for that alum? I guess I'll have to lav in a new cake, well, there's ten more cents gone.

Ouch! There I stuck him again! Why can't he keep still?

I guess he's on to the alum. Here goes for his year, and much he won't rubber.

for his eye-and maybe he won't rubber

for his eye—and maybe he won't rubber so much.

Just look at his complexion! You'd think he was goin' to blow up and bust right here in the chair. And get on to the rings under his eyes. Looks like he hadn't drawn a sober breath since Cleveland's first administration. But you can't tell. He may be a Sunday School Superintendent. Still, that don't land's

Now he wants to say something. He's got some kick coming.
Shut up? Well, I wonder if the lobster thinks I like to talk to him? Do I look like I'd speak to such a duffer if I didn't get paid for it? No sirree! Not on your high hat! All right, Mr. Man, if you don't want to talk, just say so. And now that for you!
Just hear him snort! Just hear him snort!

300

#### What the Customer Thought

Oh, Lord, another one of those conversational barbers!
Thunder and blazes, but that lather's like so much mud! I wonder how long he keeps it.

There he goes again with his mono-gue! There ought to be a law against logue! ch nuisances.

such nuisances.
Ouch! I wonder if that's a razorhe's using, or a clam shell? Wow, how it pulls! He ought to be arrested—Holy Moses! It feels like a curry comb.
Fury and red niggers! The blacksmith has chopped me! Let me get at him! Ugh! I can feel the blood running down my neck!

Did he cut me? Well, of all the impu-Did no cut me? Well, of an the Impa-dence ever! Alum? Not by a darned sight! Just look at it! Crystalized em-balming fluid—that's what! Not any of it for my face, thank you. And that powder! poison food for in-sects! Take it away, you murdere! Take it away!

ke it away

Take it away!
Hang it all, I'm half suffocating. I wonder how long it will take him to kill me. . . Great Jupiter, talking again!
Wow! what a razor! I here goes a whole strip of cheek! He's skinning me alive! I wonder what the fine would be for jumping up and beating his brains out.
But has he got any hra-

But has he got any bra—
Oh, the fiend! Malediction and perdition! Hounds and hades.

dution! Hounds and hades.

Stop, you assassin! Shut up! Yes, that's what I said: Shut up! I fyou don't I'll have you arrested for mayhem!

Well, he's pretty nearly done now. Thank goodness for—
Ouch! Police!

If I live ten minutes longer I'll buy a Gillette Safety.

300

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The advertisements in Everybody's Magazine are indexed. Turn to page 3.





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National Phonograph Company 25 Lakeside Ave., Orange, N. J.

# era for the Edison Phono



HIS is the month of grand opera in New York. A new interest in the great singers of the world has been given by the opening of Hammerstein's Manhattan Opera House, and now New York City is the only city in the world where grand opera is given on a grand scale in two opera houses at the same time. This unusual interest in grand opera gives a special point to our announcement of five new grand opera records.

- B 41—"Nobil Dama" ("Noble Lady"), "Gli Ugonotti" ("The Huguenots")—Meyerbeer. By Mario Ancona, Baritone. Sung in Italian. Orchestra accompaniment.
   B 42—"Guardate pazzo son' io" ("Behold Me, I am Mad"), "Manon Lescaut"—Puccini. By Florencio Constantino, Tenor. Sung in Italian. Orchestra accompaniment.

- B 43—Gebet (Prayer), "Allmaecht'ge Jungfrau" ("All-powerful Virgin"), "Tannhauser"—Wagner. By Mme. Rappold, Soprano. Sung in German. Orchestra accompaniment.

  B 44—"Bella siccome un angelo" ("Beautiful as an Angel"), "Don Pasquale"—Donizetti. By Antonio Scotti, Baritone. Sung in Italian. Orchestra accompaniment.

  B 45—"Willst jenes Tags" ("Wilt thou recall that day"), "Der Fliegende Hollaender" ("The Flying Dutchman")—Wagner. By Alois Burgstaller, Tenor. Sung in German. Orchestra accompaniment.

Comment on this list is almost unnecessary. Wherever music is known and loved these songs are great. Rappold, Scotti and Burgstaller have sung in grand opera all over this country. Ancona is Hammerstein's new baritone. Constantino is now singing in the South with the San Carlos Opera Company. Two selections are from Wagner, including the always popular "Flying Dutchman." Puccini is of special interest not only on account of his "Madame Butterfly" playing here, but also on account of the fact that he is now visiting in this country and conducting his own operas in New York.

If you love good music, go to the nearest Edison store and hear these grand opera records. These five make forty-five Edison Grand Opera Records. The complete list will be sent to any one on request. If you like grand opera music, write for it to-day. Ask for Grand Opera Selections, Supplement No. 5. Anyway, if you care for music, let us send you the following Edison Musical Library. Ask for it to-day, but it will not be mailed until January 28th:

Phonogram for February - Supplemental Catalogue - Complete Catalogue

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yet that is what is practically said to you, when you ask for an advertised article and are offered a substitute by a dealer. He would give you what you made up your mind you wanted, but for the fact that a substitute pays him a larger percentage of profit. Such a dealer's interest lies only in making as much money out of you as possible. The first-class dealer would have given you what you asked for, by that course admitting that you had a mind of your own and were capable of exercising it. Show the substitutor that you have a mind of your own by getting

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#### "Washington's Birthday Party"

Are you at a loss to think of ways in which to entertain

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Entertaining attractively is difficult, but we are sending the solution to the vexing question free to those who write for it. Our book "Entertaining with Cards" pictures and describes many novel and delightful ways to entertain. For instance, it suggests this form of entertainment so appropriate to Washington's Birthday:

Let your invitations be dainty cards bearing a small silhouette or sketch of George Washington and the following: "Come ve dames of highest station."

rouette or sketch of George Washington and the following:

"Come, ye dames of highest station,
Come, ye maidens young and fair,
Lend your beauty,
Lend your praces,
Flashing eyes,
Flashing eyes,
Bepowdered hair.
Lend your wit, your smiles, your laughter,
Reauty spots and
Dimples rare;
Tis the nation's,
Patriots, dames and maids, be there."
Guests may be asked to attend "en
costume" if you choose. Colonial or patriotic decorations
oresent a pretty effect in the home.
The tally cards may be painted to represent big red
therries, or paper hatchets may be used with red, white and

the fairy cards may be painted to represent big red cherries, or paper hatchets may be used with red, white and blue stars for scoring.

An effective center-piece for the refreshment table is a

miniature tree laden with artificial cherries. In a gash in the tree a tiny hatchet may be placed. The menu may include cherry punch and ices, brandied and conserved cherries for garnishing, hatchet-shaped sandwiches, salad in cocked hats, etc. For prizes, silhouettes of George and Martha Washington - a burnt-wood photo frame or fruit bowl decorated with cherries, Martha Washington plateor in silver, a copy of the Washington candlesticks, sugar bowl, cream pitcher, salt cellar, tray, cuff buttons or sword.

bowl, cream pitcher, sait cellar, tray, cuir outrons or sword.
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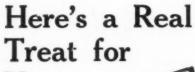
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# THE RED BOOK

#### MAGAZINE

EDITED BY KARL EDWIN HARRIMAN

THE RED BOOK MAG-AZINE for April has been designed to entertain you during the showers which characterize the month. That the stories in the number chance to be among the most original and interesting the magazine has ever offered, is another matter. It is impossible in this brief space to indicate more than titles and authors but the former will give an edge to curiosity and the latter will, we think, stand for themselves. "When Jake Went Home" is a childhood tale of startling originality by "E. Nesbit," author of "The Wouldbe-goods," "The Incomplete Amorist," and other very popular books. "The Thousandth Whale" is a splendid story of deep sea fishing by J. J. Bell. "The Rectilineal Coherer" is the scientific title of a wireless telephone tale by Wilbur Nesbit. "The Empty Box" is a really significant "middle-age" story by Joseph Altsheler. "The Gilt Cap Cord" is a tremendously dramatic story of the Philippines by Roselle M. Davis. "The Youngster" is a Western tale of a new sort by Johnston McCulley. Among the artists represented in the issue are Maginel Wright Enright, Gayle Hoskins, W. Colby, Fred Woods, and others.

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COVER DESIGN
PHOTOGRAPHIC ART STUDIES By Hall Studio, New York
FRONTISPIECE By Gustavus C. Widney To accompany "Lower Seven."
YE SIGN OF YE FLAT IRONEdward Childs Carpenter609 A romance of love in a laundry. Illustrations by W. H. D. Koerner.
THE MAN IN THE HILLS
THE SICK-A-BED MANF. A. Church
AN ENGLISH ELOPEMENTMargaret Busbee Shipp637 When tradition defied Dan Cupid.
THE SWEETENING OF EZRA SANKIE'S POT
Arthur Stringer642 A little minister and a company of bad men. Illustrations by Fred Woods.
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THE LAST SUNSETEdwin A. Start
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THE HOUSEHUNTERSDorothea Deakin
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CONTENTS FOR MARCH, 1907

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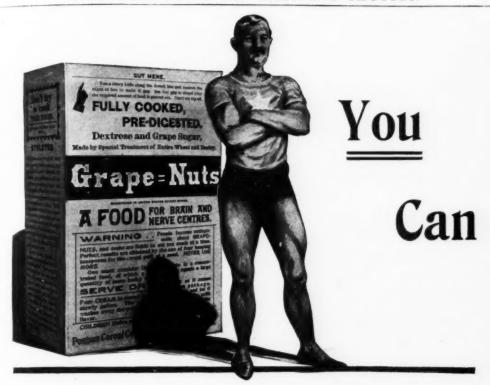
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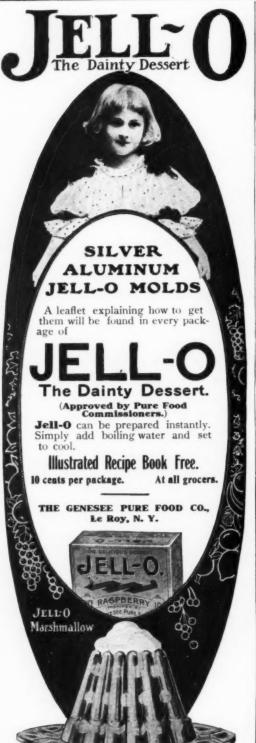
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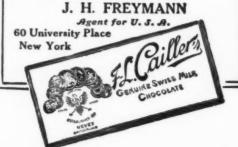
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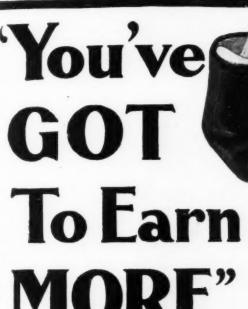
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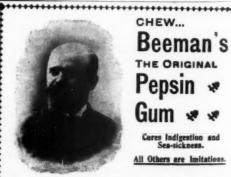
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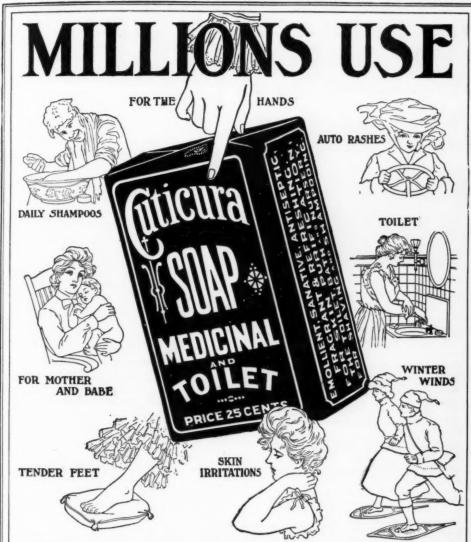


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Cuticura Remedies are sold throughout the world. Depots London, 27 Charterhouse Sq., Faris, 5 Rue de la Pais, Australia, R. Towns & Co., Sidney, India, B. K. Paul, Calcutta, China, Hong Kong Drug Co., Japan, Maruya, Lid., Tokio, South Africa, Lennon, Lid., Cape Town, etc., Russia, Ferrein, Moscow, U. S. A., Potter Drug & Chem. Corp., Sole Props., Boston See Post-free, Cuticura Booklet, 48 pages.

#### When You Buy a Car Buy One That Has a Proven Record: Buy a



Type "H," 30-35 H. P., 7-Passenger Touring Car, \$4,000.

**BECAUSE** the 1906 Type "F" proved in every instance that for economy of operation, for actual miles traveled, and for low cost of maintenance and repairs—it stood alone.

BECAUSE the 1907 Type "H" is in all important essentials an exact counterpart of the 1906 type "F"—but refined, bettered and brought to the highest notch of efficiency and standing up qualities.

BECAUSE it has never failed to make good in the past— and won't fail you in the future. The engineering and manufacturing organization responsible for the Cleve-land makes this a certainty.

BECAUSE you won't have ignition troubles—Our low tension make and break ignition with imported Simms-Bosch Magneto eliminates them absolutely.

BECAUSE the Cleveland is absolutely noiseless—powerful on long hard hills, and through sand and mud—speedy—luxurious—and brings down the cost of gasoline and tires.

Have You Seen the Cleveland Speed Car?

Let our nearest representative show you the Cleve-Write for the 1907 catalogue. It contains Walter Hale's fascinating illustrated article describing his recent motoring trip from Gibraltar to Normandy.



Every 1907 Cleveland will have on the front of the radiator the new Cleveland emblem—a green cross of enamel on a held of gold within a red circle,
On the road—look for the Cleveland Cross and you will know that "The Car Without a Weak Spot" is passing!

#### THE CLEVELAND MOTOR CAR CO. Dep't No. G. Cleveland, Ohio

CHICAGO BRANCH: 1470 Michigan Ave.

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Greatly Reduced Prices. Patterns of canoes and rowboats \$1.50 to \$2.00. Launches and sailboats 20 ft. and under \$4.00 to \$5.00. From 21 to 30 ft. inclusive, \$5.00 to \$10.00.

Satisfaction Guaranteed or money refunded

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Stand acid test and expert examination. See them first, then pay. Catalog FREE, Paten-Ring Gauge included for 5 two-cent stamps-The Baroda Co., Dep. A, 230 North State St., Chicago



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### BECAUSE

advertising is the commercial world's most potent selling force—the main-spring of modern business.

### BECAUSE

sales are absolutely necessary in every business. Great inventions, big factories, unlimited financial resources, are useless if the product is not *sold*.

BECAUSE the most successful enterprises of to-day are those which are properly advertised, and no business of to-morrow can become great without advertising.



the best equipment for commercial success is a knowledge of business promotion through advertising.

### BECAUSE

men who can plan and conduct successful advertising campaigns are in great demand, and always will be at from \$3000 to \$10,000 per year.

### RECAUSE

the only man who can teach you to do this work is one who has succeeded in doing it and is doing it

Every advertiser—present or prospective, every business man—retailer or manufacturer, every young man—ambitious to cash his brains and energy, should learn practical advertising.

It is the sine qua non of commercial progress.

No trade, no profession, offers such a market for brains.

The only reason why every business man is not an advertiser is because he does not yet understand the possibilities of right advertising.

My Course in Practical Advertising is an epitome of experience.

It teaches the principles, tells the methods by which successful advertisers make money, and which can be adapted to any business that has a reason for existence. If you have brains and energy enough to use this information, success is yours—either as an advertiser or as a professional advertising man.

My instruction is not for callow youths, but for alert, ambitious men with business sense. It is not merely a Course in ad-writing, but broad, modern instruction in business promotion through advertising, of high, real commercial value.

# I GUARANTEE MY PERSONAL INSTRUCTION

to every member of the School.

In connection with the instruction in planning and conducting advertising campaigns, I analyze the selling proposition of the business in which each student is interested, and provide without extra charge a

# COMPLETE PLAN OF ADVERTISING CAMPAIGN

especially for that business. None but an experienced advertising agent could make and carry out such an offer, and I will enroll only as many as I can attend to without interfering with the conduct and growth of my agency.

You owe it to yourself to investigate my unique, unequalled proposition, but I will not urge you to WRITE TO-DAY. My facilities for personal mail instruction are necessarily limited, hence I do not care to spend valuable time and effort on men who do not recognize *Opportunity* until she hits them with a club.

GEORGE FRANK LORD, Proprietor Lord School of Practical Advertising and Lord Advertising Agency, 102 German Savings Bank Building, Union Square, New York.



THEAVY, FLAT, CORRUGATED TREAD NOT ONLY PREVENTS SKIDDING, BUT GIVES A WIDE, EQUALIZED BEARING SURFACE TO GRIP THE ROAD AS SURELY AS A COG-WHEEL.

EVERY REVOLUTION MAKES DISTANCE EQUAL TO THE TIRE'S CIRCUMFERENCE-ECONOMIZING THE POWER, AND VASTLY REDUCING THE TERRIFIC WEAR OF FRICTION.

WRITE FOR 1907 TIRE BOOKLET.

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BUFFALO-717 MAIN STREET BROAD STREET STREET BUFFALO-717 MAIN STREET LONDON-26 CITY ROAD DETROIT-237 JEFFERSON AVE. CLEVELAND-2134-6 EAST 9TH ST.



# Rider Agents Wanted

in each town to ride and exhibit sample to your model. Write for Special Offer. Finest Guaranteed \$10 to \$27

1907 Models \$10 to \$27

with Coaster-Brakes and Puncture-Proof tires. 1905 & 1906 Models \$7 to \$12

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All Makes and Models, good as new Meels All Makes and Models, good as new 3 to \$8

Great Factory Clearing Sale. We Ship on Approval without a cent deposit, pay the freight and allow TEN DAYS FREE TRIAL.

Tires, coaster-brakes, sundries, etc. half usual prices. Do not buy till you get our catalogs. Write at once.

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ABDOMINAL SUPPORTERS, ELASTIC STOCKINGS, etc., are supplied by your physician or direct.

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tigate. Full information NORTH COAST CO-OPERATIVE LUMBER CO. on request. Write today MANUFACTURERS AND EXPORTERS SUITE 1-4 REALTY TRUST BUILDING PORTLAND, OREGON



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Our new book will be of great interest to you if you want to profitably and safely invest \$10 to \$100 or more. The book will cost you nothing but a postal card.

A Covina, Cal., client says: "Your book contains a full dollar's worth of pointers. I believe I should have been hundreds of dollars ahead if I had it before."

The president of a big Boston corporation says: "Your book struck me as being far ahead of anything I had ever seen."

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Every reader of THE RED BOOK should send for this book.

The following are a few of the many subjects covered:

- How you can surely make a lot of money through good investments even if you start with as little as one dollar or a few dollars a month.
- How safe, non-speculative business enterprises sometimes earn 1005 to 3005 for the original investors while outsiders believe these enterprises to be paying only 5% or 10%. (The book is full of surprising facts.)
- Some names, facts, and figures of special interest to every one who has any money on deposit in any bank.
  - How to make the most of a small income.
- How to invest small sums where you will have absolute safety of principal and an unconditional guarantee of a certain fixed income from your investment.
- How to avoid risk and, at the same time, be sure of the best possible returns on real estate investments. Don't put any money into any kind of investment real estate anywhere until you read our book.
- 7. How to choose between stocks, bonds and real estate: the difference between listed and unlisted stocks: how banks make fortunes; what "watering" means; protection for investors; special help and advice for those who want to start by investing \$5.00 or more per month, etc.

This copyrighted book is not like any other book ever published. It can be had from no other source. It is a very small book (only 24 pages), but it contains a lot of practical, "boiled down" money-making information which will appeal to the common sense of every reader. This book is not an advertisement of any particular investment; but we are distributing it free for the purpose of advertising our business. The book is entitled, "Common Sense on Money Matters." To every one who writes for this free book, we will also send (free) some interesting information about one of the best investments we have ever been able to offer to the public.

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If bought by the piece would cost you \$2.50. Inches; one Giove Box, 4x 11/5 Inches; one Giove Box, 4x 11/5 Inches; one oral Picture Frame; one; horizontal oral picture Frame; one; horizontal oral oral Picture Frame; one; horizon oral Picture Frame; one; horizon Giove Box, 4x 11/5 Inches; one oval Picture Frame; one; horizon Giove Box, 4x 11/5 Inches; one oval Picture Frame; one; horizon Giove Box, 4x 11/5 Inches; one oval Picture Frame; one; horizon Giove Box, 4x 11/5 Inches; one oval Picture Frame; one; horizon Giove Box, 4x 11/5 Inches; one oval Picture Frame; one; horizon oval Match Hanger, 12 inches high can dither Small Panels in assortment are ordered together one oval Picture Frame; one oval Match Hanger, 12 inches; horizon oval Match Hanger, 12 inch

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"Largest Makers of Pyrography Goods in the World."

HEALTH AND SANITATION ALONE DEMAND THE USE OF

Cyco" Sweeper Bearing Even though you disregard its advantage and benefit in brightening

and preserving your carpets and rugs, in accomplishing the work of sweeping in one quarter of the time it can be done with a corn broom, just consider that a Bissell Sweeper confines all the disagreeable dust and dangerous germs, thus preserving health, while at the same time relieving woman of the hardest and most nerveracking duties of the home. Buy a Bissell "Cyco" now from any dealer and send us the purchase slip and we will send you a neath and useful present.

Price, 32.50 to 35.00.

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# Stallman's Dresser Trunk

Easy to get at everything without disturbing anything. No fatigue in packing and unpacking, Light, strong, roomy drawers. Holds as much and costs no more than a god box trunk. Hand Riveted; strongest trunk made. In small room serves as chifonier. C. O. D., with privilege of examination.

2c. stamp for Catalog.

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The World's Headquarters for Dynamos Motors, F Batteries, Belts, Bells, Lamps, Books, We Undersell All.



# Kosmeo Graham's Creates a Perfect Complexion

Kosmeo is a dainty, snow-white, sweet smelling cream, delight-

Kosmeo is a dainty, show white, a burning, sensitive skin, and full to use. It immediately cools and soothes a burning, sensitive skin, and heals a rough, chapped or otherwise irritated skin in one application. It is an absolute protection for men, women and children from sunburn, freckles and tan; excellent for men's use after shaving. Kosmeo cleanses the pores thoroughly and promotes a healthy circulation, thus removing the cause of pimples and blackheads. It makes the flesh firm and the skin smooth and clear, free from wrinkles and glowing with health. Price 50 cents. At all dealers, or sent by mail postpaid.

A Sample Box of Kosmeo and Booklet Free Mrs. Gervaise Graham, 1301 Michigan Avenue, Chicago. III.





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Kid Gloves

retain the unrivaled position accorded them by leaders of fashion everywhere. For street evening wear they leave nothing to be desired.

# Lord & Taylor

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It tells how to learn to play any instrument. Piano, Organ, Violin, Guitar, ManPolin, etc. Write American School of Music, 205 Manhattan Building, Chiesge, III.

# Near-Brussels Art Rugs, \$3.50

Sent to your home by express prepaid

Sizes and Prices 9 x 6 ft., \$3.50 9 x 7 ½ ft., 4.00 9 x 9 ft., 4.50 9 x 9 ft., 4.50 9 x 10 1/2 ft., 5.00 9 x 12 ft., 5.50 9 x 15 ft... 6.50

Beautiful and attractive patterns. Made in all colors. Easily kept clean and warranted to wear. Woven in one piece. Both sides can be used. Sold direct at one profit. Money refunded if not satisfactory.



New Catalogue showing goods in actual colors sent free. ORIENTAL IMPORTING CO., TBourse Bldg. Philadelphia



Thousands of noted women everywhere enjoy complexions that are free from blemishes and are as fair as a lily. They are the users of Lablache. Its peculiar perfume which is extracted from flowers adds to its healthfulness. It is invisible. It makes the skin clear, smooth and youthful. It is the greatest of all beautifiers.

Refuse substitutes. They may be dangerous. Flesh White, Pink or Cream, 50c. a box, of druggists or by mail BEN. LEVY CO., French Perfumers
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The Tooth Ideal Paste Dentifrice

CHAIN of testimonials from deutists in practice attests the unequaled excel-lence of Dentacura Tooth Paste. It cleans the teeth, destroys bacteria, prevents decay. It is applied to the brush without the waste attending the use of powder. That you may know by experience its value, we will send you free a sample tube of Dentacura and our booklet, "Taking Care of the Teeth" if you write immediately. Dentacura may be had at most toilet counters. Price 25c. If your dealer does not have it we will send it on receipt of price.

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FOR OVER SIXTY YEARS

An Old and Well-Tried Remedy.

MRS. WINSLOW'S SOOTHING SYRUP has been used for over SIXTY YEARS by MILLIONS of MOTHERS for their CHILDREN WHILE TEETHING, WITH PERFECT SUCCESS, IT SOOTHES the CHILD, SOFTENS the GUMS, ALLAYS all PAIN; CURES WIND COLIC, and is the best remedy for DIARRHEEA. Sold by druggists in every part of the world. Be sure and ask for MRS. WINSLOW'S SOOTHING SYRUP AND TAKE NO OTHER KIND, Twenty-Five Cents a Bottle.

To advertise our wonderful HAIR GROWING preparations where they are at present unknown, we offer St cash prizes—\$500, in GOLD; FREE. Whether you are entirely bald, or have just began to lose your hair or never having had much, now wish it luxuriant YOU HAVE AN EQUAL CHANCE to earn a smal fortune and in any case will GROW LUXURIANT HAIR to pay you for your trouble. We find that each new patient is the means of sending us so many other that we can easily afford to pay large sums for new patients. Write be-day! The particulars are free, but if you will enclose Sc. to help us pay postage, we will send you a trial treatment consisting of a hottle of Hair Grower, box of Dandruff Cure, a Bar of Terebene Soap and a book on the care of the hair which will enable forced to the cash of the cash of



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Adds strength and brilliancy to t
Eyes, giving them a DARK, LIQU
and SPARKLING effect, and causes t
lashes to elongate. Used by stage artiind Society Ladies. Also relieves Weak and Watery Eytye Strain and Itching Lids. Outside application only, a
BSOLUTELY HARMLESS, Price 50 cents by mail. SeO., Ex. Money Order or Currency, Stamps not accept P. O., Ex. Money Order or Currency. Stamps not accepted ELITE TOILET CO., Box 163, Indianapolis, Ind.





AT MY EXPENSE?

It is said by those who ought to know that a woman's complexion gives her more concern than anything else; and so it should, for no matter how regular the features may be, if the skin is of poor texture, rough, blotchy and covered more or less with pimples or blackheads, she loses more than half of that which constitutes good looks. She not only loses the charm of coloring, but she looks unwholesome. It is within the power of every coloring, but she looks unwholesome. It is within the power of every woman to have a healthy and good skin, by using as directed Crown Cream. I don't ask you to accept this statement on my bare assertion.

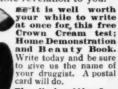
WHY CROWN CREAM IS SUPERIOR AND HOW

YOU CAN PROVE IT.
Put some Crown Cream on one cheek
and let it stay there—don't rub it. Put
any other cream on the other cheek and
note the difference in feeling. The
other cream is heavy, lifeless, greasy.
Crown Cream has an exhilerating, refreshing, clean
feeling. The other cream m'kes
you want to get rid of it by rubbing it. Crown Cream is so de
lightful you want to retain it,
with its exhilerating, stimulating sensation.

THE HARLAN BEAUTY CUP

Remember distinctly Crown Cream is effective without massage; but for those who prefer it we urge the use of this scientific system of self-applied massage. The speed with which it clears the complexion is almost beyond belief. A single soothing application of the little Beauty-Cup with Crown Cream produces remarkable results. It rounds out the checks, arms and neck, and plumps the waste places in the old with wonderful rapidity. Ask your drug rist. If he hasn't it, the Harlan Beauty-Cup be sent by mail in plain wrapper to any address for 50c.

I ask you to try it free. Nothing in this world equals it for wrinkles, sunburn, windburn, tan and other skin defects. For harsh, dry, rough, pallid, lifeless, red, coarse, pimpy complexions, Crown Cream will be a veritable revelation to you.



The Harlan Mfg. Co., Desk 34, Toledo, O.



equires Little Water COSTS LITTLE lse Vaper Bath Cabinets Write for Special Offer. Agents Wanted.

J. R. IRWIN, 103 Chambers St., NEW YORK

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NEW GUIDE TO ROSE CULTURE

1907—the leading rose catalogue of America. 114 pages. Mailed e. Describes over 1,000 varieties. Tells how to grow them and all re desirable flowers. Established 1850. 70 greenhouses.

THE DINGEE & CONARD CO., West Crove, Pa.

Ferry Seeds are not an experiment, but with proper cultivation, they assure success from the start. Users have no doubts at planting nor dis-appointments at harvest. Get

for biggest, surest, best crops—at al dealers. Famous for over 50 years. 1907 Seed Annual free on request.

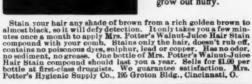
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# Brown Your Hair

Send for a Trial

-You'd never think I STAINED my hair, after I use Mrs. Potter's Hair Stain. Every single hair will be evenly stained from tip to root. I

apply it in a few minutes every month with a comb. The stain doesn't hurt the hair as dyes do but makes it grow out fluffy."



### TRIAL PACKAGE COUPON

Cut out this coupon, fill in your name and address on dotted lines below and enclose 25 cents (stamps or coin) and we will mail you, charges prepaid, a trial package, in piain sealed wrapper with valuable booklet on Hair. Mrs. Potter's Hygienic Supply Co., 195 Groton Bidg., Cincinnati,

# **O**%Discount to resentatives

We desire applications from responsible people who will appreciate a permanent connection. We are manufacturers and wholesale Jewelers, standard goods only. Work need not occupy all your time, as we do business on commission basis. With our illustrated Catalogue, Confidential Prices and Instructions to Representatives, you can make sales easily, meet competition and conduct business in a clean, profitable manner. Every article guaranteed. Send for application and full information. If you can give good references you can start without a cent of expense.

Many ladies utilize their profits in purchase of jewelry or silverware at a discount for their own homes.

# ROGERS, THURMAN & CO.

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**CHICAGO** 50 Michigan Avenue

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# Wholesale Jewelers

TRY TEN DAYS FREE at my



Prebay Express Charge To Prove Its Merit

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We can teach you by mail to stuff and mount all kinds of Birds, Asimals, Came Heads, etc. Also to tas akins and make ress. Faccinating work for Men, Women and Boys. Quickly learned in your own home. Satisfaction guaranteed or no fee. Save your fine specimens. Deco-rate home and den. Highly profitable business or side line. Fine catalog and Taxidermy, Magazine free. Write today. N. W. Schoel of Taxidermy, Sc T St., Quaha, Neb.

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size 7x9 inches, mounted on double 9x12 inch mats. Beautifully adapted for framing—just the thing for a den. I will sendy or WW0 full size photographs, one of this exquisite bust study and one of a beautiful full figure study catified "The Bathing Girl," (regular price \$1.00 each together with my special catalogue which contains \$6 other illustrations of negatives of my special catalogue will be sent only to those accepting this efferting an anomaled photograph, size 3x4 excitled "The Boulpto's Model."

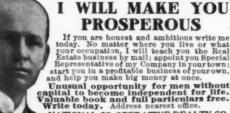
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O. ARTIST GILMORE, 517 Atlas Block, Chicago, Ill.

# Dykema Cement Brick

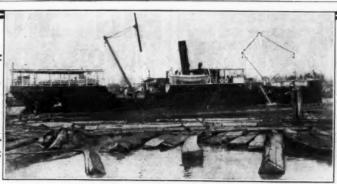
Makes 5 FACE DOWN brick. A quick, handy machine at a low price. 10 brick Machine \$55.00. Block Machines \$55.00 up. Concrete Mixers \$100.00 up. Book Cement Plans 30c. Send for catalog.

DYNEMA CO., 3337 Huron Street, Grand Rapids, Nich.



NATIONAL CO-OPERATIVE REALTY CO. 918 Maryland Building, Washington, 918 Athenaeum Building, Chicago, Ili.

Ocean S. S. "Vueltabajo," owned and operated by management of L. L. & D. Co.



Unloading Logs at Mobile, Ala.

The Next Semi-Annual Dividend of 4% Will Be Paid to Stockholders of Record April 1, 1907.

We Guarantee 8% Dividends, Payable Semi-Annually. We Have Exceeded this Guarantee Each Year as Follows: 1905—Paid 10%. 1906—Paid 12%. 1907—25 paid January 31. 4% declared Payable April 1st. ly a few more shares at par. When these are subscribed, PRICE WILL POSITIVELY BE ADVANCED. WHAT FACTS WARRANT THIS INCREASE? Only a few more shares at par.

1st—Large dividends, increasing earning power of stock— 2% conservatively estimated on full development of planta-

22% conservatively estimated on full development of planta-tion.

2d—Present Sources of Revenue—Over one hundred thousand dollars' worth of lumber and logs now in Company's yards at Mobile and Chicago. Fourteen steamship loads of ma-hogany and cedar already shipped to U. S. 2,509 acres corn just harvested. Five Company's stores on plantation. Cattle, 1890 head chicks, etc.) 20,000 zapot trees (chicle or chewing gum). Rubber trees, large number, fully grown, ready to tap,
3rd—Future Sources of Revenue—Henequen—long estab-lished industry in Mexico; cailed the "millionaire-maker." At 369 per acre (low estimate) each thousand acres of hene-quen will yield 1g dividend on total capitalization. 12900 acres being planted. Rubber trees—one million (500 acres aiready planted). Tropical Fruits—200,000 banana plants

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TYPEWRITERS—Caligraphs, \$5; Visible Writers, \$8; Hammond, \$10; Remington, \$12; Remington, two color ribbon attachment, \$18; all guaranteed Send for catalog. Typewriter Co. (Dept. U) 43 W. 125th St., N.Y.City

TYPEWRITERS—All makes. Big bargains now in machines. Positively Rebuilt with latest improvements. Best visible writer made, at great reduction. Factory Rebuilt. Guaranteed like new. Every machine warranted one year. Rebuilt Typewriter Co., 34 Dearborn

HIGH GRADE RELIABLE TYPEWRITERS, cheaper than inferior typewriters: Remingtons, Smiths, \$25; other standard makes lower. Shipped allowing trial; "Bargain List" free, Rentals, \$3.00. CONSOLIDATED TYPEWRITER EXCHANGE, 243 Broadway, N. Y. (Fst. 1881.) 1881.1

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PATENTS, Design Patents, Trade-marks, Labels, Prints and Copyrights. Send for free book "How To Get Them." Advice free, High-class service; fees moderate, Joshua R. H. Potts, Atty., 80 Dearborn St., Chicago, 306 9th St., Washington.

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WHY BE THIN?
ER-BA THE GREAT ORIENTAL FLESH PRODUCER AND TONIC. A purely Vegetable Extract, distilled from Roots grown in Asia, NO DRUGS, Guaranteed to U. S. Government, which is an assurance to the public of its purity. Try ER-BA at our risk, Your MONEY REFUNDED IF V. E FAIL TO INCREASE YOUR WEIGHT. Write for Booklet and further information, Price \$1.00 per Bottle. ASIATIC REMEDY CO., Suites 61-62, 84 E. Adams St., Chicago, Ill.

DEEP BREATHING—How, When and Where. A 64-page illustrated book on this vital subject sent on receipt of 10 cents. Address, P. von Boeckmann, R. S., 827 Bristol Bldg., 500 Fifth Ave., N. Y.

"NOTICE TO PIANISTS." Why not join the Phila. Piano Music Club? Dues \$1.00 a year. Send 2c stamp for particulars. Harry Rosenbaum, Sec'y, 37 N 11th St., Phila.

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ONE Petmetcky multi-tone needle will play ten disc records; loud, soft or intermediate tone. Patented. Booklet, 100 needles for 25c and dealers name. Pemetcky Co., 508 N. Y. Life Bldg., Kansas City, Mo.

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CANADA SUNNY SOUTHERN ALBERTA. For prospective Immigrants. Typical scenes of Ranch, Farm and Homestead. Beautiful Country. Bountiful Harvests. Ideal Climate. Beveled photo mounts 8x10 inches fifty cents each. FREE information to Customers Regarding Conditions in Alberta from Settlers viewpoint. E. D. Clark, Box C, Macleod, Alba., Can.

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GENUINE BARGAINS IN HIGH-GRADE UP-RIGHT PIANOS. Slightly used instruments: 12 Stein-ways from \$250 up; 6 Webers from \$250 up; 9 Krak-auers from \$250 up; 7 Knabes from \$250 up; 3 Chicker-ings from \$250 up; 1 Knabes from \$250 up; 3 Chicker-ings from \$250 up; also ordinary second-hand Uprights, \$75 up; also 10 very fine Parlor Grand pianos at about half. Write for full particulars. Cash or easy monthly payments. Lyon & Healy, 40 Adams St., Chicago. We ship everywhere on approval.

A USED PIANO of a good make will outlast 10 cheap new ones. Our specialty, used pianos of good makes for \$125 up. Over 75,000 satisfied customers tell of the durability of Pease Pianos. Easy terms; full guar-antee; delivery free. Write for list. PEASE & CO., 128 West 42d St., New York.

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SONGS PUBLISHED ON ROYALTY by New York's Big Music Firm. Music written free of charge. We are prepared to handle all kinds of manuscripts. Send us yours. North American Music Co., Dept. 77, 59 West 28th St., N. Y.

SEND YOUR SONG-POEMS TO ME. I will write the music and place before the big N. Y. publishers. I have made a fortune writing songs, my experience will aid you. My songs "Blue Bell" and "Way Down in My Heart" have achieved world-wide fame. Write today for free booklet. Edward Madden, 41 Madden Bldg., New York.

SONG WRITERS

Your Poems May Be Worth
THOUSANDS OF DOLLARS
Send them to us today. We Will Compose the Music.
HAYES MUSIC CO., 13 STAR BLDG., CHICAGO.

HAYES MUSIC CO., 13 STAR BLDG., CHICAGO. SPECIAL OFFER—three elegant songs for 25c postpaid. "Come back Sweetheart." "Won't you say you love me" and "Down in Old Japan." Beautiful melody. Good piano acc. Our latest publications. Wm. De Legro & Son, Music Publishers, San Diego, Calif.

SONG-POEMS and music published ON ROYALTY, introduced and popularized. Music written or perfected. Send Mss. for examination. Copyright secured in your name. Popular Music Pub. Co., 359 Enterprise Bldg., Chicago.

HAVE YOU HEARD FLORENCE. The new March of Two-Step. The season's success. Send 20c for HARRY ROSENBAUM, 37 N. 11th St.,

REAL ESTATE AND LANDS

BIG FORTUNES NOW BEING MADE in Portland real estate by big operators. Our plan makes it possible for small investors to share in immense profits bound to be realized in Portland this year. We put small investor's money with ours and buy choicest city properties. Write us at once. Highest bank references, The Spanton Co., Portland, O. egon.

CALIFORNIA LAND \$1.00 ACRE. Balance entire purchase 20 cts. week for each acre. No taxes. No interest, 5 acre tracts. Level, rich, clear. Ready to plow. Under irrigation. Perpetual water right. Immediate possion given. Particulars. Maps. Photographs for 2c. stamp. Stevinson Colony, Room 44, 703 Van Ness Avestamp. Steving. San Francisco

OIL LANDS AND LEASES.—The great Mid-Continent Oil Fields offer large and safe returns for investments in real estate and leases close in to established pools. I have several hundred acres of fee lands and leases in the great Mounds field which form a conservative investment with immense speculative value. Address Wm. M. Gordon, Mounds, I. T.

CASH for your property wherever located. If you want to sell, send description and price. If you want to buy, send for our monthly. Northwestern Business Agency, 370 Bank of Commerce Bldg., Minneapolis, Minn.

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BUCKBEE'S FULL OF LIFE SEEDS. Write today for Free Seed and Plant Guide. Tells How and
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STOKES' STANDARD SEEDS.

Every grower of vegetables and flowers should write
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"FREE. 15 Post CARDS GIVEN with 6 mos. sub-scription at 25c to Largest, Oldest 100-page Monthly on Stamps, Coins, Post Cards, Curios, Relies and Minerals, Ads pay 1c a word. PHIL. WEST, SUPERIOR, NEB POST CARDS FROM THE GREAT NORTHWEST, Yellowstone Park, Bad Lands, Minnehaha Falls, Great Lakes, Mont., Minn., Wis., etc. 12 asst. colored cards 25c. Newman Postal View Co., 628 Endicott Bldg., St. Paul. Minn.

can make money by publishing local souvenings. We make the cut and print the cards too. ostcards. Sample for stamp. STANDARD ENGRAVING CO., N. Y.

STANDARD ENGRAVING CO., N. Y.

POST CARDS AT CUT PRICES. Indians, beautifully colored, 10 for 15c; Omaha views, 10 for 10c (worth 25c); Comics, 42 kinds, 25c; Sample doz. 10c. Omaha Post Card Co., 1516 Howard St., Omaha, Neb.

KENTUCKY POST CARDS! Historical set of 12 cards mailed for 15c—showing Lincoln's Home, Birth-place Jefferson Davis, Home of Henry Clay, Historic Capitol of Kentucky, Views of Mammoth Cave, etc. T. N. Lindsey, 554, 4th Ave., Louisville, Ky.

25 BEAUTIFUL SOUVENIR POST CARDS mailed to any address postpaid for 12c. A great variety of subjects. Sold by some stores at 2 for 5c and others at 5c each. DEFIANCE STUDIO, 65 W. Broadway, N.Y.

YOUR NAME TINSELLED on an imported Post card, together with 25 other samples, including Leather, Aluminum and Comic Cards—25c. Bonanza for Dealers and Agents. Cummings Co., 624, 160 State St., Chicago.

THE NEWEST DECORATED POST CARD, Alpine snow series decorated in tinsel, snow, flitters and metallices. Beautiful Alpine studies. Every card a gem. 40 subjects. 6 for 25c, 12 for 50c, 24 for \$1.00, 40 for \$1.50. Green Mountain Card Co., White River Jct., Vt.

# **TEACHERS AGENCIES**

ARE you a teacher? Good positions open with Schools and Colleges we serve throughout the country. Also desirable openings in business and technical work. Hapgoods, 305-307 Broadway, N. Y.

### TELEGRAPHY.

TELEGRAPHY TAUGHT in shortest possible time. The Omnigraph Automatic Transmitter combined with standard key and sounder. Sends your telegraph messages at any speed just as an expert operator would. 5 style \$2 up; circular free. Omnigraph Co., 39½ Cortlandt St., N. Y.

# TOILET ARTICLES

WHY not make the best Massage Cream on the market, yourself, at a nominal cost. I send the formula for a dollar bill. Complexion Bulb free. Herr. Evertsbusch, German Chemist, Tenino, Wash.

LADIES MAKE A PERMANENT BUSINESS of CAPILING SUR high-grade popular priced goods. NO CAPILING SUR PRICE SURPLY PRICED FOR THE SURPLY PRICED FOR THE PRICE SURPLY PRICED FOR THE PRICED FOR THE

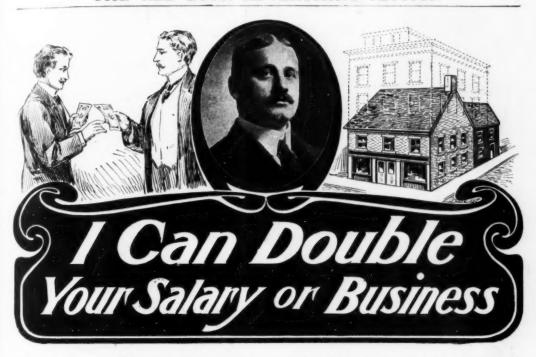
ADIES MAKE A PERMANENT BUSINESS of ling our high-grade popular priced goods. NO CAPI-LL REQUIRED if references are satisfactory. Ad-ss, La Creole Toilet Co., 54 5th Ave., Chicago, Ills.

VISITING CARDS

IMOGRAVED VISITING CARDS are of finest quality and very best workmanship. PORTFOLIO OF MOUNTED SAMPLES sent postpaid for stamp. Handsome Leather Case free with orders; over fifty valuable Premiums; write NOW. IMOGRAVED CARD CO., Box C462, DETROIT, MICH.

# **MISCELLANEOUS**

OUR VACUUMCAP used a few minutes each day draws the blood to the scalp, causing free and normal circulation, stimulates the hair to a new healthy growth. Sent on trial under guarantee. Write for free particulars. Modern Vacuum Cap Co., 596 Barclay Blk., Denver, Colo.



# Increasing Opportunities for Properly Trained Advertising Men and Women at Thousands Instead of Hundreds per Year.

1907 will eclipse all previous years in the volume of advertising, and in the demand for advertising men and women.

Prosperity beyond all precedent, more and more magazines and general publications, greater appreciation by merchants and manufacturers as to the wonderful possibilities of modern publicity, are leading reasons why advertising is yet in its infancy, and why the demand for brainy young men and women who have been trained by me is several times greater than ever.

I have been marvelously successful in developing ambitious people to qualify for this great work, and the good I have accomplished is evidenced in every state and in every

important business center.

Part of the success of the Powell System of advertising instruction by correspondence has been due to encouraging only the right class to take up this work—those with ambition, character and sufficient education. I early laid down the rule not to enroll those who should adopt coal heaving, rather than advertising, as a vocation, and consequently my labors have not been wasted, and my graduates are generally a credit to the advertising business and my teachings.

My system of personal training and actual experience has no parallel, and it is the practical "survival of the fittest" in

My system of personal training and actual experience has no parallel, and it is the practical "survival of the fittest" in a field where twenty or more alleged ad schools have sprung up, existed for a time, and then dropped from sight, and in scores of instances graduates of these schools have found it necessary to study the Powell System before being able to

get or hold a good position.

To those who are attracted to advertising I shall be glad to mail free my beautiful Prospectus and "Net Results."

# My System of Instruction Has Been a Remarkable Success in Promoting and Expanding Business and Manufacturing Enterprises.

I want a brief word with the retail merchant or manufacturer who is dissatisfied with a moderate volume of trade.

I want him to realize that the Powell System is not only a

I want him to realize that the Powell System is not only a complete training in the art of ad writing, but that it is also a wonderful success in helping the business man to get out out of ruts and double his business.

This special help goes right into the heart of selling, and shows what methods can be employed to fit the existing

conditions of a given business.

For example, I teach the retailer to increase trade by approved methods that work in harmony with advertising. I teach the manufacturer how to handle trade lists, how to establish systems, and how to apply those special features, as each individual case requires. The mail order man I give the benefit of my experience, thereby avoiding foolish expenditures.

And I want to add that the reason I am the only instructor in advertising who has won the universal recognition of the advertising authorities is because I have developed both the business man and expert ad writer in the highest degree.

Whether you want to earn your living as an advertiser or business developer, my two free books—my beautiful new Prospectus and "Net Results"—will be valuable.

GEORGE H. POWELL, 337 Metropolitan Annex, New York City.



person on receipt of \$3 for the first dozen records, which is just what the records alone would cost you at their regular price. 25c., at any store. We allow you sixty days in which to send the money for the other two dozen records. Remember the ma-chine is sent you with the first dozen records. We also send you full instruc tions for operating the machine so that any body can play it and a large supply of tickets SO YOU CAN EARN MONEY giving entertainments in public if you wish. Send money by money order or registered letter or ask for our free list of

FRIEND & CO. 26 HAYMARKET SQ., BOSTON, MASS.

# NO MORE CROOKED SHOES



Nathan Adjustable Anti Crooken Heel Cushions keep shoes straight. All sizes, 25 cents a pair. Also Ventilating Corset Ankle Support for children learning to walk or adults having weak or sprained ankles. At all shoe dealers or by mail. Nathan Novelty Manufacturing Co., 86 a Reade St., N. Y.



# Never Fails Sure Pop BLACK-HEAD REMOVER

The little device is a most wonderful thing for persons whose face is full of black heads. Simple and easy to operate and the only sure cure. Takes them out around the nose and all parts of the face. Never fails. Sent postpaid with full directions for twenty-five cents. Other useful articles. Catalogue and illustrated circulars free. Agents wanted. Address J. Burgie & Co., Central Bank Bldg., Chicago, Ill



# COMB BEAUTY INTO YOUR HAIR

mb the grayness out of it, co sss and lustre. Or if the natura u, if it is streaked or faded, sired color with the Ideal

### HAIR DYEING COMB

FREE "The flook of the Hair," 32 pages of v scribing fully the uses of the Ideal Comb.

H. D. COMB CO., Dept. K, 35 W. 21st St., New York Funny Post Cards Free

# RHEUMATISM

# Cured Through the Feet Don't Take Medicine—External Remedy Which

Gives Immediate Relief Mailed FREE TO TRY.

# SEND YOUR NAME TODAY

Return mail will bring you—free to try—a Dollar pair of the famous Magic Foot Drafts, the great Michigan cure for rheumatism. They are curing very bad cases of every kind of rheumatism, both chronic and acute, no matter how severe. They are curing cases of 30 and 40 years' suffering after doctors and baths and medicines had failed.



When the Drafts come, try them. If you are satisfied with the benefit received-then you can send us One Dollat. If not, we take your simple say so, and the Drafts cost you absolutely nothing. Can you afford not to accept such an offer? You can readily see that we couldn't afford to make the ofter if the Drafts didn't cure. We earnestly believe they will cure **you.** So write today to Magic Foot Draft Co., 332 M Oliver Bldg., Jackson, Mich. valuable book on Rheumatism, illustrated in colors, comes free with the trial Drafts. Send no money-just your name and address.



Send Postal for Catalogue No. 345.

We save you \$5 to \$40 on a Kalamazoo stove or range, shipped prepaid, direct from factory at lowest factory price. Over 250 styles and sizes, each as good as can be made, all blackened, polished and ready for use. No trouble to set up. We are actual manufacturers, not merely mail order dealers. You pay only one profit.

No Middlemen.—Jobbers, Dealers, Agents or Salesmen,—get any part of the price you pay for a "Kalamazoo." Our 360 Days Approval Test is backed by a \$20.000 bank bond. More than 60.000 satisfied customers in 14.000 towns have saved money on our 30 Day Free Trial Direct-from Factory Selling Plan. Some are in your town. Shall we send you their names?

KALAMAZOO STOVE COMPANY, Manufacturers-Not Dealers. KALAMAZOO, MICH All our Ranges and Cook Stoves are fitted with patent oven thermometers saves fuel-makes baking easy.

# Feather Post Cards (2 for 15c)

Regular 15c cards. Most novel cards out. Genuine feathers attached to represent real birds' feathers, ladies' hats, etc.; life colors. Send 15c for two and large cat. Pocket drinking cups, 3 for 10c. Real Camera, or specialties. R. B. Schornstein & Co., 5 Hanover St., New York City

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The largest stock in the U.S. Our Free Catalogue includes Plays, Recitations, Dialogues, Hand-Books, etc. THE PENN PUBLISHING COMPANY 902 Arch Street, Philadelphia

# Big Money For You in

Write me today for my special proposition on Concrete Block, Sewer Fipe or Brick Machines or Concrete Mixers—large or small—90 Days' FREE Trial. Don'tthink of ordering until you write me. Itmeans MONEY to you. Sewer Pipe Book FREE or the big 114-page Concrete Book for 2½ in stamps. O. U. Miracle, President Miracle Pressed Stone Company WRITE TODAY. 54 Wilder St., Minneapolls, Minn.

Stylish SPRING and SUIT
SPRING RAINCOAT
Extra Pair of TROUSERS
RYANGSOME FANCY VEST
OF YOUR LIFE INSURED
AGAINST AGAINST E

Against Accident
WITH WEEKIY BENFEIT
The General Accident Assurance
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Fash Assets \$250,000.501
Suits made-to-measure by
experienced tailors—durably
tailor's \$15.00 suit for \$12.00
Either a Spring and Summer
rain proof Overcoat—a pair of
extra Trousers like suit or fancy
pattern—a handsome fancy Vest
or your life insured for \$1.00 for
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the goods—don't take them.
Just send us your name and adJust send us your name and ad-

dream and we will send you FREE ramples of our Spring and Summer cloth, measurement blank, tape line and a copy of insurance policy.

Send no money, but write today to America's Foremost Tailors.

MARKS & LEE CO., Inc. Tailors to the Consumer 202-204 Market Street, Dept. 107, CHICAGO, ILL.

Indianapolis, Ind.

Our Catalog Prices on Diamonds

The trade discounts from our wholesale catalog not only to those who buy for cash, but also to those who buy on terms.—Do not buy a diamond orother jewelry until you have seen the Marshall catalog and compared values.

# opecia. Diamond Offer

Here is one of several special offers—a pure white diamond in Tiffany setting. This is a Marshall "F" grade diamond, the finest grade of diamond known in the world, absolutely perfect in cut and color, of unsurpassed brilliancy, and far superior to the so-called highest grade carried by the majority of jewelers.

\$73.00 On terms \$7.30 a month \$67.16

Comparisons PROVE; and we will send you this ring on approval prepaid, so money down, no obligations, not a cent to be paid by you to any body unless you choose to buy after thorough examination.

# **Send for Catalog** Sign this Coupon Today

(Incorporated)

W.S. Hyde, Jr. Pres.

A. S. True, Sec.

Chicago

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Red. The first profits of the control of the control



DR. WHITEHALL'S

# HEUMATIC

RELIEVES RHEUMATISM

If you wish to try it we will send you a sample without cost.

Ten years of successful use of this remedy in hospital and private practice by physicians has demonstrated the fact that it removes the acid from the system, checks its formation, and dissolves recent deposits.

It costs nothing to try the remedy that gives results. Write to-day for a trial box. Sold by all druggists at 50c or by

The DR. WHITEHALL MEGRIMINE CO., 315 N. Main Street, South Bend, Ind.

# COLLIER'S RETRACTS

# Oppenheimer Treatment Sustained

The issue of Collier's Weekly for January 5th acknowledges injustice done to the Oppenheimer Treatment, and publishes a statement of the work being done by the Oppenheimer Institute.

The Literary Digest of January 5th also states: "We have interviewed a number of prominent physicians in New York City who have had experience with the Oppenheimer treatment and who stated that the results obtained through it have been satisfactory from a medical standpoint."

The Oppenheimer Treatment for Alcoholism is available wherever there is a practicing physician. For details write

The Oppenheimer Institute Dept. I, 159 West 34th St. New York City

# Grube's Method



For Complete Eradication of TOE CORNS, SOLE CORNS, BUNIONS CALLOUSES, SOFT CORNS, HEEL CORNS BUNIONS,

# Kills the Seed, Leaves Smooth Skin, One Drop Corn Cure

ADVISE no cutting with knife. USE eraser to remove hard part. Rub well.

APPLY "One Drop," covering corn completely to kill seed of the trouble; cover it with tissue paper; peel it off third day.

RESULT a normal smooth skin. Put cotton between toes when soft corns.

PRICE 25 CENTS

When Properly Applied, Gives Relief in 3 Minutes. EXCELSIOR CHEMICAL COMPANY, 3100 State Street, Chicago.

# EAFNESS CUREDA

Wonderful New Discovery for the Positive Cure of Deafness and Head Noises

At last after years of study and research, the wonderful Nature forces have been harnessed together and Deafness can be cured. If I did not know positively that my method could cure, I would not allow my name to be connected with this treatment. My standing is such that I cannot afford to misrepresent or distort the facts. I know what this treatment will do and what it has done and can safely say, "It is the greatest, grandest and simplest in the world teday." It seems to make no difference with this cure as to age, how long standing or deep seated the deafness is, its cures are permanent. Test your hearing with a watch. If you do not hear if they feet away, you are deaf. Wrise me giving age, exp. cause, how long deaf, if you have Catarrh, Rheumatism or Nervous trouble, and if you hear better in noisy places, and all particulars bearing on your case, and I will give you my truthful opinion as to whether your case is curable or not. I give an absolutely scientific opinion with a full explanation of your case and a Booklet on Deafness and Head Noises five. The advice contained in this book has been the means of swing the hearing of hundreds of people. Write today to the discoverer, Guy Clifford Powell, M. D., 300 Bank Bldg., Peoria, Ill., for free information, including his valuable free book.





# Dissolvene Rubber Garments Prevent Your Growing Stout

"An ounce of prevention is worth a pound of cure." This old adage applies particularly to persons who find themselves growing too fleshy. You do not have to be too stout to need Dissolvene Rubber Garments. Any inclination in that direction is sufficient cause for your wearing them. The wearing of Dissolvene Rubber Garments prevents the accumulation of fleshy tissue and reduces superfluous fat. We invite correspondence from those in doubt. Send for booklet or call. Look for our trade-mark. Agencies in all large cities.

(Astor Court)

DISSOLVENE COMPANY (Adjoining Waldorf) 18 D West 34th Street, New York

# BEAUTIFUL FACE

All the Old Methods of securing Beauty and a Perfect Complexion are replaced by the BUBBER COM-PLEXION BULB. It prevents and removes writales, prupiles, blackheads, fleshworms, makes skin bolt, smooth and white. She beautiful the stances are beautiful to the stances are which it clears the complexion is stances as which it clears the complexion is stances as which it clears the complexion is prost beyond belief. Also used for developing the bast and other hollow places. No woman who owns one of these wonderful devices need have any further fear of wrinklesor blackheads. The regular price is 50c. To introduce our catalog of other specialities we will send the Bulb with directions for only THIRTY-FIVE entry, no stage paid. You cannot afford to miss this bargaria, It will please you.

we will send the build with directions for only THIRTY-age paid. You cannot afford to miss this bargain. It will pleas

D. B. Krueger Mfg. Co., 157 Wash. St., Chicago, Ill.

CURED TO STAY CURED No relapse. No return of choking spells or other asth-matic symptoms. Whetzel system of treatment ap-thorities as the only system

FREE TEST TREATMENT





"Can take a pound a day off a patient or put it on. Other systems may temporarily alleviate, but this is sure and permanent."—
N. Y. Sun, Aug. 1891. Send for lecture, "Great Subjects of Fat," and Blank.
No Dieting No Hard Work
DR. JOHN WILSON GIBBS' OBESITY CURE

For the Permanent Reduction and Cure of Obesity.

Harmless and Positive. NO FAILURE. Your reduction is assured—reduced to stay. One month's treatment \$5.00. Mail or office, 1370

Broadway, Now York. A PERMANENT REDUCTION GUARANTEED. "The Cure is positive and permanent."—N. Y. Herald, July 9, '93.
"On Obesity, Dr. Gibbs is the recognized authority."—N. Y.

"Erin Go Bragh"

# ST. PATRICK DAY FAVORS





Grotesque Irish Head (no box) 2 inches, 5c. Grotesque Irish Head (box) 2 inches, i0c. Grotesque Irish Head (boxes) larger sizes, i5c, 2bc. Green Irish High Hat (box) with pipe 4 inches, i6c. Green Irish High Hat (box) with pipe, Midget, l0c. Green Paper High Hat (folding) with pipe, i0c. Miniature Bright Green Irish Felt Irish High Hat (box) with pipe, Midget, 10c. Green Paper High Hat (tolding) with pipe, 10c. Ministure Bright Green Irish Felt High Hat, with elastic, suitable for wearing, 10c. Green Frogs (boxes) 10c. and 20c. Green Frogs on pin, 5c. Jointed Green Frogs (boxes) 10c. and 20c. Green Frogs on pin, 5c. Jointed Green Frogs on elastic, 5c. Cotton Frog, 5c., "Murphies" Irish Potatoes (box) 10c., 20c. and 30c. Green Metal Snakes (Pliable) 10c. Green Silk Harps, 10c. Green Silk Heart (box) 10c., Green Dress Suit Case (box) 15c. Miniature Wood Hod with green bow, 15c. Silk Shamrocks 20c. Miniature Wood Hod with green bow, 15c. Silk Shamrocks 20c. Miniature Clay Pipes, green bow and pin, 5c. Silk Irish Pin Flags, 5c., Paper Irish Pin Flags, 15c. doz. Silk Irish Flags Mounted, 2 x 3 inches, 5c. 4 x 6 inches, 10c. Irish Silk Ribbon (10 yards) 25c. piece. Irish Whiskey Jug (box) 15c. Shamrock Ice Cream Case (open) with bow, 75c. doz, Irish Rose Ice Cream Case (open) \$1.20 doz. Midget Irish Rose Case (Salted Nuts/90c. doz. Jack Horner Pie, St. Patrick Design, 12 Ribbons, \$3.50. Shamrock Design Paper Napkins, 40c. per page. Green Grape Leaf Doilles 5, 6, 7 and 8 inches, 25c., 30c., 35c. and 40c. doz. St. Patrick Tally Cards, 30c. doz. Dinner Cards 50c. doz. Catalogue free on request. We do not pay mail charges and we

Catalogue free on request. We do not pay mail charges and we advise that all shipments be sent by express to insure safe delivery.

B. SHACKMAN & CO., Dept. 48, 812 Broadway, New York.

Exhausted or Debilitated Nerve Force from any Cause

Cured by WINCHESTER'S HYPOPHOSPHITES OF LIME AND SODA (Dr. J. F. CHURCHILL'S Formula) and WINCHESTER'S SPECIFIC PILL

They contain no Mercury, Iron, Cantharides, Morphia, Strychnia, Opium, Alcohol, etc.

The Specific Pill is purely vegetable, has been tested and prescribed by physicians, and has proven to be the best, safest and most effective treatment known to medical science for restoring Vitality, no matter how originally impaired, as it reaches the root of the ailment. Our remedies are the best of their kind, and contain only the best and purest ingredients that money can buy and science produce; therefore we cannot offer free samples.

Price ONE DOLLAR per Box No Humbug, C. O. D., or Treatment Scheme.

PERSONAL OPINIONS: Dear Sirs: I have used a bottle of your Hypophosphites of Manganese for liver and kidney complaints in my own person for that amount, until we can get it through the required much benefit so I will enclose five dollars and will ask you to send me as much as you can by express prepaid for that amount, until we can get it through the required chansels. I am confident it is just what I have been in search of for many years. I am prescribing your Hypophosphites of Lime and Soda, and am pleased with the preparation.

I know of no remedy in the whole Materia Medica equal to your Specific PM for Nervous Deblity.—ADOLPH BEHRE, M. D., Professor of Organic Send for free treatise.

Securely sealed. Winchester & Co., Chemists, 895 Beekman Bldg., N. Y.

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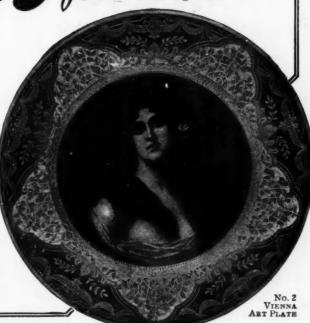
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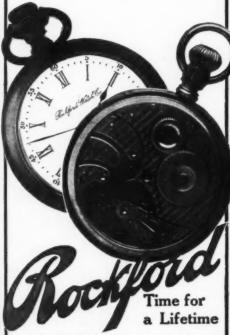
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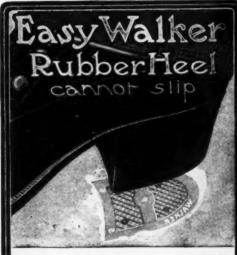
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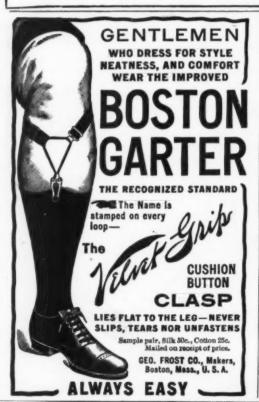
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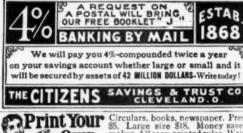
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## THE RED BOOK

## MAGAZINE

EDITED BY KARL EDWIN HARRIMAN

## FOR MAY

It is good to laugh and May is the laughing month, marking as it does the end of glum winter. So, in order that the hundreds of thousands of readers of THE RED BOOK MAGAZINE may feel that it has contributed its share toward the general spring-time feeling of levity there will appear in the next issue one of the most delightfully humorous if satirical—tales THE RED BOOK MAGAZINE has ever published. Its title is "Red-For Danger," and its author, Henry M. Hyde, is well known through his novels and short stories of present-day Ameri-can life. With so much talk current concerning the "uplift" movement among the "work-ing classes," "Red—For Danger" appears at an especially opportune moment. Another story no less striking opens an entirely new field of fiction. It is "The Home-Pennant," by J. Gordon Smith, a tale of the seal fisheries and high sea adventures. The third of F. L. Stealey's human tales of the west, "The Largess of Chico," will serve to open the magazine. Among the other authors whose latest stories will appear in THE RED BOOK MAG-AZINE for May are: William Hamilton Osborne, George Henry Bronson-Howard, Oyen, Edith Fullerton Scott, and Jackson Corbet, Jr.

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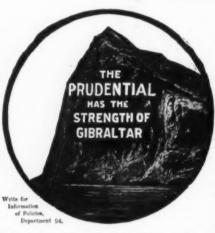
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Capital Stock,	m	-	-	80	-		-	-	2	Million	Dollars
Surplus (largely for	ulti	mate pay	ment	of divide	ends	to Policyh	older	s), over	18	Million	<b>Dollars</b>
Increase in Asse	ets,	nearl	y =	-		-	-	-	20	Million	Dollars
Paid Policyholde	ers	during	g 19	06, ove	er	-	-	-	15	Million	<b>Dollars</b>
Increase in Amou	ınt	Paid I	Polic	yholde	rs 1	906 ove	r 190	5, over	2	Million	<b>Dollars</b>
<b>Total Payments</b>	to	Policy	hol	ders to	Dec	. 31, 19	06,	over	123	Million	<b>Dollars</b>
Cash Dividends and Other Concessions not stioulated in original											
contracts and	vo!u	ntarily gi	ven to	holders	of ol	d policies	to da	te, nearly	71/2	Million	<b>Dollars</b>
Loans to Policyho	olde	ers on S	Secu	rity of	thei	r Polici	es, i	nearly	5	Million	Dollars
Number of Police	ies	in Fo	rce,	nearl	y	-	-	-		7	Million
Net Increase in	Ins	surance	e in	Force	, ov	er			82	Million	<b>Dollars</b>

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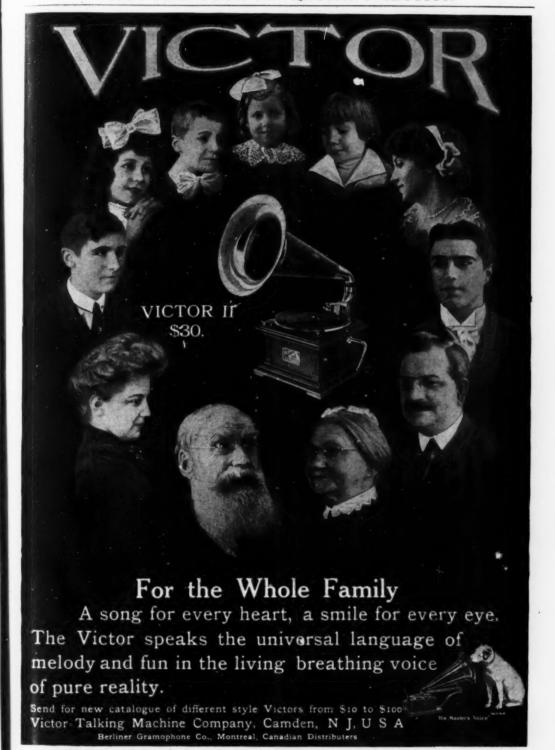
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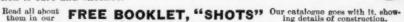
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OME DAY - why not to-day ? you will ask your grocer to bring you "WHITE HOUSE COFFEE," and thank us for reminding you that you forgot to find out for yourself the name that means so much in the coffee world

the coffee " with a flavor all its own."

## BEST GROOERS SELL IT.

In 1, 2, and 3 lb. air-tight tin cans only-whole, ground or pulverized. Never sold in bulk.

For the Asking, we will mail free a copy of our elegant 52-page book, "The Story of the White House, at Washington, and its Home Life." Home Life

DWINELL-WRIGHT COMPANY,

Principal Coffee Roasters, Boston - Chicago.

**Unsettled Weather** 

of Spring months, with its raw chill winds, is especially hard on delicate complexions, unless protected and kept soft and clear by daily use of

## MENNEN'S Borated POWDER

mail 25 cents. Guar. anteed under the Food and Drugs Act, June 30, 1906. Serial No. 1542. SAMPLE FREE GERHARD MENNEN NEWARK, N. J.

ry Mennen's Vi-et (Borated) Tal-im Powder. It has be scent of fresh at Parma Violets.



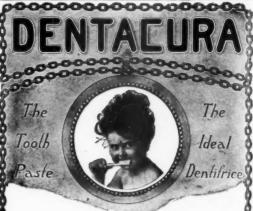


Send 15 cents in stamps for full size sample cake.

## THE RED BOOK ADVERTISING SECTION







CHAIN of testimonials from dentists in practice attests the unequaled excel-lence of Dentacura Tooth Paste. It cleans the teeth, destroys bacteria, prevents decay. It is applied to the brush without the waste attending the use of powder. That you may know by experience its value, we will send you **free** a sample tube of Dentacura and our booklet, "Taking Care of the Teeth" if you write immediately. Dentacura may be had at most toilet counters. Price 25c. your dealer does not have it we will send it on receipt of price. DENTACURA CO., 100 Alling St., Newark, N. J.

## ANY WOMAN CAN EARN A GOOD INCOME YEARLY.

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There is no investment required-no advance payment.

We have many representatives earning from \$1000 to \$2000 per year.

Some only gave a part of their time and earned less, but sufficient for their needs.

Honorable business appeals to women and I want more women to represent me and sell Je-Nee-Wa to their friends.

There is a good territory open. I furnish a complete outfit free.

My instructions tell you what to say and when to say it.

Je-Nee-Wa (youth and beauty) is the most

perfect beautifier on the market.

Removes wrinkles, tan, sunburn and moth. Gives a soft velvety appearance to the skin, a perfect bloom of youth. Price 50c. a brick.

I want to help women to a larger earning Write today for free samples and compower. plete information, or a full sized brick mailed upon receipt of 50c.

Addres

JEANETTE WALL CO., Kansas City, Mo., U. S. A.

## What New York's Leading Women Read Department Store Offers-

This Charming Hat only \$2.95 Two Beautiful Waists \$1.00-\$1.15 New Modeled Tailored Skirts \$3.75-\$5.50

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WAISTS (State bust measure.

No. 70x26. The "Marle Antoinette" Waist is a bandsome new model, and is made of excellent quality white lawn; the full blouse front is of all-over open work and blind embroidery, with a panel of embroidery in center, edged with pretty Valenciennes lace, which is applied full, giving rulle effect; also trimmed with tucks; tucked back; three-quarter length sleeves; collar and cuffs are lace-edged; lastens in back. Postage, 10c, ———— Price, \$1.15

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7.9A56. This is an Entirely New Style Skirt and
8 smart. Box plaits give a panel effect front; gores on
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a year, as thousands have done, by selling Sempre Giovine as my It is a personal representatives. pleasant, honorable work, and the exquisite brick is easy to sell, because its beneficial effects are apparent after the first application.

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is a famous preparation of rare therapeutic powers whose formula I have inherited from Italian ancestors. It is not a cosmetic, rouge or paint, but a natural food for the skin. It removes wrinkles and gives a clear, soft velvety skin with the rosy freshness of youth.

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It tells of an experience of over 30 years in the treatment of Deformities and Paralysis. It tells what has been done and what can be done in a Sanitarium properly equipped and devoted exclusively to the treatment of Club Feet. Spinal Diseases and Deformities, Hip Disease. Crippled and Deformed Joints and Limbs. Infantile Paralysis, etc.

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## Strength West

## For the Overworked

Work and worry of a business life, the cares of house and the strain of society, tend to lessen the vitality of men and women, often bringing about a state of collapse. You are not sick, but nature has been overtaxed; your sleep does not refresh, your energy is lacking and you have lost your grip on the good things in life. These are the warnings—the system must be strengthened. At this critical time, the remedy is

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The Best Tonic

Being an extract of rich barley malt and choicest hops, it not only furnishes nourishment in predigested form, but acts as a tonic, giving you a desire for food and furnishing your system the power to draw quicker, better and greater energy from what you eat. The gentle, soothing effect of the hops restores your nerves to their normal state, causing peaceful and refreshing sleep, strengthening the brain and giving new life to the tired muscles.

## 25c at all Druggists Insist Upon the Original

Newark, N. J.
I have used "The Best Tonic" to good advantage. It is an excellent article easily assimilated and well tolerated. Promotes appetite and sleep and will prove a great help in many cases.

c. F. Starkweather, M. D.

## Pabst Extract The Best Tonic

Will strengthen the weak and overworked. Will produce sleep. Will build up and feed the nerves. Will conquer dyspepsia. Will help recovery from sickness. Will assist nursing mothers.

Guaranteed under the National Pure Food Law. U. S. Serial No. 1921.

Booklet and picture entitled "Baby's First Adventure" sent free on request.

Pabst Extract Dept. N. Milwaukee, Wis.



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## PENNSYLVANIA CLINCHER TIRES

is the phenomenal achievement of scientific ingenuity applied to rubber manufacture. If the impulse of the Speed Myth were resolved into actual practice, the result could not be more than is attained by these highly resilient, tremendously strong, practically constructed tires.

## THREE TYPES:

PENNSYLVANIA RACING

With flat tread-for ALL cars using tires of four inches diameter or over.

PENNSYLVANIA NON-SKID

The most practical, durable and economical non-skid device yet perfected. PENNSYLVANIA WRAPFED TREAD

Designed for lighter cars, but also made in the larger sizes for hard service.

Do not make any selection until you have inspected these incomparable tires.

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Prompt Deliveries.

## Two Errors Can't Correct One Mistake.

Colonel Ingersoll Used to Say "To be a successful liar one must have a good memory; for one lie will only fit another lie made for that express purpose, whereas a truth will fit any other truth

in the universe.

We Hear a Lot These Days about "hand made" motor cars. (It's funny but the same concerns who, a year ago, prated of "quality not quantity" as if the two were incompatible, now build 1,000 to 2,000 cars per year and still expect you to be-lieve it is "hand work," "personal supervision" and all that sort of rot.)

Ford Cars are Manufactured-have been made in immense quantities and by modern American methods from the first. And the first Ford ever made is still giving excellent service—what of the "cut and try" contraptions made in that

same year?

Hand Work at Best is but a series of mechanical inaccuracies, each made to fit, as nearly as may be, another. Ingersoll would call them mechanical fibs; and making one mechanical fib to fit another does not cancel the error any more than two lies make a truth. And when you want to replace a part, the maker will need a mighty fine 'memory' to give you one that will fit—vou'll find he forgot.

Wherever the "Personal Equation" is permitted to enter, absolute uniformity and accuracy are impossible. (Did you ever read a letter written on a hand mad typewriter? Would you buy one for \$100? Certainly not. Yet it would cost \$10,000 to make one.) That's the way with "hand made" cars-the only evidence of superiority is the fancy price. Superior efficiency—it is not there.

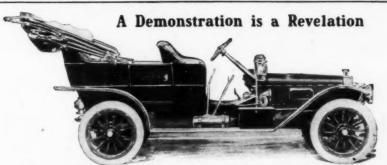
Six-Cylinder Ford Cars are the product of the brightest minds, the most efficient organization, the ripest experience and the most modern manufacturing plant known to the industry. Every pound of steel is made especially for the Ford Company, under personal supervision of Ford experts, from Ford formulae and finally heat-treated in Ford furnaces. No other concern in the business can make that claim.

A \$5,000 Car in Efficiency—luxurious appointments, performance and endurance. The Ford price is made possible by Ford methods and Ford quantity production. We could command the fancy price too-but we're looking farther ahead than a

year or two,

Add to the Quality of the Car "Ford courtesy"-the replacement, cheerfully, promptly, gratis, of any part that shows a defect in work or material - and the value cannot be equalled.

1907 FORD MODEL K:—6 Cylinder Motor. 40 h. p. at the wheels; will climb anything the wheels can hold on the "high;" six to sixty miles per hour by throttle control alone—no need for transmission, except for reversing; two complete and separate systems of ignition—magneto and strage battery—jump spark; two sets of plugs; 120 inch wheel base; 34 inch x 4 inch tires; all the latest features and improvements; the sience of an electric, the flexibility, the steady pulling power of a "six"; the simplicity and reliability of a—FORD. In quality, performance and endurance a \$5,000 car.



Price, \$2,800. With Top and Full Touring Equipment, \$3,000 FORD RUNABOUTS (4 Cylinder) Model N \$600; Model R, edition de luxe, \$750

## FORD MOTOR COMPANY, Factory and DETROIT, MICH.

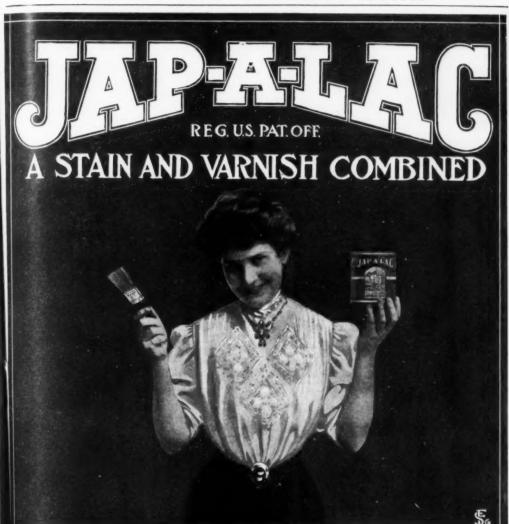
BRANCH RETAIL STORES: { New York, Philadelphia, Boston, Chicago, Buffalo, Cleveland, Detroit and Kansas City.

Canadian trade supplied by Ford Motor Company of Canada, Walkerville, Ont.

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otherwise you would never be offered a substitute, when you ask for an advertised article. Imitations are not advertised because they are not permanent. For every genuine article there are many imitations. The imitator has no reputation to sustain—the advertiser has. It stands to reason that the advertised article is the best, otherwise the public would not buy it and the advertising could not be continued. When you ask for an advertised article, see that you get it.

## Refuse Imitations



## BE SURE IT'S JAP-A-LAC,

the original stain and varnish combined. Don't accept anything but JAP-A-LAC-this caution is for your own protection, as there are inferior articles offered as substitutes for JAP-A-LAC, and claimed to be "just as good". Be sure the name JAP-A-LAC appears on the label. Some imitations have a name ending in "Lac". This is for the purpose of deception. Insist on the genuine. Our name and our trade mark appear on every can. Look for the Green Label.

JAP-A-LAC is used for refinishing everything about the home from cellar to garret. It produces a beautiful, lustrous, mirror-like finish that "wears like iron". JAP-A-LAC will save you many dollars a year by its magical effect in renewing the finish on scuffed or scratched Furniture, Floors, Interior Woodwork, and all articles of wood or metal.

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Write for beautiful illustrated booklet, and interesting color card. FREE for the asking.

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If YOUR dealer does not keep FAP-A-LAC, send us his name and the lexcept for Gold which is 25c) to cover cost of mailing, and we will send FREE Sample, (quarter pint can) to any point in the United States.

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Your money cheefully refunded if you cannot see a wonderful improvement, both physical and mental after using the exerciser for 10 days.

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but it is increasing in value every day. The man who buys now can be independent in a few years and have a debt-free home. The opportune time is now while the land is cheap.

Twenty acres of this fertile land will produce more than 50 acres in other sections. As many as three crops can be raised in one season. Plowing and planting goes on practically the year around. The uniform temperature is a potent factor in the productiveness of this section.

Wheat, corn, alfalfa, oats, cotton—almost anything can be raised. In Southwest Texas vegetables can be placed on the market three weeks in advance of those of any other section.

Why not investigate the possibilities of this wonderful land? Take a trip in the next excursion see for yourself. Write me today for full information, and ask for a copy of "The and see for yourself, Coming Country.

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## Hayner Whiskey BOTTLED IN BOND

It is delicious—one of the choicest whiskies we ever distilled. It is absolutely pure—the United States Government guarantees it.

## 4 FULL QUARTS \$ 320

We ship direct from our distillery to you—saving you all the profits of the middlemen and the dealers—and giving you the highest grade bottled in bond whiskey at the distiller's price.

## It MUST please you—or money back.

OUR OFFER We will send you FOUR full quart bottles of HAYNER PRIVATE STOCK BOTTLED IN BOND WHISKEY in a plain case, no marks to show contents, for \$3.20 and we will pay the express charges. Try it—every bottle if you like. If it is not perfectly satisfactory send it back at our expense and your \$3.20 will be returned by first mail. Address our nearest office.

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## THE HAYNER DISTILLING COMPANY, DIV. 412

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Established, 1866. Capital, \$500,000.00, paid in full.

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Type "H," 30-35 H. P., 7-Passenger Touring Car, \$4,000.

NE solid year of solid proof is a better reason why you should buy a car than all the volume of talk that will come from motor car salesmen in the rush of Spring car buying.

The Type "F" (1906) Cleveland Touring Car proved so absolutely by its magnificent record last year that it was unrivalled for durability, economy of up-keep and simplicity of operation that we made the 1907, type "H," Cleveland its almost exact counterpart.

The Type "H," however, has been brought to the summit of luxury and efficiency in many details. The famous low tension make and break ignition, with imported Simms-Bosch Magneto, is again a striking feature, for, like all the other Cleveland characteristics, it never once failed to make good last year.

Remember-500 of these chasses were made and sold in 1906, and the organization that assured their faultlessness backs them in 1907 just the same.

Send for the Cleveland catalogue de luxeit tells all about the touring car, and the sensational Cleveland Speed Car.

## THE CLEVELAND MOTOR CAR CO. Dep't G. Cleveland, Ohio

CHICAGO BRANCH: 1470 Michigan Ave.

## Distributors

New York, E. B. GALLAHER, 228-230 W. 58th St. General Eastern Distributor

BOSTON. Butler Motor Car Co., 998 Boylston St. PHILADELPHIA, Girard Motor Car Co., 258 North Broad St. WABEINNOTON, D.C., Dupont Garage Co., 3020 M St., N. W. PITTSBURG, Colonial Automobile Co., 5518-29 Walnut St. NEW OELE-AMS, Crescart City Automobile Co., 2217 South Ram-

part 84.

80. CALIFORNIA, Lord Motor Car Co., 1044 South Main St., Los Angeles, Cal.

NO. CALIFORNIA, J. W. Leavitt & Co., 441 Golden Gate Ave., San Francisco, Cal.

MEXICO, Fernandes Someliera & Stevens, Guadalajara, Jalisco.



Every 1907 Cleveland will have on the front of the radiator the new Cleveland emblem—a green cross of enamel on a field of gold within a red circle.

On the road—look for the Cleveland Cross and you will know that "The Car Without a Weak Spot" is passing!

## DREAM OF FAIR WOMEN

An Art Portfolio Containing 10 Pictures of Beautiful Women

representing different types from the Oriental Beauty to the Cowboy Girl of the Wild West. All made in the most beautiful and artistic col-Size 7 x 10 inches ors. made on artist stippled Very appropripaper. ate for framing, and just the thing for your den.
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Learned by any Man or Boy at Home. 2c stamp for particulars and proof. 2040 Knozville Ava., Peoria, Ill. Small Cost. Send to-day O. A. SMITH, Room 264

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Send \$1.00 now and we will send you a Fifty Cent copy of POPULAR MUSIC, Vocal and Instrumental, every month, for one year. THINK OF IT! Twelve POPULAR HITS in all. THE HOME SHEET MUSIC CO., 1368-70 Broadway, New York, Dept. B. Room 26. Catalogue FREE.



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To advertise our wonderful HAIR GROWING preparations where they are at present unknown, we offer 50 cash prizes—\$500, in GOLD; FREE. Whether you are entirely bald, or have just began to lose your hair; or never having had much, now wish it luxuriant YOU HAVE AN EQUAL CHANCE to earn a small fortune and in any case will GROW LUXURIANT HAIR to pay you for your trouble. We find that each new patient is the means of sending us so many others that we can easily afford to pay large sums for new patients. Write to-day! The particulars are free, bu! if you will enclose 5c. to help us pay postage, we will send you a trial treatment consisting of a bottle of Hair Grower, box of Dandruff Cure, a Bar of Terebene Soap and a book on the care of the hair which will enable you to become a Hair Specialist yourself. All this sen't tree in sealed package if you will send 5c. to help deray postage. Address Dirk. A. B. RHODES CO. HAIR AND SCALP SPECIALISTS, LOWELL, MASS.

## The New Gillette Blade



(1907 MAKE)



We want every Gillette user to try the new Gillette Blade (1907 Make), no matter how well he's been pleased with Gillette blades of previous years. And we want every non-Gillette user to try the new blade and learn of a truer and keener shaving edge than he's ever known in a strop razor.

It's not a new model but a new make.

It is the result of two years' continuous and costly research by able steel metallurgists.

It is of the finest iron and the iron is converted into steel according to a new high carbon Gillette formula by the most skillful steel makers in the steel business. The layman will more readily understand the fineness of this new blade steel when it is explained that it costs 9 times the price paid for strop razor steel.

And these new blades are tempered by an improved, automatic, tempering method, which hardens tempering method, them, not superficially but from side to side, from end to end, from surface to bottom, and hardens them to a degree of hardness only 20% less hard than the hardest known substance—the diamond-and brittles them to almost the brittleness of glass (break one), and distributes the hardness and brittleness so evenly and so uniormly that the blades are equally hard and equally brittle at every point. This unusual hardness and brittleness are due partially to the paper thinness of the blade (6-1000ths of an inch), as the thinner the blade the harder it can be tempered. This paper thin blade s an exclusive Gillette patent found n no other razor.



Send for this book to-day. It is being read by thousands now and has gone through three editions in sixty days. It is worth its weight in gold to any man who doesn't wear a beard. A postal will bring you a copy, prepaid.

Then the sharp edges of the new blade are put on by automatic sharpening machines. Other razors boast of hand sharpening. Bottomless boast! Hands are weak, tembly inaccurate, get tired, vary. But the Gillette grinding, honing, and stropping machines used on this new blade are powerful, steady, exact, tireless, uniform—hence work on a nearly unvarying edge and a much truer and keener edge than the old-fashioned hand-sharpened strop razor edge to which you are probably accustomed.

And these new (1907 Make) blades are expertly tested for seven defects and must split a hanging human hair before they're enveloped and sealed in damp-proof paper from factory to you with this inspector's ticket enclosed: "Should any blades in this package prove unsatisfactory, return them

package prove unsatisfactory, return them by mail with this ticket and explicit criticism."

In next month's ads, we'll explain why the new (1907 Make) blades are uniform and the same in hardness and keenness.

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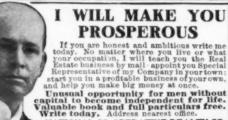
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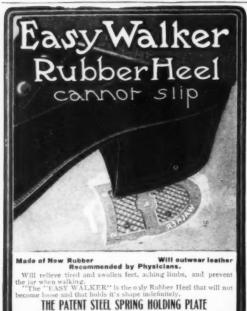
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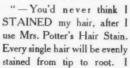
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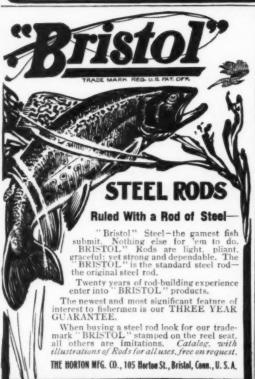
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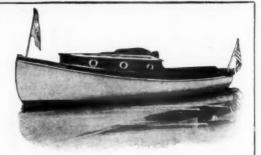
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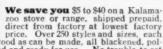
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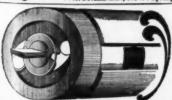
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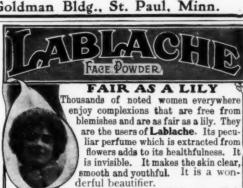
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Because EXPERIMENT and EXPERIENCE have proved that such lights have a destructive effect upon the eyes. The piercing violet and ultra violet rays which predominates in the Acetylene and Mantle lights penetrate the retina of the eye with the same

which predominates in the Acetylene and Mantie lights penetrate the relina of the eye with the same paralyzing effect upon the optic nerve as the famous X-Ray.

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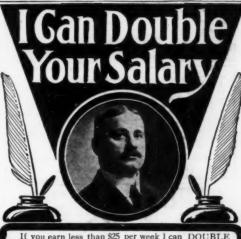
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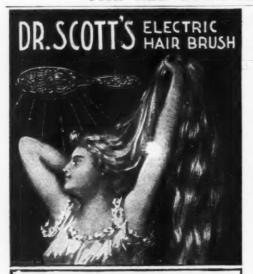
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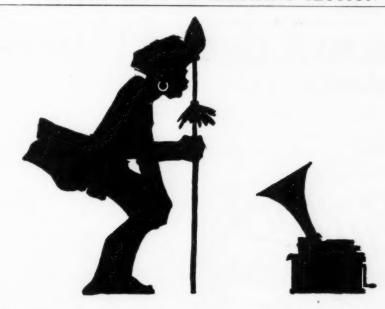


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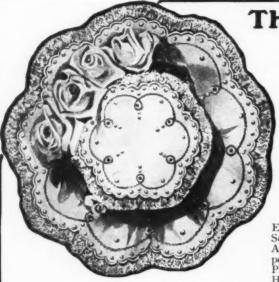
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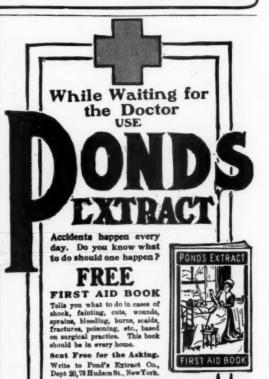
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The ABOVE FIXTURES, Design P-38, can be purchased from any plumber at a cost approximating \$70.00—not counting freight, labor or piping—and are described in detail among the others.

CAUTION: Every piece of "Sundard" Ware bears our "Sundard" "GREEN and GOLD" guarantee label, and has our trade-mark "Indiana" cast on the outside. Unless the label and trade-mark are on the fixture it is not "Sundard" Ware. Refuse substitutes—they are all inferior and will cost you more in the end. The word "Sundard" is stamped on all our nickeled brass fittings; specify them and see that you get the genuine trimmings with your bath and lavatory, etc.



Address Standard Sanitary 106. Co Dept. 50 Pittsburgh, U. S. A.

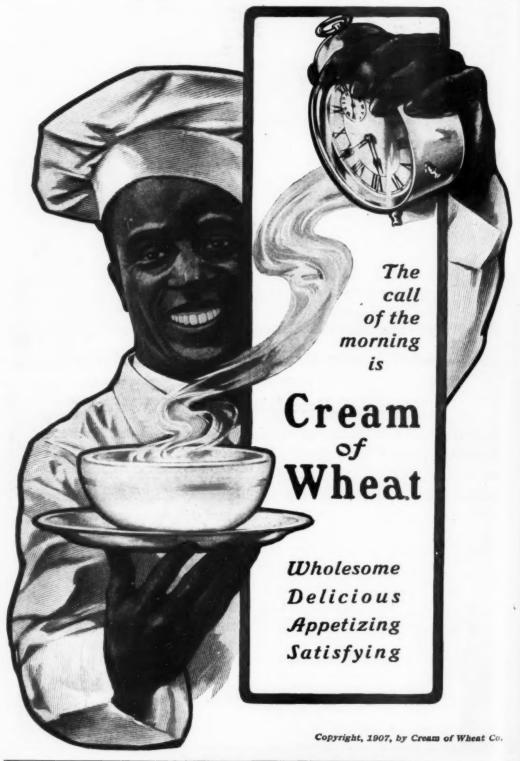
Pittsburgh Showroom, 949 Penn Avenue Offices and Showrooms in New York: "Standard" Building, 35-37 West 31st Street London, England, 22 Holborn Viaduct, E. C.

New Orleans, Cor. Baronne & St. Joseph Sts.

Louisville, 325-329 West Main Street

Cleveland, 208-210 Huron Street





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A woman's black silk lisle hose, double sole, spliced heel;

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If you cannot find at your dealers, we will mail a pair postpaid for 50c.

Address Dept. V. Lord & Taylor,

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# "Mérode" (Hand Underwear

Is of Exceptional Merit, Superior in every detail of fit, finish and fabric. For your own protection we ask you to look for trade mark on every garment: A safeguard against substitution. For quicker appreciation of "Merode" value, ask for our

No. 507 Light weight, white lisle-thread garment, to be had in vests, drawers, tights, corset covers and union suits; correct weight for early spring wearing. We will mail postpaid on receipt of 50c. vests, or drawers; or \$1.00 for union suit, in regular sizes. Write Dept. V.

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New York.





The sure, skilful way to avoid the "dopey" feeling in Spring is to quit the Winter diet and clean up the inside of the body with nourishing, easily digested food. Try some cooked fruit, a soft boiled egg or two, piece of hard toast, cup of hot Postum and a dish of Grape Nuts and Postum Ceream. A few days will make you new and on a solid basis.

GRAPE-NUTS

Postum Cereal Co., Ltd., Battle Creek, Mich., U. S. A.

